

**Colorado Self Storage Association  
VENDOR RESOURCE DIRECTORY**

Updated 7/15/2019

**ADVERTISING/MARKETING**

***Easy Storage Solutions***

Contact: Alyssa Browning  
Phone: 888-958-5967  
Email: [alyssa@storageunitsoftware.com](mailto:alyssa@storageunitsoftware.com)  
Web: [www.storageunitsoftware.com/partner/freedemo-co](http://www.storageunitsoftware.com/partner/freedemo-co)  
Products/Services: See **Computer/Software**

***On The Move, Inc.***

Contact: CJ Steen  
Phone: 800-645-9949 Fax: 830-755-2484  
Email: [info@onthemovetrucks.com](mailto:info@onthemovetrucks.com)  
Web: [www.onthemovetrucks.com](http://www.onthemovetrucks.com)  
Products/Services: See **Truck Rentals**

***Record Nations***

Contact: Carolyn Carter  
Phone: 720-729-877  
Email: [ccarter@recordnations.com](mailto:ccarter@recordnations.com)  
Web: [www.recordnations.com](http://www.recordnations.com)  
Products/Services: We are an on-line marketplace for record storage and paper shredding. Record Nations will send you for free, ready to store customers that need to store their business records for 5+years. And we will buy from you any paper shredding and product destruction leads.

***U-Haul Self-Storage Affiliate Network***

Contact: Toni Colasso  
Phone: 602-263-6731  
Email: [toni\\_colasso@uhaul.com](mailto:toni_colasso@uhaul.com)  
Web: [www.webselfstorage.com](http://www.webselfstorage.com)  
Products/Services: See **Software Management**

**ARCHITECTURE/DESIGN**

***ARCO/Murray***

Contact: Eric Fleps  
Phone: 469-999-6579  
Email: [efleps@arcomurray.com](mailto:efleps@arcomurray.com)  
Web: [www.arcomurray.com](http://www.arcomurray.com)  
Products/Services: See **Construction**

***Capital Steel Building, Inc.***

Contact: Kay Hogue  
Phone: 918-665-3431 Fax: 918-396-4337  
Email: [office@capsteelinc.com](mailto:office@capsteelinc.com)  
Web: [www.capsteelinc.com](http://www.capsteelinc.com)  
Products/Services: See **Building Components**

***CertaPro Painters***

Contact: Gary Gieseler  
Phone: 303-464-1133  
Email: [ggieseler@certapro.com](mailto:ggieseler@certapro.com)  
Web: [www.Denver-west.certapro.com](http://www.Denver-west.certapro.com)  
Products/Services: See **Painting**

***DBCI (Doors and Building Components, Inc.)***

Contact: Nelson Hendrix  
Phone: 770-294-8579  
Email: [nelsonh@dbci.com](mailto:nelsonh@dbci.com)  
Web: [www.dbci.com](http://www.dbci.com)  
Products/Services: See **Building Components**

***dcb Construction, Inc.***

Contact: Mark Delgado  
Phone: 303-287-5525 Fax: 303-287-3697  
Email: [mdelgado@dcb1.com](mailto:mdelgado@dcb1.com)  
Web: [www.dcb1.com](http://www.dcb1.com)  
Products/Services: See **Construction**

***Green Steel Buildings, Inc***

Contact: Bill Lange  
Phone: 308-338-9966  
Email: [wmflange@yahoo.com](mailto:wmflange@yahoo.com)  
Web: [www.greensteelbuildingsinc.com](http://www.greensteelbuildingsinc.com)  
Products/Services: See **Building Components**

***Janus International Group, LLC***

Contact: Misty Hembree  
Phone: 770-562-2580  
Email: [marketing@janusintl.com](mailto:marketing@janusintl.com)  
Web: [www.janusintl.com](http://www.janusintl.com)  
Products/Services: Janus is the industry's leading roll-up door manufacturer and value-added service provider creating customized self storage solutions for today's facility owner with a growing commercial

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segment. Janus Int'l Group, LLC specializes in custom self-storage solutions, beginning with the production of its industry-leading 3<sup>rd</sup> Generation industrial sheet roll-up doors and extending to facility components as well as self-sustaining hallway systems.

### ***KIWI II Construction Inc.***

Contact: Terry Conners  
Phone: 719-339-1251 Fax: 303-790-9378  
Email: [terryconners1@msn.com](mailto:terryconners1@msn.com)  
Web: [www.kiwiconstruction.com](http://www.kiwiconstruction.com)  
Products/Services: See **Construction**

### ***Mako Steel***

Contact: Caesar Wright  
Phone: 800-383-4932  
Email: [cwright@makosteel.com](mailto:cwright@makosteel.com)  
Web: [www.makosteel.com](http://www.makosteel.com)  
Products/Services: See **Building Components**

### ***Paramount Metal Systems***

Contact: Misty Norman  
Phone: 501-312-9062  
Email: [mnorman@paramountmetalsystems.com](mailto:mnorman@paramountmetalsystems.com)  
Web: [www.paramountmetalsystems.com](http://www.paramountmetalsystems.com)  
Products/Services: See **Construction**

## **AUCTIONS**

### ***GCL Auctions***

Contact: Grant Ledall / Lisa McGlothlin  
Phone: 970-415-2131  
Email: [auctioneer42@aol.com](mailto:auctioneer42@aol.com)  
Product/Services: We conduct live storage auctions. We offer full service auctions. We cut locks and take pictures. We provide all legal advertising for auctions.

