



September 2016

# TAPELINE

E-NEWSLETTER OF THE HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA

Home Builders Association of Dothan & the Wiregrass Area



## 3<sup>rd</sup> Annual Skeet Shoot

Thursday, September 29<sup>th</sup>

## Headland Skeet & Gun Club

Registration: Morning session 9:30 am  
Afternoon session 11:30 am

Requirements: Bring your own gun, eye and ear protection.  
10 minute safety instruction & signed wavier

Cost: \$50.00 Adult  
Includes boxed lunch, drinks, and dessert



Please fill out the registration form on next page and return to HBA with payment to:

HBA  
PO Box 9791  
Dothan, AL 36304

or email to [hbaofdothan@graceba.net](mailto:hbaofdothan@graceba.net)



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HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA



**HOME BUILDERS ASSOCIATION OF DOTHAN & THE WIREGRASS AREA**

P.O. BOX 9791 • DOTHAN, AL 36304 • PH. 334.793.6696 • FAX 334.699.6639 • [hbaofdothan@graceba.net](mailto:hbaofdothan@graceba.net)

Home Builders Association of Dothan & the Wiregrass Area

**\$5**

**Raffle for a  
Gift Certificate to buy**



**Benelli Nova 20 Gauge Pump-Action Shotgun**

Raffle will take place at the  
Skeet Shoot, September 29<sup>th</sup>

**\*You don't have to be present to win\***

## **Skeet Shoot Registration Form:**

Return this form no later than September 27, 2016 with payment to:  
HBA, PO Box 9791, Dothan, AL 36304 or email to [hbaofdothan@graceba.net](mailto:hbaofdothan@graceba.net)

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Attendees Full Name & Type of Shotgun:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_

Credit Card Info: \_\_\_\_ Visa \_\_\_\_ MasterCard

Card# \_\_\_\_\_ Exp. \_\_\_\_\_

Billing Address: \_\_\_\_\_

Please Specify:

- Bringing my own ammunition       Purchasing ammunition from HBA

# 2016 Associate Appreciation Product Show



Mingledorff's Inc



Gulfeagle Supply



Martin Environmental Services



ABC Supply Co.



Shwinco Architectural Products



Whatley Supply Co.



Harris Security Systems



MidSouth Bank



Berkshire Hathaway Home Services



Bob Woodall Air Care Systems



Parksite, Inc



SunSouth Bank

Home Builders Association of Dothan & the Wiregrass Area

Presents



# CASINO NIGHT

and BBQ Raffle



Join Us For A Night Of Fun And Excitement

Raffle Tickets \$100 each  
Only 150 tickets sold  
Grand Prize \$7,000

- ✓ Free Admission
  - ✓ Beer/Wine served
  - ✓ BBQ
  - ✓ Tons of Prizes
  - ✓ Blackjack Table
  - ✓ Poker Table
  - ✓ Roulette Table
  - ✓ Craps Table
- ✓ Everyone receives \$1,000 Play Money

## Where

The Depot  
110 Museum Ave.  
Dothan, AL 36303

## When

Thursday  
October 20, 2016  
6:00 PM

To Reserve Your Ticket call the office @ 793-6696 or  
email [hbaofdothan@graceba.net](mailto:hbaofdothan@graceba.net)



# JUST THE FACTS ABOUT

**ALABAMA BUILDERS  
POLITICAL ACTION COMMITTEE**

The Home Builders Association of Alabama (HBAA) has been working hard to promote housing and pass legislation that will help you save money and improve the way you do business. Here are a few facts about how the HBAA's governmental affairs efforts are working for you:

- The HBAA is stimulating Alabama's economy through its work to pass the Alabama Home Buyer Initiative. This program will create **\$300 million in economic activity**.

- The HBAA's legislative efforts **reduced property tax on developed lots by 50%** for 2012 & 2013. That same legislation reduces the property tax on inventoried houses by 50% from now on!

- The HBAA convinced the Alabama Department of Public Health to create a state lead paint program in order to **keep EPA out of Alabama and to lower costs for Alabama remodelers**.

- The HBAA is a founding member of the Business Association Tax Coalition and the Civil Justice Reform Committee, groups that have brought about **meaningful tort reform to Alabama's courts and fairness to Alabama's tax laws**.

- HBAA-backed legislation **eliminated the prohibition on pre-sale agreements for lot sales**. This victory means commercial lenders will be more likely to provide development financing in the future.

- HBAA provisions in the new landlord tenant law increases the amount of time to return a deposit from 35 days to 60 days, **reducing the administrative burden on investment property owners**.



- The HBAA **eliminated local government's ability to charge a business license on each unit in a multifamily development**. This ensures that owners will not have to pay a fee on units that are not generating revenue.

- The HBAA **took the lead in crafting Alabama's first statewide energy and building code** that reflects the wishes of Alabama's builders, NOT the Federal DOE.

- HBAA legislative efforts **ensure that tax appeals are heard before a tribunal** instead of members of the Department of Revenue staff.

- The HBAA has partnered with Alabama Power to create the Duct and Envelope Tightness testing program, **allowing HVAC contractors to conduct their own inspections and saving builders hundreds of dollars per house**.

- The HBAA seeks to **promote skilled trades** through the use of unused HVAC and Plumbing licensure funds that currently revert to the State's general fund.

- The HBAA is **working to expand incentives for wind resistant construction and retrofits statewide** through potential tax credits and insurance reductions. These incentives will encourage new remodeling opportunities and consumer driven upgrades on new construction.

**Your support of ABPAC, the HBAA's political action arm, enables us to fight oppressive regulatory burdens, elect pro-business and pro-building candidates, and to pass legislation that benefits Alabama's housing industry while opposing legislation that could negatively impact the way you do business.**

**It PAYS to be a member--  
ask us how you can give back to ABPAC today!**



HOME BUILDERS ASSOCIATION OF ALABAMA / 1-800-745-4222 / WWW.HBAA.ORG



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## Welcome New Members

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*Daniel Henley*

**FGS Construction, LLC**  
*Fortino Santiago*

**Helms Farms, Inc**  
*Ted Helms*

**Advanced Building Products "SRS Distribution"**  
*Chad Paris*

**JNB Services**  
*Jorge De Jesus*

**Rapid Rooter, LLC**  
*Erik Vogt*

**Kenneth Bedsole Roofing, Inc**  
*Kenneth Bedsole*

**Certified Flooring Installation Service**  
*Edmond Granberry*

**Fairway Independent Mortgage Corporation**  
*William "Bill" Frazier Jr.*



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**Darryl Matthews**  
Branch Manager



