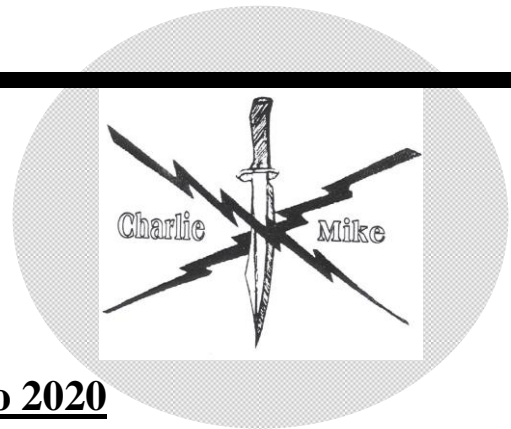


Charlie-Mike Enterprises, Inc. (CME)
Tactical Training Consultants
1031 Cedar Trail Dr.
Cedar Hill, Texas 75104
(972) 432-6660 fax
(972) 896-3739 cell
www.CMESWAT.com Website



Sponsoring Training CME Policy 2017 to 2020

1. Sponsoring Agency Benefits and Responsibilities:

- a) Counting agencies that are paying the full rate or a discounted rate, CME must have a **minimum of 12 (twelve) paying students for all classes/schools.** See point 9 on page 6.
- b) Agencies sponsoring a CME school will receive **5 (five) free seats** in the class. These seats only apply to the sponsoring agency (including regional teams) and are not transferrable. Other discounts may apply for the sponsoring agency should they put more than 3 (three) additional students in the class.

Discount Example: Basic SWAT is \$225.00 per officer. A sponsoring agency has 5 free seats; but has 10 officers that will attend the school. The second 5 officers will receive our lowest rate (**reserved only for a sponsoring agency**) for a Basic SWAT of \$200.00 per officer.

- c) In exchange for those **5 (five)** free seats and lower rates, the sponsoring agency will be responsible for:
 - i. **Hotel accommodations for two instructors for 7 days.** Two rooms, *one of which must be handicap accessible.* Instructors generally arrive in town the Saturday before the course begins, set up on Sunday and will depart early Saturday morning after the course ends. The hotels listed below are considered acceptable accommodations:
 - Hampton Inn
 - Best Western Inn & Suites
 - Holiday Inn Express Hotel & Suites
 - La Quinta Inn
 - Ramada Limited
 - Comfort Inn

*** *Hotels/Motels such as Motel 6, Motel 12, Military style barracks or most "mom & pop" owned hotels are not acceptable without preapproval.*

- ii. **Submission of course credit paperwork to TCOLE for the entire class.** Unless otherwise decided upon, the sponsoring agency will submit credits to TCOLE. CME will provide all the required support documentation (Course Lesson Plan, Instructor Bio's, Critiques, Test etc.) for their records.

iii. If the sponsoring agency is not an approved TCOLE training provider, CME will furnish the necessary documentation (Certificate, Form 217.9(b), and Course Critique) for the students to turn in to their training supervisor. It is then the responsibility of that training supervisor to assure that the officer/deputy/agent receives credit for the school.

iv. Classroom accommodations that meet TCOLE standards:

- Appropriate number of tables, chairs (to accommodate all students) and projector screen.
- Bathrooms
- Climate control
- Adequate parking
- Electricity
- The ability to secure the location at night.

iv. Field Location and requirements for hands on training.

Course → Requirements ↓	Hazardous Entry	Basic SWAT	Advanced SWAT	Team Leader	Hostage Rescue	Counter Para	Active Shooter	Armored Vehicle (Vehicle Supplied by Agency)	SWAT/Tactical Evaluation Program	Patrol Tactics Operations Course	Riot Control	Open
Large open field where paintball can be safely used. Equipment is staked down, so a grass/dirt field required. Must be accessible to truck & a 24 ft. utility trailer.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	Yes	Yes Large Parking Lot	
Field location where training takes place needs to have lighting at night.	No	Yes	Yes	Yes	Yes	No	No (Yes During Winter)	No (Yes During Winter)	No	No (Yes During Winter)	No (Yes During Winter)	
Building than can be searched during a final (graded) practical.	No	No	No	No	Yes	No	Mall or Strip Mall Church, School, Park, Theatre Stadium	Yes Prop only	Yes and Location for CP Also	Yes	No	
Bus (School Bus)	No	No	Yes	No	Yes	No	Yes	Yes	TBD	Yes	No	
Actors to play as bad guys & hostage takers, hostages	No	No	No	No	Yes	No	Yes	No	Yes 15 to 20	Yes	Yes 20 or More	
Vehicle (Car, Van or truck)	No	No	Yes	No	Yes	No	No	Yes	No	Yes	Yes - Van	
Shelter / Shade during summer months – if possible.	Yes	Yes	Yes	No	Yes	No	Yes	Yes	No	No	Yes	
Water Source (Drinking Water) Especially during summer!!!!	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	
Bathrooms / Portables	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	
Location for physical fitness assessment test (running track)	No	Yes	No	No	No	No	No	No	No	No	No	
Agency assistance in class set-up (field)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	