### ***StorageAuctions.com***

Contact: Lonnie Bickford  
Phone: 866-944-8530  
Email: [donna@storageauctions.com](mailto:donna@storageauctions.com)

Web: [www.StorageAuctions.com](http://www.StorageAuctions.com)

Product/Services: As an owner of multiple storage facilities for over 20 years, online auctions have changed what auction day looks like for me. Instead of the chaos, we now have (at our finger tips) a tool that allows us to put a process in place that can drive up occupancy and lower delinquencies.

## **AUDITING**

### ***Behler Facility Auditing***

Contact: Jim or Pam Behler  
Phone: 303-416-0255  
Email: [jim@behlerauditing.com](mailto:jim@behlerauditing.com)  
[pam@behlerauditing.com](mailto:pam@behlerauditing.com)  
Web: [www.behlerauditing.com](http://www.behlerauditing.com)  
Products/Services: Self-Storage Operations & Facility Reviews – Behler offers Site Review/Audit services for self-storage facilities that will help pinpoint areas of your self-storage operation where profitability might be improved, having been successfully performing self-storage reviews since 2013.

## **BUILDING COMPONENTS**

### ***A-Lert Building Systems***

Contact: Tammy Frost  
Phone: 830-626-7755 Fax: 830-643-1912  
Email: [tfrost@centurionind.com](mailto:tfrost@centurionind.com)  
Web: [www.alertbuildingsystems.com](http://www.alertbuildingsystems.com)  
Products/Services: See **Construction**

### ***Avid Building Systems***

Contact: Rich Keeton  
Phone: 512-491-9255, 1-877-856-2843  
Fax: 512-491-9293  
Email: [sales@avi-buildings.com](mailto:sales@avi-buildings.com)  
Web: [www.avid-buildings.com](http://www.avid-buildings.com)  
Products/Services: Avid Building Systems offers comprehensive design, supply, and installation of steel framed building systems. Our experienced professionals offer design and delivery expertise on steel based structure projects of all sizes, designs,

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and types. Including single or multi-story buildings, mini-storage facilities, pre-engineered buildings, board and RV storage, or whatever your building needs.

***Boxwell***

Contact: Laura Brooks

Phone: 404-435-1258

Email: [laura@boxwell.co](mailto:laura@boxwell.co)

Web: [www.boxwell.co](http://www.boxwell.co)

Products/Services: See **Equipment Manufacturer**

***Capital Steel Building, Inc.***

Contact: Kay Hogue

Phone: 918-665-3431 Fax: 918-396-4337

Email: [office@capsteelinc.com](mailto:office@capsteelinc.com)

Web: [www.capsteelinc.com](http://www.capsteelinc.com)

Products/Services: Since 1997, Capital Steel Buildings has been providing, designing and delivering high quality steel buildings of all types nationwide at factory direct prices. We'll provide a free quote, help with project design and show you the best way to maximize the value of your new building.

***DBCI (Doors and Building Components, Inc.)***

Contact: Nelson Hendrix

Phone: 770-294-8579

Email: [nelsonh@dbci.com](mailto:nelsonh@dbci.com)

Web: [www.dbci.com](http://www.dbci.com)

Products/Services: DBCI is a leading manufacturer of steel-curtain roll-up doors, hallway systems and components built to meet the unique demands of self-storage facilities. With field technicians and manufacturing and sales offices nationwide, our complete design and manufacturing capability offers customers innovative solutions that support and add value to their businesses.

***Green Steel Buildings, Inc***

Contact: Bill Lange

Phone: 308-338-9966

Email: [wmflange@yahoo.com](mailto:wmflange@yahoo.com)

Web: [www.greensteelbuildingsinc.com](http://www.greensteelbuildingsinc.com)

Products/Services: Self Storage Design  
Professionals: Multi Story Buildings, Building Conversions, Climate Control, 25 Years in Business

***KIWI II Construction Inc.***

Contact: Terry Conners

Phone: 719-339-1251 Fax: 303-790-9378

Email: [terryconners1@msn.com](mailto:terryconners1@msn.com)

Web: [www.kiwiconstruction.com](http://www.kiwiconstruction.com)

Products/Services: See **Construction**

***Mako Steel***

Contact: Caesar Wright

Phone: 800-383-4932

Email: [cwright@makosteel.com](mailto:cwright@makosteel.com)

Web: [www.makosteel.com](http://www.makosteel.com)

Products/Services: From initial concept through completed construction, the Mako Steel team will guide you through every step of building your self-storage project. Our high-quality products and design efficiencies ensure that you keep costs down and maximize the return on your investment. Our quick delivery system and professional construction crews will have you fully operational and renting sooner.

