



# Bestway Services, Inc. Capability Statement

## BUSINESS SUMMARY:

**Bestway Services, Inc.** is a full service provider of custodial, janitorial and related building management services for city, state and federal institutions. Alfonso Betts founded the company in 2000 and it has continued to flourish in the janitorial industry for over 15 years. We have a proven track record for delivering **dependable, professional** and **cost effective** custodial and facility maintenance solutions as well as personnel staffing and support.

## CAPABILITIES

- \*Full-service Janitorial Services
- \*Special Event Cleaning
- \*Change of Occupancy Cleaning
- \*Handyman Services
- \*Cleaning of Secure-access Areas
- \*Office & Restroom Services
- \*Dorm Room Cleaning
- \*HVAC Services
- \*Green Cleaning & Green Consumables
- \*Carpet & Upholstery Cleaning
- \*Medical Facility Cleaning
- \*Facility Maintenance
- \*Day-Porter Services
- \*24-7 Emergency Service
- \*Landscaping
- \*Full-Service Night Crews
- \*Support Services
- \*Floor Waxing & Repair
- \*Office Administration
- \*Staffing
- \*Construction Clean-up
- \*Warehouse Cleaning

## EXPERTISE:

In 2012, Bestway Services, Inc. became one of the first support services companies in Tennessee to receive certification from worldwide cleaning industry association ISSA. The Cleaning Industry Management Standard (CIMS) certification is a rigorous program that sets a new standard of excellence for building service contractors. Bestway Services, Inc. proudly graduated with honors!

## CUSTOMERS:

### **Cindy Silver, Contract Compliance**

Metro City-wide Government - Nashville, TN  
615.862.5053

[Cindy.silver@nashville.gov](mailto:Cindy.silver@nashville.gov)

Contract Value: \$15,000,000

### **Amy Castro, Diversity Specialist**

BNA Airport Nashville, TN – Nashville, TN  
615.275-1732

[Amy@nashintl.com](mailto:Amy@nashintl.com)

Contract Value: \$2,290,355

### **Stan Temple, Project POC**

Motlow State Community College – Smyrna, TN  
615.785.8522

[STemple@mscc.edu](mailto:STemple@mscc.edu)

Contract Value: \$640,000

### **Bestway Services, Inc.**

1211 Buchanan St.  
Nashville, TN 37208

### **Contact:**

Alfonso Betts, President  
PH: 615.271.2177  
FAX: 615.271.2188

**Email:** [al@bestwayservices.com](mailto:al@bestwayservices.com)

### **Website:**

[www.bestwayservices.com](http://www.bestwayservices.com)

### **NAICS Codes:**

**561720**  
561210  
561110  
561320  
561730

**Cage Code:** 42HY7

**D&B #:** 182988035

**GSA Schedule:** GS21F188AA

### **Certifications, Classifications & Memberships:**

- \*8(a) Certified
- \*Small Disadvantaged Business
- \*SDVOSB
- \*Black American Owned Business
- \*Minority Owned Business
- \*HUBZone Certified
- \*DOT Certified DBE in 38 states
- \*CIMS Certified w/ Honors
- \*Member of Nashville's Area Chamber of Commerce
- \*Tennessee Minority Suppliers Development Council Member