# GULFEAGLE SUPPLY

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## 2016 Board of Directors

### President

**David Brewer**

*Brewer Construction*

### 1st Vice President

**Ben Saliba**

*Alfred Saliba Corporation*

### 2nd Vice President

**Mike Blissett**

*Blissett Construction*

### Secretary-Treasurer

**Greg Anderson**

*Bob Woodall Air Care Systems*

### Associate Council

#### Chairman

**Jim Martin**

*Martin Environmental*

### Membership Chairman

**Gina Grant**

*Century 21 James Grant Realty*

### Membership Co-Chairman

**Nancy Anderson**

*ADK Building Supply*

### State Directors

**Bart Liddon**

*Bart Liddon Homes*

**David Brewer**

*Brewer Construction*

**Mark Everett**

*Everett Construction*

**Tommy Tolleson**

*Tolleson Construction*

**Jessie Ingram**

*Wiregrass Electric Coop*

### Alternate State Directors

**Matthew Anderson**

*Omega Builders*

**James Hays**

*O & B Properties*

### Local Directors

**Steve Thompson**

*Slingluff United Insurance*

**Derek Sauls**

*Harris Security*

**Woody Clark**

*Builders Lighting & Appliance*

**Darryl Matthews**

*Gulfeagle Supply*

**Allen Loyed**

*Hewes Construction*

**Michael Townsend**

*Townsend Building Supply*

### National Directors

**Mark Everett**

*Everett Construction*

**Bart Liddon**

*Bart Liddon Homes*

### Alternate Nat'l Directors

**Mark Saliba**

*Alfred Saliba Corporation*

**Chuck McCall**

*Mac Construction*

### Henry/Barbour Co.

**Gerald Phillips**

*Trademark Custom Homes*

### Nat'l Senior Life Director

**Bill Deloney**

*Deloney Construction*

## 2016 Associate Council

**Jim Martin - Chairman**

*Martin Environmental*

**Derek Sauls**

*Harris Security*

**Greg Anderson**

*Bob Woodall Air Care Systems*

**Steve Thompson**

*Slingluff United Insurance*

**Nancy Anderson**

*ADK Building Supply*

**Michael Townsend**

*Townsend Building Supply*

**Jim Waters**

*Gulfeagle Supply*

**Jessie Ingram**

*Wiregrass Electric*

**Ann Borland**

*Interlinc Mortgage*

**Amanda Smith**

*Mayer Electric*

**Casey Camp**

*JM Electric*

**Tanner Clark**

*Clark's Flooring*

**Stacey Hobbs**

*Century 21 James Grant Realty*



## Save the Dates for 2016

### September

8<sup>th</sup> Board Meeting

29<sup>th</sup> Skeet Shoot/General Membership Meeting

### October

13<sup>th</sup> Board Meeting

20<sup>th</sup> BBQ Raffle/Casino Night

27<sup>th</sup> Eufaula's General Membership Meeting

### November

10<sup>th</sup> Board Meeting

17<sup>th</sup> Thanksgiving Luncheon

24<sup>th</sup>- 25<sup>th</sup> Office Closed





# MEMBERSHIP UPDATE

351 Members (88 Builders & 270 Associate Members) ✦ 83.3% Retention Rate

## September Anniversaries

### ASSOCIATE MEMBERS

Argos Ready Mix	Martin Environmental Services
Bello Brick and Masonry	Mayer Lighting Showroom
Builders Lighting & Appliance	Michael's Heating & Cooling
Colby Construction Co	Mike's Plumbing & Electric
EE Bentley Insulation	Redi Mix USA
Gilbert Restoration	Rock Solid
Hathcock Plumbing & Electric Roto Rooter	Steve Brown Drywall
Jim Monk Masonry	Stillwater Group
Lee Ready Masonry	Tri-State Cabinet & Millwork
Lewis-Smith Supply	Trinity & Associates Electrical
Mac Construction	Wiregrass Habitat for Humanity

### BUILDER MEMBERS

Alfred Saliba Corporation	Mac Construction
Bart Liddon Homes	Sewell Construction
Dennis Granger Construction	Wright Construction
Joe C Smith Construction	

## October Anniversaries

### ASSOCIATE MEMBERS

Acme Brick, Stone & Tile Co	Eufaula Equipment Associates
Adams Construction	Fast AZ Service
Ameri-Foam Insulation Systems	Insurance Center of SE
BLP Mobile Paints	Mingledorff's, Inc
Berkshire Hathaway Home Services	Mustard Seed Landscaping
Cosby's Heating & Cooling Appliance Serv.	Quality Redi-Mix
Cox swimming Pools	R and R Painting
Crossroads Building Supply	Riverside Turf Farm
Dothan Glass	Tri-State Fence & Iron Works

### BUILDER MEMBERS

Delmar Paulk Construction	Richardson Construction
Diversified General Contractors	S A Jones Construction
Gencon Associates	Woodland Development
H & H Construction	

### Affiliate Members

Olivia Baldwin  
Century 21 James Grant Realty

Stacey Hobbs  
Century 21 James Grant Realty

Ramona Miley  
Berkshire Hathaway Home Services

Lynn Miley  
Berkshire Hathaway Home Services

## EVENTS CALENDAR

### September

#### **Board Meeting**

Date: Thursday / Sept. 8  
Time/Location: 12:00 noon / HBA Office

#### **Skeet Shoot / GM Meeting**

Date: Thursday/ Sept. 29  
Time/Location: 9:30 am / Headland Gun Club

### October

#### **Board Meeting**

Date: Thursday / Oct. 13  
Time/Location: 12:00 noon / HBA Office

#### **BBQ Raffle / Casino Night**

Date: Thursday / Oct. 20  
Time/Location: 6:00 pm / The Depot

#### **Eufaula's General Membership Meeting**

Date: Thursday/ Oct. 27  
Time/Location: 12:00 noon / Eufaula Country Club

### November

#### **Board Meeting**

Date: Thursday / Nov. 10  
Time/Location: 12:00 noon / HBA Office

#### **Thanksgiving Luncheon**

Date: Thursday/ Nov. 17  
Time/Location: 11:00 am – 1:00 pm / The Depot

#### **Office Closed**

Date: Thursday/ Nov. 24  
Friday / Nov. 25



MEMBERS DO BUSINESS WITH MEMBERS!

# PORTABLE TOILET SERVICES



## PORTABLE TOILET SERVICE

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In the last two years, the Fund has returned over **\$40 MILLION** in safety credits and dividends to qualifying Fund members.

