



TAPELINE

E-NEWSLETTER OF THE HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

April 2016

Home Builders Association of Dothan & the
Wiregrass Area



General Membership Meeting

Thursday, April 28, 2016

12:00 Noon @

Dothan Country Club



**Members Do Business
With Members!**

Follow us on Facebook for the latest HBA and industry news & events!

HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA



HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

P.O. BOX 9791 • DOTHAN, AL 36304 • PH. 334.793.6696 • FAX 334.712.6288 • hbaofdothan@graceba.net

★Coming Soon★

2016 Parade of Homes

May 20th, 21st, & 22nd



Mark your calendars and plan to join us!!

Ribbon Cutting

Friday, May 20, 2016 @ 11:00 am

234 Lincolnshire Way

Showcase Home Built By Blissett Builders

Parade of Homes Fish Fry

Come out and be a part of our fish fry as we get ready to kick off this year's

Parade of Homes!!

Enjoy a delicious meal and get a sneak peak of the decorated showcase home.

Thursday May 19, 2016 at 6:00 pm

234 Lincolnshire Way

THANK YOU THANK YOU!!

We would like to thank all of you who worked so hard to make our 2016 ABPAC Golf Tournament a success! Because of you we met our 2016 goal!

Meal Sponsors

Builders Insurance Group/Slingluff United Insurance
Fairway Independent Mortgage
Tolleson Construction

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ADK Building Supply -Nancy Anderson
Century 21 James Grant Realty -Stacey Hobbs
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Door Prize & Gift Donors

ABC Supply – 170 piece Tool Set
Century 21 James Grant Realty – 4 gift cards
Hamilton Mortgage-Matt Houston – 2 gift cards
Home Builders Association – Goodies for gift bags

Martin Environmental – Coozies' for gift bags
Solomon Chevrolet – Bottled Water
Sunsouth Bank – 2 golf umbrellas

Special Thank You to Jim Martin & The Associate Council



2016 ABPAC Golf Tournament Winners

1st Net

Quality Redi-Mix

Ben Johnson, Seth Goree, Charles Paulk
& David Simmons



2nd Net

Southern Lumber Company

Jay Shipman, Lee Williams, Jimmy Newsom
& Chris Clark



1st Gross

Power South

Cory Ellis, Mike Majors, Skip Spurlin
& Wendell Stephens

2nd Gross

Martin Environmental Services

Jim Martin, Brandon Hurst, Adam King
& Roger Hussey



Longest Drive

Seth Goree

Closest to Pin

Wendell Stephens



JUST THE FACTS ABOUT



The Home Builders Association of Alabama (HBAA) has been working hard to promote housing and pass legislation that will help you save money and improve the way you do business. Here are a few facts about how the HBAA's governmental affairs efforts are working for you:

- The HBAA is stimulating Alabama's economy through its work to pass the Alabama Home Buyer Initiative. This program will create **\$300 million in economic activity**.

- The HBAA's legislative efforts **reduced property tax on developed lots by 50%** for 2012 & 2013. That same legislation reduces the property tax on inventoried houses by 50% from now on!

- The HBAA convinced the Alabama Department of Public Health to create a state lead paint program in order to **keep EPA out of Alabama and to lower costs for Alabama remodelers**.

- The HBAA is a founding member of the Business Association Tax Coalition and the Civil Justice Reform Committee, groups that have brought about **meaningful tort reform to Alabama's courts and fairness to Alabama's tax laws**.

- HBAA-backed legislation **eliminated the prohibition on pre-sale agreements for lot sales**. This victory means commercial lenders will be more likely to provide development financing in the future.

- HBAA provisions in the new landlord tenant law increases the amount of time to return a deposit from 35 days to 60 days, **reducing the administrative burden on investment property owners**.



- The HBAA **eliminated local government's ability to charge a business license on each unit in a multifamily development**. This ensures that owners will not have to pay a fee on units that are not generating revenue.

- The HBAA **took the lead in crafting Alabama's first statewide energy and building code** that reflects the wishes of Alabama's builders, NOT the Federal DOE.

- HBAA legislative efforts **ensure that tax appeals are heard before a tribunal** instead of members of the Department of Revenue staff.

- The HBAA has partnered with Alabama Power to create the Duct and Envelope Tightness testing program, **allowing HVAC contractors to conduct their own inspections and saving builders hundreds of dollars per house**.

- The HBAA seeks to **promote skilled trades** through the use of unused HVAC and Plumbing licensure funds that currently revert to the State's general fund.

- The HBAA is **working to expand incentives for wind resistant construction and retrofits statewide** through potential tax credits and insurance reductions. These incentives will encourage new remodeling opportunities and consumer driven upgrades on new construction.

Your support of ABPAC, the HBAA's political action arm, enables us to fight oppressive regulatory burdens, elect pro-business and pro-building candidates, and to pass legislation that benefits Alabama's housing industry while opposing legislation that could negatively impact the way you do business.

**It PAYS to be a member--
ask us how you can give back to ABPAC today!**



HOME BUILDERS ASSOCIATION OF ALABAMA / 1-800-745-4222 / WWW.HBAA.ORG

PRESIDENTS MESSAGE.....



Dear Members,

Another successful month for the Dothan Home Builders Association! Our annual ABPAC golf tournament on March 24th was like a “hole in one”. I am very proud to report that we reached our goal for the tournament. The effort from the staff and Associate Council was impressive. They secured over 7 corporate sponsors, 14 team sponsors, and 36 hole sponsors to help meet the goal for the first time in several years. I believe this is a good sign of the health of our local association. For our membership to be able to support a fundraiser on this level tells me that conditions in our industry are improving. To all the golfers and sponsors, THANK YOU for your support.

When trying to recruit new members, the question is often asked “what is the benefit of being a member?” I realize if you are receiving Tapeline then you are already a member, but maybe this information will help you recruit new members. These highlights come from a recent NAHB pamphlet:

Membership Dues – Includes local, state, and national membership (3 in 1)

Networking – Opportunities to promote your business and get professional recognition

Advocacy – Advance affordable housing legislation and defeat excessive regulations

Expertise – Resources on economy, business management, legal matters, etc.

Savings – Valuable discounts on shipping, computers, car rental, office supplies, etc.

Insurance – Self Insured Workmen’s Comp program with dividends

Education – Webinars, local seminars, scholarships, etc.

