

Internationally acclaimed jazz, fine art, northwest wines, and regional cuisine...it's the BEST in the Northwest!

To: Local and Northwest Small Businesses

May 29, 2022

You are invited to sell your products and services as a *Business Exhibitor* at the **22nd Annual Vancouver Wine** & Jazz Festival.

The past two years have taken an economic, mental, and spiritual toll on individuals, businesses, schools, churches, and nonprofits. Our nonprofit organization – Bravo! Concerts Northwest – was shut down, unable to produce concerts, educational programs, or our premiere event – the Vancouver Wine & Jazz Festival.

**BUT NOW** – our team of staff and volunteers are looking forward to emerging from this dark time to create a reenergized Festival for our community! The dates are **August 26, 27, & 28, 2022**.

The Festival is the PERFECT place for you to meet and reach the ideal audience to sell your art! The Festival is "...the largest festival of its kind in the Pacific Northwest..." (ABC TV KATU 2 Portland, OR) and presents GRAMMY-winning jazz, blues and pop bands, fine arts & crafts, northwest wines, and regional cuisine. More than 100,000 visitors from 25 states, Canada, Japan, and Europe have attended since 1998.

## **BUSINESS EXHIBITOR INFORMATION**

Reserve your space: with the enclosed application or online at www.vancouverwinejazz.com.

**Exhibitor Sales:** 100% of your sales go to you! We do not take a percentage of sales. Booth Fees help pay for Festival advertising, marketing, and promotion—which brings more qualified buyers to YOU.

**Location, Vendor Space & Electricity:** Esther Short Park, in Vancouver, WA. A Single Space is 10 ft X 10 ft, and a Double Space is 10 ft X 20 ft. Electricity and 4/6 Exhibitor Passes per day are included.

**Booth Fees:** The Booth Fee is \$250 for a Single Booth, \$550 for a Double Booth. Electrical Fee is \$50. Electricity is REQUIRED for all Business Exhibitors. Your booth fees provide:

• 3-Day Vendor Space, Exhibitor Passes for your staff each day, Electricity, Link to your website, and the added value of our Festival advertising, social media, e-blasts, and more. Sell your product, and enjoy the great jazz, blues, art, wine, food – and FUN – at the 2022 Festival!

To reserve your space, fill out the Application and mail it with your booth fee, or complete the Online Application. If you have questions, call us at 360-906-0441 or email us: <a href="mailto:exhibitors@vancouverwinejazz.com">exhibitors@vancouverwinejazz.com</a>.

We look forward to seeing you in August!

Dr. Maria Manzo, Festival Director