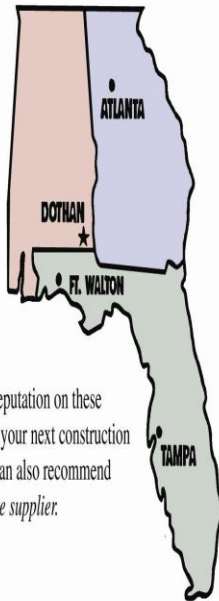
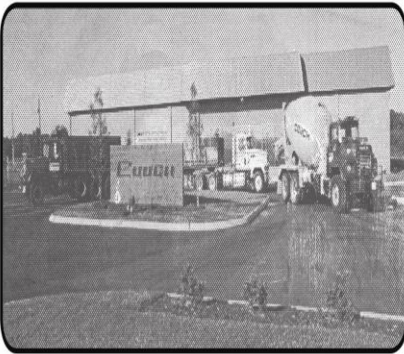


*It pays to be a member of the*



**Alabama Home Builders  
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# 2017 Proposed Slate of Officers & Directors

## President

**Ben Saliba**

*Alfred Saliba Corporation*

## 1<sup>st</sup> Vice President

**Mike Blissett**

*Blissett Construction*

## 2<sup>nd</sup> Vice President

**Allen Loyed**

*Hewes Construction*

## Secretary-Treasurer

**Greg Anderson**

*Bob Woodall Air Care Systems*

## Associate Council

### Chairman

**Jim Martin**

*Martin Environmental*

## Membership

### Chairman

**Darryl Matthews**

*Gulfeagle Supply*

## Membership

### Co-Chairman

**Derek Sauls**

*Harris Security*

## State Directors

**James Hays**

*O & B Properties*

**Kenny Thompson**

*Whatley Supply*

**David Brewer**

*David Brewer Construction*

**Tommy Tolleson**

*Tolleson Construction*

**Jessie Ingram**

*Wiregrass Electric Coop*

## Alternate State

### Directors

**Matthew Anderson**

*Omega Builders*

**Bart Liddon**

*Bart Liddon Homes*

## Local Directors

**Steve Thompson**

*Slingluff United Insurance*

**Patric Tessman**

*Century 21-James Grant Realty*

**Woody Clark**

*Builders Lighting & Appliance*

**Chris Brannon**

*Alfred Saliba Corporation*

**Walter Ciecierski**

*Ciecierski Construction*

**Michael Townsend**

*Townsend Building Supply*

## National Directors

**Bart Liddon**

*Bart Liddon Homes*

## Alternate Nat'l

### Directors

**Mark Saliba**

*Alfred Saliba Corporation*

**Chuck McCall**

*Mac Construction*

## Henry/Barbour Co.

**Gerald Phillips**

*Trademark Custom Homes*

## Nat'l Senior Life

### Director

**Bill Deloney**

*Deloney Construction*



[www.nahb.org/MA](http://www.nahb.org/MA)



### Mission Statement

The Home Builders Association of Dothan and the Wiregrass Area, a non-profit trade association, is a network of builders and associates whose mission is to educate, promote and instill the professional principles of the home building industry in our members and community. We strive to promote growth through quality housing for our community to fulfill the American dream of home ownership.

For 2016, the Fund  
has issued a dividend of  
**\$16 MILLION**  
to qualifying Fund members.



*It pays to be a member!*



**Alabama Home Builders**  
SELF INSURERS FUND



## Member Advantage at a Glance [www.nahb.org/ma](http://www.nahb.org/ma)

**Houzz** - Free access to Houzz Concierge Service, plus special discounts on local advertising programs and up to 10% off Houzz Shop products. Learn more at [www.houzz.com/NAHBmembers](http://www.houzz.com/NAHBmembers).

**FCA US LLC** - A \$500 cash allowance for members, employees and household family members. This offer is good toward many new models in the Chrysler, Dodge, Jeep®, Ram or FIAT® vehicle lineup and is stackable with most current local or national incentives. Visit [www.nahb.org/fca](http://www.nahb.org/fca) to learn more.

**Lowe's** - Visit [www.LowesForPros.com/NAHB](http://www.LowesForPros.com/NAHB) or call 877-435-2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when you mention the 5% at time of purchase and when using your LAR.

**General Motors** - \$500 private offer on most Buick, Chevrolet and GMC vehicles. Business owners receive a \$1000 private offer on select vehicles and may also qualify for additional incentives. Visit [www.nahb.org/gm](http://www.nahb.org/gm) to find out more.

**Marsh** - Insurance coverage for members, employees and families including major and short-term medical, HSAs, income protection, critical illness, dental, vision, whole- and term-life, and AD&D through the individual marketplace. Group options for more than 50 employees available as well. Call 855-292-8849 or visit <http://Marsh.NAHBExchange.com>

**G&K Services** - Enjoy up to 20% guaranteed savings off standard pricing on uniforms, facility services, and direct purchase customized apparel. Visit [www.eMemberBenefits.com/NAHB](http://www.eMemberBenefits.com/NAHB) or call Your National Account Specialist at 713-967-6214 to request a quote or free site assessment.

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**AXA Equitable** - Offers full-service, low-cost retirement plans that can help reduce taxes while saving for life in retirement. Visit [www.axa.com/nahb](http://www.axa.com/nahb) or call 800-523-1125, Option 3, Department 2046 and mention NAHB.

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**TransFirst** - Payment solutions with average savings of 16% per year. Web/mobile tools, credit card and eCheck processing and more. Free "Savings Analysis" call 800-613-0148 or visit [www.TransFirstAssociation.com/NAHB](http://www.TransFirstAssociation.com/NAHB).

**Dell** - Up to 30% off on all Dell computers. Call 800-757-8442 and mention NAHB or visit [www.dell.com/nahb](http://www.dell.com/nahb).

**Associated Petroleum Products (APP)** - Earn \$0.015 for EVERY gallon purchased using the APP Fuel Card program. Visit [www.associatedpetroleum.com/nahb](http://www.associatedpetroleum.com/nahb) to enroll or call 800-929-5243, Option 6 and mention NAHB.

**GEICO** - Exclusive NAHB discounts for members on auto insurance. Visit [www.geico.com/disc/nahb](http://www.geico.com/disc/nahb) or call 800-368-2734. Mention NAHB for auto, homeowners, and commercial auto quotes.

**Hertz** - Up to 20% off on rental cars and FREE Gold Plus Rewards membership. Visit [www.hertz.com/nahb](http://www.hertz.com/nahb), or call 800-654-2200 and use CDP# 51046.

**Avis** - Up to 25% off rental cars and FREE Avis Preferred Service membership at [www.avis.com/nahb](http://www.avis.com/nahb), or call 800-331-1212 and use AWD code G572900.

