

# VALUATION OF MANUFACTURED HOME PARKS

The Institute of Assessing Officers, affiliated with the New York State Assessors Association,  
presents a one-day seminar at:

**Quality Inn, 8250 Park Rd., Batavia, NY 14020**

**9:00 a.m. – 4:00 p.m. (registration 8:30 a.m.), Friday, November 22, 2019**

**Instructor – John Zukowski, IAO, MAI, SRA**



This one-day seminar is designed to assist assessors or appraisers with identifying the components in manufactured home park properties that are pertinent for the valuation process. Items to be discussed are data collection of parks, highest and best use, land valuation, manufactured home park sales analysis, and the three approaches to value. A case study will be used to allow the participants a better understanding of the appraisal process. A narrative appraisal report will be provided to all participants to work on and to take back to the office. Students are expected to bring a calculator.



## Continuing Education Hours / Re-Certification Credits

The Institute of Assessing Officers will award six (6) re-certification credits to all Institute members who attend this seminar. Eligible assessors and county directors who attend will receive education credit and reimbursement from ORPTS, pursuant to their rules.

## General Information

Tuition (includes course materials, coffee, pastry, lunch, breaks):

IAO members – \$100.00; NYSAA members – \$110.00; All Others – \$150.00 (Please circle membership status.)

Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Town: \_\_\_\_\_ Fax: \_\_\_\_\_

Title: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_

City / State / Zip: \_\_\_\_\_

Please indicate IAO (Institute of Assessing Officers) member: Yes \_\_\_\_\_ No \_\_\_\_\_

Reservations must be made by November 8, 2019. Enrollment is limited to the first 40 applications received. No refunds after November 8, 2019. Consider your reservation confirmed unless otherwise notified. To register, mail this completed form and a check payable to NYS Assessors Association or your municipality's completed voucher for the amount for which you qualify. Mail to NYSAA, 116 Salina St., Suite 8, Liverpool, NY 13088. Or, fax your registration and voucher to 315-410-5660. Questions? Call 315-706-3424 or email [admin@nyassessor.org](mailto:admin@nyassessor.org).