



## SPONSORSHIP PROPOSAL

The mission of the Richmond/Ermet Aid Foundation (REAF) is to raise funds for and awareness about AIDS service programs, hunger programs to provide food for the needy and programs that educate, inspire, and support underserved and disenfranchised youth to develop healthy life choices, to maximize their potential.

### MAJOR EVENTS INCLUDE

#### **HELP IS ON THE WAY XXIV**

An annual gala benefiting  
HIV/AIDS Services, Hunger and Homeless Youth Programs  
The Herbst Theater & Green Room, San Francisco ★ 8/19/2018

#### **HELP IS ON THE WAY FOR THE HOLIDAYS XV**

A Holiday Gala Celebration Fundraiser  
Benefits Larkin Street Youth Services and Project Open Hand ★ 12/3/2018

#### **BROADWAY BARES / SAN FRANCISCO STRIPS III**

A Vaudeville style strip show with a modern twist  
Benefits REAF and Broadway Cares/Equity Fights AIDS ★ 6/17/2018

#### **ONE NIGHT ONLY BENEFIT CABARETS**

Special cabaret-style shows with casts of touring Broadway shows planned throughout the year  
Benefits Broadway Cares/Equity Fights AIDS and REAF

Other smaller events and receptions that support these larger events are also planned throughout the year, increasing exposure and benefits to our sponsors and supporters.



Richmond/Ermet  
Aid Foundation

## Our History and Mission

**T**he Richmond/Ermet Aid Foundation (REAF) is a 501(c)(3) organization originally founded to raise funds for and awareness about AIDS service organizations in the Bay Area through the production of quality entertainment programs. In 1994, two mothers, Barbara Richmond and Peggy Ermet, who each lost their only son to AIDS gave birth to an idea to help raise funds for the agencies who helped care for their sons before they died. Twenty three years later, REAF has distributed well over \$3 million to 34 direct service agencies in the SF Bay Area. Over that same time period, REAF has also produced some of the Bay Area's biggest and best, star-studded entertainment events.



*Founders Barbara Richmond (left) and Peggy Ermet*

Today, there are more people living with HIV/AIDS than ever before and people are still becoming infected. Thankfully, due to advances in treatment and the resources provided by local AIDS service agencies, most are able to live relatively normal, healthy lives. When REAF was founded, our primary goal was to help people with AIDS die with dignity. Today, REAF's mission has transitioned to help people with HIV/AIDS live fuller, healthier lives.

With recent advancements in HIV treatments and promising research for a cure, REAF expanded our focus areas of what causes we support in 2015 to include programs that provide food for the needy and programs that support homeless, disadvantaged and disenfranchised youth. Bay Area food and nutrition programs can barely keep up with the growing demand for service for homebound seniors, poor and critically ill populations and the Bay Area's homeless and under served youth population also continues to grow. Programs that support, inspire and assist them are vital in helping them become productive members of our community.

Beneficiaries for our 2018 events are detailed in the following pages.

In addition to fundraising events, REAF also sponsors a community calendar program called OurTownSF.org to assist LGBT and AIDS service agencies with their own planning so that agencies do not duplicate community events on the same dates. And finally, REAF also provides small emergency grants to people with HIV/AIDS or from the local theater community facing short-term crisis situations such as paying rent or covering unexpected medical or dental expenses or other bills.

**Sponsors receive a wide range of benefits** including tickets to benefit concerts for employees or clients, complimentary ads in gala programs, logo display in programs, invitations, email promotions and on our website and other benefits as detailed in the enclosed proposal. Sponsors have also seen a returns on their sponsor investment dollars ranging from 200% to 300% in funds distributed to beneficiary agencies proving sponsorship is a wonderful way to grow your philanthropic dollars.