***Paramount Metal Systems***

Contact: Misty Norman

Phone: 501-312-9062

Email: [mnorman@paramountmetalsystems.com](mailto:mnorman@paramountmetalsystems.com)

Web: [www.paramountmetalsystems.com](http://www.paramountmetalsystems.com)

Products/Services: See **Construction**

***Pilot Door Systems, Inc.***

Contact: Jacob Gorringer

Phone: 801-796-5933 Fax: 801-796-5935

Email: [jacob@pilotdoorsystems.com](mailto:jacob@pilotdoorsystems.com)

Web: [www.pilotdoorsystems.com](http://www.pilotdoorsystems.com)

Products/Services: Full line supplier of mini storage doors and hallway systems.

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### ***Priority Restoration***

Contact: Jack Sullivan  
Phone: 720-612-1443  
Email: JackL@Priority-Restoration.com  
Web: [www.Priority-Restoration.com](http://www.Priority-Restoration.com)  
Products/Services: See **Construction**

## **COMPUTER/SOFTWARE**

### ***Easy Storage Solutions***

Contact: Alyssa Browning  
Phone: 888-958-5967  
Email: [alyssa@storageunitsoftware.com](mailto:alyssa@storageunitsoftware.com)  
Web: [www.storageunitsoftware.com/partner/freedom-co](http://www.storageunitsoftware.com/partner/freedom-co)  
Products/Services: Easy Storage Solutions provides a web based software for the self storage industry. The software comes with an integrated website that allows tenants to e-sign lease agreements, rent units online, and pay their bill online. It also has the ability to text message and email tenants late notices and invoice reminders.

## **CONSTRUCTION**

### ***A-Lert Building Systems***

Contact: Tammy Frost  
Phone: 830-626-7755 Fax: 830-643-1912  
Email: [tfrost@centurionind.com](mailto:tfrost@centurionind.com)  
Web: [www.alertbuildingsystems.com](http://www.alertbuildingsystems.com)  
Products/Services: A-Lert Building Systems, a division of Centurion Industries, Inc. designs, engineers, manufactures and installs self-storage across the United States, Mexico and Canada. As an industry leader A-Lert has experience and specializes in new facility construction in Single and Multi-Story, Climate/non-climate control, Boat/RV canopies and enclosed storage. We can also assist with design layout, offer in-house engineering and erection services. A-Lert foundation is built on its core values: Integrity, Partnerships, Customer Service, Employees and Safety.

### ***Avid Building Systems***

Contact: Rich Keeton  
Phone: 512-491-9255, 1-877-856-2843  
Fax: 512-491-9293  
Email: [sales@avi-buildings.com](mailto:sales@avi-buildings.com)  
Web: [www.avid-buildings.com](http://www.avid-buildings.com)  
Products/Services: See **Building Components**

### ***ARCO/Murray***

Contact: Eric Fleps  
Phone: 469-999-6579  
Email: [efleps@arcomurray.com](mailto:efleps@arcomurray.com)  
Web: [www.arcomurray.com](http://www.arcomurray.com)  
Products/Services: ARCO/Murray is the 17<sup>th</sup> largest design/build general contractor in the U.S. ARCO has experience building all types of facilities as it has constructed more than 3,500 projects in 46 states. ARCO has completed, is currently under construction or in-design of over 25 self storage projects across the nation.

### ***Capital Steel Building, Inc.***

Contact: Kay Hogue  
Phone: 918-665-3431 Fax: 918-396-4337  
Email: [office@capsteelinc.com](mailto:office@capsteelinc.com)  
Web: [www.capsteelinc.com](http://www.capsteelinc.com)  
Products/Services: See **Building Components**

### ***CertaPro Painters***

Contact: Gary Gieseler  
Phone: 303-464-1133  
Email: [ggieseler@certapro.com](mailto:ggieseler@certapro.com)  
Web: [www.Denver-west.certapro.com](http://www.Denver-west.certapro.com)  
Products/Services: See **Painting**

### ***DBCI (Doors and Building Components, Inc.)***

Contact: Nelson Hendrix  
Phone: 770-294-8579  
Email: [nelsonh@dbci.com](mailto:nelsonh@dbci.com)  
Web: [www.dbci.com](http://www.dbci.com)  
Products/Services: See **Building Components**

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***dcb Construction, Inc.***

Contact: Mark Delgado  
Phone: 303-287-5525 Fax: 303-287-3697  
Email: [mdelgado@dcb1.com](mailto:mdelgado@dcb1.com)  
Web: [www.dcb1.com](http://www.dcb1.com)  
Products/Services: dcb Construction Company, Inc. Is a Denver, CO based design-build general contractor established in 1960. dcb specializes in the design and construction of commercial, industrial, and multi-story climate controlled self storage buildings and focuses on providing the highest level of service and quality throughout the entire development process.

