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With over 35 years of experience in planning, programming, design management, and the design of world-class healthcare, science facilities, and higher education institutions, I have worked extensively across the United States, Canada, China, India, and the Middle East. I am committed to ensuring client satisfaction and fostering team collaboration and professionalism. My proven track record includes successfully leading projects through demonstrated leadership, team building, creative problem-solving, and innovative thinking. I excel at revitalizing underperforming programs and teams, consistently delivering strategic, high-profile changes in challenging conditions.

Proficient in directing productive cross-functional teams using interactive and motivational leadership that inspire people to willingly give excellent outputs. Punctual in completing projects with competent target achievement and making sure on time deliverables within cost parameters.

Work History & Relevant Experience

- **Design Director - AIMS - Jeddah, Saudi Arabia (2023-Present)**

Overseeing and managing the company's key projects, including:

- IHG-Regent Luxury Hotel, Makkah: A 31-story high-rise tower with 343 keys and a built-up area of 55,000 m².
- Bir-Balilah Luxury Hotel, Makkah: A 33-story high-rise tower with 988 keys and a built-up area of 89,000 m².
- AIMS Development, King Road, Jeddah: A mixed-use project with a total built-up area of 164,000 m², featuring a 4-star hotel with 200 keys, executive serviced apartments with 122 keys, a 12,000 m² conference center, 10 office buildings, and 6,500 m² of retail space.

- **Projects Director - Al Murjan investment & development - Jeddah, Saudi Arabia (2019-2024)**

In charge of overseeing the company's development projects, with a particular focus on the major projects:

- Al Salama Hospital (Mediclinic Al Murjan): 200 bed General Hospital.
- Al Murjan Medical City Master Plan and Al Salam mixed use project: a 177 keys Hotel delta by Marriott, 1Marriott executive apartments 100 keys, Banquet Hall, 12,000 m² office spaces and 5,000 m² retail.

Tasks included developing project strategies, overseeing design process, preparing request for proposals (RFPs), evaluating contractor's bids, leading negotiations, and managing teams of world-class experts in architecture engineering, law, marketing, and finance. Additionally, responsibilities extended to fostering collaboration with local and international consultants and maintaining strategic engagement with governmental and civil institutions to ensure seamless project execution and alignment with broader objectives.

- **Principal Supervising Architect – PARSONS - Yanbu, Saudi Arabia (2016-2019)**

Providing leadership for the city's projects and design from concept to IFC, delivery and procurement for the city building programmes for the Royal Commission (Yanbu and Jazan Industrial Cities, \$20B) to develop the new 106 km² smart city of Jazan (JCPDI) and expansion of award-winning smart city of Yanbu to 605 km² as part of Vision 2030. Works include smart city infrastructure, new ports, multi-modal rail logistics hub, sea water cooling, water and wastewater treatment plants, smart electrical substations and gas networks, hospitals, recreation centres, shopping malls, IMAX theatre, marine science center, diving village, research and technology campus, LEED Platinum renewable energy center along with various other vertical and horizontal infrastructure and world class buildings. All the works included incorporates relevant smart city and renewable energy features. Accomplishments include:

- Developed and setup the new design standards and specifications, technical criteria, strategies, procedures, and city design guidelines for Yanbu and Jazan based on international best practices, improving quality and sustainability, reducing capital and lifecycle costs, implementing award winning Smart City standards.
- Improved quality and efficiency of design review/checks by improving review checklists and communication between designers/checkers and initiating Coordinating Professional Reviews.

- Established the development of BIM model standards, enabling effective clash detection, enhanced cost estimation, optimized scheduling, and increased productivity. Facilitated better prefabrication processes and seamless handover for improved asset management.
- Introduced innovative practices, including the Value Engineering process, to drive continuous improvement and deliver measurable project efficiencies.
- Guided modularization and prefabrication designs, streamlining the supply chain and significantly compressing project schedules while maintaining quality and efficiency.

The Yanbu Industrial city projects range (\$ 20 bn) through the full spectrum of infrastructure and facilities that would be expected in a city of over 80,000+ population - roads and utilities, residences, schools, health care facilities, police and fire stations, colleges, public buildings, sport facilities and retail centers as part of the economic Vision 2030. Additional achievements or works in progress include:

- Rewrite the unified standards for Yanbu & Jubail engineering documents.
- Author solar design guidelines and implementation.

