## IN THE SUPERIOR COURT OF THE STATE OF ARIZONA

IN AND FOR THE COUNTY OF MARICOPA

Peter S. Davis, as Receiver of DenSco Investment Corporation, an Arizona corporation,	)	
Plaintiff,	)	
VS.	) NO. CV2017-01383	32
Clark Hill PLC, a Michigan limited liability company; David G. Beauchamp and Jane Doe Beauchamp, Husband and Wife,	) ) ) )	
Defendants.	)	

# **DEPOSITION OF WILLIAM SWIRTZ**

Phoenix, Arizona March 19, 2019 1:43 p.m.

REPORTED BY:
KELLY SUE OGLESBY, RPR
Arizona CR No. 50178
Registered Reporting Firm R1012

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8 9 10	812	Email from Denny Swirtz dated 10, (Bates No. CH_RI Email string (Bates No. CH_RI	EC_CHI_0125366)	49	49
11 12	813	11/25/2014	y Chittick dated REC_CHI_0117869-11787	50	50
13 14 15 16 17	814	9/28/2012 (Bates Nos. CH_I Email from Denny 10/28/2012 (Bates Nos. CH_I Email from Denny 12/7/2012	y Chittick dated  REC_CHI_0097707-97709 y Chittick dated  REC_CHI_0009812-9816) y Chittick dated  REC_CHI_0100318-10032		52
18 19	815	Swirtz dated 12	y Chittick to William /27/2014 stateSDT_0015499)	56	56
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```
1
                        EXHIBITS (CONT.)
 2
    EXHIBIT:
                          DESCRIPTION
                                              MARKED/REF'ED
 3
    817
          Proof of Claim
                                                  78
                                                       78
          (Bates Nos. CH_REC_DEP_0002110-2112)
 4
 5
                 PREVIOUSLY REFERENCED EXHIBITS
 6
    EXHIBIT
                       PAGE
    631.....51
 7
    8
    536.....80
9
10
                  REQUESTS TO PRODUCE DOCUMENTS
11
                                   Line
                         Page
                            (None.)
12
13
               QUESTIONS INSTRUCTED NOT TO ANSWER
14
                                   Line
                        Page
                            (None.)
15
16
                         RECESSES TAKEN
                                                  PAGE
17
    Recess taken from 2:40 p.m. to 2:43 p.m.
                                                  45
18
19
20
21
22
23
24
25
```

```
1
               DEPOSITION OF WILLIAM SWIRTZ, commenced at
 2
    1:43 p.m. on March 19, 2019, at the law offices of
 3
    Coppersmith Brockelman, PLC, 2800 North Central Avenue,
 4
    Suite 1900, Phoenix, Arizona, before KELLY SUE OGLESBY, a
 5
    Certified Reporter, CR No. 50178, in and for the County of
 6
    Maricopa, State of Arizona, pursuant to the Rules of Civil
 7
    Procedure.
 8
                                  *
                                     *
9
                             APPEARANCES
10
    FOR PLAINTIFF:
11
            OSBORN MALEDON, P.A.
                 MR. GEOFFREY M.T. STURR
12
                 2929 North Central Avenue
                 21st Floor
13
                 Phoenix, Arizona
                                    85012-2793
                 gsturr@omlaw.com
14
    FOR DEFENDANTS:
15
            COPPERSMITH BROCKELMAN, PLC
16
                 MS. SHELLEY TOLMAN
                 2800 North Central Avenue
17
                 Suite 1900
                 Phoenix, Arizona 85004
18
                 stolman@cblawyers.com
19
20
21
22
23
24
25
```

```
1
                                        Phoenix, Arizona
                                        March 19, 2019
 2
                                        1:43 p.m.
 3
                                  *
                                     *
 4
                           WILLIAM SWIRTZ,
 5
    called as a witness herein, having been first duly sworn,
 6
    was examined and testified as follows:
 7
 8
                             EXAMINATION
9
10
               (BY MS. TOLMAN) All right. Would you please
         Q.
11
    state your name and date of birth for the record.
12
         Α.
               William Swirtz, 12/31/53.
13
               Can you speak just a little louder?
14
               I can.
         Q.
15
               with the air conditioning, I'm a little hard to
16
    hear, so...
17
               Remind me if I don't do it.
         Q.
18
               And you understand that we represent David
19
    Beauchamp and his law firm, Clark Hill, in a lawsuit
20
    brought by the receiver, Peter Davis, on behalf of the
21
    DenSco investors?
22
         Α.
               Correct.
23
               MR. STURR: Actually, just to correct the
24
    record, the lawsuit is brought in the name of DenSco.
25
    It's not brought on behalf of the investors.
                                                    It's the
```

```
receiver seeking to recover damages to the corporation.
 1
 2
              MS. TOLMAN: Understood.
 3
              THE WITNESS: Thank you.
              MS. TOLMAN: There is a difference.
 4
 5
              So my goal here is to understand what
         Q.
 6
    information you have that may potentially be relevant to
 7
    the lawsuit against David Beauchamp and Clark Hill
 8
    relating to Denny Chittick, who I will just refer to as
 9
    Denny, DenSco, as well as the attorney David Beauchamp.
10
              Do you have any understanding of the case
11
    against David Beauchamp and Clark Hill?
12
         Α.
              Very little.
13
              Can you tell me what you do know?
14
              It's very little, and only what I would have
15
    read that's been posted in the court documents.
16
         Q.
              Okay. So that's -- you are referencing
17
    documents that you have seen from the receiver, for
18
    example, on the receiver's website?
19
         Α.
              Correct.
20
         Q.
              And maybe through an email potentially that you
21
    would have gotten from the receiver?
22
         Α.
               I don't know if there was an email.
23
    basically would have been what was posted on the website.
24
              Okay. And so you haven't had any discussions
         Q.
25
    with Mr. Sturr or Mr. Campbell or anyone at Osborn
```

```
Maledon?
 1
 2
         Α.
               Never met him. Couldn't pick him out.
                                                        Don't
 3
    know him from anywhere. Sorry.
 4
         Q.
               No disrespect intended.
 5
               what about have you talked to the receiver,
 6
    Peter Davis?
 7
         Α.
               No.
               Have you talked with anyone at Peter Davis's
 8
         Q.
 9
    office?
10
         Α.
               Regarding this?
11
               For example, regarding this lawsuit?
         Q.
12
         Α.
               No, no.
13
               Have you talked with the receiver's attorney,
         Q.
14
    Ryan Anderson, regarding this lawsuit?
               Mr. Anderson?
15
         Α.
16
         Q.
              Yes.
17
               Only -- was he the one that sent me the email
18
    saying that I was going to be deposed? I did have a brief
19
    conversation with him.
20
         Q.
               And can you tell me what that conversation
21
    consisted of?
               "Why am I doing this. What's the purpose of it.
22
         Α.
    You know, I'm really not happy about it." Those were my
23
24
    comments.
25
               And he asked me or, you know, something about
```

```
1 being served, and I said, you know, I'm happy to
```

- 2 cooperate. I don't know that you need to go -- if you
- 3 | want to serve me, I guess you can, but they said they
- 4 | would go through this other process, and I said I'd be
- 5 | happy to cooperate to do that.
- Q. Okay. And did he explain to you why or what's the purpose in response to your questions?
- 8 A. Not really, no.
- 9 Q. Do you remember anything that he told you in 10 response your questions?
- 11 A. No. I -- no.
- Q. Have you ever been deposed before?
- A. Well, I was trying to think of that. I'm not sure. It would have been a long time ago regarding an
- 15 | accident of some sort.
- 16 Q. Uh-huh.
- 17 A. Whether I was deposed or I had to give a
- 18 | statement, I'm not sure if it was a deposition or just a
- 19 recorded statement.
- Q. Okay. And it was regarding a car accident
- 21 | claim?
- 22 A. Something years and years and years ago.
- Q. So I'm just going to go over some big picture
- 24 ground rules to try to make this --
- 25 A. Sure.

Q. -- flow seamlessly.

Your answers need to be verbal. Yes, yep, no, nope, those are fine. Uh-huh or uh-uh will not transcribe well. We can't read that, so avoid those. Nodding your head, shaking your head in response to my question, she can't transcribe, so she will sometimes try to remind you, and I will as well.

It is very helpful if we wait for the other person to finish speaking before we start responding. I am sometimes guilty of this, and so if I cut you off, please let me know.

If you don't understand a question that I have asked, feel free to ask me to rephrase it or clarify in some way. If you do answer a question I'm going to understood -- I'm going to assume that you understood it. But if you later realize that there was potentially something inaccurate, feel free to let me know.

If you need a break, that's fine. Let me know. I just ask that you finish answering the question that I am asking, and then we can go take a break.

And you are not represented in this deposition by a separate personal attorney, is that correct?

- A. That's correct.
- Q. And you had the opportunity to retain counsel, but you didn't think it was necessary, is that correct?

