


# TESTIMONIALS

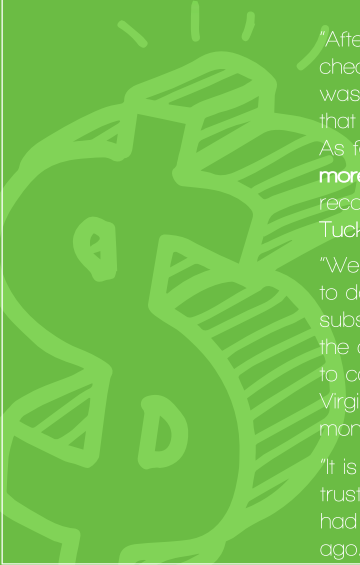


"I just got my confirmation for the 2nd Quarter 2014. It will **more than pay my HBA dues for the next several years** and we have two more quarters to go this year! Well worth spending just a few moments each quarter to pick up this free money. If you're not participating then you are leaving money on the table. Don't let your wife find out what you're losing out on." Drew Retz, Jerry's Homes (IA)

"Our experience with the Member Rebate Program has been **extremely rewarding** and pleasurable. Although there was a learning curve in providing the proper data, we have found the process is very easy to follow to reap the benefits. **Great idea** and **fantastic recruitment tool** for the future!" Frank Morse, Morse Homes Inc. (LA)

"For a small investment in time, it's well worth applying for the rebate. My rebates average about **\$900 per quarter**. And once you apply the first time, you look forward to doing it again -- especially when you receive that check. In one year, the amount that I get back through this rebate program is **more than triple** what I spend on membership dues." John Ainslie, The Ainslie Group (VA)

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"After hearing about the rebate program for several years I decided to check it out last year (2013). My first check from the 4th Quarter was over **\$1,000.00!** I didn't change any of the purchasing decisions that I had been making because I was already using the products. As far as I was concerned it was 'free' money. It was a bonus that **more than paid for my membership** to the West TN HBA. I would recommend the program to all Builder members of the HBA." Dave Tucker, D&D Custom Homes, LLC (TN)

"We have received **well over \$7,000** the past year and look forward to doing the same in the future. Initial set up was quick and easy, subsequent quarterly submittals took only minutes to complete and the checks just keep rolling in. It is not often you find suppliers willing to continuously pay you to use their products. Every home builder in Virginia should be taking advantage of this program, it's the easiest money we ever made!" Milke Babashanian, Boyd Homes (VA)

"It is great to get another benefit on products that we already use and trust. This **pays for my local HBA membership and then some.** If I had known how easy it was to obtain, I would have started long ago." Pamela Jewell, Blenker Construction Inc. (WI)

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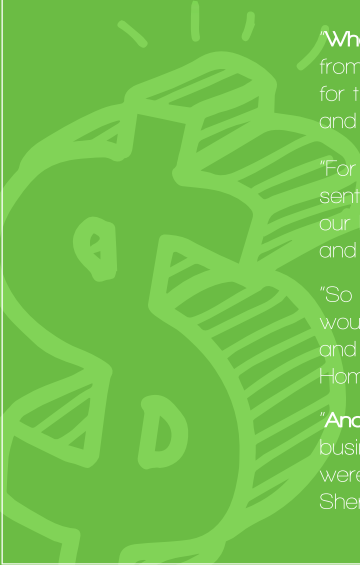


"I had **no idea the amount of money I was leaving behind** each quarter. It is really nice having this check to look forward to four times a year. Thanks!" Jordan Wheatley, Jordan Wheatley Custom Homes (TX)

"We have loved getting what feels like free money in the mail each quarter. **I love that the Homebuilders Association put this together** and that it is so easy to use. It is really nice to have checks coming in... especially in these difficult times!" Debbie Stoddard, Finer Homes (VA)