***Global Roofing Company***

Contact: Job Leray  
Phone: 800-257-3758 Fax: 888-614-9559  
Email: [leray@globalroofingcompany.com](mailto:leray@globalroofingcompany.com)  
Web: [www.globalroofingcompany.com](http://www.globalroofingcompany.com)  
Products/Services: Global Roofing Company is a full-service company specializing in commercial, industrial and multi-family re-roofing installations with a focus on flat, low sloped and metal re-roofing applications. Our roofing systems are virtually maintenance free and energy efficient with the best written warranties on the market. Contact us for a free inspection.

***JDog Junk Removal & Hauling***

Contact: Tom Merlo  
Phone: 303-960-0524  
Email: [tmerlo@JDog.com](mailto:tmerlo@JDog.com)  
Web: [www.Jdogjunkremoval.com](http://www.Jdogjunkremoval.com)  
Products/Services: [See Waste Removal](#)

***KIWI II Construction Inc.***

Contact: Terry Conners  
Phone: 719-339-1251 Fax: 303-790-9378  
Email: [terryconners1@msn.com](mailto:terryconners1@msn.com)  
Web: [www.kiwiconstruction.com](http://www.kiwiconstruction.com)  
Products/Services: Metal Building Supplier, Design Build, In House Engineering and labor crews.

***Mako Steel***

Contact: Caesar Wright  
Phone: 800-383-4932  
Email: [cwright@makosteel.com](mailto:cwright@makosteel.com)  
Web: [www.makosteel.com](http://www.makosteel.com)  
Products/Services: See [Building Components](#)

***Paramount Metal Systems***

Contact: Misty Norman  
Phone: 501-312-9062  
Email: [mnorman@paramountmetalsystems.com](mailto:mnorman@paramountmetalsystems.com)  
Web: [www.paramountmetalsystems.com](http://www.paramountmetalsystems.com)  
Products/Services: Paramount Metal Systems is a design and build construction company that specializes in engineered steel structures and metal retrofit roof systems. Paramount serves a multitude of markets that include both private and public sectors. Our portfolio includes single and multi-story self storage structures, conversions, commercial, industrial, government and civic institution applications.

***Pilot Door Systems, Inc.***

Contact: Jacob Gorringer  
Phone: 801-796-5933 Fax: 801-796-5935  
Email: [jacob@pilotdoorsystems.com](mailto:jacob@pilotdoorsystems.com)  
Web: [www.pilotdoorsystems.com](http://www.pilotdoorsystems.com)  
Products/Services: See [Building Components](#)

***Priority Restoration***

Contact: Jack Sullivan  
Phone: 720-612-1443  
Email: [JackL@Priority-Restoration.com](mailto:JackL@Priority-Restoration.com)  
Web: [www.Priority-Restoration.com](http://www.Priority-Restoration.com)  
Products/Services: We specialize in roofing, gutters, siding, stone & stucco projects. With an in-house insurance claims dept. and commercial estimating group, we can help with any job you need. We are OSHA and Tile Roofing Institute Certified, and committed to conducting business the right way.

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### ***Safe House Exteriors LLC***

Contact: Chris Garland

Phone: 303-371-7663

Email: [chris@safehouseexteriors.com](mailto:chris@safehouseexteriors.com)

Web: [www.safehouseexteriors.com](http://www.safehouseexteriors.com)

Products/Services: A Full Restoration Company!

### ***Taylor Kohrs***

Contact: Brian Cohen

Phone: 303-928-1863

Email: [brianc@taylorkohrs.com](mailto:brianc@taylorkohrs.com)

Web: [www.taylorkohrs.com](http://www.taylorkohrs.com)

Products/Services: For more than 30 years, Taylor Kohrs has been the full-service contractor that clients choose to deliver their project success. We're hardworking team players with diverse expertise, ranging from remodels and tenant build-outs to new construction, design-build and site development. Yet, with all our large-company know-how, we are committed to providing a small-company, personalized approach to every project and client.

### ***Taylor Security Solutions Inc.***

Contact: Judy Davidson

Phone: 719-576-1626

Email: [jdavidson@taylorfenceco.com](mailto:jdavidson@taylorfenceco.com)

Web: [www.taylorfenceco.com](http://www.taylorfenceco.com)

Products/Services: See [Security Systems/Gates](#)

## **CONSULTING/FEASIBILITY**

### ***Jernigan Capital***

Contact: Karina Benziger

Phone: 901-567-9578

Email: [karina@jernigancapital.com](mailto:karina@jernigancapital.com)

Web: [www.jernigancapital.com](http://www.jernigancapital.com)

Products/Services: See [Financial/Banker/Lender](#)

### ***Premier Claims***

Contact: Ryan Behm

Phone: 402-332-6209

Email: [rbehm@premier-claims.com](mailto:rbehm@premier-claims.com)

Web: [www.premier-claims.com](http://www.premier-claims.com)

Products/Services: We are a public adjusting firm that assists storage facilities nationwide maintain

profitability while using insurance funds to repair or replace the inside or outside of their facility after a storm.