**Budget** - Up to 20% off rental cars and FREE Budget Fastbreak at [www.budget.com/nahb](http://www.budget.com/nahb), or call 800-283-4387 and use BCD code Z536900.

**Office Depot** - 10% off all delivery orders. Free shipping on orders of \$50 or more. Call 800-274-2753 and mention NAHB.

**Omaha Steaks** - Save 10%, in addition to any online specials. [www.OSincentives.com/promo/nahb](http://www.OSincentives.com/promo/nahb)

**Endless Vacation Rentals** - 25% discount on over 200,000 vacation rentals worldwide. Call 877-782-9387 and mention NAHB at time of reservation or go to [www.endlessvacationrentals.com/nahb](http://www.endlessvacationrentals.com/nahb).

**Wyndham Hotel Group** - 15% off at over 7,400 hotels. Call 877-670-7088 and mention ID 8000002688. Go to [www.nahb.org/ma](http://www.nahb.org/ma) and click on the Wyndham logo to find out more.

**FTD** - 20% off floral arrangements and gifts at [www.ftd.com/nahb](http://www.ftd.com/nahb) or call 800-SEND-FTD use code 17421.

**NAHB Career Center** [www.nahb.org/careers](http://www.nahb.org/careers) - 20% off standard rates for job posting and 15% off other HR services.

# HBAA Benefits

Membership in the Home Builders Association of Alabama comes with many benefits to help you and your business. Listed below are just some of the ways that the HBAA is committed to helping its members and building the future of Alabama.

## ***Saving You & Your Company Money***

The [Alabama Home Builders Self Insurers Fund](#) offers excellent Workers' Compensation Coverage and safety and loss control services to qualified members. The [Home Builders Association Builders Risk Program](#) is available for residential builders and remodelers. For more information and to find a carrier in your area, contact Helmut Mundt at 855-442-2467.

The [HBAA Member Rebate Program](#) helps builders and remodelers earn money back on products you're likely already using on the jobsite.

Small group health insurance plans are offered through Builder Health Benefits for companies with 2-50 employees. For details, contact Builder Health Benefits at 1-800-672-0023.

The [Verizon Wireless Discount](#) helps you save money on calling plans, phones and accessories.

## ***Protecting & Promoting Our Industry***

Active governmental involvement ensures home building issues are addressed in the Alabama legislature.

Statewide public relations campaigns promote the home building industry throughout Alabama and encourage consumers to do business with HBAA members.

The Alabama Remodeling Excellence Awards competition offers remodelers, contractors, kitchen and bath designers, architects and other remodeling industry professionals the opportunity to earn awards and recognition for their outstanding remodeling work in a wide range of categories.

The [Alabama Home Builders Foundation](#) addresses the trade labor shortage by awarding scholarships to train students in building trades, providing career awareness to high school students and working with vocational clubs and high school counselors to encourage more students to choose the building trades as a career.

## ***Keeping You Informed***

Publications like [Alabama Homebuilder](#) magazine keep you updated on changes in the industry as well as within HBAA.

The HBAA website's exclusive Members-Only section provides sample contracts, warranty language, online meeting registration, and leasing information for multifamily builders, among other benefits.

Statewide meetings are held three times a year to provide members with valuable networking and educational opportunities.

## ***Boosting Your Professional Development***

Special Interest [Councils & Committees](#) address the needs for today's multifaceted home building market. Groups such as the HBAA Remodelers, Professional Women in Building, Investment Property Owners Council and Land Developers Council provide members with information for a distinct area of the building industry.

[Educational Opportunities](#) help you strengthen your potential for growth and success and set yourself apart from your competition by earning professional designations. Designations available through the HBAA's educational classes include Certified Graduate Builder (CGB); Certified Graduate Remodeler (CGR); Certified Graduate Associate (CGA); Certified Green Professional (CGP); Graduate Master Builder (GMB) designations; Certified GreenKey Builder (CGKB); Certified New Home Marketing Professional (CMP); Housing Credit Certified Professional (HCCP); Master Certified Green Professional; and Master in Residential Marketing (MIRM).

For more information on how to become an HBAA member, please contact the [local HBA](#) in your area or call (800) 745-4222.

# Scholarships

The Alabama Home Builders Foundation scholarship was founded in 1995 with a mission to help fund deserving students who are interested in pursuing an education in the residential building trades in the state of Alabama. As of 2015, the Foundation has awarded over \$500,000 in scholarship funding has been awarded to over 1,000 students.

## Eligibility:

Must be a resident of Alabama

Must be enrolling in, or attending, a junior college, technical school or university in Alabama

Must be enrolled in a construction-related curriculum

## Deadline and Submission:

Applications submitted electronically, through the AHB Foundation website, must be received by end-of-business day, March 15<sup>th</sup>

All mailed applications must be postmarked by March 15<sup>th</sup>

All faxed and emailed applications must be received by end-of-business day March 15<sup>th</sup>

Applications should be sent to: Alabama Home Builders Foundation

P.O. Box 241305

Montgomery, AL 36124

Applications can be faxed to: 334-834-5380

Applications can be emailed to: [Artemismoore@hbaa.org](mailto:Artemismoore@hbaa.org)

## Required Attachments:

College or high school transcript (whichever is most recent)

Minimum of one letter of recommendation from an HBAA member, teacher or supervisor

Proof of residency, such as a copy of a state-issued identification or a copy of a utility bill

## Skills and Trades AHB Foundation Generally Supports:

Agriscience	Building Science/Construction Engineering
Civil Engineering	Plumbing
Carpentry/Cabinetry	Electrical Engineering
Drafting and Design	Engineering (general)
Electrical Technology	HVAC/HVACR
Graphic Design	Landscaping
Mechanical Engineering	Masonry
Sustainable Construction	

*Note: This list is not exclusive to other trades. Should an applicant demonstrate that their education will lead to a career in residential building; the AHB Foundation Scholarship Committee will consider the application for possible funding.*

## Factors the AHB Foundation Scholarship Committee Considers:

Career Goal

Past Recipient

Financial Need

Academic Achievement

Extra-curricular Activities

Letters of Recommendation

Completeness of Application

Application Received by Deadline

For questions on the application or the application process, please contact Artemis Moore at 334-834-3006 or at: [Artemismoore@hbaa.org](mailto:Artemismoore@hbaa.org).



GPO ENROLLMENT PERKS

# GREAT OFFERS FROM VERIZON WIRELESS

## National Purchasing Partners Members

Verizon Wireless is proud to be the wireless service provider of National Purchasing Partners-Construction

This means you'll get access to Verizon 4G LTE, America's Largest 4G LTE Network, plus great deals on Calling Plans and all of our latest phones and accessories. Corporate Subscribers are eligible for the following offers:

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**FREE 250  
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Package does not include picture messaging.