- **Projects Director - Al Murjan investment & development Jeddah, Saudi Arabia (2012-2015)**

In charge of the company's development projects in Saudi Arabia, particularly the major projects of:

- Al Murjan Medical Center: a 400 bed General Hospital.
- Al Murjan One Day Surgery.

Tasks included preparing the projects' development strategies, managing the design and design reviews, preparing the request for proposals (RFP), contractor's bids, leading the negotiations and accordingly leading multi-disciplinary teams of world class experts and architectural engineering firms, and contractors.

- **Head of Design & Engineering – Dallah Group - Umm Al Qura Development & Construction – KSA (2010-2012)**

Personally chosen to deliver the design of company's major development project of Makkah city, MASAR (King Abdul Aziz Road project). MASAR is located in the western part of the city of Makkah extending in a length of 3.65 KM from the western entrance of Makkah (the intersection of Jeddah highway with the third ring road) and up to Jabal Omar Project. The total area of the project is around 1.2 million square meters.

Accomplishments include:

- Setup and lead multi-disciplinary teams of world-class experts and firms in master planning, architectural design, engineering, law, marketing, and financing.
- Led negotiations with the stakeholders, up to the ministerial level and resolved major conflicts.
- 30% cost savings and reduced construction schedule to the client.

- **Teaching - Adjunct/Instructor, ITT Technical Institute, Woburn, MA (2004-2009) Courses:**

- Introduction to Design & Drafting.
- Architectural Design I
- Architectural Design II
- Rapid Visualization.

- **Senior Associate (Sr. Designer – Business development) Cannon Design – Boston (2003- 2010)**

As a key member of the design team, responsible for leading and coordinating architectural planning and design across all project phases. Collaborate closely with senior discipline engineers and client stakeholders to ensure seamless integration of requirements and objectives. Expertise spans from schematic design through construction documentation, maintaining alignment with client goals and project specifications. Provide oversight during construction supervision to uphold design intent and ensure successful project delivery.

Additionally, contribute to the firm's business development efforts by identifying potential opportunities, building and maintaining client relationships, and supporting the preparation of proposals and presentations to secure new projects. Actively engage in representing the firm at industry events, fostering partnerships, and expanding the company's market presence overseas. High-profile projects including:

- *King Faisal Cancer, Research, and VIP Complex, Riyadh, Saudi Arabia*
Scope included programming, master planning, and design engineering services for Cancer Center, Research, and VIP Complex - Institutional master plan and expansion at Saudi Arabia's largest medical center featuring four

landmark projects: the 360-bed, 72,000 m² King Abdullah Center for Cancer and Liver Diseases; a 38,000 m² National Biotechnology Center; a 45,000 m², four-story Royal Wing; and a Powerhouse and Service Tunnel System. In association with local consultant DAR.

