

# **The Power of Proactive Networking**

In survey after survey, businesses tell us that the number one reason for joining their local chamber of commerce is to have the opportunity to network. Creating a strong and positive social network is crucial to their personal and business success.

Networks are powerful entities! Yet, so many businessmen and women are uncomfortable in networking situations. Few people have the necessary skills to take full advantage of the numerous opportunities that exist daily.

In this dynamic, interactive workshop, Chuck Ewart will share secrets of positive networking. First, participants will find out why networks are, indeed, powerful business tools. They will then learn techniques that will help them become more effective in building their personal network.

After only 90 minutes, participants will be armed with an understanding of the power found in positive networks... and comfortable and confident to embark on their own network building journey.

Your members will see direct benefits, as employees become more effective networkers. Members will view this workshop as one of the best investments in time and dollars that they will make this year. They will thank you for providing this “value added” seminar.

## **A few of the topics covered include:**

- Proven Techniques for Successful Networking
- The Power Inherent in Networks
- Things We Do that Lessen Our Effectiveness
- Habits of Successful Networkers