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These discounts are a result of an agreement negotiated between NPP and Verizon Wireless. Each NPP Member must have a FREE membership with NPP and accept the Verizon Wireless Member Agreement. Initial registration can be completed by visiting [www.mynpp.com](http://www.mynpp.com).

- **Step 1:** Go to [www.mynpp.com](http://www.mynpp.com) and click "Join Now."
- **Step 2:** Select "Construction" from the dropdown menu and complete the registration form. You will receive a username, password and member ID from NPP.
- **Step 3:** Return to [www.mynpp.com](http://www.mynpp.com) and login with your assigned username, password and member ID.
- **Step 4:** Select "Verizon Wireless" under Vendor Discounts section and complete the form.

Contact NPP-Construction Member Support at 800-810-3909 for more information.

**CALL** 800.810.3909

**CLICK** [www.mynpp.com](http://www.mynpp.com)

**VISIT** [www.findmyvzwrep.com](http://www.findmyvzwrep.com)





# **NAHB Designations**

## **What types of Designations are available?**

- Certified Aging-In-Place Specialist (CAPS)
  - Certified Graduate Associate (CGA)
  - Certified Graduate Builder (CGB)
  - Certified Graduate Remodeler (CGR)
  - Certified Green Professional (CGP)
- Certified New Home Marketing Professional (CMP)
- Certified New Home Sales Professional (CSP)
  - Graduate Master Builder (GMB)
  - Graduate Master Remodeler (GMR)
- Housing Credit Certified Professional (HCCP)
  - Master Certified Green Professional
- Master Certified New Home Sales Professional (Master CSP)
  - Master in Residential Marketing (MIRM)

## **Why should I obtain a professional designation?**

By obtaining a designation, you will distinguish yourself from thousands of other builders, remodelers or associates. A designation can help you gain recognition as an industry leader and call attention to yourself in a crowded marketplace.

## **Can I earn more than on designation?**

Yes, you may earn as many designations as you would like. Once you have obtained your CGB and CGR you are eligible to start the Graduate Master Builder (GMB) or Graduate Master Remodeler (GMR) programs.

## **How do I get started?**

To start the process of earning a designation, please contact your local Home Builders Association for detailed information on requirements, registration, curriculum and continuing education.

# Get paid for products you already use with the HBAA's newest member benefit--our **MEMBER REBATE PROGRAM!**



Easy online filing eliminates the need to keep up with paperwork. Simply register online and then file for your rebate quarterly.

It PAYS to be a member of the Home Builders Association of Alabama!

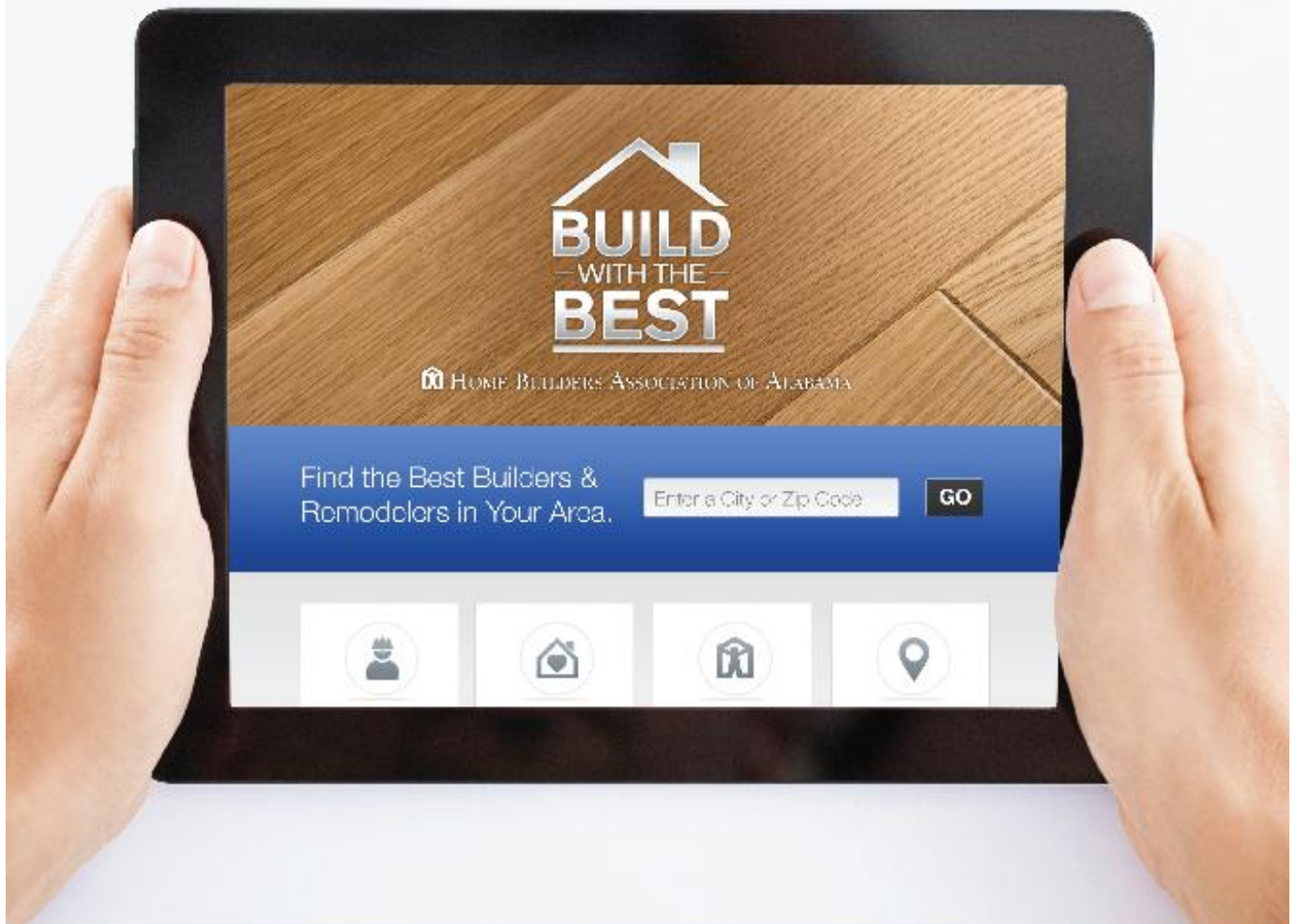
## PARTICIPATING MANUFACTURERS INCLUDE:



It pays to be a member of the Home Builders Association of Alabama!

