



# LarraStaff Newsletter

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2018



[HTTPS://WWW.BOSTON-DISCOVERY-GUIDE.COM/BOSTON-EVENT-CALENDAR-JANUARY.HTML](https://www.boston-discovery-guide.com/boston-event-calendar-january.html)

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## What are the job boards doing for YOU!?

In analyzing several metrics I record throughout the year, I learned quite a bit about hiring trends. Starting with role identification and resume submission to interview process and hire. Somewhere I'm still a Financial Analyst at heart, and this year marks the point in my career I've been recruiting longer than I was in corporate Finance. The statistic jumping out at me most, was the percentage increase in placement from a warm referral vs. a candidate cold call.

Heading into 2018, I firmly believe the emphasis has to move away from the heavily treaded online CVs, and more towards trusted referrals and warm introductions. I'm not saying you can't get lucky with an all-star candidate applying to your listing. Nor am I saying you only have to pay firms like mine to find that someone. What I'm saying is, that if you leverage the network you've worked hard to build over the course of your career, I think you'd be surprised at what it would give back to you.

At the very least, if you're having trouble finding that special someone, don't be afraid to ask a trusted mentor, colleague or friend – "who do you know?"

Happy New Year!

Andrew



### Top Available Talent

#### **Senior/Supervisory Accountant**

- BS in Accounting, CPA
- Large public foundation (Big 4) plus almost 4 years industry

#### **Senior Financial Analyst**

- Top MBA with honors
- Large company experience, both top and bottom line from expense analysis to strategy and pricing

#### **Senior/Lead Financial Analyst**

- Almost 10 years corporate FP&A experience; MBA in Finance and excellent modeling / IT skills

#### **Staff Accountant**

- BS in Accounting, 2 years on G/L

### Hottest Job Openings

#### **Fortune 500 Corporate Audit**

- Large, public company with high performing corporate I/A team looking for Senior or Staff

#### **Senior Accountant - Waltham**

- High performing Finance team looking for up-and-comer, future leader with CPA firm foundation or prior large company G/L

#### **Lead FA - Metro Boston**

- Top Boston healthcare provider looking for Analyst with prior Hospital Finance experience

#### **Senior Accountant - MetroWest**

- Public, global Biotech organization in growth mode looking for strong contributor to support Controller

#### **Senior Reporting Analyst**

- Explosive growth manuf/tech company looking for strong large, national CPA firm background Must be sharp and a self-starter

#### **Multiple Public Accounting Openings**

- Audit, Tax, IT Audit
- All areas of MA, RI and NH
- TAX LEADERSHIP + CPA