2. **Arranging training dates:** CME runs courses year-round. Starting in September, CME begins to select training dates for the next year for home region courses. After our training calendar is set, any additional dates for schools are done on a first come – first served bases. We recommend that an agency; (i) Look at our calendar posted on our website – we generally need three weeks in between schools for logistics. (ii) Select 3 (three) possible dates for a school; (iii) Contact our office with those possible dates. (iv) CME will then review those dates and select one that works best for both parties.

3. **Course advertisement:** Starting 60 days out from a training date, CME will advertise for a school via max fax (over 1100 faxes will go out across Texas). On occasion, a sponsoring agency will desire to keep attending students specific to their region. In those cases, the sponsoring agency will provide CME a list of departments they wish contacted. Or, the sponsoring agency may contact those agencies themselves. If a course has not filled by 45 days out, CME may request that we be allowed to max fax.

4. **Student Registrations:** Unless previously agreed on, all registrations are handled through CME.

5. **Invoicing students for out of town schools:** CME is responsible for invoicing and/or collecting of course fees. Students will be presented with an invoice/bill/receipt just before the class ends (we generally do not bill in advance). For students/agencies that do pay in advance – checks will not be deposited until the class concludes.

6. **If an agency has a history of “No-shows” CME may request deposits for a course seat.** The amount of the deposit will be dependent on the type of school being taught. Deposits must be received no later than 7 days before the start of a course. The deposit will be refundable **only** if: i) the course is cancelled; or ii) the student cancels his/her registration no later than 10 working days (or 2 weeks) from the start of the class. Deposits will be deducted from the cost of the seat.

Example: Deposit is \$25.00 and the cost of the seat is \$200. $\$200. - \$25. = 175.00$

Note: Deposit requirements may be waived for: i) Agencies/individuals that have done prior business with CME; and ii) by agreement with the sponsoring agency and CME.

7. **Pro bono schools:** Unless agree on first, the sponsoring agency for a pro bono course (free courses held out of town away from our home base of Cedar Hill Texas) is responsible for hotel accommodations as outlined in section 1, paragraph e), subparagraph i.

8. **Canceling or postponing an out of town course:** In the last 14 years, CME has cancelled only a hand full of courses. Reasons for cancelling a course (a) City/departmental emergency (b) Natural disaster (c) Severe weather (d) lack of students – see point 6 below. (e) Extreme instructor illness.

9. **Mandatory number of students for an out of town course:** Please read point’s 1(a) and 1 (b). As previously stated, counting agencies that are paying the full rate or a discounted rate, CME must have the minimum number of paying students (depending on circumstance and discounts) for **all** classes/schools. Having this number of paying students covers all course expenses for CME. Should a course not fill, the sponsoring agency may (a) Postpone the school and arrange another date or (b) pay the difference at their allotted discount rate.

10. Per diem, Mileage and Travel Time: Depending on the distance of travel and the length of time the instructors are required to be out of town, CME might be required to charge: (a) Per Diem (\$20. per day per instructor); (b) Mileage (*round trip*) to and from the training location at .50 per mile. Starting point is our home base in Cedar Hill Texas; and (c) CME does not charge travel time.

11. Course Titles, Description & Cost Per Seat:

Note: Please see Charlie-Mike Enterprises, Inc. Course List 2013 to 2015 for full course subject lists. Discount rates apply for sponsoring agencies (other discount rates may apply for teams of three or more and/or repeat customers). See Page 8 for course equipment list.

Hazardous Warrants

36 TCOLE hours – This course can be shortened to fit departmental needs.

This is **not** a SWAT course. This is the most basic tactical entry course we offer. Students that attend this course are members of narcotic teams, warrant teams and criminal investigation units.