```
1
               Correct.
 2
               So Mr. Sturr here may object to some of my
 3
    questions, and that's fine. Go ahead and let him finish
 4
    objecting, and then you can go ahead and answer my
 5
    question.
 6
               Can you tell me where you currently live?
 7
               Specifically?
         Α.
               Yeah, your address.
 8
          Q.
 9
               Is that relevant?
          Α.
10
               If you are not comfortable, you can just tell me
         Q.
11
    the city and state.
12
         Α.
               We live in Chandler, Arizona.
13
               Thank you.
         Q.
14
               And you understand that you are currently
15
    testifying under oath?
16
         Α.
               Correct.
17
               And are you on any medications or drugs that
18
    could affect your ability to testify accurately and
19
    truthfully today?
20
         Α.
               No.
21
               Good job with that verbal response.
         Q.
22
               Did you do anything to prepare for today's
23
    deposition?
24
               I'm not sure I understand the question.
         Α.
25
         Q.
               Review any old documents or talk to anyone, just
```

```
WILLIAM SWIRTZ, 3/19/2019
 1
    as you were anticipating coming here?
 2
              I did not review any documents, no. I did speak
 3
    to my wife. She told me to be on good behavior.
 4
              I don't know if you are really going to manage
         Q.
 5
    that.
 6
              And are you currently the president of Swirtz
 7
    Realty Advisors?
 8
         Α.
              Correct.
 9
              And you have held that position for the past
         Q.
10
    eight years?
11
         Α.
              Approximately.
12
              And can you explain what you do?
         Q.
              It would be commercial real estate brokerage.
13
         Α.
14
              And so for someone who doesn't speak that
         Q.
15
    language, what do you do on a day-to-day basis?
16
         Α.
              You want to ask me that another way?
17
         Q.
              Yes.
18
              Can you explain to me, for example, do you help
19
    a buyer find a lease or do you help buyers find something
20
    to purchase? What's your more day-to-day activity of what
21
    you do?
22
         Α.
               I could do that. If someone were looking to
23
    purchase a building, I could help them. If someone were
```

And in general, is there something that you do

looking to lease a property, I could help them.

24

25

Q.

- 1 | more often than another? What's your general practice?
- 2 A. I am a self -- I am the only person. I don't
- 3 | have any employees. I don't have any other agents.
- 4 Q. Okay. So basically --
- 5 A. I work out of my house.
- Q. Okay. And so basically anything that either a potential tenant or a potential buyer would be looking
- 8 | for, you would help them find that potential location?
- 9 A. Correct.
- Q. And would you also help them with any contract work that was associated with that?
- 12 A. Correct.
- Q. Is there anything else that you do outside of that?
- 15 A. No.
- 16 Q. And from 1995 to 2011, you were the president of 17 Apollo Development Corporation?
- 18 A. Correct.
- 19 Q. That's a University of Phoenix entity?
- 20 A. University of Phoenix was a subsidiary to the 21 Apollo Group, Inc.
- Q. Oh, okay. And can you explain what you did there?
- A. I managed their real estate portfolio.
- Q. And so does that mean that you were entering

```
1
    into purchases and leases on behalf of University of
 2
    Phoenix or the Apollo Group?
 3
         Α.
              I -- I could.
 4
              And were there other management activities that
         Q.
 5
    you were doing?
 6
         Α.
              Such as?
 7
         Q.
              I don't know, because I wasn't the president.
    just don't know if there was any other component to that
 8
 9
    job.
10
              well, there were other departments that reported
         Α.
11
    to me.
12
               Oh. Can you explain that to me a little bit?
         Q.
13
              A little bit. Facilities --
         Α.
14
              Uh-huh.
         Q.
15
              -- would report to me.
         Α.
16
              Okay.
         Q.
17
              The lease management, lease administration would
18
    report to me. The tenant improvement and construction
19
    would report to me.
20
         Q.
              And did you -- did you actually purchase real
21
    estate while you were a president?
22
         Α.
               Did I?
23
         Q.
              Did you handle the purchasing?
24
              On behalf of the company?
         Α.
25
         Q.
              Yes.
```

- 1 A. I'm sorry. Can you ask me the question again?
- Q. You are going to make me work for this.
- 3 A. I'm sorry. I just want to --
- 4 Q. It's good to be clear.
- 5 Did you handle the purchase transactions for the
- 6 | Apollo Group while you were president?
- 7 A. Correct.
- Q. For, would you say, how many pieces of property?
- 9 A. Very few, because most of the transactions were
- 10 | lease -- were leases.
- 11 Q. Okay. And you had your bachelor's degree in
- 12 | business administration from ASU?
- 13 A. Correct.
- 14 Q. Any other post-high school education?
- 15 A. Real estate broker's license.
- Q. And to maintain that license, did you take
- 17 | continuing education classes?
- 18 A. Correct.
- Q. And so do you have a pretty good understanding
- 20 of real estate financing?
- 21 A. Limited.
- Q. How is it limited?
- 23 A. Can you ask the question again, please?
- Q. Well, I'm just trying to get a sense of your
- 25 | comfort level with the process of buying and financing

```
16
    WILLIAM SWIRTZ, 3/19/2019
 1
    real estate.
 2
         Α.
               My comfort level.
 3
         Q.
               This is going to make it long.
               I'm trying to help.
 4
         Α.
 5
               So your experience and your education and the
         Q.
 6
    amount of times that you have gone through the process of
 7
    going through the financing and loan procedures related to
    buying real estate.
 8
 9
               I have not been through a lot of loan
10
    procedures.
11
               Okay.
         Q.
12
         Α.
               I have acquired several personal residences --
13
         Q.
               okay.
14
               -- that I have obviously gone through the loan
15
    process, but I have not -- I do not have an extensive
16
    knowledge of the different financing vehicles, if you may
17
    say, to acquire real estate.
18
               Okay. Do you have a good knowledge of using a
         Q.
19
    standard bank loan to acquire real estate?
20
               MR. STURR:
                           Object to the form.
21
                             I'm sorry.
               THE WITNESS:
```

- Q. You can still answer, if you understand the question.
- A. I'm not sure what "good knowledge" means.
- Q. Do you feel that you have knowledge regarding

```
obtaining and using a bank loan to obtain real estate?
 1
 2
         Α.
               Yes.
 3
          Q.
               Do you have any other experience relating to
 4
    real estate or the financing of real estate that we
 5
    haven't covered so far?
 6
         Α.
               No.
 7
          Q.
               And so you mentioned that you --
 8
               Louder.
         Α.
 9
               You mentioned that you have bought a few
          Q.
    personal residences?
10
11
          Α.
               Correct.
12
               Do you rent those out?
         Q.
13
               I have several rentals, yes.
          Α.
14
               And when you -- did you obtain financing to
         Q.
    purchase those residences?
15
16
         Α.
               No.
17
               Did you pay in cash?
          Q.
18
         Α.
               Yes.
19
               And you did not use, for example, a hard-money
         Q.
    lender?
20
21
         Α.
               No.
22
               Have you ever used a hard-money lender?
          Q.
23
         Α.
               No.
24
               Have you ever financed the purchase of a
          Q.
25
    personal real estate purchase?
```

```
1
               Yes.
 2
               If you will take the top document, or, actually,
         Q.
 3
    she will mark it first.
 4
               (Deposition Exhibit No. 802 was marked for
 5
    identification.)
 6
         Q.
               If you will take a quick look at this.
                                                        It is
 7
    Exhibit No. 802.
 8
         Α.
               Okay.
 9
               It looks like --
          Q.
10
               Oh, okay. Go ahead.
         Α.
11
               It looks like you were considering investing in
         Q.
12
    an entity called Sharp Equity, LLC?
13
               MR. STURR: Object to the form.
14
               (BY MS. TOLMAN) You can go ahead and answer, if
15
    you understood.
16
               Can you ask that question another way, please?
17
               Were you considering investing or partnering
         Q.
18
    with this entity Sharp Equity, LLC?
19
         Α.
               No.
20
               Okay. What were you looking at here?
         Q.
21
               More of background information on these guys.
         Α.
22
               Okay. And why were you looking for that?
         Q.
23
               I -- I knew -- I'm not -- I can't remember.
         Α.
24
    Kyle Brown, either that was the son of another gentleman
25
    that I knew and that was a son that was starting it, and I
```

```
believe I ran into him someplace, asked him what he was
 1
 2
    doing. He said he was in the hard-money lending business
 3
    or in that arena, and that's where that would have came
 4
    from.
 5
               Okay. And so you did not have any
         Q.
 6
    relationship --
 7
         Α.
               No.
               -- with this Sharp Equity?
 8
         Q.
 9
         Α.
               No.
10
               Did you invest in any other real estate
         Q.
11
    entities, entities that were dealing in real estate?
12
         Α.
               No.
13
               And did you invest with any other hard-money
14
    lenders other than DenSco?
15
         Α.
               No.
16
               Okay. You can set that one down. And if you
17
    will mark the next one.
               (Deposition Exhibit No. 803 was marked for
18
19
    identification.)
20
         Q.
               So you are looking at what's been marked as
21
    Exhibit 803.
22
               Do you recognize this document?
23
         Α.
               Not really.
24
              Take a look.
         Q.
25
         Α.
               Can you tell me what it is?
```

20

```
Q. I can't, honestly.

A. Why can't you?
```

- Q. I don't know. I was hoping you could tell me.
- 4 A. I am not sure what this is.
- Q. You haven't seen this before, that you can recall?
- 7 A. Not really.
- Q. Do you know anything about Arizona Investors
  9 Alliance, LLC?
- 10 A. Help me understand who that is. They don't -11 it doesn't pop out at me.
- Q. Yeah. I don't have an understanding, either.
- Okay. If you don't know, you don't know. I'm
  not trying to...
- 15 A. Yeah, I don't -- I don't know.
- Q. And you don't have any understanding of why this would have been in records held by Denny Chittick or
- 18 DenSco?
- 19 A. No.
- Q. Okay. And you don't recall entering into this deed of trust?
- 22 A. No.
- Q. Okay. All right. Okay. We can move on.
- 24 (Deposition Exhibit No. 804 was marked for
- 25 | identification.)

```
Q. You are looking at Exhibit 804. At the top is
```

- 2 | this bill.swirtz@apollogrp.edu an address that you used?
- 3 A. Okay.
- 4 Q. Yes?
- 5 A. Yes.
- Q. And then did you change your email address to this wjswirtz@me.com?
- 8 A. I -- that is -- that is my email address, yes.
- 9 Q. Okay. Do you have any other email addresses
  10 that you would have used with Denny or DenSco besides
- 11 | these two?
- 12 A. I don't believe so. I do have another email 13 account, but I don't believe I used it with DenSco.
- Q. Do you mind putting the address in the record just so we can search and make sure?
- 16 A. It would be wswirtz.sra@me.com.
- 17 Q. Okay. Thank you.
- 18 When did you meet Denny? Approximate is fine.
- 19 A. Approximately 2007-ish.
- Q. Okay. And was that when you were neighbor -- became neighbors?
- A. We were building a house in that same neighborhood, correct.
- Q. And then did you and Denny serve on the HOA board?

