PLANNING & EXECUTION -

Initial Consultation

\$0 each

Junior Consultant

\$100 per hr

Client Interview and project definition

10+ years experience, Manager-Director Level experience Per Project

Strategic Planning

Market

Marketing, Customer Service, Sales & Product

Per Project

Senior Consultant

\$150 per hr

20+ years experience, C-Level experience

MARKETING & SALES

Marketing Planning

Market

Market/Indusrty Research

Market

Multiple Marketing categories by month, Quarter or Year.

Per Project

Market

New Product Introduction

Market

Full customer cycle assessment

Product evaluation, deployment schedule,

training

Pricing Analysis

Mystery Shopper

Market

Pricing levels, profit assessment, product mix, price elasticity

Competitive Assessment

Market

Competitors, Products, Pricing, Advertising,

Positioning

CORPORATE STRUCTURE -

Organizational Assessment

Market

Org Chart Design

Market

Job description, Employee Profile, PT vs. FT.

mix

Skill assessment and realignment, functional

call center operations assessment and

design

Recruitment

Market

Call Center Management

Market

C-level & Senior management

Market

recommendations

Interim Management

Per project

TRAINING & CERTIFICATION

TOEFL Certification

Market

Includes location selection and test voucher

Language Training

Market

English, Spanish or Portuguese - Business Focus

Training

Market

Process, Product, Customer Service & Sales Per Project

Retail Sales Training

Market

Management & Supervisory techniques, Time Management, conflict resolution, Overcoming obstacles & others

Customer Service Training

Market

Customer Service skill development exercises, Time management techniques, Conflict resolution & others