These are valuable reasons to be a member but I find the best part is the commonality that we share. Whether it’s a golf tournament, skeet shoot, BBQ raffle, or a regular membership meeting, we converse about our interest in the housing industry. But the key is your participation. So please stay connected and get involved with Dothan HBA. When everyone gets involved, we all benefit.

Thanks

David Brewer



**HOME BUILDERS ASSOCIATION
OF DOTHAN & THE WIREGRASS AREA**

2016 Parade of Homes

May 20, 21 and 22, 2016



The dates are set! The Home Builders Association of Dothan & the Wiregrass Area is pleased to host the 2016 Parade of Homes on **May 20, 21 and 22, 2016**.

Since the mid 1960s the Home Builders Association of Dothan & the Wiregrass Area has brought this popular annual event to our community. This is the best opportunity for citizens of Dothan and the surrounding areas to see the superb craftsmanship and design of area home builders, suppliers and subcontractors. The Parade of Homes is highly anticipated by our community and hundreds of people come out to tour the homes.

Your Association's Parade of Homes committee is pleased to offer an improved advertising campaign. It includes the enhanced sponsorship benefits listed below. We hope we can count on you to make the 2016 Parade of Homes a successful event!

SPONSORSHIP OPPORTUNITIES

**ONLY
\$50**

PARADE PARTNER – Same LOW price with MORE advertising coverage!

Only one advertising opportunity has been offered in past years, which included your company name in an ad in the Dothan Eagle. We are pleased to enhance this advertising opportunity for the **SAME LOW PRICE** of only \$50!

* Company recognition in Tapeline!

* Recognition in our full page ad in the Sunday edition of The Dothan Eagle!

STEP IT UP A NOTCH! Make CERTAIN to get the coverage your company deserves by taking advantage of one of the 4 Major Sponsorships sold!

MAJOR SPONSOR \$600

- * Name and Company logo on Chairman's page in Parade of Home Magazine
- * Company name listed in The Dothan Eagle ad as a Major Sponsor
 - * Recognition in Tapeline as Major Sponsor
- * Company name listed on TV commercials as Major Sponsor
 - * Recognition in press release
- * Company name and logo on banner at Showcase Homes

Could we have your sponsorship commitment by April 22, 2016?

Thursday,
May 12,
2016



Cambrian
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Support the building trades at the
22ND ANNUAL AHB FOUNDATION GOLF CLASSIC

**THANK YOU,
SPONSORS!**



We're the good heat.



Join us for a fun day of golf and networking while supporting the future of our industry. Proceeds from the Golf Classic provide scholarships for students entering the building trades in Alabama.

Learn more & register at

WWW.AHBFOUNDATION.ORG

For information about sponsorship opportunities, contact Candi Stroh at 1-800-745-4222 or candistroh@hbaa.org.

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Welcome New Members

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2016 Associate Council

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Michael Townsend

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Mayer Electric

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Stacy Hobbs

Century 21 James Grant Realty



Save the Dates for 2016

April

14th Board Meeting

28st General Membership Meeting @
Dothan Country Club

May

12th Board Meeting

19th Fish Fry @ 234 Lincolnshire Way

20th - 22nd Parade of Homes

June

9th Board Meeting

16th General Membership Meeting

23rd Eufaula's General Membership Meeting



MEMBERSHIP UPDATE

351 Members (88 Builders & 270 Associate Members) ✦ 83.3% Retention Rate

April Anniversaries

ASSOCIATE MEMBERS

All Star Pest Control LLC	Kyle's Rod & Rooter Inc
Brown's Heating & AC LLC	Mark Dunning Industries Inc
C&C Mechanical Contractors	Mike Goodson Roofing LLC
C&N Construction LLC	Poole Concrete Contractor
Chad Aycock dba No Limit Construction	Quality Home Building & Renovation
Easterwood Enterprises	Regions Mortgage
Flowers Insurance	Slingluff United Insurance
Great Southern Wood Preserving Inc	Southern Blowpipe
Harris Drywall	Tabor Pest Control
HNB First Bank	Team Linda Simmons Real Estate
Independent Concrete Services	The Dothan Eagle
Ivey Drywall LLC	Townsend's Andersen Showroom
Ketchum Enterprises LLC	WP Home Repairs, LLC
	Wholesale Wood Products

BUILDER MEMBERS

Blissett Builders	Hewes Construction LLC
Britton Homes	JC Cordell Jr Construction LLC
Ciecierski Construction	Multi-Struct
Dothan Awning Company	Parkes & Pierce Homes

May Anniversaries

ASSOCIATE MEMBERS

Buddy's Building Supply	Pea River Electric Coop
Goree Construction	Shelco Painting
Grantham's Cabinets Inc	Terminix Internation
Hammer LLC	Tile Time LLC
Harris Security Systems	Tyson Plumbing & Electric
Homeworks LLC	Villani Painting
JD Adkinson Siding	Wiregrass Electric Coop
Klassic Kitchens	Woodcraft of Dothan, Inc
Nationwide Insurance	

BUILDER MEMBERS

Accolade Construction	Tom West Company
Jace Johnson Construction	Voak Construction
R&S Construction	

Affiliate Members

Olivia Baldwin
Century 21 James Grant Realty

Stacey Hobbs
Century 21 James Grant Realty

Ramona Miley
Berkshire Hathaway Home Services

Lynn Miley
Berkshire Hathaway Home Services

EVENTS CALENDAR

April

Board Meeting

Date: Thursday / April 14
Time/Location: 12:00 noon / HBA Office

General Membership Meeting

Date: Thursday/ April 28
Time/Location: 12:00 noon / Dothan Country Club

May

Board Meeting

Date: Thursday / May 12
Time/Location: 12:00 noon / HBA Office

Fish Fry Parade of Homes Kick-off

Date: Thursday/ May 19
Time/Location: 6:00 pm / 234 Lincolnshire Way

Parade of Homes Ribbon Cutting

Date: Thursday/ May 20-22
Time/Location: 12:00 noon / 234 Lincolnshire Way

June

Board Meeting

Date: Thursday / June 9
Time/Location: 12:00 noon / HBA Office

General Membership Meeting

Date: Thursday/ June 16
Time/Location: 12:00 noon / TBA

Eufaula's General Membership Meeting

Date: Thursday/ June 23
Time/Location: 12:00 noon / Eufaula Country Club



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FROM THE OFFICE...