```
WILLIAM SWIRTZ, 3/19/2019
 1
               Yes, we did.
 2
               And was that around that same time?
          Q.
 3
          Α.
               Correct.
 4
               Okay. And did you ultimately consider Denny a
         Q.
 5
    friend?
 6
               I would consider Denny an acquaintance.
         Α.
 7
         Q.
               And about how often did you see or talk to
    Denny?
 8
 9
               It would be periodically, just in the street --
         Α.
10
               Okay.
          Q.
11
               -- at the mailbox.
          Α.
12
               More running into each other in the neighborhood
         Q.
13
    than anything else?
14
         Α.
               It was -- it would have been casually, a
15
    drive-by, a wave, how you doing?
16
         Q.
               Okay. And did you ever meet his family?
17
          Α.
               Yes.
18
               And who all did you meet? Do you remember?
          Q.
19
          Α.
               His wife.
20
         Q.
               Did you meet his parents or siblings?
21
               I met his parents, yes.
          Α.
22
               And did you ever have any substantive
          Q.
```

discussions with them, or was that just a...

23

```
1
          0.
               Great.
 2
               Did you ever discuss with Denny his relationship
 3
    with his wife?
 4
          Α.
               No.
               Did you know that he was having issues that
 5
          Q.
    would lead to divorce?
 6
 7
          Α.
               No.
               If you will mark the next one.
 8
          Q.
 9
               (Deposition Exhibit No. 805 was marked for
    identification.)
10
11
          Α.
               Okay.
               Do you recall receiving this email?
12
          Q.
13
          Α.
               Yes.
14
               was this the first time that you learned of the
          Q.
15
    divorce?
16
          Α.
               Yes.
               Did you ever talk about the divorce with Denny
17
          Q.
18
    subsequently?
19
          Α.
               You mean after the divorce?
20
          Q.
               Uh-huh.
21
          Α.
               Yes.
22
               Can you tell me what you remember?
          Q.
23
          Α.
               Not really. It was we were -- I was very
    surprised. He never indicated that there was a problem.
24
25
          Q.
               Uh-huh.
```

```
WILLIAM SWIRTZ, 3/19/2019
 1
               You know, Denny was pretty private, didn't share
    a lot of information, and I didn't -- I didn't prod him
 2
 3
    along.
 4
               Okay. Did he ever tell you the reason for the
         Q.
 5
    divorce?
               He may have. I don't remember.
 6
         Α.
 7
         Q.
               So you don't remember what the reason was?
               Not exactly, no.
 8
         Α.
9
               Do you have a sense of it?
         Q.
               I'm not sure.
10
         Α.
11
               Okay. Did you talk to Ranasha after the
         Q.
12
    divorce?
13
         Α.
               No.
14
               Did you see -- did you see a change in Denny
         Q.
15
    after the divorce?
16
         Α.
               No.
17
               Did you know any of Denny's friends?
         Q.
18
         Α.
               No.
19
               Did you know anything about Denny's financial
         Q.
    situation?
20
21
               Other than what he would distribute to us from
         Α.
22
    DenSco, no.
23
              What did you think of Denny?
         0.
24
               Nice guy. Good neighbor. Loved his children.
         Α.
```

- 25 Seemed to be very intelligent, laid back, genuine.

25

Α.

No.

```
1
               You mentioned that he was very intelligent.
 2
    Others have said that he was the smartest guy in the room
 3
    when it came to financing.
 4
               Would you agree with that?
 5
               MR. STURR: Object to the form.
 6
               THE WITNESS: Depends who was in the room.
 7
               Average makeup of people.
         Q.
               I believe Denny was very intelligent in when it
 8
         Α.
 9
    came to financing, yes.
10
         Ο.
               Did you think that because of discussions you
11
    had with him?
12
         Α.
               That probably had something to do with it, yes.
13
               were there -- were there other things that led
         Q.
14
    into that?
15
               I believe his background when he was at
16
    Insight --
17
               Uh-huh.
         Q.
18
               -- was pretty formidable, from what I believe.
         Α.
19
         Q.
               Uh-huh.
20
         Α.
               And in the brief conversations that we would
21
    have, he -- he appeared to be smarter than average when it
22
    came to financing.
23
         0.
               Do you remember anything specifically about
24
    those discussions?
```

- Q. Did your impression of Denny change over time?
- 2 A. No.
- Q. Did he seem at any point that he was stressed or having any mental issues?
- 5 A. No.
- Q. Do you remember how you first learned of DenSco?
- 7 A. It would have been from Denny.
- Q. Would it have been in a conversation when you
  were -- happened to see each other in the neighborhood?
- 10 A. Correct.
- 11 Q. Do you remember that conversation?
- 12 A. Specifically, no.
- Q. Do you remember anything, do you have takeaways that you remember about what you have learned, sort of your general impression of DenSco?
- 16 A. I asked Denny what he did. Found it quite 17 curious that he was someone who worked from his home.
- 18 Q. Uh-huh.
- A. And that's how I learned of what a hard-money lender was, what he was doing.
- Q. Uh-huh. And what did he describe to you, the -about how hard-money lending works?
- A. I'm not sure at that time he described it, but
  as I learned it to be, it was a process of making
  short-term loans to qualified investors that were buying

```
1 | basically foreclosure properties and bank-owned
```

- 2 properties, that they would, that they would go in,
- 3 renovate and resell.

7

8

9

10

11

12

13

14

15

16

17

18

19

- Q. Did you have any discussions with him about the specifics of how that worked?
- 6 A. In general, yes.
  - Q. What do you remember?
  - A. That basically he told me that he -- he would make short-term loans, which were 90 to 120 days to six months. He would loan roughly 70 percent of the loan to value to the property.
  - He said that he was not overly heavily invested in one particular apartment. These were all single-family detached residential houses, which helped spread the risk of the investment.
  - He also said that -- he told me that he would never make a loan greater than 10 percent of his portfolio to any one individual, and all of his loans were secured by the first deed of trust.
- Q. Anything else that you remember?
- 21 A. No.
- Q. Did you take notes about any of this?
- 23 A. No.
- Q. Any documents that you have relating to these discussions?

4

5

14

15

16

17

18

19

20

21

22

23

24

```
1 A. I'm sorry. Say it again.
```

- Q. Do you have any documents, other than notes, that would relate to these discussions?
  - A. Only the note -- only what documents Denny provided me as an investor.
- Q. Okay. So let's move to that. If you will mark the next exhibit.
- 8 (Deposition Exhibit No. 806 was marked for 9 identification.)
- Q. This is Exhibit 806. It is an excerpt. Because it was a very long document, I didn't want to make you flip through the whole thing, and only one paragraph was relevant to you.
  - A. What am I supposed to look at here?
  - Q. So if you will look, it's dated 2006 at the top. And then if you turn the page, the first paragraph marked 3-6, it states: Bill Swirtz came over and picked up packets from me for him and his former coworker. I hope that comes in for some money.

Do you remember picking up these packets?

- A. A packet would have probably -- for him and his former coworker. I don't know who that would have been.

  A packet Denny -- at the end of the subscription period of his notes, whatever he provided us --
- 25 Q. Uh-huh.

```
A. -- that they would renew, whatever the renewal period was, and that might have been what that was.
```

- Q. So this was in 2006, and according to the subscription agreements we have, I don't think that you invested until 2007.
- 6 A. Okay.

3

4

5

- 7 Q. Does that sound right to you?
- A. Whatever the documents say. I don't know exactly, but you have all that.
- Q. Those are next. So you -- and this is fine.
  You don't remember going to his house and
- 12 | picking up --
- 13 A. Getting a packet.
- Q. -- paperwork before you invested?
- 15 A. I probably did. I probably asked him -- maybe
  16 that's what it was. Maybe it was his subscription
  17 package.
- 18 Q. Uh-huh.
- You think that's possible; you just don't have a firm memory of it?
- 21 A. Correct.
- Q. Okay. And you don't remember anything specific about it either way?
- 24 A. No.
- Q. And this former coworker doesn't ring any bells

```
1
    to you?
 2
               No.
         Α.
 3
         Q.
               Did you have a former coworker that was
 4
    interested in investing in DenSco?
 5
         Α.
               No.
 6
         Q.
               Okay.
                      Next document.
 7
               (Deposition Exhibit No. 807 was marked for
 8
    identification.)
 9
               Exhibit 807 is a compilation of subscription
10
    agreements that appear to have your name and/or signature.
11
         Α.
               Okay.
12
               In some instances, the copy that we were
13
    provided of the Subscription Agreement was not complete.
14
    when we had a complete copy, I have included that here as
15
    a separate document, but I have just put them all together
16
    so you had them all in one place.
17
               If you will take a look down at the bottom, this
18
    D number, D134564.
19
          Α.
               564.
20
         Q.
               64.
                    Uh-huh.
21
               I have 563.
         Α.
22
               Oh, okay.
23
               Take a minute to review, but this appears to be
         Q.
    a Subscription Agreement signed by you, dated
24
25
    February 15th, 2007, for a quarterly payment note in the
```

```
amount of $130,000, at a rate of 12 percent per year.
 1
 2
               Is that correct?
 3
         Α.
               Yes.
               And that is your signature?
 4
         Q.
 5
         Α.
               Over here?
 6
         Q.
              Yes.
 7
         Α.
               It appears to be.
               Okay. And the first paragraph, it states that:
 8
         Q.
 9
    The undersigned investor --
10
         Α.
               Wait. Where are we at?
11
               The first paragraph with a 1 and then
         Q.
12
    Subscription.
13
         Α.
               Okay.
14
               The undersigned investor has received and
    reviewed the Confidential Private Offering Memorandum
15
16
    dated June 1st, 2005.
17
               Do you believe that you received a POM dated
18
    2005 before signing this agreement?
19
         Α.
               I believe I received something. The specific
20
    date, I couldn't tell you.
21
               Okay. But you think that you did receive a
         Q.
22
    memorandum with information before signing this document?
23
         Α.
               Correct.
               Do you remember anything about that memorandum?
24
         Q.
25
         Α.
               Not specifically.
```

- 1 Q. Did you -- did you review it?
- 2 A. Probably.
- Q. And do you recall if there was anything in there relating to DenSco's loan procedures?
- 5 A. No.
- Q. Do you recall anything in there relating to the
- 7 | loan-to-value ratio?
- 8 A. Yes.
- 9 Q. What do you recall about that?
- 10 A. 70 -- that he would loan 70 percent loan to
- 11 | value.
- Q. Okay. And do you recall anything in there
- 13 | relating to how DenSco secured its loans?
- 14 A. They were to be secured by a first deed of
- 15 trust.
- Q. And did it -- just do you recall if it described
- 17 | how DenSco was going to go about doing that?
- 18 A. No.
- Q. Did you assume that Denny knew how to ensure
- 20 | that DenSco was in a first position?
- 21 A. Yes.
- Q. And was this based on your observations and
- 23 | knowledge of his experience?
- 24 A. Yes.
- Q. Do you remember anything in the POM regarding

3

4

5

6

10

11

18

19

20

