

Southern Agents Conference 2019

Commercial Lines

Discussion Facilitator: Mike Iverson (GA), MD Iverson Group, MIverson@mdiverson.com

AGENDA

December 14, 2019

I. Introductions

II. Items submitted in advance:

- 1) Retrieving old policies on an asbestos claims from the 1970's – John Beckman
- 2) Certificates of insurance – issues and legislation
- 3) Experience mod split points and their impact
- 4) Outlawing Waivers of Subrogation along with court interpretations – NH, KY, NJ, MO, KS – Mike Iverson
- 5) PEO's
 - a. Are they truly proving work comp? Does your state allow the PEO to post the client as having work comp with them? GA case on independent contractor injured
 - b. Maintaining of the mod and ability to quote accurately – why does the state require mods in the rating of work comp?
 - c. Work comp verify issues
 - d. Waivers of subrogation
- 6) UM/UIM – employees hitting this coverage along with work comp during a not at fault accident
- 7) Mid America Technical Conference – coverage issues that can be addressed through policy changes
- 8) Poll on which states have technical committees and who is the chair?
- 9) Liquor Liability issues – SC – Tonya Thompson

III. Other Items

IV. Adjourn