✳️ Parade of Home Ribbon Cutting ✳️

Please come out and help us kick off our 2016 Parade of Homes. The Ribbon Cutting will be held at the Showcase Home, built by Blissett Builders, at 234 Lincolnshire Way on Friday, May 20th at 11:00 am. The media will be there promoting the Parade of Homes which will run through the weekend, May 20th – May 22nd. Refreshments will be served.



www.nahb.org/MA



TOP 10 REASONS TO RENEW

There are quite literally hundreds of reasons to renew your membership, but these, members say, are the top 10.

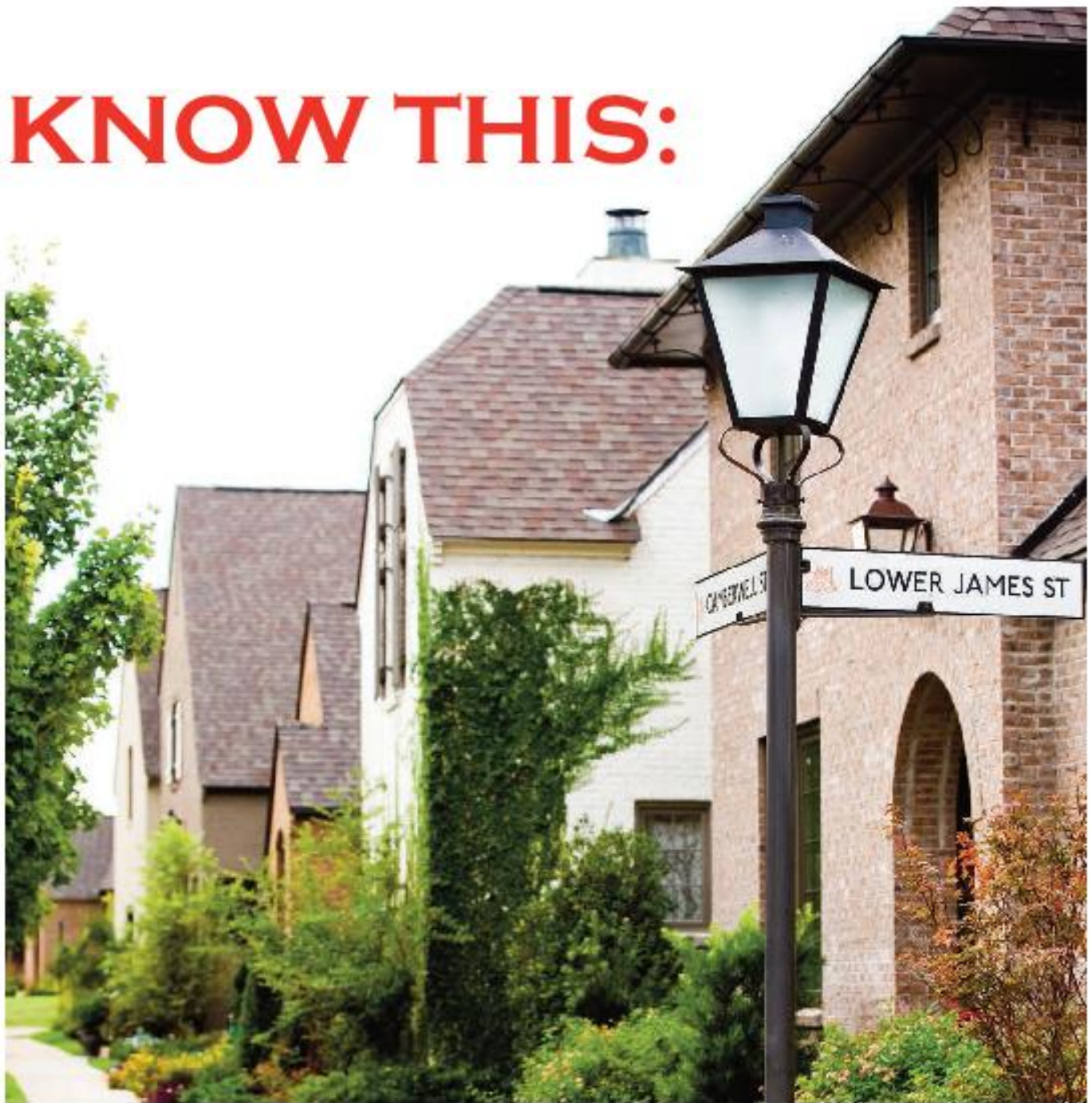
10. Fast, free and reliable consultation from technical, legal, regulatory, codes and business specialists.
9. Members-only access to www.nahb.org. No one will appreciate your thriftiness if you're locked out of information you need.
8. Targeted services for remodelers, sales and marketing pros, system builders, 50+ builders and more.
7. Education- The potential drawback of skimping outweighs any savings.
6. The professional distinction of membership makes a strong case in today's market.
There's really no excuse for home builders working today NOT to budget for membership.
5. News, product roundups, policy analysis, consumer preference information and business trends 24-7.
4. Public awareness, representation in the media and government affairs all benefit from the power of our numbers.
As a member, you're a part of the solution.
3. Cut costs by leveraging the buying power of our 175,000+ members. It's called the Member Advantage program for a reason.
2. A reliable business network. You've heard the saying "penny-wise, pound foolish"?
When it comes to connections, you always need more than you think.
1. The best is yet to come. As the industry changes, so too does our association.
Do yourself a favor: renew today and stay engaged.

Don't leave the future in someone else's hands. Choose to stay.

Mission Statement

The Home Builders Association of Dothan and the Wiregrass Area, a non-profit trade association, is a network of builders and associates whose mission is to educate, promote and instill the professional principles of the home building industry in our members and community. We strive to promote growth through quality housing for our community to fulfill the American dream of home ownership.

KNOW THIS:



Building 1,000 average single-family homes generates \$36 million in taxes and revenues for state, local and federal governments.

Source: National Association of Home Builders



Member Advantage at a Glance www.nahb.org/ma

Houzz - Free access to Houzz Concierge Service, plus special discounts on local advertising programs and up to 10% off Houzz Shop products. Learn more at www.houzz.com/NAHBmembers.

FCA US LLC - A \$500 cash allowance for members, employees and household family members. This offer is good toward many new models in the Chrysler, Dodge, Jeep®, Ram or FIAT® vehicle lineup and is stackable with most current local or national incentives. Visit www.nahb.org/fca to learn more.