### ***The LeClaire Group of Marcus & Millichap***

Contact: Adam Schlosser

Phone: 303-328-2044

Email: [aschlosser@marcusmillichap.com](mailto:aschlosser@marcusmillichap.com)

Web: [www.leclairestoragegroup.com](http://www.leclairestoragegroup.com)

Products/Services: See [Real Estate/Brokerage](#)

## **EQUIPMENT MANUFACTURER**

### ***Boxwell***

Contact: Laura Brooks

Phone: 404-435-1258

Email: [laura@boxwell.co](mailto:laura@boxwell.co)

Web: [www.boxwell.co](http://www.boxwell.co)

Products/Services: Boxwell is the leading manufacturer of portable storage containers for the portable and self storage industries. We offer superior customer service, consultation on best use, custom container designs, financing and aftermarket services, and are committed to manufacturing and maintaining the highest quality container on the market.

## **FINANCIAL/BANKER/LENDER**

### ***Bank Financial***

Contact: Jessica Blanchard

Phone: 817-717-6021

Email: [jblanchard@bankfinancial.com](mailto:jblanchard@bankfinancial.com)

Web: [www.bankfinancial.com](http://www.bankfinancial.com)

Products/Services: Banking and Financial Services

### ***First Bank Financial Centre***

Contact: Casey Diderrich

Phone: 262-492-0934

Email: [casey.diderrich@fbfcwi.com](mailto:casey.diderrich@fbfcwi.com)

Web: [www.FBFCWI.com/storagecasey](http://www.FBFCWI.com/storagecasey)

Products/Services: We are a nationwide SBA lender that offers financing solutions to the self-storage



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industry. Please let us know how we can help you expand, build or buy a facility through either an SBA 7A or SBA 504 loan program

### ***Jernigan Capital***

Contact: Karina Benziger

Phone: 901-567-9578

Email: [karina@jernigancapital.com](mailto:karina@jernigancapital.com)

Web: [www.jernigancapital.com](http://www.jernigancapital.com)

Products/Services: Jernigan Capital is a boutique mortgage REIT that invests primarily in new self-storage developments. Understanding the needs of self-storage entrepreneurs is what Jernigan Capital does best. Our 90% non-recourse development financing is 100% one-of-a-kind.

### ***Live Oak Bank***

Contact: Tess Mackey

Phone: 910-208-9267

Email: [tess.mackey@liveoakbank.com](mailto:tess.mackey@liveoakbank.com)

Web: [www.liveoakbank.com/self-storage](http://www.liveoakbank.com/self-storage)

Products/Services: Live Oak Bank offers a team of lending experts with over 24 years of self-storage experience. From loan origination to closing, you'll work directly with individuals who focus exclusively on self-storage. If you're looking to build, expand or renovate your business, Live Oak offers loans from \$75,000 to \$7,500,000.

### ***Terrix Financial***

Contact: John Richert

Phone: 720-880-5125

Fax: 303-757-7849

Email: [jrichert@terrix.com](mailto:jrichert@terrix.com)

Web: [www.terrix.com](http://www.terrix.com)

Products/Services: Provide permanent loans on self storage facilities through life companies, banks, conduits.

## **INSURANCE**

### ***Chicago Title of Colorado***

Contact: Shari Canon

Phone: 303-521-4245

Email: [scanon@ctt.com](mailto:scanon@ctt.com)

Web: [www.chicagotitlecolorado.com](http://www.chicagotitlecolorado.com)

Products/Services: With Chicago Title you have a financially stable company handling all aspects of the acquisition, sale and/or construction development of your Self-Storage transaction. It's a team effort from title examining to escrow operations and a Sales & Marketing professional with your best interest, first and foremost. Whether a ground up development, traditional sale of an existing facility, refinance or sale of custom garage condominium interest, Chicago Title has firsthand expertise that lead to successful closings.

### ***Claim Adjusters Group, Inc.***

Contact: Michael Michio

Phone: 720-722-1511

Fax: 813-262-8499

Email: [mpm@underpaidclaims.com](mailto:mpm@underpaidclaims.com)

Web: [www.underpaidclaims.com](http://www.underpaidclaims.com)

Products/Services: We keep the insurance company honest. We are licensed through the Colorado Dept. of Regulatory Agencies to assist in the handling of insurance claim proceedings. Simply put, if you have a claim we can assist in getting you the amount you are truly owed for your loss.

### ***Farmers Insurance - Robert S. Gibson Agency***

Contact: Robert Gibson

Phone: 303-422-1844

Fax: 303-422-0268

Email: [rgibson@farmersagent.com](mailto:rgibson@farmersagent.com)

Web: <https://agents.farmers.com/co/wheat-ridge/robert-gibson>

Products/Services: As an agent for more than 30 years, I have an in-depth, working knowledge of the insurance industry, and a genuine concern for my clients. I specialize in Commercial Insurance, Personal Lines Insurance and Life Insurance.

### ***Safe House Exteriors LLC***

Contact: Chris Garland

Phone: 303-371-7663

Email: [chris@safehouseexteriors.com](mailto:chris@safehouseexteriors.com)

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Web: [www.safehouseexteriors.com](http://www.safehouseexteriors.com)

Products/Services: A Full Restoration Company!

