



## HGB 302-B ACCESSORIAL SUMMARY

EFFECTIVE SEPTEMBER 1, 2012

Type Code	Item #	Accessorial Type	Rate/Price	Per	Minimum	Maximum	Base Commission Split (Applies on minimum )			Upsell Commission Split (Applies only to amount in excess of minimum)		
							Driver %	Booker %	STI %	Driver %	Booker %	STI %
B1	190	Additional Valuation Section 3	5.00	\$1,000	35.00	0.00	0	15	85			
98	190	Additional Valuation Section 4,3o,4o	7.00	\$1,000	35.00	0.00	0	15	85			
PC	219	Att. Pu/Del/Cancel 1-2100 (const wgt)	0.00	Flat Fee	50.00	83.50	80	10***	10***	30	40***	30***
PC	219	Att. Pu/Del/Cancel 2101-5000 (const wgt)	0.00	Flat Fee	75.00	125.00	80	10***	10***	30	40***	30***
PC	219	Att. Pu/Del/Cancel 5001-8000 (const wgt)	0.00	Flat Fee	125.00	210.00	80	10***	10***	30	40***	30***
PC	219	Att. Pu/Del/Cancel 8001-12000 (const wgt)	0.00	Flat Fee	175.00	295.00	80	10***	10***	30	40***	30***
PC	219	Att. Pu/Del/Cancel 12000 and over (const wgt)	0.00	Flat Fee	250.00	420.00	80	10***	10***	30	40***	30***
40	125	Aux Service Metro (van)	0.00	Hour	37.50	62.50	0	10	0*			
40	125	Aux Service Non-metro (van)	0.00	Hour	25.00	41.75	0	10	0*			
32	125	Aux Svc Metro OT (labor)	0.00	Hour	48.00	80.00	90	10	0	90	10	0
32	125	Aux Svc Metro ST (labor)	0.00	Hour	32.75	54.60	90	10	0	90	10	0
32	125	Aux Svc Non-metro OT (labor)	0.00	Hour	36.75	61.25	90	10	0	90	10	0
32	125	Aux Svc Non-metro ST (labor)	0.00	Hour	25.00	41.65	90	10	0	90	10	0
B4	215	Climatic	0.60	Mile	275.00	1375.00	0	5	95			
KB	56	Constant Surveil. Service Detention	55.00	Hour	0.00	0.00	80	10	10			
TH	56	Constant Surveillance Service	0.43	Mile	170.00	0.00	80	10	10			
KA	53	Courier Service	0.48	Mile	210.00	0.00	80	10	10			
BQ	208	Crane	0.65	Cwt	75.00	190.00	0	10	90			
52	150	Distance (repositioning)	1.40	Mile	0.00	0.00	0	10	90			
41	28	Diversions	4.50	Cwt	50.00	200.00	0	0	100			
F4	59	Double Operation (transit only)	0.50	Mile	0.00	0.00	0	5	95			
CB	57	Dual Driver Service	0.66	Mile	285.00	0.00	80	10	10			
KC	57	Dual Driver Service Detention	80.00	Hour	0.00	0.00	80	10	10			
	5	Exclusive Use	15.00	Percent	0.00	0.00						
A1	115	Extra Stops 1 and 2	75.00	Flat Fee	0.00	0.00	67	10	23			
A1	115	Extra Stops 3 and over	125.00	Flat Fee	0.00	0.00	67	10	23			
XV	120	Labor Metro OT	0.00	Hour	48.00	80.00	85	10	5	50	40	10
XM	120	Labor Metro ST	0.00	Hour	32.75	54.60	85	10	5	50	40	10
D1	120	Labor Non-metro OT	0.00	Hour	36.75	61.25	85	10	5	50	40	10
13	120	Labor Non-metro ST	0.00	Hour	25.00	41.65	85	10	5	50	40	10
H3	221	Layover	375.00	Day	0.00	0.00	80	10	10			
	N/A	Liftgate	0.00	N/A	0.00	0.00						
DP	222	"On-day" Delivery(sch svc days)	75.00	Flat Fee	0.00	0.00	0	10	90			
SP	222	"4-hour" Window	100.00	Flat Fee	0.00	0.00	0	10	90			
TP	222	"On-time" Del.(sch svc days)	150.00	Flat Fee	0.00	0.00	0	10	90			
MI	222	"On-day" or "On-time"(non-sch svc days)	1.30	Mile**	0.00	0.00	0	10	90			
V1	220	On Site Service Section 3 Driver (act wgt)	0.00	Hour	42.00	70.00	80	10	10	30	40	30
V2	220	On Site Service Section 3 Driver +1 (act wgt)	0.00	Hour	84.00	140.00	80	10	10	30	40	30
V4	220	On Site Service Section 4 Driver (act wgt)	0.00	Hour	42.00	70.00	80	10	10	30	40	30
86	175	Overtime Shpt Chg 1-2100 (const wgt)	0.00	Flat Fee	50.00	83.50	80	10	10	30	40	30
86	175	Overtime Shpt Chg 2101-5000 (const wgt)	0.00	Flat Fee	75.00	125.00	80	10	10	30	40	30
86	175	Overtime Shpt Chg 5001-8000 (const wgt)	0.00	Flat Fee	125.00	210.00	80	10	10	30	40	30
86	175	Overtime Shpt Chg 8001-12000 (const wgt)	0.00	Flat Fee	175.00	295.00	80	10	10	30	40	30
86	175	Overtime Shpt Chg 12000 and over (const wgt)	0.00	Flat Fee	250.00	420.00	80	10	10	30	40	30
PS	58	Protective Security Service	0.98	Mile	475.00	0.00	80	10	10			
KD	58	Protective Security Svc. Detention	95.00	Hour	0.00	0.00	80	10	10			
FV	225	Set-off Handling	5.40	Cwt	45.00	0.00	0	0	100			
J9	52	Signature Tally Record	30.00	Flat Fee	0.00	0.00	100	0	0			

\*90 % to the provider of the service

\*\*round trip from/to controlling DC and back

\*\*\*if the service is performed by an STI DC, that DC gets 100% of the charge.