"We have enjoyed the benefits of the NCHBA Member Rebate Program for over a year now. Submitting rebate request forms has become streamlined and painless, and our returns continue to increase each quarter. Since the Manufacturers that participate are well known, established companies, producing high-quality products, we are considering them specifically in more of our projects. These rebates, however small or large, have served to offset some of our increased operating costs in the these difficult times. **The Member Rebate Program is well worth the effort it takes to participate.**"  
Geoffrey Bowen, Princeton Builders (NC)

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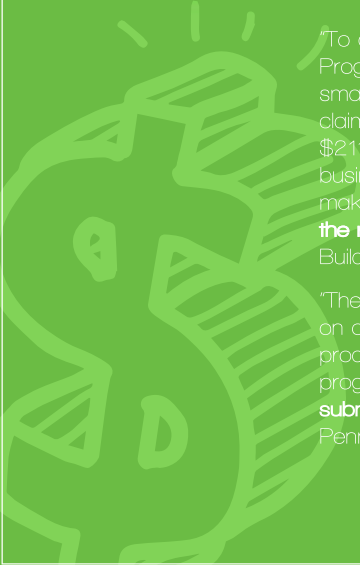
**"What a great program!** It's so easy to use and get money back from Manufacturers for using products. **All members should sign up** for this program. It not only benefits the member but also the Local and State HBA." Frank Krause, Krause Construction (SD)

"For the \$1,138 we received in rebates, **it has been well worth it.** I just sent the application to my subcontractors who had the products in our homes and let them fill it out. I then simply compiled all of the info and sent it in." Tom Schaefer, Signature Homes (WI)

"So I decided to look into this free deal and figured the paperwork would make it not worth my time... well, it took less than 30 minutes and **we got back \$200.00 last quarter!**" Jeff Dworkin, JLD Custom Homes (TX)

**"Another great perk being a member of the HBA!** We are not a large business, but we get a nice little check every quarter for what we were buying anyway! **One more reason we have for belonging!**" Sherry Krodel, HOME-TIME Renovation LLC (PA)

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"To all my fellow Builders, if you are not using the HBA Rebate Program, you are missing out on some easy money. I am just a small Builder and we take the 15 minutes to complete our rebate claim forms online. I just got my 1st Quarter rebate check for \$211.50, not bad money for 15 minutes. I am considering starting a business of filling out the claim forms for other Builders as I could make a lot more money than building houses. **Take advantage of the rebate program, it works!!**" Brooke Rush, David Brooke Rush Builders (PA)

"The HBA Rebate Program has allowed us to get a little more profit on our home sales. We don't buy anything extra, just rebates on the products we were already purchasing. They have set up the program where **it is easy to use and does not take a lot of time to submit.** Then we just sit back and wait for the check to come in." Penny Moses, Goodwyn Building Co. Inc. (AL)

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"I have personally **recruited 3 new members** into the local HBA **using this rebate program** as an added incentive last quarter. How can anyone argue free rebates if you're already a member." Bill Clipse, Meander Homes Construction Inc. (OH)

"Our last quarterly rebate check nearly covered half of our yearly dues. It's like getting free money from our suppliers. The HBAV Builder Rebate Program is a **wonderful benefit** for our local HBAR members. Keep up the good work!" Leo Lantz, Leo Lantz Construction, Inc. (VA)

"The HBA Rebate Program is truly an added benefit and we have been excited to have received **almost \$20,000** since the inception of the program. This is simple to complete and allows us to keep with our mission of "quality construction on-time and within the budget!" Jessica Scheurich, Keller Development, Inc. (IN)

"I knew about the program for some time, however I failed to take advantage of it. Big mistake. We now get about **\$2,000 a year**. This is going to be a major topic at our local HBA meeting this month." Larry Maynard, Scenic Mountain Construction (GA)


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"We have been using the rebate program for 3 quarters now and **have received over \$1,000 worth of checks for just a few short minutes of setup and submittals.** The initial setup only took about 10 minutes and then each quarterly submittal only takes about 5-10 minutes. After the initial setup, we found we were already using several of the products that qualified for rebates. Therefore this was essentially free money sitting out there waiting for us to grab it. I would highly recommend signing up for this program. Even if you only build a few houses a year, it's still a nice little bonus each quarter for just a few minutes of effort!" Mark Disney, Disney Construction Company (NC)

