



# BERMUDA

## APRIL 7-11, 2021

Your hard work can take you far! Make your plans for a 5 day, 4 night resort trip located in Bermuda. To reserve your spot, you will need to earn 150 points on personal production, or 750 points for agencies with down line producers between June 1, 2019 and December 31, 2020. Unlike other trips where you're limited to just one carrier or one product, you can earn your way to Bermuda by representing multiple carriers and multiple products through JSA.

### QUALIFICATION DETAILS

June 1, 2019 through December 31, 2020

PRODUCT	POINTS	PRODUCT	POINTS	PRODUCT	POINTS
Individual Med Supp*	.75	Hospital Indemnity	.5	Dental/Vision/Hearing	.25
Group Med Supp*	.10	Short Term Recovery Care	1	Final Expense*	‡
Cancer/Critical Illness	1	Long Term Care	3	Trust Life*	§

*Points are per application | † 1.5 pts per \$1,000 of issued, placed premium | § 1 pt per \$3,000 of issued, placed premium*



### TERMS AND CONDITIONS

1 JSA reserves the right to change or discontinue the program at its sole discretion and without notice 2 Trip is for qualifier plus (1) guest only. Guest must be 18 years of age or older. 3 Qualifier must be contracted, in good standing and actively representing JSA at the time of the trip. 4 Agents must not have any outstanding debts with JSA. 5 Qualifying business must be submitted 06/01/2019 through 012/31/2020. 6 Points are based on net production. Not all agents or agencies will qualify at these numbers. 7 Medicare supplements guarantee issue business does not qualify for credit. 8 Sharing, splitting or transferring of points is not allowed. 9 Trip is non-transferable and not redeemable for cash or any other prizes. 10 Qualifier is responsible for taxes and will receive a 1099. 11 There may be a penalty assessed for anyone who canceled after they have registered. 12 Qualification points only calculate for clients aged 40 years or older. 13 Individual and Group Medicare Supplement policies do not qualify for points in the states of MN, ND or WV.