```
DenSco's diversification of loans? For example, making smaller loans to multiple borrowers?
```

- A. I don't recall that specifically, other than it was either in the POM or was somewhere in those documents that he said he would never loan more than 10 percent of his investment portfolio to one individual.
- Q. Okay. And we have been talking about the -what was -- what your memory is of what was in the 2005
  POM.
  - Do you recall talking to Denny specifically, having a conversation with Denny about these same topics?
- 12 A. Not specifically, other than to just verify this 13 is in fact what he was doing.
- Q. Uh-huh. To -- so you think after you received the memorandum, that you followed up with Denny to confirm a few of the points?
- 17 A. Correct.
  - Q. And was that before you would have signed the Subscription Agreement or after, potentially when you were renewing?
- 21 A. Hopefully it would have been before.
- Q. Do you think it was before?
- 23 A. Yes.
- Q. Did you ever talk to Denny about DenSco using a trustee or an escrow company?

- 1 A. No.
- Q. Did you ever discuss with Denny DenSco's wiring of money directly to borrowers?
- 4 A. No.
- Q. Other than the Subscription Agreement and the
- 6 2005 memorandum, do you remember receiving any other
- 7 documents from Denny before signing this?
- 8 A. No.
- 9 Q. And did you ever see any records regarding the
- 10 | loans that DenSco made to borrowers?
- 11 A. Can you ask that another way?
- Q. Did you ever see any documents that related to
- 13 | the loans that DenSco made to its borrowers?
- 14 A. The actual documents?
- 15 Q. No. Just any documents.
- 16 A. Denny would provide an annual or quarterly
- 17 update --
- 18 Q. Uh-huh.
- 19 A. -- of number of loans outstanding, how many
- 20 investors, roughly the value of the assets.
- 21 O. Yeah.
- 22 A. You know, more of a reconciliation type of thing
- 23 | than the actual document itself.
- Q. And did you consistently receive those up until
- 25 | Denny's death?

```
1
               Correct.
 2
               And did you review those when you received them?
         Q.
 3
         Α.
               Yes.
 4
               Do you remember ever talking to Denny about the
         Q.
 5
    quarterly updates that you received?
 6
         Α.
               Can you ask me another way?
 7
         Q.
               I'm just wondering if you had potentially
 8
    follow-up questions or confirmation discussions or any
 9
    discussion that would have been related to --
10
         Α.
               No.
11
               -- the information in the quarterly updates?
         Q.
12
         Α.
                    His quarterly updates were pretty thorough.
               No.
13
               Uh-huh.
         Q.
14
               Pretty self-explanatory. Talked about the
15
    market, the market conditions, interest rates, his
16
    prediction in the future, where he felt the market was
17
    going.
18
               Do you remember seeing very many updates
19
    regarding his loan to borrowers?
20
               MR. STURR: Object to the form.
21
               Or DenSco's loans to borrowers?
         Q.
22
         Α.
               No.
23
               MR. STURR:
                           Same objection.
24
         Q.
               Do you -- did you note any change in the
25
    substance, as in the type of areas addressed by the
```

```
1
    quarterly updates, over time?
 2
         Α.
               No.
 3
         Q.
               Did you notice any real differences in -- other
 4
    than obviously it's going to change with the specific
 5
    information provided, but any real differences in the
 6
    quarterly updates over time?
 7
         Α.
               No.
               I'm just going to walk you through, so we have
 8
 9
    it clear for the record, your following investments,
10
    Subscription Agreements. If you will find D134562.
11
         Α.
               562?
               562. It's in the first. Yeah, it's in that
12
         Q.
13
    first one.
14
         Α.
               562.
                     Okay.
               And this is a May 27th, 2008, monthly payment
15
16
    note in the amount of $500,000, that bears interest at a
17
    rate of 12 percent per year, and it's signed by you, is
    that correct?
18
19
         Α.
               It appears to be my signature.
20
         Q.
               And this note, it notes that it's for three
21
    months.
22
               Do you see that, under the monthly payment note
23
    box?
24
               Uh-huh.
         Α.
25
         Q.
               Do you know why it was three months, or if that
```

```
1
    was a typo?
 2
          Α.
               I believe I did that just because I was still
 3
    unsure at that time --
 4
          Q.
               Okay.
 5
               -- and I only wanted it in for a shorter period
 6
    of time.
 7
          Q.
               And so you asked Denny if that would be okay,
    and he said yes?
 8
 9
          Α.
               Correct.
10
               Did you continue to collect interest at
          Q.
11
    12 percent per year on this note?
12
          Α.
               Correct.
               And at the top, it again references your receipt
13
14
    and review of a Private Offering Memorandum dated
15
    June 1st, 2007.
16
               Do you remember receiving a new POM --
17
          Α.
               Yes.
18
               -- at this time?
          Q.
19
          Α.
               Yes.
20
          Q.
               And did you review that?
21
          Α.
               Yes.
22
               Did you note any changes?
          Q.
23
          Α.
               No.
               Did you discuss the POM with Denny?
24
          Q.
25
          Α.
               No.
```

```
WILLIAM SWIRTZ, 3/19/2019
 1
               Did you have any discussions with Denny, other
 2
    than the three-month timeframe, before entering into this
 3
    note?
 4
         Α.
               No.
 5
               And when the three months ended, you rolled it
 6
    over, correct?
 7
         Α.
               Correct.
 8
               And at that point in time, did you have any
         Q.
    additional discussions with Denny?
 9
10
         Α.
               No.
11
               And why did you decide to roll it over?
12
         Α.
               It appeared to be safe and secure, as he had
    promised that it would be.
13
14
               All right. If you go back just a few pages.
          Q.
    is 134558.
15
16
         Α.
               5 --
17
               58.
          Q.
18
               558.
                     Okay.
         Α.
19
         Q.
               And this is a July 13th, 2009 --
20
         Α.
               Okay.
21
               -- monthly payment note in the amount of
         Q.
22
    $500,000 for six months at a rate of 12 percent per year,
23
    signed by you, correct?
```

That appears to be my signature.

24

25

Α.

Q.

And so it does look like at this point you

```
increased it to six months, but you are still able to take
 1
 2
    it out --
 3
          Α.
               Correct.
               -- at that point in time?
 4
          Q.
 5
               And you decided to roll that over as well?
 6
               Correct.
          Α.
 7
          Q.
               And this one as well references a 2009 POM.
               Do you remember receiving that?
 8
 9
          Α.
               Yes.
10
               Did you review that?
          Q.
11
          Α.
               Yes.
12
               Did you note any changes?
          Q.
13
          Α.
               No.
14
               were you looking for changes?
          Q.
15
          Α.
               No.
16
               And did you talk to Denny about the POM?
          Q.
17
          Α.
               No.
18
               Did you have any discussions with Denny about
          Q.
19
    your investment or DenSco before deciding to agree on this
20
    note?
21
          Α.
               No.
22
               And if you go back one more page to 556, this
          Q.
    note is dated April 26, 2010, and it is for $500,000,
23
24
    increased for a 24-month period at a rate of 12 percent
25
    per year, and it is your signature?
```

- WILLIAM SWIRTZ, 3/19/2019 1 Yes. 2 And at that point you had -- you felt Q. 3 comfortable with a 24-month period? 4 Α. Correct. 5 was that because you had been consistently paid Ο. 6 interest for the preceding years --7 Α. Correct. -- your other investments? 8 Q. 9 Α. Correct. 10 was there anything else that made you feel safe Q. 11 and secure in the investment at that point in time? 12 Α. Denny had been very consistent. There was no 13 reason, there were no signs of any deviances, so we felt 14 very comfortable, so long as he followed and did what we 15 had expected him to do. 16 Q. And the 2009 -- this document references the 17 2009 POM. You remember receiving another copy of that? 18
- Α. Correct.
- 19 And did you review that? Q.
- 20 Α. Yes.
- 21 And did you notice any changes? Q.
- 22 Α. No.
- 23 Q. And if you will look through the other documents quickly, you don't need to spend too much time, but just 24 25 to quickly confirm that it does appear to be your

```
1
    signature and that you continued to roll over your
 2
    investments and enter into new Subscription Agreements on
 3
    the same general terms every two years subsequently?
 4
         Α.
              That would be correct.
 5
              And if you look, for example, at D127483?
         Q.
 6
         Α.
              483?
 7
              It's going to be -- yes. It's in your -- this
         Q.
    one here, 483.
 8
9
              MR. STURR: I'm sorry. Where is it? We are
10
    still on 807?
11
              MS. TOLMAN: Same one, but if you look --
12
              MR. STURR: Oh, it's in the back. Right here.
13
    I found it.
14
              MS. TOLMAN:
                            Thanks.
15
              So this is one of your rollover subscription
         Q.
16
    agreements, dated July 13th, 2015. It still references a
17
    2009 POM, but based on later documents that we received,
18
    it does look like Denny emailed you a 2011 POM.
19
              we can take a look if you like, but do you
20
    remember receiving the 2011 POM?
21
              I don't remember, no.
         Α.
22
              Okay. Let's go ahead and turn to that. You can
         Q.
23
    close this guy up.
24
              Are we done with these?
         Α.
              Yes. You can put it in your pile.
25
         Q.
```

```
1
               These, too?
          Α.
 2
               Perfect. And if you will mark.
          Q.
               (Deposition Exhibit No. 808 was marked for
 3
 4
    identification.)
 5
               Exhibit 808 is a 2011 email from Denny Chittick,
          Q.
 6
    attaching a Private Offering Memorandum dated 2011.
 7
          Α.
               Okay.
               Do you remember receiving this now that you look
 8
          Q.
 9
    at it?
10
               Vaguely.
          Α.
11
               Do you think you would have reviewed the 2011
          Q.
12
    POM?
13
               Yes.
          Α.
14
               Do you remember noticing any changes --
          Q.
15
          Α.
               No.
16
               -- or do you remember talking to Denny about
          Q.
17
    the --
18
               No.
          Α.
19
          Ο.
               -- 2011?
20
          Α.
               No.
21
               Did you have any concerns at this time?
          Q.
22
          Α.
               No.
23
               It notes that Warren Bush, a long-time investor,
          Q.
24
    reviewed and gave input from an investor's point of view.
25
               Did you know Warren Bush?
```