Lowe's - Visit www.LowesForPros.com/NAHB or call 877-435-2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when you mention the 5% at time of purchase and when using your LAR.

General Motors - \$500 private offer on most Buick, Chevrolet and GMC vehicles. Business owners receive a \$1000 private offer on select vehicles and may also qualify for additional incentives. Visit www.nahb.org/gm to find out more.

Marsh - Insurance coverage for members, employees and families including major and short-term medical, HSAs, income protection, critical illness, dental, vision, whole- and term-life, and AD&D through the individual marketplace. Group options for more than 50 employees available as well. Call 855-292-8849 or visit <http://Marsh.NAHBExchange.com>

G&K Services - Enjoy up to 20% guaranteed savings off standard pricing on uniforms, facility services, and direct purchase customized apparel. Visit www.eMemberBenefits.com/NAHB or call Your National Account Specialist at 713-967-6214 to request a quote or free site assessment.

AT&T, Verizon, Sprint & T-Mobile - Savings up to 35% including a free analysis of new and existing plans. Program offers free mobile to ANY mobile, free mobile device management, dedicated help desk support, and much more. Visit www.eMemberBenefits.com/NAHB or call 866-430-NAHB (6242).

2-10 Home Buyers Warranty - Visit www.2-10.com/NAHB or call 855-280-1328 to receive exclusive access to discounts on select products, including the Builder Backed Service Program and the systems and appliances warranty.

AXA Equitable - Offers full-service, low-cost retirement plans that can help reduce taxes while saving for life in retirement. Visit www.axa.com/nahb or call 800-523-1125, Option 3, Department 2046 and mention NAHB.

UPS Savings Program & YRC Freight - UPS discounts of up to 36% on a broad portfolio of shipping services. Savings of at least 70% on less-than-truckload shipments 150 lbs. or more with UPS Freight and YRC Freight. Visit www.1800members.com/NAHB or call 800-MEMBERS (800-636-2377) for more information.

TransFirst - Payment solutions with average savings of 16% per year. Web/mobile tools, credit card and eCheck processing and more. Free "Savings Analysis" call 800-613-0148 or visit www.TransFirstAssociation.com/NAHB.

Dell - Up to 30% off on all Dell computers. Call 800-757-8442 and mention NAHB or visit www.dell.com/nahb.

Associated Petroleum Products (APP) - Earn \$0.015 for EVERY gallon purchased using the APP Fuel Card program. Visit www.associatedpetroleum.com/nahb to enroll or call 800-929-5243, Option 6 and mention NAHB.

GEICO - Exclusive NAHB discounts for members on auto insurance. Visit www.geico.com/disc/nahb or call 800-368-2734. Mention NAHB for auto, homeowners, and commercial auto quotes.

Hertz - Up to 20% off on rental cars and FREE Gold Plus Rewards membership. Visit www.hertz.com/nahb, or call 800-654-2200 and use CDP# 51046.

Avis - Up to 25% off rental cars and FREE Avis Preferred Service membership at www.avis.com/nahb, or call 800-331-1212 and use AWD code G572900.

Budget - Up to 20% off rental cars and FREE Budget Fastbreak at www.budget.com/nahb, or call 800-283-4387 and use BCD code Z536900.

Office Depot - 10% off all delivery orders. Free shipping on orders of \$50 or more. Call 800-274-2753 and mention NAHB.

Omaha Steaks - Save 10%, in addition to any online specials. www.OSincentives.com/promo/nahb

Endless Vacation Rentals - 25% discount on over 200,000 vacation rentals worldwide. Call 877-782-9387 and mention NAHB at time of reservation or go to www.endlessvacationrentals.com/nahb.

Wyndham Hotel Group - 15% off at over 7,400 hotels. Call 877-670-7088 and mention ID 8000002688. Go to www.nahb.org/ma and click on the Wyndham logo to find out more.

FTD - 20% off floral arrangements and gifts at www.ftd.com/nahb or call 800-SEND-FTD use code 17421.

NAHB Career Center www.nahb.org/careers - 20% off standard rates for job posting and 15% off other HR services.

HBAA Benefits

Membership in the Home Builders Association of Alabama comes with many benefits to help you and your business. Listed below are just some of the ways that the HBAA is committed to helping its members and building the future of Alabama.

Saving You & Your Company Money

The [Alabama Home Builders Self Insurers Fund](#) offers excellent Workers' Compensation Coverage and safety and loss control services to qualified members. The [Home Builders Association Builders Risk Program](#) is available for residential builders and remodelers. For more information and to find a carrier in your area, contact Helmut Mundt at 855-442-2467.

The [HBAA Member Rebate Program](#) helps builders and remodelers earn money back on products you're likely already using on the jobsite.

Small group health insurance plans are offered through Builder Health Benefits for companies with 2-50 employees. For details, contact Builder Health Benefits at 1-800-672-0023.

The [Verizon Wireless Discount](#) helps you save money on calling plans, phones and accessories.

Protecting & Promoting Our Industry

Active governmental involvement ensures home building issues are addressed in the Alabama legislature.

Statewide public relations campaigns promote the home building industry throughout Alabama and encourage consumers to do business with HBAA members.

The Alabama Remodeling Excellence Awards competition offers remodelers, contractors, kitchen and bath designers, architects and other remodeling industry professionals the opportunity to earn awards and recognition for their outstanding remodeling work in a wide range of categories.

The [Alabama Home Builders Foundation](#) addresses the trade labor shortage by awarding scholarships to train students in building trades, providing career awareness to high school students and working with vocational clubs and high school counselors to encourage more students to choose the building trades as a career.

Keeping You Informed

Publications like [Alabama Homebuilder](#) magazine keep you updated on changes in the industry as well as within HBAA.

The HBAA website's exclusive Members-Only section provides sample contracts, warranty language, online meeting registration, and leasing information for multifamily builders, among other benefits.

Statewide meetings are held three times a year to provide members with valuable networking and educational opportunities.

Boosting Your Professional Development

Special Interest [Councils & Committees](#) address the needs for today's multifaceted home building market. Groups such as the HBAA Remodelers, Professional Women in Building, Investment Property Owners Council and Land Developers Council provide members with information for a distinct area of the building industry.