"This is a **very simple rebate program** that requires very little from the Builder. After your initial setup, all you do after you get the email reminder, is send in the addresses of your closed homes for the quarter and then a rebate check follows within a resonable amount of time." Jamie Wolff, Condron Homes, LLC (WA)

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"The HBAV Builder Rebate Program has been a breeze to implement and take advantage of. There are many products we already use in the program and more are being added. This is a win/win for the Manufacturers and the Builders. With little effort on our part, HBAV has made it possible through the Builder Rebate Program to earn us **over \$5,000** in rebates over a short period of time. Every dollar adds up, especially in the current market." Marla McPherson, Terry Peterson Residential (VA)

"The HBAV Rebate Program offers a great incentive for homebuilders in Virginia. We were very excited to receive **over \$2,300** in rebates. There are a variety of companies and quality products involved with the program, with more being added every quarter. The submittal process is easy and painless, with minimal forms required. We look forward to receiving more rebates in the future." Caskey Hunt, Southern Development Homes (VA)

"**This is a very important HBA member benefit.** It takes about 10 minutes per quarter but it more than pays for my home builders membership. I am encouraged that more vendors have come on board." Les Letlow, The Letlow Company, LLC (AL)



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"As a small to mid-size builder in a rural market, we weren't sure this would provide value for us. Our first quarterly rebate covered both our annual dues to our local homebuilders association and the staff time to complete the simple rebate request form. Three quarters of bonus rebates! Definitely a **benefit worthy of membership!**" Gregg Moneyhun, Shelter Alternatives, Inc. (VA)

"Shortly after we applied for the Member Rebate Program, we were notified that we would be receiving a check for **\$1,088** for that quarter. I want to thank the Tidewater BA and HBA of Virginia for looking out for the Builders. This is actual real savings. It looks like this program could pay us more than **\$4,000** in the first year." Larry Hill, L.R. Hill Custom Builders (VA)

"We have been participating in the Member Rebate Program for several years and enjoy receiving rebates for products that we already use! **Our rebates are typically several hundred dollars a quarter and it is easy to do.** You are missing out if you are a member and not participating in this great member benefit!" David Belman, Belman Homes (WI)

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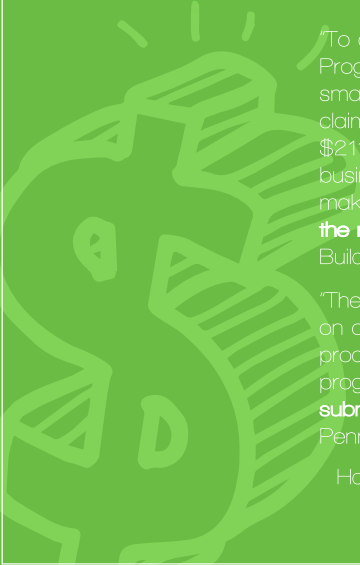


"When I found out about the Member Rebate Program in a WBA email, I registered immediately. It was a very simple process that took less than 5 minutes. To me, **it was a no-brainer** looking at the companies and products that are eligible in the program, most of them are what we use on a regular basis." Scott R. Puyleart, Puyleart Brothers Construction (WI)

"**This program is amazing! I wish I had done this sooner.** But, you can be assured that I will be singing its praises at every HBA meeting I attend as well as using it as a recruitment tool while serving on our local membership committee. **It more than pays for our membership dues plus some.** Totally worth the minimal effort required to receive the quarterly checks!" Kristen Meetze, Capital Kitchen & Bath (SC)

"**The Member Rebate Program is like winning the lottery!!** Almost free money! It is easy to submit and the tutorials online help make it a breeze. No reason every builder should not be utilizing this program." Becky Bollin, Eagle Creek Builders (OH)

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Have a testimonial to share with the membership? Provide one at:

[www.HBArebates.com/testimonial.html](http://www.HBArebates.com/testimonial.html)