Visit [www.hbarebates.com/hbaa.html](http://www.hbarebates.com/hbaa.html)

# Find the Best Builders in Your Area.



You pour over paint colors, research roofing and contemplate countertops. Shouldn't you be just as choosy when selecting a builder for your home construction or remodeling job?

Build only with the best builders and remodelers in the state – members of the **Home Builders Association of Alabama.**

[www.BamasBestBuilders.com](http://www.BamasBestBuilders.com)



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## **ASSOCIATE MEMBER DIRECTORY**

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### **ACCOUNTANTS**

Bevis, Eberhart, Browning,  
Walker & Stewart, CPA

McDaniel & Associates

### **APARTMENT MANAGEMENT**

Stillwater Group

### **APPLIANCES**

Builders Lighting & Appliance  
Klassic Kitchens  
Lowe's of Dothan  
Mayer Lighting Showroom

### **ATTORNEY AT LAW**

Bruce Hall Attorney At Law, LLC

### **AUTO DEALERSHIPS**

Solomon Chevrolet Cadillac

### **AWNINGS**

Awnings Unlimited, Inc.

### **BANKS, COMMERCIAL**

Ameris Bank  
HNB First Bank  
Servis First Bank  
SunSouth Bank

### **BRICK SUPPLIERS**

Acme Brick  
Couch USA  
Jenkins Brick & Tile Company, LLC  
Whatley Supply

### **BUILDERS EQUIPMENT & RENTALS**

Rental Equipment & Supply Co., LLC

### **BUILDERS SPECIALTIES**

Affordable Solar Hot Water & Power  
Buddy's Building Supply  
Builder's Lighting & Appliance  
Colby Construction Co., Inc.  
Dothan Awning Co.  
Dothan Discount Bldg. Mat. & Insulation  
Dream Big Construction  
Easterwood Enterprises  
Employment Advocates, LLC  
Eufaula Hardware Store  
Klassic Kitchens  
L J Smith Stair Systems  
Lakeside Building Materials, Inc.  
Lehman Construction  
Nowcom, LLC  
Saints Industries  
Southern Blowpipe  
Southside Granite Co  
The Woodpile, Inc.  
Wholesale Wood Products

### **BUILDERS SUPPLY & MATERIALS**

ABC Supply Company, Inc.  
ADK Building Supply  
Buddy's Building Supply  
Cross Roads Building Supply, Inc.  
Home Depot  
Klassic Kitchens  
Lakeside Building Materials  
Lowe's of Dothan  
Marvin's Building Materials Eufaula  
Parksite, Inc  
Saints Industries

Southeast Fire Protection

Surplus Warehouse

The Woodpile, Inc.

Townsend's Andersen Showroom

Southern Lumber Supply

### **CABINET SHOPS & SUPPLIES**

BLS Custom Cabinet Design, LLC  
Darley Cabinetry & Millworks LLC  
Easterwood Enterprises  
Grantham's Cabinets, Inc.

Klassic Kitchens

Marquis Kitchens & Baths

Tri-State Cabinet & Mill Work, LLC

Woodcraft of Dothan, Inc

### **CARPENTRY & REMODELING**

Adkison Steel

All N Two Construction, LLC

Alpha Woodworks, LLC

Anderson Builders & Associates LLC

C&N Construction, LLC

Chad Aycock dba No Limit Construction

Chilton Home Improvements

Colby Construction

D&R Homework

Dan Brown Remodeling

Dream Big Construction

Donald Trawick Construction

Featherston Construction

Gilbert Restoration

Goree Construction

Hammer, LLC

Hathcock Roofing & Remodeling

J&B Custom Carpentry

Janner Trucking, Inc.

Jesse Reeves Construction

Laur-Hann

MAK, LLC

RCS Construction

RS Tile \$ Remodeling, LLC

Studio Azure, LLC

Troy Ginn Remodeling & Renovation

Tyler King dba Kings Residential

WP Home Repairs, LLC

### **CARPET & FLOORING**

Brian-Holloway Carpet One

Builders Lighting

Carpet Discount Barn

Carpetland USA of Dothan

Certified Flooring Installation Service

Clark's Hardwood Refinishing

D&R Homework, LLC

Discount Carpet Barn, Inc.

H&M Flooring, LLC

Klassic Kitchens

Smith's Seamless Floors

Snell Flooring LLC

Southern Hardwood Flooring dba Wiregrass Pipe

Tri-State Paint

### **CENTRAL VACUUM SYSTEMS**

Builders Lighting & Appliance

Harris Security Systems.

Mayer Lighting Showroom

Sanders Security

### **CERAMIC TILE**

Enterprise Wholesale

RS Tile & Remodeling, LLC

Stokes Floor Covering

Tile Time, LLC

Whatley Supply

### **CITY**

City of Dothan

### **CIVIL ENGINEERING**

Northstar Engineering Services, Inc.

### **CONCRETE PRODUCTS & SUPPLIES,**

### **FINISHING DESIGN,**

### **CONCRETE PUMPING**

Argos Ready Mix, LLC

Bobby White dba Bobby White Construction

C&R Contracting, LLC

CL & Associates, Inc.

Couch USA

Encore, LLC

Independent Concrete Services

Jones Concrete Finishing, LLC

Peterman's Concrete Finishers

Poole Concrete Contractor

Quality Redi-Mix, LLC

Reeder Concrete

S&L Contractors, LLC

Trawick Concrete Finishers

Williams's Masonry

### **DOORS & WINDOWS**

American Wallzone

Ansley's TKW

D&R Homework, LLC

Dothan Awning Co.

Dunbarton Corporation

Lowe's of Dothan

Shwinco Architectural Products

The Woodpile, Inc.

Townsend's Andersen Showroom

### **DRAFTING & ARCHITECTS**

Gosselin Design

### **DRYWALL**

Circle City Drywall

Harris Drywall

Ivey Drywall.

Red's Painting

Southern Wall Systems, LLC

Steve Brown Drywall

Sutton Drywall

### **ELECTRICAL SUPPLIES &**

### **CONTRACTORS**

A/C Electrical & Plumbing

Beall Electric

Builders Lighting & Appliance

C&C Mechanical Contractors

Hathcock Plumbing & Electric

JM Electric Supply

Jackson Gas & Electric Service Co.

Mayer Lighting Showroom

Mike's Plumbing & Electric, LLC

Professional Engineering Services, LLC

Steve's Plumbing & Electric

Trinity & Associates Electrical

Vinson Plumbing & Electric

Watkins Plumbing & Electric

## **FENCES**

Dothan Awning Co.  
Fenced In, LLC  
Smith Custom Iron Works  
Tri-State Fence & Iron Works, Inc.