[Educational Opportunities](#) help you strengthen your potential for growth and success and set yourself apart from your competition by earning professional designations. Designations available through the HBAA's educational classes include Certified Graduate Builder (CGB); Certified Graduate Remodeler (CGR); Certified Graduate Associate (CGA); Certified Green Professional (CGP); Graduate Master Builder (GMB) designations; Certified GreenKey Builder (CGKB); Certified New Home Marketing Professional (CMP); Housing Credit Certified Professional (HCCP); Master Certified Green Professional; and Master in Residential Marketing (MIRM).

For more information on how to become an HBAA member, please contact the [local HBA](#) in your area or call (800) 745-4222.

Scholarships

The Alabama Home Builders Foundation scholarship was founded in 1995 with a mission to help fund deserving students who are interested in pursuing an education in the residential building trades in the state of Alabama. As of 2015, the Foundation has awarded over \$500,000 in scholarship funding has been awarded to over 1,000 students.

Eligibility:

Must be a resident of Alabama

Must be enrolling in, or attending, a junior college, technical school or university in Alabama

Must be enrolled in a construction-related curriculum

Deadline and Submission:

Applications submitted electronically, through the AHB Foundation website, must be received by end-of-business day, March 15th

All mailed applications must be postmarked by March 15th

All faxed and emailed applications must be received by end-of-business day March 15th

Applications should be sent to: Alabama Home Builders Foundation

P.O. Box 241305

Montgomery, AL 36124

Applications can be faxed to: 334-834-5380

Applications can be emailed to: Artemismoore@hbaa.org

Required Attachments:

College or high school transcript (whichever is most recent)

Minimum of one letter of recommendation from an HBAA member, teacher or supervisor

Proof of residency, such as a copy of a state-issued identification or a copy of a utility bill

Skills and Trades AHB Foundation Generally Supports:

Agriscience	Building Science/Construction Engineering
Civil Engineering	Plumbing
Carpentry/Cabinetry	Electrical Engineering
Drafting and Design	Engineering (general)
Electrical Technology	HVAC/HVACR
Graphic Design	Landscaping
Mechanical Engineering	Masonry
Sustainable Construction	

Note: This list is not exclusive to other trades. Should an applicant demonstrate that their education will lead to a career in residential building; the AHB Foundation Scholarship Committee will consider the application for possible funding.

Factors the AHB Foundation Scholarship Committee Considers:

Career Goal

Past Recipient

Financial Need

Academic Achievement

Extra-curricular Activities

Letters of Recommendation

Completeness of Application

Application Received by Deadline

For questions on the application or the application process, please contact Artemis Moore at 334-834-3006 or at: Artemismoore@hbaa.org.



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- **Step 1:** Go to www.mynpp.com and click "Join Now."
- **Step 2:** Select "Construction" from the dropdown menu and complete the registration form. You will receive a username, password and member ID from NPP.
- **Step 3:** Return to www.mynpp.com and login with your assigned username, password and member ID.
- **Step 4:** Select "Verizon Wireless" under Vendor Discounts section and complete the form.

Contact NPP-Construction Member Support at 800-810-3909 for more information.

CALL 800.810.3909

CLICK www.mynpp.com

VISIT www.findmyvzwrep.com



NAHB Designations

What types of Designations are available?

- Certified Aging-In-Place Specialist (CAPS)
 - Certified Graduate Associate (CGA)
 - Certified Graduate Builder (CGB)
 - Certified Graduate Remodeler (CGR)
 - Certified Green Professional (CGP)
- Certified New Home Marketing Professional (CMP)
- Certified New Home Sales Professional (CSP)
 - Graduate Master Builder (GMB)
 - Graduate Master Remodeler (GMR)
- Housing Credit Certified Professional (HCCP)
 - Master Certified Green Professional
- Master Certified New Home Sales Professional (Master CSP)
 - Master in Residential Marketing (MIRM)

Why should I obtain a professional designation?

By obtaining a designation, you will distinguish yourself from thousands of other builders, remodelers or associates. A designation can help you gain recognition as an industry leader and call attention to yourself in a crowded marketplace.

Can I earn more than on designation?

Yes, you may earn as many designations as you would like. Once you have obtained your CGB and CGR you are eligible to start the Graduate Master Builder (GMB) or Graduate Master Remodeler (GMR) programs.

How do I get started?

To start the process of earning a designation, please contact your local Home Builders Association for detailed information on requirements, registration, curriculum and continuing education.

Get paid for products you already use with the HBAA's newest member benefit--our **MEMBER REBATE PROGRAM!**



Easy online filing eliminates the need to keep up with paperwork. Simply register online and then file for your rebate quarterly.

It PAYS to be a member of the Home Builders Association of Alabama!