- *Vancouver Island Health Authority, Victoria, BC, Canada*
The Royal Jubilee Hospital Patient Care Centre is a LEED Gold, 500-bed, eco-friendly facility focused on sustainability and enhancing patient and staff well-being. It features natural lighting, fresh-air ventilation, sustainable materials, energy and water efficiency, waste reduction, and green cleaning products.
- *Kaiser Permanente, Anaheim, CA - Orange County Medical Center.*
Programming, master planning, and complete design and engineering services for the replacement for the Anaheim Medical Center, this 27-acre development will be completed in phases. Phase One includes a 260-bed hospital with 14 operating rooms, 48 emergency bays, a 118,000-sf medical office building, a 180,000-sf hospital support building, a central plant, and parking. Future phases will add 100 more beds, expanded support services, and a 220,000-sf medical office and administration building.
- *Brigham and Women's Hospital, Boston, MA - Shapiro Cardiovascular Center (\$167 million).*
Provided programming, planning, and design services for a new \$167 million, 10-story, 420,000 sq. ft. cardiovascular center. The facility includes 136 patient beds, 16 operating rooms, radiology units, clinic spaces, and advanced pathology laboratories.
- *Department of Veterans Affairs (VA), Washington, DC*
Indefinite Delivery, Indefinite Quantity Contract (IDIQ) to provide architectural and engineering services for multiple VA medical centers and benefits offices nationwide. This assignment included the development of new national standards to guide the planning and design of all new VA Hospitals.
- *The Blue City (University & Resorts), Sultanate of Oman*
Phase 1, Design development for commercial projects in new city development in Oman, including 250 rooms City Beach five-star hotel, City Beach residences, shopping mall, entertainment center, commercial offices, and city hall. In addition to 480-unit golf community condo development, and 250,000 sf. shopping center.
phase 2, of new \$20 billion, 80,000-student university in Oman, in partnership with BECA, a New Zealand engineering firm, for Bahrain-based client.
- *UMASS Memorial Medical Center, Worcester, MA*
The Lakeside Wing at UMass Memorial Health Care is a cutting-edge expansion designed to elevate patient care, efficiency, and academic outreach. Key features include a 60,000-sq.ft. emergency department, 10 operating suites, a SICU, and a Center for Patients and Families. A spacious, skylit atrium connects 270,000 sq.ft. of new space with the existing structure, offering enhanced patient rooms, nurses' stations, and specialized pediatric areas, all aimed at improving functionality and the overall care experience.
- *Tata Healthcare Group, Tata Medical Centre, Kolkata, India*
300,000 sq.ft., 150-bed comprehensive cancer center including clinical care, research, and clinical support services.
- *Adelphi University, Centers for Sport and Performing Arts, Garden City, NY*
Planning, design, interior design, FF&E, and cost-control services for a \$72 million expansion and renovation of campus facilities supporting varsity athletics, student recreation and academic programs in music, and theater.
- *Boston University, Residence Towers, Boston, MA*
390,000 sf residence towers providing 962 student beds in both apartment-style and suite-style units.
- *University of Maine, Student Recreation and Fitness Center, Orono, ME*
86,000 sq.ft. student recreation and fitness center to include three-court gymnasium, fitness center, natatorium, walking/jogging track, and support spaces. Largest project ever undertaken by the University of Maine.
- **Project Manager (Sr. Designer– Business development) FDA&A - Belmont, MA (2001-2003)**
Oversee the in-house design team, actively participate in town meetings, and collaborate with senior discipline engineers across all project phases. Responsibilities span architectural planning and design, from schematic design to construction documentation and supervision. Contributed to high-profile projects, including:

- *Chestnut Hill School, Newton MA*

The Master Plan for the school's expansion/ addition required seamlessly integrating the existing three-story historic school and chapel with a new multi-level addition that included a gymnasium and a state-of-the-art science wing, requiring extensive hearings and site plan approval in Newton's Chestnut Hill Historic District.

- *Clair Mercedes (Mercedes dealership), Providence Highway; Westwood, MA*

The showroom's interior showcases tubular steel trusses spanning 50 feet, paired with a curved granite floor pattern that aligns with the building's structural grid. Its exterior is marked by an iconic tower with a prominent Mercedes logo, serving as a highway beacon.

Publications/Awards: Featured in *Design Solutions*.

- *Saturn of Natick, Natick, MA (65,000 sq. ft. Dealership)*

Conducted comprehensive zoning analyses and prepared detailed presentations and documentation for site plan reviews and special permit applications. Collaborated across all project phases, ensuring alignment with regulatory requirements and design objectives.

- *Muresianu Residence, Concord MA (\$ 3.5 Millions Historic Renovation/addition)*

The addition to a historic Colonial residence features a rear terrace and an attached pavilion-style family room, creating distinct zones that balance privacy and outdoor accessibility.

- *Salem State College (Renovation and addition.)*

Designed and managed the preparation of construction documents and specifications for a new addition to the south entry.

- **Project Architect** S+B (Solomon & Bauer) Architects Watertown, MA (1998-2001)

As a Project Architect, I am responsible for leading in-house designs and coordinating closely with senior discipline engineers across all project phases. This includes overseeing architectural planning and design from schematic development through construction documentation and supervision, ensuring seamless execution and integration of all project elements. Key Projects:

- *New Bedford Whaling Museum, New Bedford, MA*

A 53,000-square-foot museum. This project involved the renovation and expansion of a historic 53,000 sq.ft. museum within the New Bedford Whaling National Park, listed on the National Register of Historic Places. A new granite-clad, two-story lobby was added, blending seamlessly with the nineteenth-century streetscape. The lobby features a 65-foot juvenile blue whale skeleton and a smaller humpback whale, enhancing the museum's visitor experience and its role in the historic district.