## **FRAMING**

Adams Construction Company  
C&R Contracting, LLC  
FGS Construction, LLC  
G&G Contractors  
J&S Construction  
JD Adkinson Siding  
Jimmy Williams Construction  
KWT Framing  
Levy Greer LLC  
Madrid Framing, LLC  
Quality Home Building & Renovation Inc.  
Super Framers Construction

## **GARAGE DOORS**

MP Garage Doors LLC

## **GAS**

Jackson Gas & Electric  
Southeast Alabama Gas District

## **GLASS, MIRRORS &**

## **GLASS PRODUCTS**

Circle City Glass  
Dothan Glass  
Eufaula Glass

## **GUTTERS**

Dothan Awning Co.  
Spann Brothers, LLC

## **HEATING & AIR CONDITIONING**

Bob Woodall Air Care Systems, Inc.  
Brown's Heating & AC, LLC  
C&C Mechanical Contractors  
C&S Heating & Cooling  
Cosby's Heating & Cooling - Appl. Svc.  
Daniel Heating and Cooling, LLC  
Fail's Heating & Air Conditioning  
Jackson Gas & Electric Service, Inc.

Johnstone Supply  
Lewis-Smith Supply

Long's Refrigeration  
Micheal's Heating & Cooling, Inc.  
Olive Industrial, LLC  
Paulk's Service Company, Inc.  
Quality Sheet Metal and Air, LLC  
Warrington Heating & Cooling

## **INSULATION**

Dothan Discount Bldg. Mat. & Insulation  
EE Bentley Insulation  
Vision Services

## **INSURANCE**

Cornelius Insurance Co.  
Flowers Insurance  
Garner Insurance  
Insurance Center of the Southeast  
Mallory-Tate Insurance Services, LLC  
Slingluff United Insurance  
Solomon Insurance  
Southern Premier Agency, LLC  
The Eufaula Agency  
Young Johnston & Associates

## **LAND GRADING**

Wood Backhoe Service  
**LANDSCAPING, LAWN CARE,  
IRRIGATION & NURSERY**

Boyce Landscaper, LLC  
Dothan Irrigation  
Murray's Irrigation  
Mustard Seed Landscaping, LLC  
PC's Nursery & Landscaping, Inc.  
Studio Azure, LLC

## **LIGHTING**

Builder's Lighting & Appliance  
Lowe's of Dothan  
Mayer Lighting Showroom

## **LOT CLEARING, SITE WORK AND DEMOLITION**

Bobby Taylor Enterprises, Inc.  
CL & Associates  
Eufaula Equipment Associates, LLC  
Lingo Sand

Weston Backhoe

Wood Backhoe Service

## **MASONRY CONTRACTORS**

Bello Brick & Masonry  
Jim Monk Masonry  
Lee Ready Masonry  
Norman Saffold Masonry  
M&A Construction LLC  
Ricky Starling Masonry  
Rock Solid

Southern Masonry  
Southside Granite Co.  
Terry Clements Masonry

## **MEDIA & PUBLICATIONS**

The Dothan Eagle

## **METAL WORK**

Armour Construction, LLC  
Sandra Murdock dba Metal Works  
Superior Metal Systems

## **MORTGAGE COMPANIES**

Ameris Bank  
Brand Mortgage  
Compass Bank  
Fairway Independent Mortgage Corp.  
Home Mortgage of America, Inc  
InterLinc Mortgage Services, LLC  
MidSouth Bank  
Mortgage America  
Regions Mortgage  
SunSouth Bank  
Synovus Mortgage

## **NON-PROFIT ORGANIZATIONS**

Wiregrass Habitat for Humanity

## **PAINTS, SUPPLIES & CONTRACTORS**

AAAA Construction  
BLP Mobile Paints  
Ben Darley Painting, Inc.  
Brackin Wholesale Coatings  
Chad Roberts Paint Contractor, LLC  
Commercial Coatings LLC  
D&R Homework, LLC  
David Strength Painting  
Featherston Construction  
JNB Services  
Ketchum Enterprises, LLC

Paul Govlet dba The Painters Paint Contracting  
R and R Painting  
Shelco Painting  
Sherwin-Williams  
Think South Painting, Inc.

Tri-State Paint LLC  
Tye Remodeling  
Villani Painting  
Wells Precision Painting

## **PAVING**

Midsouth Paving, Inc.  
Wiregrass Construction Co., Inc.

## **PEST CONTROL & ENVIRONMENTAL TREATMENT**

All Star Pest Control, LLC  
Cook's Pest Control  
Environmental & Haz Mat Services  
Tabor Pest Control  
Terminix International  
Vision Services

## **PLUMBING SUPPLIES & CONTRACTORS**

AC Electrical & Plumbing  
C&C Mechanical Contractors  
Fast AZ Service LLC  
Gencon Associates M & U, LLC  
Hathcock Plumbing & Electric  
J&J Plumbing LLC  
Jackson Gas & Electric Service, Inc.  
Jones Plumbing, LLC  
Kyle's Rod & Rooter, Inc.  
Lewis-Smith Supply  
Mike's Plumbing & Electric, LLC  
Rapid Rooter, LLC  
Sonny Hall dba H&H Construction

Steve's Plumbing & Electric  
Vinson Plumbing & Electric  
Watkin's Plumbing & Electric

## **POOLS & COMPONENTS**

Cox Swimming Pools, Inc.  
Dothan Awning Co.  
Paul Camp Custom Pool Builders, LLC

## **PROPERTY MANAGEMENT, LAND DEVELOPMENT**

O & B Properties  
Rock Creek Apartments  
Stillwater Group

## **REAL ESTATE**

Alfred Saliba Corporation  
Berkshire Hathaway HomeService Properties  
H&B Adventures  
James Grant Realty  
Register Realty Co., Inc.  
Team Linda Simmons Real Estate  
Tom West Company  
Young Johnston & Associates

## **REMODELERS**

(See *CARPENTRY & REMODELING*)

## **RESTORATION**

Vaughan Construction/Svcs., Inc.  
Triad Restoration, Inc.

## **ROOFING CONTRACTORS & SUPPLIES**

All N Two Construction, LLC

Advanced Building Products (SRS Distribution)  
 All N Two Construction, LLC  
 APAXX Inc.  
 C&N Construction Company  
 CP Roofing  
 D&R Homework, LLC  
 Dwayne Welch dba Welch's Roofing  
 Gilley Roofing  
 Gulfeagle Supply  
 Hathcock Roofing & Remodeling  
 Kenneth Bedsole Roofing, Inc.  
 MAC Construction  
 Mike Goodson Roofing, LLC  
 Steel Drive Enterprises, Inc.  
 Welch's Roofing

**SCHOOLS**

Wallace State Technical College

**SECURITY SYSTEMS**

Burdeshaw's Lock & Security  
 Harris Security Systems  
 International Security, Inc.

