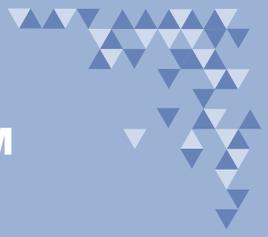


# THE TEAM BUILDER™



**DIVISION 10 TEAM BUILDER™** is a detailed and deliberate approach to identifying key talent in the marketplace.

1

## **The Client Consultation**

Your company is unlike any other. It has its own unique blend of culture, style, and environment. Our **Recruiting Roadmap™** gathers information about the position's skill requirements and identifies what makes your organization unique.

2

## **The Recruitment Phase**

You are hiring a person, not just a skill set. Our vast network of candidates allows us to significantly expedite the search for outstanding individuals that fit your organization. We will find qualified individuals through critical attention to knowledge and experience along with key intangible qualities.

3

## **The Candidate Presentation**

We present you with candidates that not only match the defined skill set and required experience but also fit your organization's personality. The **Candidate Matrix™** provides the ability to review key traits and qualities.

4

## **The Interview Process**

Now it's time to meet the best candidates in person. During this stage, we will coordinate the scheduling of the face-to-face meetings. Utilize our unique **Hiring Guide™** to guide you through this crucial step. We have provided numerous topics, including "Developing a Job Description."

5

## **The Offer Review**

You found the right candidate. Now it's time to bring both sides together to negotiate and finalize the details of the offer. We will guide you through the offer preparation and job acceptance. Our thorough knowledge of competitive wages will help to ensure a successful outcome.

6

## **The Onboarding Platform**

After the offer of employment has been accepted, it is time to prepare for the newly hired individual to join your team. **The New Employee Coach™** provides "hands on" tools to assure a successful introduction to the company.

### **Division 10 Personnel**

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