### ***Sage Storage Insurance Services***

Contact: John Kassar

Phone: 858-775-7510

Email: [john@sageins.com](mailto:john@sageins.com)

Web: [www.sageinc.com](http://www.sageinc.com)

Products/Services: Sage Storage Insurance Svcs. Is a leading provider of insurance solutions for the self-storage industry. We provide customized tenant insurance programs to fit the needs of owners & operators looking to offer tenants the best coverage at the best price. We provide a full suite of solutions from facility licensing to management training. Sage is committed to achieving success together with our partners. We value the relationships we have with our clients above all else, and are here to support them every step of the way.

### **LOCKS & LATCHES**

#### ***Chateau Products Inc.***

Contact: Nancy Martin Wagner

Phone: 800-833-9296

Fax: 800-235-1405

Email: [nancym@chateauProducts.com](mailto:nancym@chateauProducts.com)

Web: [www.chateauProducts.com](http://www.chateauProducts.com)

Products/Services: We are lock and latch manufacturers specializing in the storage industry. Disc locks, padlocks, cylinder BEZEL latching systems, moving boxes, and huge variety of resale packing supplies. Manager over locks and site maintenance Items. Orders are shipped from our Nevada or Florida warehouse, one call does it all.

### **MAINTENANCE & REPAIR**

#### ***JDog Junk Removal & Hauling***

Contact: Tom Merlo

Phone: 303-960-0524

Email: [tmerlo@jdog.com](mailto:tmerlo@jdog.com)

Web: [www.Jdogjunkremoval.com](http://www.Jdogjunkremoval.com)

Products/Services: See [Waste Removal](#)

#### ***RG Maintenance***

Contact: Andy Rougeot

Phone: 720-749-8136

Email: [andy.rgmaintenance@gmail.com](mailto:andy.rgmaintenance@gmail.com)

Web: [www.rgmaintenanceco.com](http://www.rgmaintenanceco.com)

Products/Services: See [Security Systems/Gates](#)

### **PAINTING**

#### ***CertaPro Painters***

Contact: Gary Gieseler

Phone: 303-464-1133

Email: [ggieseler@certapro.com](mailto:ggieseler@certapro.com)

Web: [www.Denver-west.certapro.com](http://www.Denver-west.certapro.com)

Products/Services: CertaPro Painters provides professional commercial painting systems for storage unites and storage facilities across the nation. Our Certainty Service System ensures that we consistently deliver extraordinary experiences to our commercial clients by maximizing return on their investment, enhancing the looks and marketability of their facilities, and protecting these facilities and their contents.

### **PUBLICATIONS**

#### ***Record Nations***

Contact: Carolyn Carter

Phone: 720-729-8775

Email: [ccarter@recordnations.com](mailto:ccarter@recordnations.com)

Web: [www.recordnations.com](http://www.recordnations.com)

Products/Services: See [Advertising/Marketing](#)

### **REAL ESTATE/BROKERAGE**

#### ***Argus Self Storage Sales Network***

Contact: Ben Vestal

Phone: 303-317-4221

Email: [argus@argus-realestate.com](mailto:argus@argus-realestate.com)

Web: [www.argus-selfstorage.com](http://www.argus-selfstorage.com)

Products/Services: A nationwide network of real estate brokers specializing in self-storage. Provides assistance with buying, selling and



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exchanging from local broker affiliates in more than 40 U.S. markets. Website includes current listings, broker locations, industry news and a free newsletter.

### **Bank Financial**

Contact: Jessica Blanchard  
Phone: 817-717-6021  
Email: [jblanchard@bankfinancial.com](mailto:jblanchard@bankfinancial.com)  
Web: [www.bankfinancial.com](http://www.bankfinancial.com)  
Products/Services: See [Financial/Banker/Lender](#)

### **Chicago Title of Colorado**

Contact: Shari Canon  
Phone: 303-521-4245  
Email: [scanon@ctt.com](mailto:scanon@ctt.com)  
Web: [www.chicagotitlecolorado.com](http://www.chicagotitlecolorado.com)  
Products/Services: See [Insurance](#)

### **Jernigan Capital**

Contact: Karina Benziger  
Phone: 901-567-9578  
Email: [karina@jernigancapital.com](mailto:karina@jernigancapital.com)  
Web: [www.jernigancapital.com](http://www.jernigancapital.com)  
Products/Services: [See Financial/Banker/Lender](#)

### **Safe House Exteriors LLC**

Contact: Chris Garland  
Phone: 303-371-7663  
Email: [chris@safehouseexteriors.com](mailto:chris@safehouseexteriors.com)  
Web: [www.safehouseexteriors.com](http://www.safehouseexteriors.com)  
Products/Services: A Full Restoration Company!