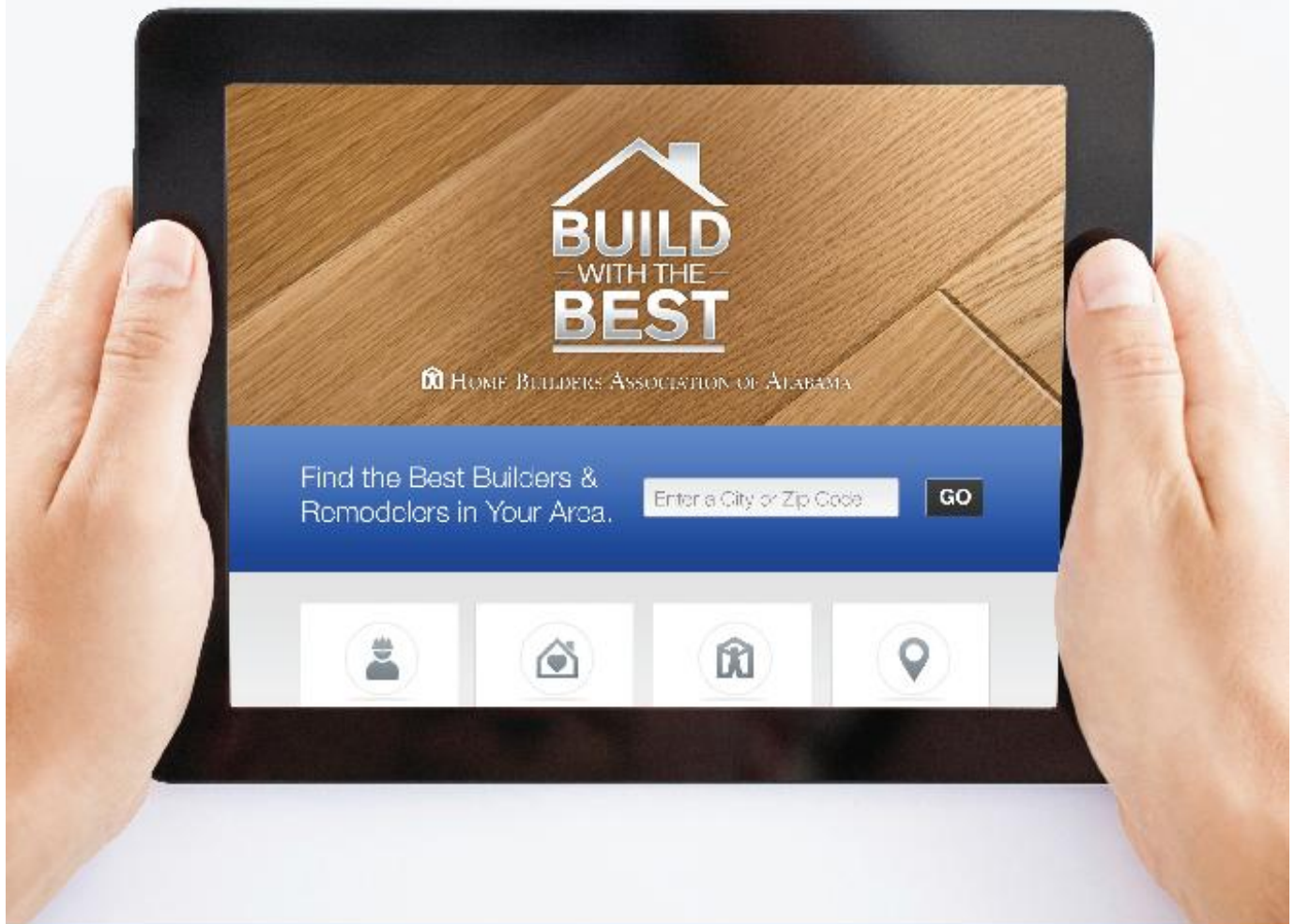
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www.BamasBestBuilders.com



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ACCOUNTANTS

Bevis, Eberhart, Browning,
Walker & Stewart, CPA
McDaniel & Associates

APPLIANCES

Builders Lighting & Appliance
Klassik Kitchens
Lowe's of Dothan
Mayer Lighting Showroom

AUTO DEALERSHIPS

Solomon Chevrolet Cadillac

AWNINGS

Awnings Unlimited, Inc.

BANKS, COMMERCIAL

Ameris Bank
HNB First Bank
Servis First Bank
SunSouth Bank

BRICK SUPPLIERS

Acme Brick
Couch USA
Jenkins Brick & Tile Company, LLC
Whatley Supply

BUILDERS EQUIPMENT & RENTALS

Rental Equipment & Supply Co., LLC

BUILDERS SPECIALTIES

Affordable Solar Hot Water & Power
Buddy's Building Supply
Builder's Lighting & Appliance
Colby Construction Co., Inc.
Dothan Awning Co.
Dothan Discount Bldg. Mat. & Insulation
Dream Big Construction
Easterwood Enterprises
Employment Advocates, LLC
Eufaula Hardware Store
Klassik Kitchens
L J Smith Stair Systems
Lakeside Building Materials, Inc.
Lehman Construction
Nowcom, LLC
Saints Industries
Southern Blowpipe
Southside Granite Co
The Woodpile, Inc.
Wholesale Wood Products

BUILDERS SUPPLY & MATERIALS

ABC Supply Company, Inc.
ADK Building Supply
Buddy's Building Supply
Cross Roads Building Supply, Inc.
Home Depot
Klassik Kitchens
Lakeside Building Materials
Lowe's of Dothan
Marvin's Building Materials Eufaula
Norandex Building Materials
Parksite, Inc
Saints Industries
Southeast Fire Protection
Surplus Warehouse
The Woodpile, Inc.

Townsend's Andersen Showroom
Southern Lumber Supply

CABINET SHOPS & SUPPLIES

BLS Custom Cabinet Design, LLC
Darley Cabinetry & Millworks LLC
Easterwood Enterprises
Grantham's Cabinets, Inc.
Klassik Kitchens
Marquis Kitchens & Baths
Sellers Customwood, Inc.
Tri-State Cabinet & Mill Work, LLC
Woodcraft of Dothan, Inc

CARPENTRY & REMODELING

Adkison Steel
Alpha Woodworks, LLC
Anderson Builders & Associates LLC
C&N Construction, LLC
Chad Aycock dba No Limit Construction
Chilton Home Improvements
Colby Construction
D&R Homework
Dan Brown Remodeling
Donald Trawick Construction
Featherston Construction
Gilbert Restoration
Goree Construction
Hammer, LLC
Hathcock Roofing & Remodeling
James Diehl
J&B Custom Carpentry
Jesse Reeves Construction
Laur-Hann
MAK, LLC
RCS Construction
Studio Azure, LLC
Troy Ginn Remodeling & Renovation
Tyler King dba Kings Residential
WP Home Repairs, LLC

CARPET & FLOORING

Brian-Holloway Carpet One
Builders Lighting
Carpet Discount Barn
Carpetland USA of Dothan
Clark's Hardwood Refinishing
D&R Homework, LLC
Discount Carpet Barn, Inc.
H&M Flooring, LLC
Klassik Kitchens
Smith's Seamless Floors
Snell Flooring LLC
Southern Hardwood Flooring dba Wiregrass Pipe
Tri-State Paint

CENTRAL VACUUM SYSTEMS

Builders Lighting & Appliance
Harris Security Systems.
Mayer Lighting Showroom
Sanders Security

CERAMIC TILE

Enterprise Wholesale
Stokes Floor Covering
Tile Time, LLC
Whatley Supply

CITY

City of Dothan

CIVIL ENGINEERING

Northstar Engineering Services, Inc.