# **2018 BENEFICIARIES**

## **HELP IS ON THE WAY XXIV**

### **MEALS ON WHEELS SAN FRANCISCO (MOWSF)**

Meals On Wheels of San Francisco serves over 1.2 million meals a year to seniors in every San Francisco neighborhood. 24% of them have no other source of food, 65% live alone and 71% live below the federal poverty line. They are often physically challenged (including living with HIV) as well as confronted with the high cost of living in San Francisco. In addition to meals, MOW provides safety checks to ensure clients' well being, match them with volunteers to assist them with companionship and day to day needs and provides health and safety items for their homes. For additional information you can go to [www.mowsf.org](http://www.mowsf.org)

### **LARKIN STREET YOUTH SERVICES (LSYS)**

For 30 years, Larkin Street Youth Services has built a robust continuum of care to help homeless youth get off the streets. They are a pioneer in their field and their achievements are significant: there is no other agency in San Francisco—and few nationwide—to offer a similar breadth of services with comparable results. Larkin Street provides comprehensive health services for homeless children and youth in San Francisco to allow them transition toward stability with healthy minds and bodies. Larkin Street's Medical Clinic and HIV Specialty Clinic are staffed by caring health professionals and provide primary medical care, HIV testing, referrals and educational materials, as well as specialized care to youth who are HIV-positive. Larkin Street's comprehensive education and employment services, Hire Up, provides young people with the opportunities, resources, and guidance they need to succeed. Through a range of housing options—from emergency homeless shelters to longer-term housing— Larkin Street is able to offer at-risk youth basic necessities, as well as a welcoming environment providing support, stability, and security. Each Larkin Street housing program and facility offers youth age-appropriate support to accommodate each stage of their journey, keeping them on track toward rejoining their families or progressing toward independence and self-sufficiency. For additional information you can go to [www.larkinstreetyouth.org](http://www.larkinstreetyouth.org)

## **HELP IS ON THE WAY FOR THE HOLIDAYS XVI**

### **AIDS LEGAL REFERRAL PANEL (ALRP)**

The AIDS Legal Referral Panel (ALRP) is the only institution in the San Francisco Bay Area whose entire mission is dedicated to providing free and low-cost legal assistance and education on virtually any civil matter to persons living with HIV/AIDS. This includes such widely disparate areas as housing, employment, insurance, confidentiality matters, family law, credit, government benefits or public accommodations, to name just a few. This is accomplished through either direct representation of clients by one of ALRP's five attorneys or by careful placement of clients with one of ALRP's 600 panel attorneys. ALRP has handled over 45,000 legal matters for their clients over the last 25 years.

### **POSITIVE RESOURCE CENTER (PRC)**

Positive Resource Center (PRC) is a human services organization focused on the belief that everyone deserves an advocate and an opportunity. PRC works diligently to help people affected by HIV/AIDS, mental health, or substance use issues better realize opportunities by providing integrated legal, social, and health services. Our services address the broad range of social risk factors that impact health and wellness and limit potential. We provide underserved populations with a unique set of integrated services that include emergency financial assistance for short-term stability, legal representation for access to necessary income and healthcare benefits, and residential treatment, housing, and employment training for longer-term social rehabilitation. In order to provide such a cohesive set of services and programs, PRC has joined forces and is in the process of merging with two long-standing and well-respected San Francisco nonprofits: AIDS Emergency Fund and Baker Places, Inc.

## **BROADWAY BARES /SAN FRANCISCO STRIPS & ONE NIGHT ONLY CABARETS**

**Benefit REAF and Broadway Cares/Equity Fights AIDS**

# SPONSOR LEVELS FOR HELP IS ON THE WAY XXIV

*Help is on the Way XXIV* will benefit Meals on Wheels San Francisco and Larkinn Street Youth Services. *Help is on the Way for the Holidays XVI* will benefit Postive Resource Center and AIDS Legal Referral Panel. Sponsor levels include:

- Lead Sponsor: \$10,000
- Associate Sponsor: \$2,500
- Corporate Sponsor: \$5,000
- Supporting Sponsor: \$1,200

## LEAD SPONSORS (\$10,000): \_\_\_\_\_

- will have their logos prominently displayed as Lead Corporate Sponsor in all promotional material including:
  - Invitations, event programs, website and flyers
  - All display ads including magazine and newspaper ads
- will be acknowledged from the stage at the event
- will be offered a full page ad in the program
- will be offered a link from our web site
- receive 12 tickets (priority sponsor seating) to the performance
- receive invitations to all Underwriter/Sponsor receptions

## CORPORATE SPONSORS (\$5,000): \_\_\_\_\_

- will have their logos prominently displayed as Corporate Sponsor in all promotional material including:
  - Invitations, event programs, website and flyers
  - All display ads including magazine and newspaper ads
- will be acknowledged from the stage at the event
- will be offered a half page ad in the program
- will be offered a link from our web site
- receive 8 tickets (premium sponsor seating) to the performance
- receive invitations to all Underwriter/Sponsor receptions