```
Never heard of him.
 1
 2
               You don't know anything about this?
          Q.
 3
          Α.
               That's a no, negative, negatory.
               The next document.
 4
         Q.
 5
               (Deposition Exhibit No. 809 was marked for
    identification.)
 6
 7
          Q.
               Exhibits 809 is an Email from Denny Chittick to
    investors dated 7/23/2010, and it attaches an updated
 8
 9
    investor questionnaire.
10
               Do you recall receiving this email?
11
               Vaguely.
         Α.
12
               And do you have an understanding of why you were
         Q.
    required to be an accredited investor?
13
14
         Α.
               Not exactly.
15
               Do you have any sense of it?
          Q.
16
               Vaguely.
         Α.
17
               Can you tell me what you know?
         Q.
18
               Just I have heard of it before.
         Α.
19
         Q.
               Did you ever talk to Denny about it?
20
         Α.
               Not really.
21
               Do you remember completing the questionnaire and
         Q.
22
    providing it to DenSco?
23
          Α.
               Probably, yes.
24
          Q.
               All right. You can set that down here.
               The next stack of documents --
25
```

```
1 (Deposition Exhibit No. 810 was marked for 2 identification.)
3 O. -- are a few emails from Denny to you that
```

- Q. -- are a few emails from Denny to you that seem to reference your subscription agreements coming up for renewal. If you take a quick look, and just let me know if this reminds you or refreshes your memory at all regarding your review of the documents, what you received, or any discussions with Denny.
- A. Basically they were the rollover renewal of my existing subscriptions --
  - Q. Uh-huh.

- A. -- that at the time had come to update them.

  And he would email me or call me and says when Jackson, at that time was my dog, stop by the house, pick him up, sign them, drop them off.
  - Q. And would you pick up -- would you stop by and pick up the POM and sign the documents at the same time?
  - A. I don't believe the POM never changed. It was basically the renewal subscription.
- Q. But when we go through, the POM has different dates.
  - So you are getting -- and your memory was that you received an updated POM when you entered into those new subscription agreements?
- A. Okay. Now you are confusing me.

```
I don't want to do that.
 1
               Okav.
 2
               So I thought from your previous testimony that
 3
    even for the later Subscription Agreements where you are
 4
    basically rolling over your investments, that you would
 5
    have picked up, for example, a 2011 POM before you signed
 6
    that.
 7
               Is your memory that you did not pick up any POM
    because you received the 2011 POM by email, and so he
 8
 9
    would just have you signed the Subscription Agreement?
10
              That would probably be correct.
11
              Okay. And for the earlier POMs, he would have
         Q.
12
    handed you a POM before you made the additional
13
    investment?
14
         Α.
              It would have been at that time. It was a hard
15
    copy.
16
              And would you get a copy, a hard copy of the POM
         Q.
17
    at the same time that you signed the agreement?
18
              Probably, yes.
         Α.
19
                           Shelly, when you get a chance, could
              MR. STURR:
    we take a break?
20
21
              MS. TOLMAN: Yep.
                                  Now is a good time.
22
               (A recess was taken from 2:40 p.m. to 2:43 p.m.)
23
               (Deposition Exhibit No. 811 was marked for
24
    identification.)
25
         Q.
              Before you take a look at that, if we can just
```

```
1
    close the loop on -- so at this point we have gone through
 2
    a number of years where you are continuing to roll over
 3
    your investment in DenSco.
 4
               Do you have -- we talked about reviewing the
 5
    quarterly updates.
 6
               Do you also have discussions with Denny, while
 7
    you are walking the neighborhood, about DenSco?
 8
         Α.
               Yes.
 9
               Can you tell me what you remember about those?
         Q.
10
               Because this was my retirement income --
         Α.
11
               Yeah.
         Q.
12
               -- I needed to understand when Denny thought he
         Α.
13
    was going to retire --
14
         0.
               Uh-huh.
15
               -- and no longer be in this business --
         Α.
16
               Uh-huh.
         Q.
17
               -- so I could plan for the distribution of my
18
    principal, and how I would invest that in another vehicle
19
    that would provide us our retirement income.
20
         Q.
               Uh-huh.
21
         Α.
22
23
         Q.
               Uh-huh.
24
               -- then Denny was basically planning on
         Α.
25
    retiring.
```

- Q. Okay. Did you have any concerns about that or was that fine for you?
- 3 A. That was fine.
- Q. Okay. Did you have any other discussions with him about DenSco or your investment during those years?
- 6 A. Not really.
- Q. Did you get general updates from him, like things are going well, anything along those lines?
- 9 A. Casual talk, how are things? Things are good.
- 10 How are the boys? Boys are great. Business is good.
- 11 | Money is deployed.
- 12 Q. Money is deployed.
- And did you take that to mean that he had
- 14 | borrowers?
- 15 A. Correct.
- Q. Anything else that you remember?
- 17 A. That's it.
- Q. Okay. Looking at Exhibit 811, if you would just
- 19 quickly take a look, this appears to be the subscription
- 20 agreements for your wife Nancy.
- 21 A. Okay.
- Q. Is that correct?
- A. Nancy is my wife. That is correct.
- Q. And would you take a look and confirm that, to
- 25 | your knowledge, this looks like Nancy's signature and

25

```
1
    these appear to be --
              That appears to be her signature.
 2
 3
         Q.
              And these appear to be her subscription
 4
    agreements?
 5
         Α.
               Correct.
              Do you know if Nancy separately received the
 6
         Q.
 7
    POMs or had any separate discussions with Denny?
 8
         Α.
               I don't recall her getting anything separately.
 9
    I don't -- I couldn't tell you what discussions she might
10
    have had with Denny.
11
               okay.
                      In general, were you the one who would
         Q.
12
    have reviewed the POMs?
13
         Α.
               Correct.
14
               And just because it's odd, a few of these are
15
    for very small amounts, like 221.25 on D135139.
               Do you know if that was interest that had been
16
17
    accrued or why there was these amounts?
18
               No.
                    Those were small checks that Nancy would
         Α.
19
    get --
20
         Q.
              Uh-huh.
21
               -- from another investment that was part of her
22
    inheritance that she wanted to put towards the savings, so
23
    she just took that check and would give it to Denny, and I
```

was surprised that Denny would even take that amount,

small amount, but he said that was fine.

```
Q. And so for these amounts and when Nancy entered into these subscription agreements, you don't have any memory of reviewing the POMs separately --
```

A. Correct.

4

5

7

8

9

10

11

12

13

14

16

17

18

19

20

21

22

23

24

25

- Q. -- in order to make these decisions?
- 6 A. That's correct.
  - Q. Okay. Next document.

(Deposition Exhibits No. 812 was marked for identification.)

Q. Exhibit 812 is an email from Denny Chittick to you, dated 10/22/2009. There is also another email from Denny to you, dated 2010. Both of these reference you acting as a potential reference for potential DenSco investors.

Do you recall receiving these emails?

- A. Not specifically, but in general.
- Q. And do you recall acting as a reference at any point in time for DenSco investors?
- A. Not specifically, but if Denny would have asked me, I would have given him a high rating.
  - Q. And why would you have given him a high rating?
- A. Because he was always very consistent with his pay, never missed a payment.
- Q. And do you think that you did have conversations with individuals who wanted to invest or no?

```
I don't remember these people --
 1
 2
               Okay.
         Q.
 3
         Α.
               -- specifically.
 4
               Do you remember having any conversations with a
         Q.
 5
    potential DenSco investor?
 6
         Α.
               No.
 7
         Q.
               All right. Moving on.
 8
               (Deposition Exhibit No. 813 was marked for
    identification.)
 9
10
         Ο.
               813 is an email from Denny to investors, dated
11
    11/25/2014. It references a change of banks.
12
               Did you ever talk to Denny about why he changed
13
    banks?
14
         Α.
               No.
15
               Did you know of any issues that Denny had with
16
    Bank of America?
17
         Α.
               No.
18
               There is an earlier email that references Bank
19
    of America closing DenSco's account due to the amount of
20
    back-and-forth transactions.
21
               Do you remember that?
22
         Α.
               No.
               Did you have any concerns regarding his banking?
23
         Q.
24
         Α.
               No.
               And you didn't have any understanding of how
25
         Q.
```

```
DenSco transferred funds?
 1
 2
               No.
         Α.
 3
         Q.
               Moving on. This Exhibit has already been
 4
    marked, 631.
 5
               MS. TOLMAN: And I apologize. I think that I
 6
    may have left the deposition exhibits out of this pile of
 7
    yours, thinking you would have the other one.
 8
                           I have got them. Thank you, Shelly,
               MR. STURR:
 9
    but thanks.
10
         Q.
               This email marked 631 is the quarterly update,
    the DenSco quarterly update from Denny to the investors.
11
12
               Do you remember --
13
               Do I have this?
         Α.
14
               Oh, yes, you can touch that.
         Q.
15
               I didn't know if I was supposed to touch that.
         Α.
16
               Do you recall receiving these types of emails?
         Q.
17
    Is it just one example?
18
               Generally speaking, yes.
19
              And is this the quarterly update that you were
         Q.
20
    referring to -- there is actually a stack of them -- the
21
    quarterly updates that you were referring to that we
22
    talked about earlier?
23
         Α.
               The ones that I thought -- that I was thinking
    of had specific numbers to them. Maybe that was the
24
```

annual report that I was thinking of versus a quarterly

- 1 report. Maybe I have them confused.
- Q. You may be thinking of the newsletter that you
- 3 | can click on through these links.
- 4 A. Oh.
- 5 Q. Is that what you are thinking of?
- 6 A. Maybe that's what it is then.
- 7 Q. Okay. So your memory is just that there was
- 8 | more specific information --
- 9 A. Correct.
- 10 Q. -- and numbers provided?
- 11 | And potentially that would have been accessible
- 12 | through the newsletter link?
- 13 A. Correct.
- 14 Q. All right. If you will go to the next exhibit.
- 15 (Deposition Exhibit No. 814 was marked for
- 16 | identification.)
- 17 Q. And I'm wondering if these emails may also be
- 18 what you were thinking of. These are a collection of
- 19 emails from Denny to an assortment of email addresses,
- 20 including yours, relating to the MOM's group.
- 21 A. The MOM's group?
- Q. Uh-huh. So if you look at the subject line, it
- 23 | says MOM's meeting.
- 24 A. Okay.
- Q. Do you remember receiving these emails?

- A. I remember something like these, that they would have either a monthly or a quarterly luncheon, to which his investors, the borrowers, contractors, plumbers --
  - Q. Uh-huh.

4

5

6

7

8

9

11

12

13

14

- A. -- would attend, and they would talk about the market, they would give out referrals, who is available to do what, whether it's drywall, it's plumbing, electrical, they were all together sharing information.
  - Q. Okay. Did you attend those meetings?
- 10 A. I did a couple.
  - Q. Okay. And just to clarify, is this what you were thinking of when you were thinking of the additional numbers? Is the information provided here, or do you think it was the newsletter that you could link to?
    - A. It may have been both.
- Q. Okay. Did you talk to borrowers about DenSco at these meetings?
- A. I don't recall specifically, but I would say
  probably I would ask a few: How long have you been with
  Denny? What's been your experience?
- 21 Q. Uh-huh.
- 22 A. In general questions.
- Q. Do you recall their answers?
- A. They were all very positive.
- Q. Did they ever give you any specific information

