



# The Problem: The AI Personalization Paradox -

Al Platforms harvest Personal Data & retain Chat history, employing Surveillance Capitalism – the Security & Regulatory backlash is coming!



The Solution: "Constitutional Memory" – A user-controlled encrypted vault storing your personal profile & chat history across all AI platforms, enabling hyper-personalized AI responses via APIs, without surrendering data



The Markets: 200M Students, 2BN Families/Parents, 900M Professionals, & 50,000 Enterprises with > 10,000 employees

# Four Products, Different Markets, Different Privacy Expectations:

Product	Privacy Model	Buyer	Key Concern
EDU	Zero institutional access	University IT	Student privacy compliance
PRO	Zero employer access	Individual professional	Personal sovereignty
ENTERPRISE	Transparent oversight	Corporate HR/IT	IP protection + productivity
SHIELD	Parental monitoring	Parents	Child safety

### Ten-Year Vision:

Product	roduct Year 10 Users Year 10 A		ARPU Year 10 ARR	
EDU	2M students	£15	£30M	
PRO	20-25M professionals	£120 average	£2.4-3B	
ENTERPRISE	2M corporate users	£250 average	£500M	
SHIELD	2.5M families	£20	£50M	
TOTAL	26-30M users	Variable	£3-4B ARR	

## Five-Year Trajectory (Four-Product Model):

YR	EDU	PRO	ENTERPRISE	SHIELD	Total ARR	Total Users
1	£120K	0 <del>2</del>	£0	£0	£120K	10K
2	£2.7M	£24M	£1M	£500K	£28.2M	600K
3	£5M	£50M	£5M	£2M	£62M	1.2M
4	£10M	£75M	£25M	£5M	£115M	1.8M
5	£15M	£100M	£50M	£10M	£175M	2.7M



#### Blended Metrics (Year 5):

- Average LTV across products: £800-1,200
- Average CAC across products: £80-120
- Blended LTV:CAC: 8:1 to 12:1
- Blended Gross Margin: 85%+
- Payback Period: 3-6 months

# 3-6 Month Payback



#### Four-Product Model (Yrs 1-5) Millions £200.00 £500k MVP Pre-Seed Investment £180.00 £160.00 £140.00 £120.00 £100.00 00.083 85% £60.00 £40.00 2.7 Million £20.00 £0.00 EDU ENT SHIELD TOTAL ARR USERS (K)

## Technical Advantages

- 62% improvement in AI response relevance through ethical personalization methods
- 900+ pages of enterprise-grade code (3 years development to date) ready for MVP market entry
- Bank-level encryption with constitutional privacy design
- API-based architecture works across all AI platforms while thwarting data harvesting
- · Immediate deployment capability—no development delay