## ASSOCIATE SPONSORS (\$2,500): \_\_\_\_\_

- have logos displayed as Associate Sponsors in invitations, event programs, and website
- be listed as Associate Sponsor in all display ads
- will be acknowledged at the event
- will be offered a quarter page ad in the program
- will be offered a link from our web site
- receive 6 tickets (premium sponsor seating) to the performance
- receive invitations to all Underwriter/Sponsor receptions

## SUPPORTING SPONSORS (\$1,200): \_\_\_\_\_

- have logos displayed a Supporting Sponsors in invitations, event programs, and website
- be listed as Supporting Sponsor in all display ads
- will be acknowledged at the event
- will be offered a quarter page ad in the program
- will be offered a link from our web site
- receive 4 tickets (premium sponsor seating) to the performance
- receive invitations to all Underwriter/Sponsor receptions

# YEAR LONG CORPORATE SPONSOR LEVELS

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## Corporate Sponsors will be listed as sponsors of all REAF events in the year 2018.

In addition, we strive to find custom, co-branded marketing and promotional opportunities when possible. Minimum events include:

- *Help is on the Way XXIV*
- *Help is on the Way for the Holidays XVI*
- Two or more “One Night Only Performances” with touring casts of Broadway shows.
- Broadway Bares / San Francisco Strips III

## PRESENTING SPONSORS: \$25,000

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- will have their logos prominently displayed as Presenting Sponsor in all promotional material including: Invitations, event programs, store posters and flyers; eNewsletters; all display ads including magazine and newspaper ads for all 2018 events and logo linked from our web site
- will be acknowledged from the stage at each event
- are offered a full page ad in all major benefit programs
- receive up to 12 tickets (priority sponsor seating) to all major benefit programs
- receive 6 tickets (priority sponsor seating) to each of the *One Night Only* benefit cabaret events.
- receive invitations to all sponsor/underwriter receptions

## MAJOR SPONSORS: \$15,000

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- will have their logos prominently displayed as Major Sponsor in all promotional material including: Invitations, event programs, store posters and flyers; eNewsletters, all display ads including magazine and newspaper ads for all 2018 events and logo linked from our web site
- will be acknowledged from the stage at the event
- are offered a half page ad in all major benefit programs
- receive up to 8 tickets (premium sponsor seating) to all major benefit programs
- receive 4 tickets (priority sponsor seating) to each of the *One Night Only* benefit cabaret events.
- receive invitations to all sponsor/underwriter receptions

## CORPORATE SPONSORS: \$10,000

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- will have logos displayed as Corporate Sponsors in Invitations, event programs, store posters, flyers and eNewsletters, all display ads including magazine and newspaper ads for all 2018 events and logo linked from our web site.
- will be acknowledged from the stage at the event
- are offered a half page ad in all major benefit programs
- receive up to 6 tickets (premium sponsor seating) to all major benefit programs
- receive 4 tickets (priority sponsor seating) to each of the *One Night Only* benefit cabaret events.
- receive invitations to all sponsor/underwriter receptions

## ASSOCIATE SPONSORS: \$5,000

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- will have logos displayed as Associate Sponsor in Invitations, event programs, store posters, flyers and eNewsletters for all 2018 events and logo linked from our web site
- will be listed as an Associate Sponsor in all display ads
- will be acknowledged at the event
- are offered a quarter page ad in *Help is on the Way XXIV* and *Help is on the Way for the Holidays XVI* programs
- receive 4 tickets (premium sponsor seating) to all major benefit programs
- receive 2 tickets (priority sponsor seating) to each of the *One Night Only* benefit cabaret events.
- receive invitations to all sponsor/underwriter receptions

## Events Provide Beneficiary Partners More Funds for Direct Services

**T**he Richmond/Ermet Aid Foundation creates partnerships with selected agencies to assure the success of *Help is on the Way* events. Beneficiaries “team captains” work with our Foundation committee heads, providing volunteer resources to work at the events as well mailing parties, selling raffle tickets, assisting with PR opportunities and assisting in planning and organization. Beneficiaries may submit applications throughout the year but evaluations and selections are made each October. Beneficiaries have included:

- Abzyme Research Foundation
- Aguilas
- AIDS Housing Alliance
- ALRP (AIDS Legal Referral Panel)
- Asian Pacific Islander Wellness Center
- ARIS (AIDS Resources and Information Services)
- BAY (Bay Area Young) Positives
- Broadway Cares/Equity Fights AIDS
- Center for AIDS Services/Vital Life Services, Oakland
- Center for Caregiver Training
- Coming Home Hospice
- Continuum HIV Day Services
- Diablo Valley AIDS Services
- HIV Care at St. Francis Memorial Hospital
- HIV Education Project at New Conservatory Theatre Center
- Larkin Street Youth Services
- Lyon-Martin Women’s Health Services
- Maitri Compassionate Care
- Meals of Marin
- Meals On Wheels of San Francisco
- Native American AIDS Project
- New Leaf: Services for Our Community
- New Village
- PAWS (Pets Are Wonderful Support)
- Pediatric HIV/AIDS Program at Children’s Hospital
- Positive Resource Center
- Project Inform
- Project Open Hand
- Projecto ContraSIDA Por Vida
- San Francisco AIDS Foundation
- Shanti
- STOP AIDS Project
- Sunburst Projects
- Tenderloin AIDS Resource Center (Tenderloin Health)
- UCSF AIDS Health Project
- UCSF Women’s & Children’s Specialty Services
- Visiting Nurses & Hospice of San Francisco



# The Richmond/Ermet Aid Foundation

## 2018 PROPOSED BUDGET

<b>Event Income</b>	<b>HIOTW XXIV</b>	<b>Help 4 Holidays XVI</b>	<b>OPERATIONS</b>	<b>Income</b>
Corporate/Foundation Support	\$30,000	\$10,000	Private grants/donations	\$35,000
General Ticket Sales	65,500	25,300	One Night Only events	25,000
Underwriter income	35,000	15,600	BB SF Strips 3	25,000
Raffle Income	8,000	2,000	Investment Income	300
Auction Income	45,000	20,000	Matching gifts	2,000
Program Advertising	3,000	1,500	Other events	15,000
			Board generated	10,000
Total Event Support	\$186,500	\$74,400	Database hosting	5,600
			Total Support	\$117,900
<b>Expenses</b>			<b>Expenses</b>	
Theatre Rental	\$24,400	\$4,800	Advertising/Promo	2,010
Production expense	2,000	500	Bank charges	25
Advertising & promotion	3,100	1,500	Communication serv.	1,050
Equipment Rental	2,000	1,000	Dues & Subscriptions	200
Reception Venue & Rentals	3,800	3,500	Meals & entertainment	1,500
Performer Travel	3,200	2,050	Filing fees	300
Musicians/union fees	4,000	900	Insurance	4,300
Printing & Publications	3,200	1,800	Accounting fees	3,500
Postage & shipping	2,400	1200	Office supplies	1,500
Silent auction expense/consig	3,200	1,000	Parking/tolls	300
Parking & tolls	200	65	Salaries/payroll	60,000
Video Services	200	200	Postage/shipping	500
Office supplies/Admin.Exp.	1200	400	Printing/publications	1,400
PR Contract services	2,500	1,200	Seminars	200
Credit card/filing fees	2,550	1,900	Talent research	1,000
Entertainment Research	500	0	Telephone	1,200
Production staff honorariums	1,500	500	Travel	800
Miscellaneous expenses	800	250	Small Emergency Grants	10,000
<b>Total Event Expenses</b>	<b>\$60,750</b>	<b>\$22,765</b>	<b>Total Expenses</b>	<b>89,785</b>
Distribution to Beneficiaries	\$125,750	\$51,635	Profit	\$28,115.00

The Richmond/Ermet AIDS Foundation receives no government grants and relies solely on private gifts, corporate and foundation support for operating expenses.



## **REAF BOARD OF DIRECTORS**

### **EXECUTIVE DIRECTOR/CEO**

Ken Henderson  
Tel: 415-931-2515 • ken@richmondermet.org

### **CHAIRMAN OF THE BOARD**

Joe Seiler, Management Training Specialist  
Delta Dental of California  
Tel: 415-931-0317 • joe@richmondermet.org

Sophie Azouaou, CEO, Step Into My Green World  
Tel: 415-694-2307 • sophie@richmondermet.org

Patrik Galloneaux, National Brand Ambassador/Stoli Vodka  
Marketing & Outreach to GLBT community  
Tel: 415-225-1345 • patrik@reaf.org