```
1
    about their loans or the loan process --
 2
         Α.
               No.
 3
         Q.
               -- anything, where they were positive saying he
 4
    gets us money very quickly, things like that?
 5
               No.
         Α.
 6
               It was just general very high level: We have
         Q.
 7
    been happy with DenSco?
 8
         Α.
               Correct.
 9
               Anything else that you remember, relating to
         Q.
10
    these meetings?
11
         Α.
               No.
               If you will take a look at the document with the
12
13
    9812. It should be the second one in your pile.
14
         Α.
               Okay.
15
               It mentions: We also had an attorney come by.
         Q.
16
    Probably the last time, too. You might feel the same way.
17
               Do you remember being at a meeting where an
18
    attorney came by?
19
         Α.
               I don't recall.
20
               Okay. And you don't remember anything that that
         Q.
21
    attorney said at any of these meetings?
22
         Α.
               No.
              Do you know what Denny's opinion of attorney's
23
         Q.
24
    was?
25
         Α.
               Not exactly.
```

1 Do you have a sense of it? Q. 2 They weren't high on his list. Α. 3 Q. And why do you think that? Because Denny was pretty simple. 4 Α. 5 What does that mean? Q. 6 Can you ask that again, please? Α. 7 Yeah. You say that Denny was simple, and I Q. wanted to get a better sense of why you say that. 8 9 I never saw him wear anything other than shorts Α. 10 and a T-shirt. 11 was he simple in the way that he wanted his Q. 12 processes to be and the way that he worked? 13 He would prefer it that way. He would prefer 14 simplicity over complexity. 15 And why do you think that? What's your 16 experience with that? 17 That's what he told me. 18 And so would he tell you that when he was Q. 19 talking about attorneys' specifically? 20 Α. No. 21 Just generally, when he was talking about work? Q. 22 Correct. Α. 23 And do you remember anything more specific about Q. 24 that? 25 Α. No.

```
1
               All right.
                           Next exhibit.
 2
               (Deposition Exhibit No. 815 was marked for
 3
    identification.)
 4
               THE WITNESS: Am I allowed to look at my phone?
 5
         Q.
               Yeah.
 6
         Α.
               Is it okay if I text my wife to please pick up
 7
    dinner?
               Oh, yeah. Tell her to have a scotch waiting.
 8
         Q.
 9
               Thank you.
          Α.
10
               Exhibit 815 is an email from Denny to you dated
         Q.
11
    2014. He mentions: To continue to constrain the size of
    the portfolio, I am requesting that everyone that is
12
13
    presently accruing interest to take their interest monthly
    or quarterly.
14
15
               Do you remember receiving this email?
16
         Α.
               Kind of.
17
               Do you have an understanding of why Denny made
         Q.
18
    that change?
19
          Α.
               No.
20
               Did you have any discussions with Denny
         Q.
21
    regarding limiting his intake of money?
22
         Α.
               No.
23
         Q.
               Or limiting the amount of work that he was doing
24
    or his loan volume?
25
          Α.
               No.
```

25

all short-term loans.

```
All right. Did you know of any issues that
 1
 2
    DenSco faced through the recession?
 3
          Α.
               No.
               Did you ever talk to Denny about the impact of
 4
 5
    the recession on DenSco?
 6
         Α.
               No.
 7
               Can I ask a question?
 8
         Q.
               Sure.
 9
               what recession are you making reference to?
          Α.
               I would refer to it as the Great Recession.
10
          Q.
11
               Oh, okay.
         Α.
12
               Is that sufficiently clear for you?
         Q.
13
          Α.
               okay.
14
               Some might say we are still in it.
          Ο.
15
               Well, okay.
         Α.
16
               Did Denny ever talk to you about issues with its
         Q.
    borrowers, with DenSco's borrowers?
17
18
         Α.
               No.
19
               Did you have any understanding of how DenSco
         Q.
20
    treated its borrowers that were in default?
21
          Α.
               No.
22
               Did you have any understanding of the terms of
          Q.
23
    the loans between DenSco and the borrowers?
24
         Α.
               Not specifically, but I was told that they were
```

- 58 WILLIAM SWIRTZ, 3/19/2019 1 Uh-huh. 2 I don't believe Denny had -- he never really 3 talked about a lot of his borrowers not paying or not 4 paying on time. Uh-huh. 5 Q. 6 I believe he said at one time he may have taken 7 back one or two houses. Uh-huh. 8 Q. 9 But nothing that was any -- no red flags of 10 defaults or deficiencies. 11 Okay. And so your understanding from Q. 12 discussions with Denny was that he had limited
  - discussions with Denny was that he had limited deficiencies or defaults and that maybe he foreclosed on one or two homes?
- 15 A. Correct.
- Q. Did you know of any lawsuits that DenSco was involved in?
- 18 A. No.

- 19 Q. For example, the FREO lawsuit?
- 20 A. No.
- Q. And you never borrowed money from DenSco,
- 22 | correct?
- 23 A. Say it again.
- Q. You never borrowed money from DenSco?
- 25 A. No.

- Q. Did you meet any other DenSco investors?
- 2 A. Yes.
- 3 Q. When did you meet?
- 4 A. Denny would have an annual investor party at his
- 5 | home.
- 6 Q. Okay.
- 7 A. And at that time.
- 8 Q. And did you talk to the other investors about
- 9 DenSco?
- 10 A. Other than just a high-level discussion, but at
- 11 | that time it probably wasn't appropriate.
- 12 Q. How so?
- 13 A. We are at his house.
- 14 Q. Okay. Got it.
- 15 A. He is hosting the party.
- 16 Q. You were on good behavior.
- 17 A. I know. That's right. They weren't going to
- 18 | say anything bad at his house.
- 19 Q. Did you ever -- it's late in the day. I have
- 20 been doing this all day long.
- 21 A. All right.
- Q. Did you ever talk to DenSco investors when you
- 23 | were not at Denny's house?
- 24 A. No.
- Q. And -- okay. Can we go back -- I apologize, but

```
1
    I'm going to make you go back to the emails relating to
 2
    the MOM's group, Exhibit 814. There you are.
 3
         Α.
               Okay.
 4
              And turn to 100318.
          Q.
 5
          Α.
               Okay.
 6
               This email states in the second paragraph --
         Q.
 7
    well, first, do you recall receiving this email,
 8
    generally?
 9
               Generally.
         Α.
10
               And this states in the second paragraph:
          Q.
11
    doubled from 21 million to 42 million in two years, so now
12
    it's your turn, get the lead out.
               Did you have any concerns regarding this
13
14
    growth --
15
         Α.
               No.
16
               -- and what DenSco was handling?
          Q.
17
          Α.
               No.
18
               And did you think, based on your experience with
         Q.
19
    Denny, that he could handle that volume of loan?
20
         Α.
               Yes.
21
               Did you ever talk to Denny about it?
         Q.
22
         Α.
               No.
23
         Q.
               And do you know if Denny ever brought anyone
    else in to help with DenSco?
24
25
         Α.
               What do you mean help?
```

```
Q. For an example, an office admin person or an attorney or an advisor.
```

- A. I don't believe so.
- Q. Okay. Have you spoken with any of the DenSco borrowers since Denny's death?
- 6 A. Yes.

- 7 Q. Who have you spoken with?
- 8 A. I can't tell you specifically --
- 9 Q. Okay.
- 10 A. -- but it was after his passing. It was a
- 11 | general: Oh, my God. What are we going to do --
- 12 Q. Yeah.
- 13 A. -- type of situation.
- 14 O. Yeah.
- 15 A. Where nobody knew what to do. So there were
  16 numerous investors on numerous phone calls trying to
  17 figure out what the heck do we do.
- Q. And I'm limiting for now to borrowers, DenSco borrowers.
- 20 A. I'm sorry.
- Q. That's okay.
- 22 A. I misstated.
- Q. It's late in the day.
- A. Ask me the question again.
- Q. Did you talk to any DenSco borrowers after

```
Denny's death?
 1
 2
         Α.
               No.
 3
          Q.
               Did you talk to any DenSco borrowers outside of
 4
    these MOM's group meetings?
 5
         Α.
               No.
 6
               Okay. Do you know, sitting here today, who
          Q.
 7
    David Beauchamp is?
 8
               I know of the name only because of why I am
         Α.
    sitting here.
 9
10
               And do you know who David Beauchamp represented?
          Q.
11
          Α.
               Yes.
12
               who did he represent, to your understanding?
          Q.
13
               Denny and DenSco.
          Α.
14
               And was that -- where is your understanding of
          Q.
15
    that coming from?
16
         Α.
               Denny.
17
         Q.
               From Denny.
18
               And so what discussion did you have with Denny
19
    about that?
20
         Α.
               I believe it was either through emails or in his
21
    POM that that name was mentioned, I believe.
22
               Okay. And so at some point in time, Denny
          Q.
23
    mentioned that David Beauchamp was doing work for DenSco?
24
               I believe Denny would have referred to him more
         Α.
```

by attorney than he would have by --

- 1 Okay. Q.
- -- actual name. 2 Α.
- Okay. And so do you know potentially if DenSco 3 Q. 4 had more than one attorney?
- 5 I don't know. Α.
- 6 So do you know if you had any specific 7 discussions with Denny relating to David Beauchamp definitively?
- 9 Α. No.

- 10 Okay. It would have been a reference to Q. 11 DenSco's attorney?
- 12 Α. Correct.
- Okay. Do you remember anything specifically 13 14 about those conversations?
- 15 Only that his attorney had reviewed the POMs and Α. 16 made sure that all the security laws were being in line 17 and that everything met the security guidelines.
- 18 Okay. And are you thinking about the email that Q. 19 we looked at earlier that was when Denny sent the 2011
- 20 POM?
- 21 I'm not -- yes. Α.
- 22 Okay. All right. Do you remember anything else Q. 23 specifically about DenSco's attorney --
- 24 Α. No.
- 25 Q. -- based on your discussions with Denny?