CONCRETE PRODUCTS & SUPPLIES, FINISHING DESIGN, CONCRETE PUMPING

Argos Ready Mix, LLC
Bobby White dba Bobby White Construction
C&R Contracting, LLC
CL & Associates, Inc.
Couch USA

Independent Concrete Services
Jones Concrete Finishing, LLC
Peterman's Concrete Finishers
Poole Concrete Contractor
Quality Redi-Mix, LLC
Reeder Concrete
S&L Contractors, LLC
Trawick Concrete Finishers

WILLIAMS'S MASONRY

DOORS & WINDOWS

American Wallzone
Ansley's TKW
D&R Homework, LLC
Dothan Awning Co.
Dunbarton Corporation
Lowe's of Dothan
Shwinco Architectural Products
The Woodpile, Inc.
Townsend's Andersen Showroom

DRAFTING & ARCHITECTS

Gosselin Design

DRYWALL

Circle City Drywall
Grayson Drywall
Harris Drywall
Ivey Drywall.
Red's Painting
Southern Wall Systems, LLC
Steve Brown Drywall
Sutton Drywall

ELECTRICAL SUPPLIES & CONTRACTORS

A/C Electrical & Plumbing
Beall Electric
Builders Lighting & Appliance
C&C Mechanical Contractors
Hathcock Plumbing & Electric
JM Electric Supply
Jackson Gas & Electric Service Co.
Mayer Lighting Showroom
Mike's Plumbing & Electric, LLC
Professional Engineering Services, LLC
Steve's Plumbing & Electric
Trinity & Associates Electrical
Vinson Plumbing & Electric
Watkins Plumbing & Electric

FENCES

Dothan Awning Co.
Fenced In, LLC
Smith Custom Iron Works
Tri-State Fence & Iron Works, Inc.

FRAMING

Adams Construction Company

C&R Contracting, LLC
G&G Contractors
J&S Construction
JD Adkinson Siding
Jimmy Williams Construction
KWT Framing
Levy Greer LLC
Madrid Framing, LLC
Quality Home Building & Renovation Inc.
Super Framers Construction

GARAGE DOORS

MP Garage Doors LLC

GAS

Jackson Gas & Electric
Southeast Alabama Gas District

GLASS, MIRRORS & GLASS PRODUCTS

Circle City Glass
Dothan Glass
Eufaula Glass

GUTTERS

Dothan Awning Co.
Spann Brothers, LLC

HEATING & AIR CONDITIONING

Bob Woodall Air Care Systems, Inc.
Brown's Heating & AC, LLC
C&C Mechanical Contractors
C&S Heating & Cooling
Cosby's Heating & Cooling – Appl. Svc.
Fail's Heating & Air Conditioning
Jackson Gas & Electric Service, Inc.
Johnstone Supply
Lewis-Smith Supply
Long's Refrigeration
Micheal's Heating & Cooling, Inc.
Olive Industrial, LLC
Paulk's Service Company, Inc.
Quality Sheet Metal and Air, LLC
Warrington Heating & Cooling

INSULATION

Dothan Discount Bldg. Mat. & Insulation
EE Bentley Insulation

INSURANCE

Cornelius Insurance Co.
Flowers Insurance
Garner Insurance
Insurance Center of the Southeast
Mallory-Tate Insurance Services, LLC
Slingluff United Insurance
Solomon Insurance
The Eufaula Agency
Young Johnston & Associates

LAND GRADING

Wood Backhoe Service

LANDSCAPING, LAWN CARE, IRRIGATION & NURSERY

Boyce Landscaper, LLC
Dothan Irrigation
Murray's Irrigation
Mustard Seed Landscaping, LLC
PC's Nursery & Landscaping, Inc.

LIGHTING

Builder's Lighting & Appliance
Lowe's of Dothan

MAYER LIGHTING SHOWROOM LOT CLEARING, SITE WORK AND DEMOLITION

Bobby Taylor Enterprises, Inc.
CL & Associates
Eufaula Equipment Associates, LLC
Lingo Sand
Weston Backhoe
Wood Backhoe Service

MASONRY CONTRACTORS

Arnold Davis Masonry
Bello Brick & Masonry
Jim Monk Masonry
Lee Ready Masonry
Norman Saffold Masonry
M&A Construction LLC
Ricky Starling Masonry
Rock Solid
Southern Masonry
Southside Granite Co.
Terry Clements Masonry

MEDIA & PUBLICATIONS

The Dothan Eagle

METAL WORK

Armour Construction, LLC
Sandra Murdock dba Metal Works
Superior Metal Systems

MORTGAGE COMPANIES

Ameris Bank
Brand Mortgage
Compass Bank
Home Mortgage of America, Inc
InterLinc Mortgage Services, LLC
MidSouth Bank
Mortgage America
Regions Mortgage
SunSouth Bank
Synovus Mortgage
Tyndall Federal Credit Union

NON-PROFIT ORGANIZATIONS

Wiregrass Habitat for Humanity

PAINTS, SUPPLIES & CONTRACTORS

AAAA Construction
BLP Mobile Paints
Ben Darley Painting, Inc.
Brackin Wholesale Coatings
Chad Roberts Paint Contractor, LLC
D&R Homework, LLC
David Strength Painting
Featherston Construction
Ketchum Enterprises, LLC
Paul Govlet dba The Painters Paint Contracting
R and R Painting
Shelco Painting
Sherwin-Williams
T&W Painting
Think South Painting, Inc.
Tri-State Paint LLC
Tye Remodeling
Villani Painting
Wells Precision Painting

PAVING

Midsouth Paving, Inc.
Wiregrass Construction Co., Inc.

PEST CONTROL & ENVIRONMENTAL TREATMENT

All Star Pest Control, LLC
Cook's Pest Control
Environmental & Haz Mat Services
Tabor Pest Control
Terminix International

PLUMBING SUPPLIES & CONTRACTORS

AC Electrical & Plumbing
C&C Mechanical Contractors
Fast AZ Service LLC
Gencon Associates M & U, LLC
Hathcock Plumbing & Electric
J&J Plumbing LLC
Jackson Gas & Electric Service, Inc.
Jones Plumbing, LLC
Kyle's Rod & Rooter, Inc.
Lewis-Smith Supply

Mike's Plumbing & Electric, LLC
Steve's Plumbing & Electric
Vinson Plumbing & Electric
Watkin's Plumbing & Electric

POOLS & COMPONENTS

Cox Swimming Pools, Inc.
Dothan Awning Co.
Paul Camp Custom Pool Builders, LLC

PROPERTY MANAGEMENT, LAND DEVELOPMENT

O & B Properties
Rock Creek Apartments
Stillwater Group

REAL ESTATE

Alfred Saliba Corporation
Berkshire Hathaway HomeService Properties
H&B Adventures
James Grant Realty
Register Realty Co., Inc.
Team Linda Simmons Real Estate
Tom West Company

Young Johnston & Associates

REMODELERS

(See *CARPENTRY & REMODELING*)

RESTORATION

Vaughan Construction/Svcs., Inc.
Triad Restoration, Inc.