Darren Iverson, General Manager, Stonestown Galleria  
Tel: 415-710-5621 • darren@reaf.org

Brent Marek, Nurse/Administrator, St. Mary's Hospital  
Tel: 734-834-1376 • brent@reaf.org

Skye Paterson, Flight Attendant, Southwest Airlines  
Tel: 415-640-3432 • sky@reaf.org

Cecil Russel, publisher, Gloss Magazine.  
Owner, Always Tan & Body  
Tel: 415-816-0575 • cecil@glossmagazine.net

Noel Santos, CPA/Financial Planner  
EAS Business & Tax Services  
Tel: 415/362-8921 • Fax: 415/362-8924  
Cell: 415-412-5839 • noel@eas-cpa.com

Beth Schnitzer, Partner Spritz Marketing  
Tel: 415-705-5568 • beth@spritzsf.com

Gary Snow, Realtor, Paragon Real Estate  
Tel: 415-601-5223 • gsnow@reaf.org

Cameron Stiehl, On-Air Talent  
Tel: 415-425-9364 • cameron@reaf.org

Gary Thackeray, Retired  
Tel: 415-378-6175 • gary@reaf.org

## **ADVISORY & COMMUNITY DEVELOPMENT BOARD**

Anna Alioto, Professional meeting planner  
Brian Boitano, Olympic Ice Skating Champion/Performer/Producer  
Loren Brown, Foundation Consultant  
Chris Carnes, Chris Carnes Productions  
Mario Diaz, Vice President, Community Development, Wells Fargo Bank  
Norm Dito, Retired Real Estate Professional  
Andrew Freeman, President, Andrew Freeman and Company  
Michael Holland, partner, Puerto Vallarta Villas & Holland Travel  
Jon Leitner, Importer  
Mark Leno, former California State Senator  
Marilyn Levinson, Executive Director, Bay Area Cabaret  
Kimberley Locke, recording star, author  
La Toya London, stage actress & recording star  
Stan Osofsky, President, Mark Leigh & Associates  
Tom Viola, Executive Director, Broadway Cares/Equity Fights AIDS  
Charles Zukow, Principal, Charles Zukow and Associates PR

## **MANAGEMENT COMMITTEE**

Steven Montes, Receptions Chair  
510-503-5031 • Steve@smse.biz

Raghu Shivaram, Marketing and PR  
Tel: 561-271-2583 • raghu@spritzsf.com

Al Treuter, Box Office Manager  
Tel: 415-282-5492 • tickets@richmondermet.org

Douglas Hudson: Volunteer Coordinator  
415-368-5605 • volunteer@richmondermet.org

Richard Burton, Database Developer  
Tel: 415-272-8184 • richard@richardburtondatabase.com

THE RICHMOND/ERMET AID FOUNDATION PRESENTS



HELP IS ON THE WAY XXIII

# Puttin' on the Glitz

CELEBRATING MUSIC LEGENDS & ICONS

Concert & Gala Benefiting Meals on Wheels San Francisco & Positive Resource Center

**SUNDAY, AUGUST 20, 2017**

**Herbst Theater & Green Room**

5:00 pm: VIP Gala Reception and Silent Auction • 6:00 pm: Gala Reception • 7:30pm: Performance  
9:45 pm: Club REAF after party with the cast

Gala co-chairs: Sophie Azouaou, Eileen Blum-Bourgade, Sonya Molodestskaya



Cast of  
Something  
Rotten



### SCHEDULED TO PERFORM

- LEVI KREIS:** Tony Award-winner (*Million Dollar Quartet*)
- MAUREEN McGOVERN:** Grammy Award winning Broadway star
- TRENT HARMON:** *American Idol* 2016 winner
- JESSICA SANCHEZ:** *American Idol* 2012 1st runner up
- DAVID BURNHAM:** Broadway (*Wicked, Light in the Piazza*) star
- CAROLE COOK:** Broadway (*42nd Street*)/TV star
- LISA VROMAN:** Broadway (*Phantom of the Opera/Les Miz*) star
- GARRETT CLAYTON:** TV (*Hairspray Live*), Film (*Corbra*) star.
- PAULA WEST:** Jazz/Cabaret star
- JASON BROCK:** *X-Factor* semi-finalist/Cabaret star
- LEANNE BORGHESI:** Cabaret star
- LISA VIGGIANO:** Broadway World Cabaret Vocalist Award winner
- EILEEN & LEA BOURGADE:** Concert Violinists
- SALSAMANIA:** World champion salsa dance troupe
- Cast members from the touring cast of **SOMETHING ROTTEN**
- DAVID GALLIGAN:** Director
- MICHAEL ORLAND:** Musical Director
- SOPHIE AZOUAOU:** 2017 Help is on the Way Awardee

