

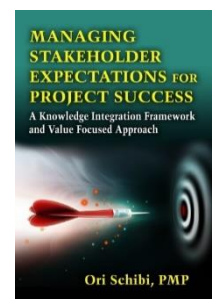
Ori Schibi, founder and President of consulting firm PMKconnectors and a Senior Consultant with Procept Associates – specializing project management consulting, is a visionary thought leader, project manager, communicator, connector, and devoted husband and father.

An inspiring and entertaining public speaker, author, consultant, problem solver, project management and business analysis expert, Ori is also a facilitator, an instructor and a curriculum developer. Ori is a driver and motivator with over 25 years of experience and success in stakeholder relationship management, PMOs, strategic change management, and process efficiencies. His experience includes finding and adding value and completing successful engagements through repeat business with multiple organizations, internationally, across various sectors. These include governments, the United Nations, Telecoms, Financial Institutions, Entertainment, Manufacturing, Aerospace and Pharmaceuticals.

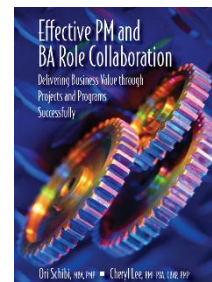
Ori innovates and develops unique and practical concepts, identifies opportunities, build bridges of collaboration, and applies, adjusts and evolves them into successful solutions, effectively and efficiently. He is the co-founder of what was in 2014 the first PMI Community for business analysis (PBA) within a Chapter (the SOC - Southern Ontario chapter).

Ori authored two books that capture a lot of the essence of his work:

***Managing Stakeholder Expectations for Project Success*, 2013 (J. Ross):** This desk reference offers new ways of managing and dealing with projects, which focus more on communications, understanding stakeholders' needs and managing their expectations, as well as learning about organizational politics and culture, and performing value-add activities. It presents a practical approach to managing those things that matter most for project success—communication, stakeholder expectations, risk, change and quality, so that the scope, schedule and cost end up on target as well as the project's intended benefits for the organization.



***Effective PM-BA Role Collaboration* – Co-Author, 2015 (J. Ross):** This innovative guide shows how the Business Analyst (BA) role can be executed in collaboration with the Project or Program Manager (PM) role, to produce higher quality products, requirements and higher success rates, with solutions that deliver business value and products and services that better satisfy stakeholder and customer needs. It evaluates the PM and BA roles current contrasting perceptions, and defines the roles they should fulfill.



Over the years Ori coached and trained thousands of business leaders, project management and business analysis practitioners, as well as countless number of change agents and members of senior management. He is a certified **PRINCE2® (Practitioner)**, **PMP®**, **PMI-PBA®**, **Cert.APM** (Agile, by PMAC), with an **MBA** from the Schulich School of Business at York University.