## Fees on 504 loans

| Table 5-1: Fees on 504 Loans |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loan Approval Date | Third Party Lender Participation Fee (one-time fee) |  | BorrowerSBA Fee(ongoing fee) |  | Minimum CDC Servicing Fee (ongoing fee) |  | CSA Fee (ongoing fee) |  |
| Prior to 10-13-95 | N/A | 0.00\% | N/A | 0.000\% | one-half of one percent | 0.50\% | one-tenth <br> of one <br> percent | 0.100\% |
| $\begin{aligned} & \text { 10-13-95 } \\ & \text { through } \\ & 09-30-96 \end{aligned}$ | N/A | 0.00\% | one-eighth of one percent | 0.125\% | one-half of one percent | 0.50\% | one-tenth <br> of one <br> percent | 0.100\% |
| $\begin{aligned} & \text { 10-01-96 } \\ & \text { through } \\ & \text { 09-30-97 } \end{aligned}$ | one-half of one percent of senior lien \$ | 0.50\% | seven-eighths of one percent | 0.875\% | fiveeighths of one percent | 0.625\% | one-tenth <br> of one <br> percent | 0.100\% |
| $\begin{aligned} & \text { 10-01-97 } \\ & \text { through } \\ & 09-30-98 \end{aligned}$ | one-half of one percent of senior lien \$ | 0.50\% | thirty-one fortieths of one percent | 0.775\% | fiveeighths of one percent | 0.625\% | one-tenth <br> of one <br> percent | 0.100\% |
| 10-01-98 <br> through <br> 09-30-99 | one-half of one percent of senior lien \$ | 0.50\% | seven hundred twenty-nine thousandths of one percent | 0.729\% | fiveeighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| 10-01-99 <br> through <br> 09-30-00 | one-half of one percent of senior lien \$ | 0.50\% | six tenths of one percent | 0.600\% | fiveeighths of one percent | 0.625\% | one-tenth <br> of one <br> percent | 0.100\% |
| $\begin{aligned} & 10-01-00 \\ & \text { through } \\ & 09-30-01 \end{aligned}$ | one-half of one percent of senior lien \$ | 0.50\% | four hundred seventy-two thousandths of one percent | 0.472\% | fiveeighths of one percent | 0.625\% | one-tenth <br> of one <br> percent | 0.100\% |
| 10-01-01 <br> through <br> 09-30-02 | one-half of one percent of senior lien \$ | 0.50\% | four hundred ten thousandths of one percent | 0.410\% | fiveeighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| 10-01-02 <br> through <br> 09-30-03 | one-half of one percent of senior lien \$ | 0.50\% | four hundred twenty-five thousandths of one percent | 0.425\% | fiveeighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| 10-01-03 <br> through <br> 09-30-04 | one-half of one percent of senior lien \$ | 0.50\% | three-hundred ninety-three thousandths of one percent | 0.393\% | fiveeighths of one percent | 0.625\% | one-tenth <br> of one <br> percent | 0.100\% |
| 10-01-04 <br> through <br> 09-30-05 | one-half of one percent of senior lien \$ | 0.50\% | two-hundred eighty-eight thousandths of one percent | 0.288\% | fiveeighths of one percent | 0.625\% | one-tenth <br> of one <br> percent | 0.100\% |


