



Hallagan Fine Furniture

Manufactured in America for over 100 years.

Who We Are

Hallagan Furniture has manufactured upholstery for 116 years, – 103 in Newark. We specialize in custom upholstery for the higher end customer and are known for our comfort and durability.

Residential Upholstery Market

Hallagan is a customization specialist offering chairs, sofas, sectionals, and recliners available in 1,000 fabrics. Our Madison and Highland Park collections allow a customer to choose their arm, back, and seat depth for their comfort. The average shipping time is 30 days. Our sales are to retail furniture dealers.

Commercial Market

Hallagan supplies seating to commercial designers who design for the better-end market. Our seating can be found in well-known colleges, businesses and airports throughout the United States.

Capabilities

Hallagan uses computer aided design and production for cutting both frame and fabric. We make the entire product at our plant in Newark: frame building, springing, sewing, fiber blowing, seat cushion fabrication, wood finishing. Our processes allow for small or large lot customization.

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A Brief History

Hallagan Furniture has been making upholstered furniture since 1899 starting in Canastota, NY just east of Syracuse. Simon Hallagan with his partner Thompson met with good success and moved the Canastota Couch Company to Newark in 1913 into the Mora car plant on Hoffman St. which was out of business and lying empty. The sawdust collection ductwork in the rough mill to this day bears the name of the Canastota Couch Company



The company did well in the years under Simon's leadership. The depression was hard on everyone and the company policy was to cut hours across the board in lieu of layoffs so as to provide at least some income to each employee. During the war effort the production focused on making sleeping bags and small dining chairs for the Navy.

Simon's sons Stuart, Walt and Edwin Hallagan (pictured) took the company to the next level after the war and into the sixties, still focused on special order custom upholstery for mid-to-better end living rooms. Stuart was at the helm; Walt and Edwin played strong sales roles as they travelled throughout New York State developing relationships with the many "mom and pop" retail stores.

The third generation of Charlie and Dick Hallagan established major territories in neighboring states by trucking upholstery deep into New England, the Mid-Atlantic states and well into Ohio, - typically a 500 mile radius from the plant. Hallagan Furniture continued to be a successful family-owned manufacturer selling to like-minded family-owned retail stores. At one time there were nearly 200 retail stores selling the Hallagan brand. During that period the company kept up to date in its methods, most notably converting to pneumatic staple guns instead of upholstery tacks, and air powered round knives instead of scissors for cutting fabric.

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Hallagan Today

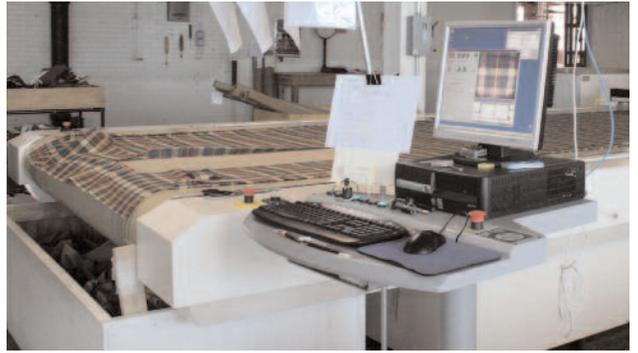
Steve and Walt Hallagan have had the privilege to take the company into its fourth generation.

As in the past, our 60 plus employees are our most valuable asset. Collectively they average about 15 years of experience, some with as many as 50 years. They are highly skilled workers in all departments: fabric cutting, sewing, wood cutting, frame building, springing, foam and fiber cushion fabrication, fabric sampling, fabric selection, CAD design, and trucking. The office staff coordinates the flow of production within the factory and links it to our outside retail customers and hundreds of suppliers. Our employees truly are our most valued resource.

On the technical side, changes abound in our fabricating methods. Modern CNC computer based systems drive our fabric cutting and our wood cutting operation. We now use 4" x 8' engineered hardwood laminate that can be cut into sofa parts in 12 minutes. This is done without sacrificing the frame integrity. Plus, we gain a considerable cost saving in not having to inventory and manage hundreds of parts and patterns as we formerly did.

In the same 12 minutes our CNC fabric cutter can cut a matched sofa fabric with unparalleled precision. Singer machines, - the vaunted sewing machines of the last century, - have been replaced with digitally driven "smart" models with automatic features for labor savings and better sewing quality. We have our own fiber blowing equipment for back pillow inserts and bolster pillows.

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Select Commercial Projects with Hallagan Furniture



Tampa Airport
Orlando Airport
East Iowa Airport
United Airlines
University of Alabama
University of Texas -Dallas
University of Michigan
University of North Carolina Chapel Hill Childrens Hospital
University of Nevada Las Vegas
Ohio University
University of SanDiego



University of North Dakota, Hockey Team
Wichita State University - Shocker Hall
Scottsdale Community College
Illinois College of Optometry
Yale Divinity School
Hamilton College
Cornell University
Rutgers Business School
Eastern Kentucky University - Crabbe Library
Bobcat Acceleration Center, Bismarck ND
Kennesaw State University
Marquette University Dental School
Hennepin County Library, MN
Comcast



Chesapeake Energy
AAA Minneapolis
Health Partners, Minneapolis
United Technologies
Thermoworks
Rudy Luther Toyota MN
Holiday Inn Express, Columbia, SC
Courtyard Marriot
Kelly Inn, Omaha NE
Camp LeJeune
Smithsonian
Sandy Spring Bank