- *Kresge Hall - Harvard University, Cambridge MA*

The 50,000-square-foot renovation of Kresge Hall Dining Facility modernized the 1955 building with four distinct restaurants, replacing the single-serving line. Enhancements include a small entry-level grille, lounge areas, meeting spaces, an outdoor terrace for 100, and a raised lounge redesigned with a cocktail-lounge vibe featuring plush seating and marble-topped tables

- *Harvard Business School, Cambridge MA*

Renovation of 18,500 SF Multi-Use Building. A fully renovated to address the need for faculty office space. The three-story building, formerly housing a Harvard Coop, post office, and book storage, was completely redesigned to support its new function

- *Atlas Venture Office, Boston MA*

Tenant fit-up and Interior Design for a new 60,000 SF Office.

- **Architect / Designer** Maugel Architects Concord, MA (1994-1998)

Responsible for in-house design and coordination for all phases of the projects, from schematic design to construction documents. Key projects include:

- *Trinitarian Congregational Church, Concord, MA*

Renovated and expanded a historic church with innovative interior redesign while preserving its exterior, ensuring harmony with downtown Concord's mixed-use setting.

- *Saint Anne's In the Field, Lincoln, MA*
A 15,000 square foot parish hall/administrative wing, renovation and expansion to the c.1870 Sanctuary.
- *Raynham Athletic Club*, Raynham MA*
Renovation and addition. This project restored the facility with a fresh design and new features, including a redesigned pool and deck, upgraded site amenities, and a 3,500-square-foot field house with a snack bar, locker rooms, and a tennis pro shop.
- *Emerson Hospital, Sudbury, MA*
Comprehensive architectural services were provided for Emerson Hospital's 15,000-square-foot, two-story satellite facility in Sudbury, designed for medical use.
- *Lexington Pediatrics (MOB), Lexington, MA*
Complete architectural services for the reconstruction 22,000 sf exam rooms, physician offices, a central check-in, lab space, staff and training.
- **Design Director** Dallah Real Estate & Tourism Co., Jeddah, KSA 1990-1993
Lead Designer responsible for managing the in-house design team, developing project strategies, creating concept designs, preparing Requests for Proposals (RFPs), and leading multidisciplinary teams of world-class experts and firms across planning, architectural design, engineering, contracting, marketing, and financing. Effectively coordinated with local and international consultants to ensure seamless project execution. Key projects, including:
 - Menna District Renovations. Makkah KSA
 - Dallah Hospital Renovation addition, Riyadh KSA
 - Dallah Polyclinics Renovation addition, Jeddah KSA
 - Al Beutat Jeddah Business Park, Jeddah KSA
 - National Guards Office Building, Jeddah KSA
 - ART (Arab radio & television) production Studio, Jeddah KSA
 - Durrat-al-Arus Resort – Jeddah, KSA
 - Al-Masfalah 5 stars Hotel, Makkah KSA
 - Dallah tower, tenant fit-up, Dallah Tower, Jeddah KSA
 - Dallah Al-Shubaikah 5 stars Hotels 1 & 2, Makkah KSA (113 guest rooms, and 50 Executive Suites)
 - Al-Masfalah 5 stars Hotels , Makkah KSA (300 guest rooms, and 20 Executive Suites)
 - Dallah Ajyad 4 stars Hotel, Makkah KSA (12-storey, 365 guest rooms, and Suites)
 - Dallah Al-Salam 4 stars Hotel, Makkah, KSA. (14-storey, 154 guest rooms, and Suites)
 - Dallah Madinah, 4 stars Madinah KSA.(14-storey,224 guest rooms, and Executive Suites)
 - Dallah Taibah 5 stars hotel, Medinah KSA. (459 guest rooms, Executive, Diplomatic, and Royal Suites.

Education:

- WES Credential Evaluation Equivalency in USA: Bachelor of Architectural Engineering.
- Bachelor of Architectural Engineering (1989), Alexandria University.

Honors and Awards:

- **Marquis Who's Who, 2024**

Affiliations:

- AIA (American Institute of Architects, A. Member).
- NCARB (National Council of Architectural Registration Boards).
- BSA (Boston Society of Architects).
- USGBC (US Green building Council).
- UIA (International Union of Architects).
- ADDA (American Design Drafting Association International).
- ESE Member of The Egyptian Syndicate of Engineers & Architects.
- SCE - Member of the Saudi Council of Engineers.

Skills: AutoCAD, Revit, Vector Works12, Adobe Photoshop, InDesign, and Illustrator.

References available upon request.