| Table 5-1 (cont.): Fees on 504 Loans |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loan Approval Date | Third Party Lender Participation Fee (one-time fee) |  | BorrowerSBA Fee(ongoing fee) |  | Minimum CDC Servicing Fee (ongoing fee) |  | CSA Fee (ongoing fee) |  |
| 10-01-05 through 09-30-06 | one-half of one percent of senior lien \$ | 0.50\% | one-hundred ninety-two thousands of one percent | 0.192\% | fiveeighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| 10-01-06 through 09-30-07 | one-half of one percent of senior lien \$ | 0.50\% | eighteen thousands of one percent | 0.018\% | fiveeighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| 10-01-07 through 09-30-08 | one-half of one percent of senior lien \$ | 0.50\% | twenty-one thousands of one percent | 0.021\% | fiveeighths of one percent | 0.625\% | one-tenth <br> of one <br> percent | 0.100\% |
| 10-01-08 through 09-30-09 | one-half of one percent of senior lien \$ | 0.50\% | zero percent | 0\% | fiveeighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| 10-01-09 through 09-30-10 | one-half of one percent of senior lien \$ | 0.50\% | three hundred and eight-nine thousands of one percent | 0.389\% | fiveeighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| 10-01-10 through 09-30-11 | one-half of one percent of senior lien \$ | 0.50\% | seven hundred and forty-nine thousandths of one percent | 0.749\% | fiveeighths of one percent | 0.625\% | one-tenth <br> of one <br> percent | 0.100\% |
| 09-27-10 <br> through <br> 09-30-11 <br> Temp Debt <br> Refinance | one-half of one percent of senior lien \$ | 0.50\% | Total: One and forty three thousandths of one percent | $\begin{aligned} & 0.749 \% \\ & \text { + SBJA } \\ & \text { Supplemental } \\ & 0.294 \% \\ & =1.043 \% \\ & \hline \end{aligned}$ | fiveeighths of one percent | 0.625\% | one-tenth <br> of one <br> percent | 0.100\% |
| 10-01-11 through 09-30-12 | one-half of one percent of senior lien \$ | 0.50\% | nine thousand three hundred seventy five ten thousandths of one percent | 0.9375\% | fiveeighths of one percent | 0.625\% | one-tenth <br> of one <br> percent | 0.100\% |
| 10-01-11 through 09-30-12 <br> Temp Debt Refinance | one-half of one percent of senior lien \$ | 0.50\% | Total: One and one hundred three thousandths of one percent | $\begin{aligned} & 0.9375 \% \\ & \text { + SBJA } \\ & \text { Supplemental } \\ & 0.1655 \% \\ & =1.103 \% \\ & \hline \end{aligned}$ | fiveeighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| 10-01-12 <br> through 09-30-15 | one-half of one percent of senior lien \$ | 0.50\% | nine thousand three hundred seventy five ten thousandths of one percent | 0.9375\% | fiveeighths of one percent | 0.625\% | one-tenth <br> of one <br> percent | 0.100\% |
| 10-1-15 through 09-30-16 | one-half of one percent of senior lien \$ | 0.50\% | nine hundred fourteen thousandths of one percent | 0.914\% | fiveeighths of one percent | 0.625\% | one-tenth <br> of one <br> percent | 0.100\% |


| Table 5-1 (cont.): Fees on 504 Loans |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loan Approval Date | Third Party Lender Participation Fee (one-time fee) |  | $\begin{aligned} & \text { Borrower } \\ & \text { SBA Fee } \\ & \text { (ongoing fee) } \end{aligned}$ |  | Minimum CDC Servicing Fee (ongoing fee) |  | CSA Fee (ongoing fee) |  |
| 10-1-16 through 09-30-17 | one-half of one percent of senior lien \$ | 0.50\% | six hundred ninety seven thousandths of one percent | 0.697\% | fiveeighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| 10-1-16 <br> through <br> 09-30-17 <br> Debt <br> Refinance | one-half of one percent of senior lien \$ | 0.50\% | Total: seven hundred thirty one thousandths of one percent | $\begin{aligned} & 0.697 \% \\ & +0.034 \% \\ & =0.731 \% \end{aligned}$ | fiveeighths of one percent | 0.625\% | one-tenth <br> of one <br> percent | 0.100\% |
| $\begin{aligned} & \hline \text { 10-1-17 } \\ & \text { through } \\ & 09-30-18 \end{aligned}$ | one-half of one percent of senior lien \$ | 0.50\% | six hundred forty two thousandths of one percent | 0.642\% | fiveeighths of one percent | 0.625\% | one-tenth of one percent | 0.100\% |
| 10-1-17 <br> through <br> 09-30-18 <br> Debt <br> Refinance | one-half of one percent of senior lien \$ | 0.50\% | Total: six hundred eighty two thousandths of one percent | $\begin{aligned} & 0.642 \% \\ & +0.040 \% \\ & =0.682 \% \end{aligned}$ | fiveeighths of one percent | 0.625\% | one-tenth <br> of one <br> percent | 0.100\% |

