



Speaker – Coach – Author



Winsor Jenkins is a business partner who serves as an executive leadership coach, training facilitator, speaker and author. A master in LEADERSHIP and COLLABORATION, Winsor's extensive corporate experience has given him the insights and tools to help individuals, teams and organizations achieve results. An intuitive and results oriented leader himself, Winsor engages and leads participants on a dynamic and interactive development path, enhancing their ability to be highly effective and insightful leaders.

Here are examples of his speaking, training and coaching topics:

Developing Leadership Style Flexibility

Effective leaders demonstrate leadership style flexibility in order to achieve results. Winsor will provide you with an overview of key concepts from Ken Blanchard's Situational Leadership II® model. The end-game is to match your leadership style to the situation or task in order to fully engage your people. You will be leave ready to take the next step on your leadership development journey.

Discover the Collaboration Code for Global Business Leadership

In the age of Collaboration, soccer represents the best example of the "interdependent" nature of the team experience. Leveraging his book, *The Collaborator: Discover Soccer as a Metaphor for Global Business Leadership*, Winsor introduces participants to 11 operating principles that mirror actions that happen on the soccer field. Played at its highest level, the best teams in the world succeed by applying these operating principles. You will leave with a framework for communicating leadership and performance expectations – and team coaching.

The Collaboration Game™

Team development continues to become more critical as people and organizations strive to effectively collaborate in today's global business world. Winsor will introduce you to a new team development program modeled on the game of soccer. He will demonstrate that practicing genuine collaborative teamwork calls for developing "mindset before skillset". Most people don't function with a mindset that supports genuine collaborative teamwork. The typical mindset supports "group work" that is more about cooperating and coordinating with others. This disconnect is why developing an alternative mindset is needed.

For more topics and detailed descriptions visit: www.winsorjenkins.com/speaking.html