### HONORARY CO-CHAIRS

Senator Dianne Feinstein & Mr. Richard Blum, Lt. Governor Gavin Newsom,  
Senator Scott Weiner, NBC News Anchor Jessica Aguirre

**TICKETS & INFO: [www.reaf.org](http://www.reaf.org)**

CSAA Insurance Group,  
a AAA Insurer



### SPONSORED BY



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BAY AREA REPORTER

Steven MonteS  
SPECIAL EVENTS



THE RICHMOND/ERMET AID FOUNDATION PROUDLY PRESENTS

HELP IS ON THE WAY FOR THE HOLIDAYS XV



15th Anniversary Gala  
MONDAY, DECEMBER 5 • 7:30 PM  
MARINES MEMORIAL THEATRE

Featuring Cast Members From the Tony Award-winning  
**DISNEY'S THE LION KING**

And the National Tour of Rodgers & Hammerstein's  
**THE KING AND I**

Plus **JASON GRAAE** & cast from **SCROOGE IN LOVE**



MAUREEN  
MCGOVERN

SAM  
HARRIS

PAULA  
WEST

JASON  
BROCK

SHARON  
MCNIGHT

CARLY  
OZARD

Tickets at [www.helpisontheway.org](http://www.helpisontheway.org)

SPONSORED BY:

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CLIFT



BAY AREA REPORTER



INTERNAL REVENUE SERVICE  
P. O. BOX 2508  
CINCINNATI, OH 45201

DEPARTMENT OF THE TREASURY

Date: JAN 27 2007

JAN 24 2007  
RICHMOND-ERMET FOUNDATION  
C/O EMMANUEL SANTOS  
447 SUTTER ST STE 534  
SAN FRANCISCO, CA 94108

Employer Identification Number:  
94-3232222  
DLN:  
17053006717001  
Contact Person:  
GLENN W COLLINS ID# 31392  
Contact Telephone Number:  
(877) 829-5500  
Our Letter Dated:  
December 1995  
Addendum Applies:  
Yes

Dear Applicant:

This modifies our letter of the above date in which we stated that you would be treated as an organization that is not a private foundation until the expiration of your advance ruling period.

Your exempt status under section 501(a) of the Internal Revenue Code as an organization described in section 501(c)(3) is still in effect. Based on the information you submitted, we have determined that you are not a private foundation within the meaning of section 509(a) of the Code because you are an organization of the type described in section 509(a)(1) and 170(b)(1)(A)(vi).

Grantors and contributors may rely on this determination unless the Internal Revenue Service publishes notice to the contrary. However, if you lose your section 509(a)(1) status, a grantor or contributor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act, or the substantial or material change on the part of the organization that resulted in your loss of such status, or if he or she acquired knowledge that the Internal Revenue Service had given notice that you would no longer be classified as a section 509(a)(1) organization.

You are required to make your annual information return, Form 990 or Form 990-EZ, available for public inspection for three years after the later of the due date of the return or the date the return is filed. You are also required to make available for public inspection your exemption application, any supporting documents, and your exemption letter. Copies of these documents are also required to be provided to any individual upon written or in person request without charge other than reasonable fees for copying and postage. You may fulfill this requirement by placing these documents on the Internet. Penalties may be imposed for failure to comply with these requirements. Additional information is available in Publication 557, Tax-Exempt Status for Your Organization, or you may call our toll free number shown above.

If we have indicated in the heading of this letter that an addendum applies, the addendum enclosed is an integral part of this letter.

Letter 1050 (DO/CG)

RICHMOND-ERMET FOUNDATION

Because this letter could help resolve any questions about your private foundation status, please keep it in your permanent records.

If you have any questions, please contact the person whose name and telephone number are shown above.

Sincerely yours,



Steven T. Miller  
Director, Exempt Organizations

RICHMOND-ERMET FOUNDATION

Your organization has been reclassified under sections 509(a)(1) and 170(b)(1)(A)(vi).