



New Jersey State Co-op #65MCESCCPS
Pricing Summary for ESCNJ RFP 18/19-18
Internet and Technology Consulting Services

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Service Code	Service Type	Description	Price
A.1-2.b. Base	District/Enterprise Technology Assessment	Comprehensive report that evaluates a client's Internet and technology infrastructure	\$29,772.00 flat fee per assessment
A.3.b. Optional	District/Enterprise Data Security Assessment	Comprehensive report that evaluates a client's overall cybersecurity posture	\$29,772.00 flat fee per assessment
A.1.c. Optional	Voice and Data Audits	Performance-based analysis of voice and/or Internet only paid if savings gained	40% of audit recommended savings plus 40% of identified credits
B.1-6.b. Base	District/Enterprise Procurement Solutions	One or more E-Rate Cat 1, Cat 2 or E-Rate ineligible technology procurements	Flat fee \$74,412.00 for 12 months
B.1-6.c. Optional	Ala Carte Procurement Solutions	Individualized sourcing solutions based on scope and requirements	Hourly fee based on scope Minimum 8 hours
C.1-4.b Base	District/Enterprise Technology Management Agreement	Tech. Management Components 1-4 (Compliance, Assessment, Procurement, Communications)	Flat fee \$23,760.00 for 12 months
C5.c Optional	Professional Development Services	Customized training programs accessible online or in-person at the direction of the client	Hourly fee at \$180.00 Minimum 8 hours
C.6.c. Optional	Continuous Improvement Services	Program of continuous process improvement for key aspects of client technology programming	Hourly fee at \$202.50 Minimum 8 hours
A.1-2b or A.1.3.b + B.1-6.b. + C.1-4.b	One Year Bundled Agreement	Tech Assessment or Data Security Assessment, Procurement Solutions & Technology Management Agreement	\$127,944.00 per year
A.1-2b or A.1.3.b + B.1-6.b. + C.1-4.b	Two Year Bundled Agreement	Tech Assessment or Data Security Assessment, Procurement Solutions & Technology Management Agreement	\$115,149.60 per year
A.1-2b or A.1.3.b + B.1-6.b. + C.1-4.b	Three Year Bundled Agreement	Tech Assessment or Data Security Assessment, Procurement Solutions & Technology Management Agreement	\$99,998.00 per year
Additional Pricing Information	Hourly Rates	Click on the Hourly Rates tab for additional pricing information	Variable. All rates include a 10% consortium discount

To Order Contact Dellicker Strategies | kevin@dellicker.com | 484-788-1221 | <https://www.dellicker.com/nj-co-op2.html>



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Labor Category	Description	Rate
Senior Executive Consultant	Provides CEO-level oversight and overall account management	\$280.00
Executive Consultant	Responsible for operational management of all client deliverables	\$225.00
Senior Consultant	Serves as senior project manager for each client account	\$200.00
Senior Technical Consultant	Senior technical expert; oversees technical consultant	\$150.00
Technical Consultant	Subject matter technical expert	\$125.00
Technical Assistant	Supports technical consultant and senior technical consultant	\$90.00
Project Consultant	Coordinates technical work and compiles reports	\$125.00
Project Assistant	Helps with all aspects of project work	\$85.00
E-Rate Consulting (Optional)	Specialty E-Rate work	\$225.00

*Rates shown include a 10% consortium discount for all hourly work pursuant to this RFP.

*Please refer to the ESCNJ website for additional rate information: <https://www.escnj.us/Page/2233>

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