**SEPTIC TANKS & WELL DRILLING**

Ashford Septic Tank Co., Inc.  
 Dothan Vault & Septic Tank  
 Hathcock Plumbing and Electric  
 Johnny Ingram Company  
 Lawrence Septic Tank Service, Inc.

**SIGN COMPANIES**

Sing Erectors, Inc.  
 Signs Etcetera, Inc.  
 Southside Granite

**SOD FARMS**

Riverside Turf Farm, Inc.

**SOLAR HOTWATER HEATERS**

Affordable Solar Hot Water & Power

**STEREO, SOUND SYSTEMS &**

**ELECTRONICS**

Harris Security Systems  
 Sanders Security

**STORAGE**

Saints Industries

**SURVEYORS & ENGINEERING**

Branton Land Surveyors  
 Northstar Engineering Services, Inc.

**TRIM CARPENTERS**

Robert Woodham Construction  
 Thompson Home Improvement

**TRUCKING**

Jamer Trucking

**TRUSSES**

Robert Woodham Construction  
 Wholesale Wood Products

**UTILITIES**

Alabama Power Co.  
 Pea River Electric Co-Op  
 Southeast Alabama Gas District  
 Wiregrass Electric Co-Op

**VINYL SIDING & INSTALLATION**

D&R Homework, LLC  
 Dothan Awning Co.  
 Homeworks, LLC  
 JD Adkinson Siding  
 Ronnie Williams Vinyl Service

**WALLPAPER & HANGING**

Ben Darley Painting, Inc.

**WASTE MANAGEMENT**

Environmental & Hazmat Services  
 Mark Dunning Industries, Inc.  
 Martin Environmental Services  
 Rental Equipment & Supply Co., Inc.  
 Waste Management

**WOOD PRESERVING &**

**PRESSURE TREATMENTS**

Great Southern Wood Preserving, Inc.

**BUILDER MEMBER DIRECTORY**

A&W Construction  
 Accolade Construction, Inc.  
 Alfred Saliba Corporation  
 Applewright Construction, LLC  
 BH Williams Company  
 Bart Liddon Homes LLC  
 Blissett Builders  
 Blue Deese Construction Co., Inc.  
 Bobby Woodham Construction  
 Brewer Construction, Inc.  
 Britton Homes  
 Century 21 James Grant Realty  
 Chad Dean Construction, Inc.  
 Chester McKin dba CLM Plumbing & Const.  
 Ciecierski Construction  
 Clark Construction  
 Dan Lee Construction  
 Darley Construction  
 Delmar Paulk Construction  
 Deloney Construction, Inc.  
 Dennis Granger Construction  
 Diversified General Contractors, LLC  
 Dothan Awning Co.  
 Doug Lewis Construction Co., Inc.  
 Dryden Contracting, Inc.  
 Everett Construction Co., Inc.  
 Gencon Associates, Inc.  
 General Building Corporation  
 Hall Construction, LLC

Halstead Construction  
 Hammer Licensed General Contractor  
 Hathcock Roofing & Remodeling  
 Helms Farms, Inc.  
 Hewes Construction, LLC  
 Hicks Construction  
 Hollon Contracting, LLC  
 JC Cordell, Jr. Construction, LLC  
 JT Creations, LLC dba Diamond Constr.  
 Jace Johnson Construction, LLC  
 James Tyson Company, Inc.  
 Jesse Reeves Construction, Inc.  
 Kriser Homes South Inc.  
 M&M Home Builders  
 M4 Development LLC  
 MAC Construction  
 MAK, LLC  
 Mikie Walding Construction  
 Multi-Struct  
 Omega Builders  
 Parkes & Pierce Homes  
 Picerne Military Housing  
 Pointe Wiregrass Enterprises  
 R&S Construction Co., Inc.  
 RCS Construction, LLC  
 R S & J Hammer Construction, LLC  
 Rankin Construction Co., Inc.  
 Richardson Construction, LLC  
 S.A. Jones Construction, Inc.  
 Sewell Construction  
 Shelley Construction  
 Smith Construction  
 Southern Home Builders, LLC  
 Steamboat Custom Homes, LLC  
 Stone Martin Builders, LLC  
 Superior Metal Systems, Inc.  
 Tolleson Construction, LLC  
 Tom West Company  
 Trademark Custom Homes  
 Triad Restoration, Inc.  
 Voak Construction  
 Walker Construction  
 Wayne Lewis Construction Co., Inc.  
 Woodland Development  
 Wright Construction

Don't forget about our wonderful GM discount! For more details call the office today! 334-793-6696



<b><i>RESIDENTIAL BUILDING PERMITS</i></b>		
<b>2016</b>		
	<b>PERMITS</b>	<b>\$VALUE</b>
<b>JANUARY</b>	17	5,034,021
<b>FEBRUARY</b>	15	3,939,318
<b>MARCH</b>	22	5,949,472
<b>APRIL</b>	19	5,389,739
<b>MAY</b>	15	4,214,852
<b>JUNE</b>	15	4,414,029
<b>JULY</b>	14	3,282,121
<b>AUGUST</b>	19	5,202,368
<b>SEPTEMBER</b>		
<b>OCTOBER</b>		
<b>NOVEMBER</b>		
<b>DECEMBER</b>		
<b>YEAR TOTAL</b>	136	37,425,920



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**Phone: 334-699-1570 Fax: 334-678-7361**

### LEAD PAINT TRAINING

According to the new lead paint rule from the U.S. Environmental Protection Agency (EPA) which took effect in April 2010, any contractors disturbing more than six (6) square feet on a home built before 1978 must be a certified lead paint renovator. To become a certified lead paint renovator, contractors must complete lead paint training conducted by an EPA-approved instructor.

The Home Builders Association of Alabama (HBAA) has provided lead paint certification training since early 2010, and continues to provide it on an as-needed basis. The one-day training is taught by EPA-approved instructors and consists of a mixture of classroom and hands-on training.

The HBAA also provides continuing education for those who have earned the lead paint certification. Under Alabama Health Department regulations, all Lead Paint Certified Renovators must complete a refresher course every three years. These half-day courses are offered periodically at locations throughout the state.

All trainings are open to both HBAA members and non-members. HBAA members do receive a significant discount on their training.

For more information about the lead paint trainings, including upcoming training dates, contact Kory Boling, HBAA Education Director, at 1-800-745-4222 or email [koryboling@hbaa.org](mailto:koryboling@hbaa.org).



**FREE ESTIMATES**  
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- WALLS

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