### **The LeClaire Group of Marcus & Millichap**

Contact: Adam Schlosser  
Phone: 303-328-2044  
Email: [aschlosser@marcusmillichap.com](mailto:aschlosser@marcusmillichap.com)  
Web: [www.leclairerestoragegroup.com](http://www.leclairerestoragegroup.com)  
Products/Services: The LeClaire Group has closed over \$3 billion in transaction across the United States. With a combined 50+ years of experience, we have the knowledge and expertise to assist our clients in reaching their short & long term investment goals. We offer extensive underwriting,

customized marketing, and unparalleled transactional expertise.

### **The Storage Acquisition Group**

Contact: Anna Beumer  
Phone: 757-867-8777  
Email: [abeumer@thestorageacquisitiongroup.com](mailto:abeumer@thestorageacquisitiongroup.com)  
Web: [www.thestorageacquisitiongroup.com](http://www.thestorageacquisitiongroup.com)  
Products/Services: The Storage Acquisition Group is an industry leading expert at identifying and acquiring strategically located assets throughout North America. We represent one of the largest private owners of self-storage in the world and are looking to acquire Class "A" facilities. Let us provide you with a free, no-obligation evaluation today.

## SECURITY SYSTEMS/GATES

### **PTI Security Systems**

Contact: Franklin Young  
Phone: 480-257-2600 Fax: 480-257-0799  
Email: [lalford@ptisecurity.com](mailto:lalford@ptisecurity.com)  
Web: [www.ptisecurity.com](http://www.ptisecurity.com)  
Products/Services: PTI Security Systems is the leader in access control and security for the self storage industry. To date, there are more than 30,000 installations of PTI products in self storage facilities in over 30 countries. PTI provides the most innovative, durable and reliable security products in self storage and offers a wide range of integrated security solutions including keypads, wired and wireless door alarms, mobile apps for both renters and facility staff and powerful security software that integrates seamlessly with most management software on the market today. These durable products are designed to help self storage owners protect their investment for year to come and PIT's experienced and dedicated team will help you find the perfect solution for your unique security needs.

### **RG Maintenance**

Contact: Andy Rougeot  
Phone: 720-749-8136  
Email: [andy.rgmaintenance@gmail.com](mailto:andy.rgmaintenance@gmail.com)

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Web: [www.rgmaintenanceco.com](http://www.rgmaintenanceco.com)

Products/Services: Commercial Maintenance for self storage facilities. Specializing in access control, surveillance, gates and fences. Fabricate and install wrought iron gates and fences as well as install access control cameras at new or existing sites.

### **Taylor Security Solutions Inc.**

Contact: Judy Davidson

Phone: 719-576-1626

Email: [jdavidson@taylorfenceco.com](mailto:jdavidson@taylorfenceco.com)

Web: [www.taylorfenceco.com](http://www.taylorfenceco.com)

Products/Services: Complete security and gates systems. Taylor Fence Company was established in 1942. It is the oldest continuously operating company offering a complete line of fence, custom gates, and gate operators in the State of Colorado. We also have a Security Division that specializes in access controls, surveillance, CCTV, and security systems. We employ one of only 250 Certified Fence Professionals in the US and a certified Auto CAD Draftsman. We provide free estimates, design consultation, custom construction and specification writing.

## **SIGNAGE – INTERIOR/EXTERIOR**

### **Blink Signs**

Contact: Patrick Setele, Steve Weber

Phone: 216-503-2568 ext. 102

Email: [p.setele@blinksigns.com](mailto:p.setele@blinksigns.com),  
[s.weber@blinksigns.com](mailto:s.weber@blinksigns.com)

Web: [www.blinksigns.com](http://www.blinksigns.com)

Products/Services: We are a full service nationwide interior/exterior sign company. Site survey, graphic design, city/landlord criteria, permitting, rendering, quote, manufacture, install.

## **SOFTWARE MANAGEMENT**

### **Easy Storage Solutions**

Contact: Alyssa Browning

Phone: 888-958-5967

Email: [alyssa@storageunitsoftware.com](mailto:alyssa@storageunitsoftware.com)

Web: [www.storageunitsoftware.com/partner/freedom-co](http://www.storageunitsoftware.com/partner/freedom-co)

Products/Services: See **Computer/Software**

### **SiteLink**

Contact: Sebastian Sweeney

Phone: 919-865-0789 Fax: 919-865-0795

Email: [Sebastian.sweeney@sitelink.com](mailto:Sebastian.sweeney@sitelink.com)

Web: [www.sitelink.com](http://www.sitelink.com)

Products/Services: SiteLink leads the industry for Windows and cloud-based self storage management software and payment processing. Quality service, regular updates and user-friendly design make SiteLink a scalable favorite of single, multi-store and most of the top 100 operators, while stores with few than 250 units enjoy special packages including an eCommerce website.

### **U-Haul Self-Storage Affiliate Network**

Contact: Toni Colasso

Phone: 602-263-6731

Email: [toni\\_colasso@uhaul.com](mailto:toni_colasso@uhaul.com)

Web: [www.webselfstorage.com](http://www.webselfstorage.com)

Products/Services: The U-Haul Self-Storage Network has provided a 100% web based, fully integrated management software for independent storage owners for over 15 years. Affiliates utilize WebSelfStorage and take advantage of low payment processing rates, mobile compatibility and are connected to customers visiting uhaul.com for online reservations. Manage your facility online, anywhere, anytime with WebSelfStorage.

