

Shipments By Zone							
Week Ending	4/27/2015	5/4/2015	5/11/2015	5/18/2015	5/25/2015	6/1/2015	6/8/2015
Zone 2	1789	1599	1530	1351	1722	1467	3146
Zone 3	1440	1365	1220	1056	1378	1204	2318
Zone 4	2012	2088	1967	1696	1742	1706	3245
Zone 5	2474	2188	2128	1647	1513	1578	4616
Zone 6	2196	1490	1436	1132	1034	1152	2879
Zone 7	1518	1195	1236	1155	1092	1187	1639
Zone 8	3994	3320	3414	3094	2599	3022	5219
Non-Mainland US	30	41	48	43	41	43	89
	15453	13286	12979	11174	11121	11359	23151
Shipments By Service Type							
Week Ending	4/27/2015	5/4/2015	5/11/2015	5/18/2015	5/25/2015	6/1/2015	6/8/2015
Overnight	440	435	382	291	308	277	1,213
3-Day	13	8	4	9	11	2	5
2-Day	514	495	499	363	348	335	1,418
Ground	14,486	12,239	11,791	10,156	10,011	10,318	20,109
Returns	0	109	303	355	443	427	406
	15,453	13,286	12,979	11,174	11,121	11,359	23,151
Average Ship Cost							
Week Ending	4/27/2015	5/4/2015	5/11/2015	5/18/2015	5/25/2015	6/1/2015	6/8/2015
Avg Ship Cost	\$7.26	\$7.01	\$6.98	\$6.72	\$6.76	\$6.49	\$7.51
Goal - Pre Negotiation Yield	\$8.36	\$8.36	\$8.36	\$8.36	\$8.36	\$8.36	\$8.36
Improvement	13.20%	16.19%	16.55%	19.66%	19.14%	22.41%	10.21%
Annualized Projected Savings	\$887,431.50	\$935,703.50	\$934,329.41	\$955,463.94	\$925,917.95	\$1,107,136.52	\$1,028,547.56
Average Ship Cost Overnight							
Week Ending	4/27/2015	5/4/2015	5/11/2015	5/18/2015	5/25/2015	6/1/2015	6/8/2015
Avg Ship Cost	\$22.37	\$21.98	\$22.59	\$20.84	\$19.54	\$19.90	\$22.43
Average Ship Cost 2-Day							
Week Ending	4/27/2015	5/4/2015	5/11/2015	5/18/2015	5/25/2015	6/1/2015	6/8/2015
Avg Ship Cost	\$11.20	\$11.17	\$11.24	\$10.80	\$10.22	\$10.88	\$11.64
Average Ship Cost 3-Day							
Week Ending	4/27/2015	5/4/2015	5/11/2015	5/18/2015	5/25/2015	6/1/2015	6/8/2015
Avg Ship Cost	\$15.88	\$7.06	\$7.96	\$8.80	\$12.28	\$5.21	\$11.58
Average Ship Cost Ground							
Week Ending	4/27/2015	5/4/2015	5/11/2015	5/18/2015	5/25/2015	6/1/2015	6/8/2015
Avg Ship Cost	\$6.63	\$6.04	\$6.19	\$6.06	\$6.23	\$6.01	\$6.28
Average Ship Cost Returns							
Week Ending	4/27/2015	5/4/2015	5/11/2015	5/18/2015	5/25/2015	6/1/2015	6/8/2015
Avg Ship Cost	Not Reported	Not Reported	Not Reported	Not Reported	\$5.79	\$5.74	\$5.76