```
1
               NO.
 2
               And do you know of any complaints with David
         Q.
 3
    Beauchamp's work before Denny died?
 4
               MR. STURR: Object to the form.
 5
               THE WITNESS: Can you ask that again, please.
 6
               Did Denny ever complain to you about an
         Q.
 7
    attorney's work for him?
         Α.
 8
               No.
 9
               And knowing what you know now, do you personally
         Q.
10
    have any issues or concerns with what happened with
11
    regards to any attorney's representation of DenSco before
12
    Denny's death?
13
         Α.
               Yes.
14
               Can you explain those to me?
         Q.
15
               Yes. My understanding, that Mr. Beau --
         Α.
16
               Champ.
         Q.
17
               -- champ was aware of the first fraud that took
         Α.
18
    place.
19
               Uh-huh.
         Q.
20
               And I was never part of any conversations that
21
    Denny had with him.
                          I assumed he didn't know that this
22
    fraud had taken place. I have only learned of that
23
    subsequent to this happening.
               You know, had I -- had I known that that first
24
25
    fraud had taken place, I would have removed all of my
```

```
WILLIAM SWIRTZ, 3/19/2019
 1
    money from DenSco at that time, which is probably what
 2
    DenSco didn't want to have happen, and so they continued
 3
    on the road and it went down the other path to disaster.
 4
    And so if I -- if I had known what he knew then, I would
    definitely have taken my money out.
 5
 6
         Q.
               Okay. And when you reference the first fraud,
 7
    you are referencing the double liens on the properties --
 8
         Α.
               Correct.
 9
               -- that were securing the loans for Scott
         Q.
10
    Menaged --
```

A. Correct.

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

- Q. -- and his entities?
  How did you learn of Denny's death?
- A. A neighbor had called me and said that Denny's father was trying to get in touch with him and he was able -- unable to do that, which was odd for him. He asked my if I would go down the street and see if Denny was home. Tell him his dad was trying to reach him.

And so I went down to his home and found the police cars in front of the house. Asked what had happened, and he said: It's under investigation. I said: Is Denny alive? And he goes: No.

The officer asked me if Denny had ever talked about any financial problems. I said: Never. I said: Can you tell me what happened? He said: It's still under

- 1 | investigation. Coroner was there. Forensic was there.
- Q. And so you think that was the day that Denny's body was found?
  - A. I know that was the day.
- Q. Okay. And when you look back at the subscription agreements in your exhibits, there is one that's dated May 27th, 2016, very shortly before Denny's death.
- And did you talk to Denny at that time, did you

  talk to him in the months leading up to his death, in that

  timeframe?
- 12 A. We were gone pretty much the month of July --
- 13 Q. Okay.

19

- A. -- and had only been home several days. So I

  probably would have seen Denny sometime in May or June,

  just in the neighborhood waving: Hi, how are you? There

  were no other conversations. It was nothing other than

  that. Hi to his kids or whatever.
  - Q. And you didn't notice anything different or unusual?
- 21 A. Nothing.
- Q. And you didn't have any sense that DenSco had financial issues?
- A. Never, ever, ever, ever saw it coming.
- Q. Have you come to any understanding of why Denny

```
killed himself?
 1
 2
              Can you ask it another way?
         Α.
 3
               MR. STURR: A belated objection as to
 4
    foundation.
 5
              Why do you think Denny killed himself?
         Q.
 6
               I believe he was embarrassed to face his
 7
    investors. Denny felt that he was smarter than what he
 8
    got himself into.
 9
               Menaged had somehow convinced Denny, which is
10
    hard to believe, that what Menaged was doing was going to
11
    work out and he could get Denny out of it. I believe
12
    Denny realized that he wasn't going to get out of it.
13
               Because Denny didn't come forth after the first
14
    fraud, I suspect he felt that he was going to be
15
    incarcerated, and right along with Menaged, and -- and
16
    couldn't face it. That's only my quess. I have no other
17
             I don't know what else to base it on.
    reason.
18
              Okay. Next exhibit. This has already been
         Q.
19
    marked.
             It is Exhibit 413.
20
              Have you seen this before?
21
               Is this his -- yes.
         Α.
22
               Do you remember when you saw this?
         Q.
23
         Α.
               No.
              Do you remember how you received it?
24
         Q.
25
         Α.
               Not exactly.
```

```
1 Q. Do you have a sense of it?
```

- A. Through the courts or late, late in the process --
- 4 Q. About what time --
- 5 A. -- somewhere in the discovery stages.
- 6 Q. In the discovery stages.
- Okay. That's what I am trying to avoid, when I talk over you like that.
- 9 A. Sorry.
- 10 Q. Okay. So you think you may have seen this once 11 the receiver was appointed and had begun pursuing claims?
- 12 A. Correct.

- Q. If you will take a look to line number 8, it states: I didn't come out of it unscathed, but I survived it, which is more than I can say for many other lenders.

  And he is referring to the Great Recession. I took millions of dollars in losses over a few years. I remained profitable every year. I was able to talk to a few of you to help me make decisions on what I should do.
- losses or keep them, rent them hope the market comes back?

Should I sell these house I was getting back and take huge

- 22 Gladly after consultations from several of you, you agreed
- 23 with my strategy, it was smarter to rent them at cash flow
- 24 | neutral my interest costs and wait it out.
- Did you ever have any discussions with Denny

```
1 | regarding this issue?
```

2 A. Never.

3

8

9

11

12

14

15

16

17

18

19

20

21

22

23

24

- Q. Did you consult with him in any way?
- 4 A. Never.
- Q. Do you know of any investors who provided consultation on these issues?
- 7 A. No.
  - Q. Have you talked to other investors about whether they provided these consultations?
- 10 A. No.
  - Q. And do you know if any of the other investors knew about the issues relating to the Great Recession?
- 13 A. I do not.
  - Q. If you continue to go down, almost three-quarters of the way down, he is now talking about going into 2013, and starting to get larger idle cash positions on a regular basis. He is referring to Scott Menaged. He states: Scott contacted me and asked if -- a typo -- I would be interested in funding a bank of rentals to which a hedge fund friend of his -- of his out of New York would buy once it reached 7 to 10 million. He would put down 15 to 20 percent, fix them up and rent them and then when he acquired the total dollar amount he would sell out to this guy. That amount of money would take me over my 10 to 15 percent threshold to any one borrower.

```
1
    Again I talked to a few of you investors and got a
 2
    positive response, based on his track record, the down
 3
    payments etc., the comfort level was there. I agreed.
 4
               Do you remember talking to Denny about any of
 5
    this?
 6
              Never.
         Α.
 7
              Do you know of any investors who talked to him
         Q.
    about these issues?
 8
 9
         Α.
               No.
10
               Have you subsequently talked to the investors
         Q.
11
    about whether they knew this?
12
         Α.
               No.
13
         Q.
               No.
14
               So you don't know if any other investor knew
    this information?
15
16
         Α.
               I do not.
17
               It goes on to say: For efficiency sake, I would
18
    normally wire the funds I'm lending to the bidding company
19
    they would get the check and give it to the trustee.
                                                            Send
20
    me receipts. Sometimes I would even wire the full amount
21
    and my borrower would bring me their down payment check
22
    and bidding fee because they lived here in the East valley
23
    versus running across town. I've operated this way ever
24
    since I was given the ability to wire online in 2003.
25
    Many of you knew this and I told you this is how I
```

```
1
    operated.
 2
              Did you know this?
 3
         Α.
              No.
              Did he ever have any discussion with you about
 4
         Q.
 5
    these issues?
 6
         Α.
              No.
 7
         Q.
              And have you talked to any investors about this?
 8
         Α.
              No.
 9
              And do you know whether he talked to any other
         Q.
10
    investor about these issues?
11
         Α.
              I do not.
12
              Next page, he states: Mid way through the year,
13
    Scott contacted me asking if we could raise the bar even
14
             He already had a few million of his own rentals
    and was still doing a few flips. Now he wanted to add to
15
16
    the hedge fund portfolio. I was concerned because of the
17
    concentration with him; the portfolio was around
18
    50 million. It was only going to be for a few more months
19
    and he had been spotless with payments of interest and I
20
    checked all the values of the properties, visited some of
21
    them, everything seemed to be in order. I agreed to the
22
    increase. We talked again in the fall and he was telling
23
    me I would be cashed out of these by year end. I again
24
    spoke with a few of you saying that I might be returning
25
    some funds.
```

```
Do you recall talking to him about any of these
 1
 2
    issues?
 3
         Α.
               No.
              About the return of funds?
 4
         Q.
 5
         Α.
               No.
 6
               And do you know if any other investors talked to
         Q.
    him about these issues?
 7
 8
         Α.
               No.
 9
               Do the issues addressed by this letter
         Ο.
10
    contradict some of your understandings regarding DenSco?
11
         Α.
               Yes.
12
         Q.
               Okay. Next exhibit.
13
               (Deposition Exhibit No. 816 was marked for
    identification.)
14
15
               This exhibit is a compilation of emails between
         Q.
16
    you and David Beauchamp and a number of other investors.
17
               Do you recall these emails?
18
               Not really.
         Α.
19
               Do you think that you did send them and it was
         Q.
20
    just a lot going on at that time?
21
               Can you ask me again? I'm sorry. I'm just
22
    trying to get a sense of where --
23
               That's okay. You can take some time to look at
         0.
24
    them. I'm just wondering if you think that you did send
25
    these.
```

- 1 A. If my name is on there, I probably sent them.
- Q. But you don't have any recollection of them at this point in time?
- 4 A. Can I read this?
- 5 Q. Yeah. Sure.
- 6 A. I'm not -- I don't recall what this advisory
  7 board concept was.
- 8 Q. Okay.
- 9 A. If this was something that -- is this it over
- 10 here?
- 11 | well, that's not it. I don't recall what the 12 | advisory board was.
- Q. Okay. Do you remember ever joining some sort of an advisory board --
- 15 A. No.
- Q. -- or playing any role?
- 17 A. No.
- Q. Okay. And these other emails are emails that I think you previously mentioned between you and the
- 20 investors, and David Beauchamp is copied on many of them,
- 21 where you are trying to figure out what's happening after
- 22 Denny's death.
- 23 A. Okay.
- Q. Do you recall that?
- 25 A. Yes.