## **TECHNOLOGY/KIOSKS**

### **OpenTech Alliance, Inc.**

Contact: [sales@opentechalliance.com](mailto:sales@opentechalliance.com)

Phone: 602-749-9370 – Direct 602-324-8644

Web: [www.opentechalliance.com](http://www.opentechalliance.com)

Products/Services: Every day, OpenTech Alliance connects thousands of tenants with storage companies around the world. With over 4,000 daily transactions, the companies automated products and services helped storage managers

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move-in over 130,000 tenants in 2015, generating over 140 million dollars in new sales revenue alone.

### ***PTI Security Systems***

Contact: Franklin Young  
Phone: 480-257-2600 Fax: 480-257-0799  
Email: [lalford@ptisecurity.com](mailto:lalford@ptisecurity.com)  
Web: [www.ptisecurity.com](http://www.ptisecurity.com)  
Products/Services: See **Security Systems/Gates**

### ***U-Haul Self-Storage Affiliate Network***

Contact: Toni Colasso  
Phone: 602-263-6731  
Email: [toni\\_colasso@uhaul.com](mailto:toni_colasso@uhaul.com)  
Web: [www.webselfstorage.com](http://www.webselfstorage.com)  
Products/Services: See **Software Management**

## **THIRD PARTY MANAGEMENT**

### ***Advantage Advisors LLC***

#### ***Self Storage Value and Safety since 1997.***

Contact: Jeff Kinder  
Phone: 303-642-7798  
Email: [jeff@advantagestorage.com](mailto:jeff@advantagestorage.com)  
Web: [www.advantagestorage.com](http://www.advantagestorage.com)  
Products/Services: Investments – Institutional, Private & Syndicated Placements since 1997. Highest operating and fiduciary standards. Property and Business Management – Add \$ to your bottom line, value to your asset, and safety to your investment with Advantage property and business management services.

### ***CubeSmart***

Contact: Guy Middlebrooks  
Phone: 800-663-5330  
Email: [gmiddlebrooks@cubesmart.com](mailto:gmiddlebrooks@cubesmart.com)  
Web: [www.CubeSmart.com](http://www.CubeSmart.com)  
Products/Services: As a nationwide owner/operator, third-party manager, and acquirer of self-storage facilities, we continually enhance our business by applying management expertise, marketing innovations and operational best practices and

extend these successes to benefit our partners – helping them achieve a competitive edge.

### ***Storage Asset Management***

Contact: Melissa Stiles  
Phone: 717-779-0044  
Email: [info@storageasset.com](mailto:info@storageasset.com)  
Web: [www.storageassetmanagement.com](http://www.storageassetmanagement.com)  
Product/Services: Storage Asset Management is a third-party management company that solely specializes on self-storage facilities.

## **TITLE INSURANCE**

### ***Chicago Title of Colorado***

Contact: Shari Canon  
Phone: 303-521-4245  
Email: [scanon@ctt.com](mailto:scanon@ctt.com)  
Web: [www.chicagotitlecolorado.com](http://www.chicagotitlecolorado.com)  
Products/Services: See **Insurance**

### ***First American Title Co.***

Contact: Beverly Carlson  
Phone: 303-876-1138  
Email: [bevcarlson@firstam.com](mailto:bevcarlson@firstam.com)  
Web: [www.firstam.com/title/commercial/co](http://www.firstam.com/title/commercial/co)  
Product/Services: First American Title National Commercial Services (Colorado) offers title insurance, escrow, and settlement solutions through a team of industry leading professionals whose expertise, commitment to excellence, and dedication to innovation and exceptional service provides clients with a competitive advantage in the market place.

## **TRUCK RENTAL**

### ***On The Move, Inc.***

Contact: CJ Steen  
Phone: 800-645-9949 Fax: 830-755-2484  
Email: [info@onthemovetrucks.com](mailto:info@onthemovetrucks.com)  
Web: [www.onthemovetrucks.com](http://www.onthemovetrucks.com)  
Products/Services: On the Move provides trucks, customized graphics and a comprehensive insurance license program to rent your trucks out to your

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tenants. Additionally, our agency offers a revolutionary tenant protection program and Property and Casualty policies.

**WASTE REMOVAL**

***JDog Junk Removal & Hauling***

Contact: Tom Merlo

Phone: 303-960-0524

Email: [tmerlo@JDog.com](mailto:tmerlo@JDog.com)

Web: [www.Jdogjunkremoval.com](http://www.Jdogjunkremoval.com)

Products/Services: JDog Junk Removal & Hauling offers junk removal, hauling and general labor services for commercial and residential customers.

Our local business operators are Veterans and Veteran and Military family members. Our company is committed to environmental responsibility, and we make the effort to donate or recycle your old items whenever possible.