ROOFING CONTRACTORS & SUPPLIES

All N Two Construction, LLC
APAXX Inc.
C&N Construction Company
CP Roofing
D&R Homework, LLC
Dwayne Welch dba Welch's Roofing
Gilley Roofing
Gulfeagle Supply
Hathcock Roofing & Remodeling
MAC Construction
Mike Goodson Roofing, LLC
Steel Drive Enterprises, Inc.
Welch's Roofing

SCHOOLS

Wallace State Technical College

SECURITY SYSTEMS

Burdeshaw's Lock & Security
Harris Security Systems

SEPTIC TANKS & WELL DRILLING

Ashford Septic Tank Co., Inc.
Dothan Vault & Septic Tank
Hathcock Plumbing and Electric
Johnny Ingram Company
Lawrence Septic Tank Service, Inc.

SIGN COMPANIES

Sing Erectors, Inc
Signs Etcetera, Inc.
Southside Granite

SOD FARMS

Riverside Turf Farm, Inc.

SOLAR HOTWATER HEATERS

Affordable Solar Hot Water & Power

STEREO, SOUND SYSTEMS &

ELECTRONICS

Harris Security Systems
Sanders Security

STORAGE

Saints Industries

SURVEYORS & ENGINEERING

Branton Land Surveyors
Northstar Engineering Services, Inc.

TRIM CARPENTERS

Robert Woodham Construction

TRUCKING

Jamer Trucking

TRUSSES

Robert Woodham Construction
Wholesale Wood Products

UTILITIES

Alabama Power Co.
Browning Utilities, LLC
Pea River Electric Co-Op
Southeast Alabama Gas District
Wiregrass Electric Co-Op

VINYL SIDING & INSTALLATION

D&R Homework, LLC
Dothan Awning Co.
Homeworks, LLC
JD Adkinson Siding
Ronnie Williams Vinyl Service

WALLPAPER & HANGING

Ben Darley Painting, Inc.

WASTE MANAGEMENT

Environmental & Hazmat Services
Mark Dunning Industries, Inc.
Martin Environmental Services
Rental Equipment & Supply Co., Inc.
Waste Management

WOOD PRESERVING & PRESSURE TREATMENTS

Great Southern Wood Preserving, Inc.

BUILDER MEMBER DIRECTORY

A&W Construction
Accolade Construction, Inc.
Alfred Saliba Corporation
Applewright Construction, LLC
BH Williams Company
Bart Liddon Homes LLC
Blissett Builders
Blue Deese Construction Co., Inc.
Bobby Woodham Construction
Brewer Construction, Inc.
Britton Homes
Century 21 James Grant Realty
Chad Dean Construction, Inc.
Chester McKin dba CLM Plumbing & Const.
Ciecierski Construction
Dan Lee Construction
Darley Construction
Delmar Paulk Construction
Deloney Construction, Inc.
Dennis Granger Construction
Diversified General Contractors, LLC
Dothan Awning Co.
Doug Lewis Construction Co., Inc.
Dryden Contracting, Inc.
Everett Construction Co., Inc.
Gencon Associates, Inc.
General Building Corporation
Gerald Carroll Companies
Hall Construction, LLC
Halstead Construction
Hammer Licensed General Contractor
Hathcock Roofing & Remodeling
Hewes Construction, LLC
Hicks Construction
Hollon Contracting, LLC
JC Cordell, Jr. Construction, LLC
JT Creations, LLC dba Diamond Constr.

Jace Johnson Construction, LLC
James Tyson Company, Inc
Jesse Reeves Construction, Inc.
M&M Home Builders
M4 Development LLC
MAC Construction
MAK, LLC
Mikie Walding Construction
Multi-Struct
Omega Builders
Parkes & Pierce Homes
Picerne Military Housing
Pointe Wiregrass Enterprises
R&S Construction Co., Inc.
RCS Construction, LLC
R S & J Hammer Construction, LLC
Rankin Construction Co., Inc.
Renshaw Construction
Richardson Construction, LLC
S.A. Jones Construction, Inc.
S&J Cobb Construction
Sewell Construction
Shelley Construction
Smith Construction
Southern Home Builders, LLC
Steamboat Custom Homes, LLC
Stone Martin Builders, LLC
Superior Metal Systems, Inc
Tolleson Construction, LLC
Tom West Company
Trademark Custom Homes
Triad Restoration, Inc.
Voak Construction
Walker Construction
Wayne Lewis Construction Co., Inc.
Wilkins Construction
Woodland Development
Wright Construction

RESIDENTIAL BUILDING PERMITS

2016

	PERMITS	\$VALUE
JANUARY	17	5,034,021
FEBRUARY	15	3,939,318
MARCH	22	5,949,472
APRIL		
MAY		
JUNE		
JULY		
AUGUST		
SEPTEMBER		
OCTOBER		
NOVEMBER		
DECEMBER		
YEAR TOTAL	54	14,922,811

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LEAD PAINT TRAINING

According to the new lead paint rule from the U.S. Environmental Protection Agency (EPA) which took effect in April 2010, any contractors disturbing more than six (6) square feet on a home built before 1978 must be a certified lead paint renovator. To become a certified lead paint renovator, contractors must complete lead paint training conducted by an EPA-approved instructor.

The Home Builders Association of Alabama (HBAA) has provided lead paint certification training since early 2010, and continues to provide it on an as-needed basis. The one-day training is taught by EPA-approved instructors and consists of a mixture of classroom and hands-on training.

The HBAA also provides continuing education for those who have earned the lead paint certification. Under Alabama Health Department regulations, all Lead Paint Certified Renovators must complete a refresher course every three years. These half-day courses are offered periodically at locations throughout the state.

All trainings are open to both HBAA members and non-members. HBAA members do receive a significant discount on their training.

For more information about the lead paint trainings, including upcoming training dates, contact Kory Boling, HBAA Education Director, at 1-800-745-4222 or email koryboling@hbaa.org.



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