```
74
    WILLIAM SWIRTZ, 3/19/2019
               And do you recall having any issues with what
 1
 2
    David Beauchamp was doing in the aftermath of Denny's
 3
    death?
 4
              I didn't -- I didn't know what he was actually
         Α.
 5
    doing --
 6
              Okay.
         Q.
 7
               -- after Denny's death.
 8
              Okay. Do you remember him providing information
         Q.
 9
    to the investors through these emails?
10
         Α.
               Kind of.
              There was a lot going on then?
11
         Q.
12
         Α.
              There was a lot, yes, correct.
13
              Okay. And so you didn't have issues or not have
         Q.
14
    issues.
             You don't really have a firm sense of what he was
15
    even doing then?
16
         Α.
              That would be correct.
17
              Okay. And from your memory, what were the
         Q.
18
    investors doing at this time?
19
              Trying to realize what had just happened to
         Α.
```

- everybody. Uncertain as to what happened to the money.
- 21 Is the money there? Is it not there? Can we get it back?
- 22 How are we going to get it back? What do we do? It was a
- 23 cry for: Oh, my gosh, what just happened?
- 24 Q. Yeah. And you were trying to figure out what
- 25 had happened?

1 A. Correct.

2

3

4

5

15

19

22

23

24

- Q. Okay. Do you recall pooling funds with the investors in order to hire some sort of attorney or advisor, a relatively small amount of funds, at any point in time?
- A. I believe early on there was a small amount of money raised to hire some attorney --
- Q. Uh-huh.
- A. -- or some firm to do some preliminary work or investigation, or to file -- something to file, and I don't know the legal word, to protect our interest, because it had gone to a receivership, who put it into bankruptcy, and I don't know what the term is to get us in line just to protect whatever we have.
  - Q. Okay. And that's it, right?
- 16 A. Correct.
- Q. And do you remember the Arizona Corporation
  Commission becoming involved?
  - A. In the beginning, yes.
- Q. Do you remember what happened with that?
- 21 A. What do you mean?
  - Q. How they became involved? How they interacted with David Beauchamp in any way? How they interacted with the receiver in any way? Do you have a sense of that?
    - A. I don't know how they even got started.

- 1 Q. Okay.
- A. But I did have a conversation with the Arizona

  Corporation Commission. I did provide them a complete set

  of documents that you all have here to them. I didn't

  understand at that point what their position was going to

  be.
- 7 Q. Uh-huh.
- 8 Okay. Did you have any other interactions with 9 the Corporation Commission?
- 10 A. Not after that, no.
- Q. Had you ever heard of Scott Menaged before Denny's death?
- 13 A. No.
- Q. And did you know that as early as 2012, Denny knew that certain of Scott Menaged's loans were double
- 16 | liened?
- 17 A. No.
- Q. Do you know of anyone to whom Denny shared information regarding Scott Menaged?
- 20 A. No.
- Q. Do you think that he shared any information with anyone regarding Scott Menaged?
- A. I don't know what Denny thought.
- Q. Do you know of any other investors who had any information regarding Scott Menaged?

```
1
               NO.
 2
               And why do you think that Denny didn't tell you
         Q.
 3
    of the initial double liening relating to the Scott
 4
    Menaged loans?
               I don't know why.
 5
          Α.
 6
               Do you know now that Menaged has been indicted
          Q.
 7
    and is serving time in prison?
 8
         Α.
               Yes.
 9
               And did you participate in those proceedings in
          Q.
10
    any way?
11
         Α.
               No.
12
               Based on your experiences with Denny, what do
         Q.
13
    you think happened here?
14
         Α.
               Can you ask that again, please?
15
         Ο.
               Yeah.
16
               Based on your experiences with Denny, what do
17
    you think happened with the downfall of DenSco and
18
    ultimately Denny's death?
19
          Α.
               He was defrauded by Menaged.
20
          Q.
               Did your impression of Denny change after his
21
    death?
22
               Yes.
         Α.
23
          Q.
               How so?
24
               He should have told us he was in trouble.
         Α.
25
    he done that, we probably all could have worked something
```

```
WILLIAM SWIRTZ, 3/19/2019
 1
    out possibly.
              Okay. Almost there. Next exhibit.
 2
         Q.
 3
               (Deposition Exhibit No. 817 was marked for
 4
    identification.)
 5
               Exhibit 817 is a Proof of Claim filed by you in
 6
    the net amount of $944,852, is that correct?
 7
         Α.
               That is correct.
              And you arrived at that total by taking your
 8
         Q.
 9
    total principal invested of 1,630,000, and subtracting the
10
    cash interest payments from January 1st, 2013, forward, is
11
    that correct?
12
               I don't agree with that, but that is -- that
13
    number was given to me --
14
         Q.
               Okay.
15
              -- by the receiver.
16
              Okay. And so can you explain to me how that
         Q.
17
    happened?
18
              They are saying that Denny -- the receiver had
19
    determined at that point in time, whenever that point in
20
    time was DenSco was insolvent, and so it turned into a
21
    Ponzi scheme, so that the money he was paying out was
22
    really a return of principal --
```

Q. Uh-huh.

23

A. -- even though it was claimed as interest. So the receiver said that money that you had received during

- 1 | that time period was a repayment. Based upon those
- 2 | numbers and his calculations, that's where those numbers
- 3 | came from.

9

10

13

14

15

- Q. Okay. And do you think the calculation of interest after 2013 is correct?
- A. Without going back and reviewing the documents,

  I would believe that to be the correct number.
  - Q. And you didn't accrue any interest that wasn't paid before 2013? It was all paid out? Is that why this number is a zero?
- 11 A. That would be correct. My interest was paid 12 monthly.
  - Q. Okay. And do you disagree with the subtraction of the cash interest payments because you don't believe DenSco was insolvent at that time or because you don't believe it was a Ponzi scheme?
- MR. STURR: Object to the form.
- Q. (BY MS. TOLMAN) Basically why do you disagree
  with --
- A. Because I gave DenSco a million 630. I have the promissory notes for the full amount. They were to pay me interest, which they did, and I would expect that 1 million 630 is my -- should be my full claim against DenSco. Because it was -- a third party determined that his company was insolvent, which is out of my control, you

```
know, they are calling it something else, but I'm still
 1
 2
    out, I'm still out a million 630.
 3
         Q.
               Have you been paid the 685,000?
               Probably yes, but that should have been the
 4
         Α.
 5
    interest --
 6
         Q.
              Understood.
 7
         Α.
               -- on the loan.
              Understood.
 8
         Q.
 9
               It wasn't a repayment of principal.
         Α.
10
              Understood. Got it. Thank you for clarifying.
         Q.
11
               And if you will take a look at exhibit -- it's
12
    already been marked Exhibit 623. The next one.
13
               This document shows that the receiver has
14
    approved your claim in the amount of $944,852.18.
15
               Is that your understanding?
16
         Α.
              Correct.
17
              And the following two documents. It's already
18
    been marked and I think I just missed it in your set.
19
    Exhibit 536 and Exhibit -- you have got both of those.
20
               So you now have before you Exhibit 801 and
21
    Exhibit 536. These exhibits show that the receiver has
22
    paid to your LLC a total of $135,210.66 and $75,117.04.
23
               Does that sounds correct to you?
24
         Α.
               Sounds correct.
25
         Q.
              Have you received any other funds from the
```

```
1
    receiver?
 2
         Α.
               No.
 3
         Q.
               And you mentioned earlier that you go to the
    receiver's website?
 4
 5
               Correct.
         Α.
 6
               Do you also review any emails or status reports
         Q.
 7
    that the receiver or its office sends?
 8
         Α.
               If they send -- if they send an email, then I
 9
    definitely will read it.
10
               Okay. And have you talked to anyone at the
11
    receiver's office, other than administrative issues
12
    relating to your proof of claim?
13
         Α.
               No.
14
               You have not talked to anyone at the receiver's
15
    office regarding this lawsuit?
16
         Α.
               No.
17
               Do you know of any other claims that the
18
    receiver or the investors are planning to bring to recover
19
    additional funds?
20
               Only what -- only what the receiver has provided
21
    to the Court.
               MS. TOLMAN: That's my list. I think Mr. Sturr
22
23
    might have just a couple questions for you.
24
               Do you have anything?
25
               MR. STURR: Oh, I have no questions.
```

```
So you have the opportunity to have
 1
               MS. TOLMAN:
 2
    a copy of your deposition transcript and to take look at
    it and then sign it, and you can make any corrections if
 3
    you feel that's necessary after reviewing it. You can
 4
 5
    also choose to waive that and read and sign -- and go
 6
    ahead and sign right now.
                                That's up to you.
 7
               THE WITNESS: I would like to review, please.
               MS. TOLMAN: So he will read and sign.
 8
9
               (3:37 p.m.)
10
11
12
                                         WILLIAM SWIRTZ
13
14
15
16
17
18
19
20
21
22
23
24
25
```

```
1
               BE IT KNOWN that the foregoing proceeding was
    taken before me; that the witness before testifying was
    duly sworn by me to testify to the whole truth; that the
 2
    questions propounded to the witness and the answers of the
 3
    witness thereto were taken down by me in shorthand and
    thereafter reduced to typewriting under my direction; that
 4
    the foregoing is a true and correct transcript of all
    proceedings had upon the taking of said deposition. all
 5
    done to the best of my skill and ability.
 6
               I CERTIFY that I am in no way related to any of
    the parties hereto nor am I in any way interested in the
 7
    outcome hereof.
 8
               [X]
                    Review and signature was requested.
 9
                    Review and signature was waived.
                    Review and signature was not requested.
10
11
               I CERTIFY that I have complied with the ethical
    obligations in ACJA Sections 7-206(F)(3) and
12
    7-206-(J)(1)(g)(1) and (2).
13
                                                    3/29/2019
        Kelly Sue Oglesby
14
    Kelly Sue Oglesby
                                                      Date
15
    Arizona Certified Reporter No. 50178
16
               I CERTIFY that JD Reporting, Inc. has complied
17
    with the ethical obligations in ACJA Sections
    7-206(J)(1)(q)(1) and (6).
18
19
                                                    3/29/2019
20
    JD REPORTING, INC.
                                                      Date
    Arizona Registered Reporting Firm R1012
21
22
23
24
25
```