#### Your Guide to Doing Business with the Florida Department of Transportation

**DBE Supportive Services** 

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# **6** Strategies to Ensure you are a Quality Construction Contractor



Will most contractors admit to shooting for being the most quality provider of their products and services? Yes! But, will many of these same contractors confess that

they may not be doing enough to ensure that quality is impregnated on their minds and the minds of every leader and employee? Yes! Then where is the disconnect?

Do any of the following reasons sound like something that you have battled?

- Just don't have the time to adequately spend on it.
- Not prepared or educated on how to train for quality.
- Not clear of the measurements to monitor quality.
- Quality is still in the eye of the beholderIt's important BUT...sometimes "you just have to do what you have to do to make something work."
- Quite honestly, it just isn't talked that much in our company unless there has been a major mistake.
- Don't want my guys spending half their time measuring and tracking problems, specifications, etc.

#### 1. Commit to "No Bad Job" leadership

I've written about this before so I'll be brief here, but owners and senior leaders must first be committed to looking at every entity within the company to apply this mantra.

### 2. Jobs only start AFTER a pre-start meeting

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Simply put, "No job, of any size, will begin until the crew leader, estimators and key members supporting the project have a short "pre-start" meeting to line out roles, responsibilities, proper sequence confirmation, needed tools/equipment secured and prepared, and site is ready for our crew.

#### 3. Demand daily pre-day site preparation

Once your project has begun make it mandatory that each new day will begin with your version of an "AM Huddle" between the leader and their workers.

### 4. Close each work day with closing comments & staging

Every work day should end with the crew leader meeting with their workers to hold, what I call, a "PM Huddle."

### 5. Conduct post-project reviews & make needed changes

Depending on the size of projects you normally work, each project should have a debrief.

#### 6. Develop a vision for quality and "Preach it Brother!"

Perhaps the most important effort to take is to develop a vision for the quality you want to see on projects — every project.

To read more see Excerpt:http://www.forconstructionpros.com/article/12302614/6-strategiesto-ensure-you-are-a-quality-construction-contractor



# About The FDOT

The goal of the DBE Supportive Services Program is to increase the number of DBEs participating on FDOT contracts and facilitate the opportunity for DBEs to obtain contracts. The services are designed to:

- Assist established construction firms to move them from bidding as a subcontractor to bidding as a Prime Contractor to produce sound bids.
- Provide access to training increases DBE expertise in handling of daily business operations.

## **About The Program**

The Construction Estimating Institute (CEI) works with FDOT as the statewide provider of the federally funded Disadvantaged Business Enterprises (DBE) Supportive Services Program. We want to increase the number of certified DBEs participating in highway and bridge construction, as well as assist DBEs in growing and eventually becoming self-sufficient. Additionally, CEI provides supportive services by assisting prime contractors and consultants with identifying DBEs for subcontracting opportunities on priority projects.

## **FDOT District 1 Tentative Five Year Work Program**



The Florida Department of Transportation (FDOT), District One, began developing the Tentative Five-Year Work Program for fiscal years 2018 through 2022 in the spring. Each

year, staff at the District works closely with the six metropolitan and transportation planning organizations within the District, as well as our local government partners and regional entities to identify and develop priority projects. Early development of priorities and partnering with these groups stabilizes the department's work program and helps us maintain Florida's transportation system at levels our residents, businesses and visitors are accustomed to and expect.

The new Tentative Five Year Work Program includes an update of the common four years of the adopted work program, fiscal years 2018 through 2021, plus the scheduling of projects for a new fifth year, fiscal year 2022. The work program includes highway, bridge, aviation, seaport, rail, transit, multi-use tail, sidewalks and bicycle facilities. The work program update concludes with approval by Florida's legislature each spring and adoption of the work program by the secretary of transportation prior to the new fiscal year, which begins July 1st.

To read More see Excerpt: http://swflroads.com/D1EpublicHearing/WP\_Home.html

FDOT District One Tentative Five-Year Work Programs and Maps (fiscal years 2018-2022)

| County                        | Work Program | Мар        |
|-------------------------------|--------------|------------|
| Charlotte                     | Work Program | <u>Map</u> |
| Collier                       | Work Program | <u>Map</u> |
| DeSoto                        | Work Program | <u>Map</u> |
| Glades                        | Work Program | <u>Map</u> |
| Hardee                        | Work Program | <u>Map</u> |
| Hendry                        | Work Program | <u>Map</u> |
| Highlands                     | Work Program | <u>Map</u> |
| Lee                           | Work Program | <u>Map</u> |
| Manatee                       | Work Program | <u>Map</u> |
| Okeechobee                    | Work Program | <u>Map</u> |
| Polk                          | Work Program | <u>Map</u> |
| Sarasota                      | Work Program | <u>Map</u> |
| Florida's Turnpike Enterprise | Work Program | <u>Map</u> |



# **Supportive Services Offered**

- Estimating Training
- Building Capacity
- Mobilization Financing
- Bonding Assistance
- Marketing Plan Development
- Creating a Business Plan
- Building a Website



CEI is an educational organization providing the highest quality construction training in the industry. Over 100,000 owners, estimators, project managers, field supervisors, office support staff, foremen, laborers, and key management personnel have attended courses that are offered nationwide. The courses provide students with construction skills training and the critical information needed to be effective within their companies and organizations.

Call 866-378-6653 or visit us online at www.cmdp-bgp.com

www.fdotdbesupportservices.com

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