- Cost: \$100.00 Per Student (No Discounts)
- 20% Classroom 80% Hands-on
- Apprx. Class Size: 15 - 20 Students

Basic SWAT

60 TCOLE hours

The primary focus of this school is on SWAT training, issues and tactics. Students attending this course will be exposed to the fundamentals of tactical operations and team and individual tactics, techniques and movement. This course is an intense 5 days - 60 hours of training. While it is certainly not a gentlemen's course, it is not designed as, nor intended to be, a "Selections Course" or a "Boot Camp" style school.

- Cost: \$225.00 Per Student (Discounts May Apply)
- 25% Classroom 75% Hands-on
- Class Size: Apprx. 20 to 30 Students

Advanced SWAT

60 TCOLE hours

This is a tactical (SWAT) training course. The primary focus of this course is on advanced "SWAT" tactics, techniques and operational concepts. It is designed to enhance the skills of the veteran tactical operator.

- Cost: \$250.00 Per Student (Discounts May Apply)
- 25% Classroom 75% Hands-on
- Apprx. Class Size: 20 to 30 Students

Team Leader / Team Commander

60 TCOLE hours

This is a tactical training course. The primary focus of this course is on the skills and knowledge needed by first and second line supervisors to successfully lead and manage a SWAT team

- Cost: \$150.00 Per Student. (Discounts May Apply)
- 70% Classroom 30% Hands-on
- Apprx. Class Size: 20 to 30 Students

Hostage Rescue Operations

60 TCOLE hours

This course is intended for tactical personnel that will participate in the assault phase of a hostage rescue mission. It is designed with an emphasis on practical "hands-on" application. The student will be exposed to an in-depth view of tactical concepts, strategies, and team and individual tactics that apply to the successful resolution of a hostage situation.

- Cost: \$100. To \$150 Per Student. Sometimes done Pro Bono. (Discounts N/A)
- 25% Classroom 75% Hands-on
- Apprx. Class Size: 20 to 30 Students

Counter Paramilitary Operations

60 TCOLE hours (plus)

This course is intended for special operations personnel assigned to perform in a Tactical / SWAT unit role. The subjects being taught are military/combat oriented. The information, techniques and tactics do not supplant Federal and State law, and/or departmental policy. The student will be exposed to infantry / Special Forces strategies, unit organization, concepts and tactics.

- Cost: \$250.00 Per Student (Discounts May Apply)
- 15% Classroom 85% Hands-on
- Apprx. Class Size: 20 Students

Active Shooter (AS/IR)

40 TCOLE hours - This course can be shortened to fit departmental needs.

This course is designed for 1st Responders or Individuals that might be involved in active shooter situations. This includes – but is not limited to: law enforcement administrators, patrol officers, tactical officers, educators and some selected civilians may attend.

- Cost: \$50. To \$100. Per Student. Sometimes done Pro Bono. (Discounts N/A)
- 40% Classroom 60% Hands-on
- Apprx. Class Size: 15 to 30

****** If out of the Cedar Hill region, the sponsoring agency is responsible for instructor hotel room(s), per diem at \$20.00 per day per instructor and roundtrip mileage.**

Patrol Tactics Operations Course

40 TCOLE hours – This course can be shortened to fit departmental needs.

This is a training course specifically designed for patrol officers. The primary focus of this course is patrol issues, tactics and techniques used while “working the streets.” This course can be used to train rookies (in the academy or on FTO training), veteran officers that need a refresher or update on patrol tactics.

- Cost: \$125.00 Per Student (Discounts N/A)
- 30% Classroom 70% Hands-on
- Apprx. Class Size: 20 to 30 Students

Tactical Armored Vehicle

24 TCOLE hours

The primary focus of this course is on advanced “SWAT” tactics, used in conjunction of deploying an armored vehicle.

- Cost: \$50. To \$100 Per Student. Sometimes done Pro Bono. (Discounts N/A)
- 25% Classroom 75% Hands-on
- Apprx. Class Size: 10 to 15 Students

Note: The contracting agency for this course must supply CME with (a) the armored vehicle to be used (b) the specifications on the vehicle to be used (c) pictures of that vehicle inside/outside. The vehicle must have a full tank of fuel and have been serviced within the 4 months of the course date.

Riot Control / Crowd Control

40 TCOLE hours – This course can be shortened to fit departmental needs.

This course was developed for any agency that routinely deals with the following:

- Sporting Events
 - Political Events
 - Protests
 - Parades
 - Flash Mobs
- Cost: \$50.00 Per Student (Discounts N/A)
 - 25% Classroom 75% Hands-on
 - Apprx. Class Size: 20 to 40 Students

