

2025 Annual Meeting

BrazosCCU

5:30 PM

Tuesday-February 18, 2025

## BrazosCCU – 2025 Annual Report

### Agenda

- 1. Call to Order;
- 2. Determination of a Quorum;
- 3. Invocation;
- 4. Reading and Approval of the Minutes of the Annual Meeting of February 20, 2024;
- 5. Chairman of the Board's Report;
- 6. President's Report;
- 7. Treasurer's Report;
- 8. Annual Audit Report;
- 9. Unfinished Business;
- 10. New Business;
- 11. Election of Directors;
- 12. Door Prizes;
- 13. Announcement of Board of Directors for 2025; and
- 14. Adjournment.

### **Volunteers and Staff**

| <b>Board of Directors</b>           | <b>Term Expiration</b> |  |  |  |  |
|-------------------------------------|------------------------|--|--|--|--|
| Chairman – Mr. David Montemayor Jr. | 2025                   |  |  |  |  |
| Vice-Chairman – Mr. Matt Jefferson  | 2027                   |  |  |  |  |
| Treasurer – Mr. Robert Grays        | 2025                   |  |  |  |  |
| Secretary – Mrs. Netta Shingler     | 2026                   |  |  |  |  |
| Director – Mr. Chris Green          | 2026                   |  |  |  |  |

### Staff

Mr. Wesley Shaw, President

Ms. Beverly Martin, Accounting Manager

Mrs. Kelli Wiley, Loan Manager

Ms. Ryen Denson, Loan Officer and Collector

Ms. Gloria Caballero, Member Account Specialist

Mr. Deland Myers, Member Service Representative

### **Nominating Committee**

Mr. Felix Briones Mr. Pat Krajca

### **Vision Statement**

To accelerate our members' financial position. To fulfil this mission, we will provide products and services at a cost that benefits our members financially.

# BrazosCCU – 2025 Annual Report

## Chairman of the Board's Report

Welcome to your 2025 annual meeting and thank you for joining us. 2024 was a unique year. We saw inflation and rising interest rates continue. The Board and management continue to adjust to new market conditions.

David Montemayor, Jr. Chairman of the Board

### **President's Report**

Thank you to the staff and the members for your continued support this year. The credit union is financially sound and is well positioned to serve your financial needs. In 2024, the income was negative after dividends and loan losses. Our mission for 2025 is to help facilitate your financial needs.

Wesley W. Shaw President

### **Treasurer's Report**

During 2024 the net worth ratio reached 17.54% and is considered "well-capitalized" by the state and federal regulators (net worth ratios above 7.00% are considered "well-capitalized"). Loans decreased 18.62% while deposits decreased 1.02%. Delinquent loans decreased from 2.38% to 1.10% while loan losses increased from 1.73% to 3.41%. Net income for 2024 was -1.76%.

Robert Grays Treasurer of the Board

### **Annual Audit Report**

The annual audit was completed by Cornerstone Resources for the period ending December 31, 2023. The work was performed in accordance with requirements set forth in Title 7, Part 6, Section 91.516 of the Texas Administrative Code and Section 715.7(c) of the NCUA Rules and Regulations, and included any additional procedures deemed necessary. Cornerstone Resources also performed the ACH Audit as of December 12, 2024 and the BSA Audit as of June 30, 2024.

### **Unfinished Business**

| <b>7</b> T |      |  |
|------------|------|--|
| - INI      | one  |  |
| - I N      | one. |  |

### **New Business**

None.

# BrazosCCU – 2025 Annual Report

# **Election of Directors**

See Ballot.

Adjournment

Meeting Adjourned.

### **BrazosCCU**

### ANNUAL MEETING

### FEBRUARY 20, 2024

This meeting was called to order at 5:31 pm. by Mr. David Montemayor.

Mr. Pat Krajca gave the invocation.

45 BrazosCCU Members attended the meeting, per the Sign-in Sheet.

Minutes of the previous meeting were read by Mr. Wesley Shaw.

The previous meeting minutes were approved on motion by Mr. Pat Krajca and seconded by Mr. Joe Montemayor.

Chairman's Report was read by Mr. David Montemayor. No comments from the floor.

President's Report was read by Mr. Wesley Shaw. No comments from the floor.

The Treasurer's Report was read by Mr. Robert Grays.

The Audit Report was read by Mr. Wesley Shaw. No comments from the floor.

Loan Report was read by Mr. Wesley Shaw. No comments from the floor.

There was no Unfinished Business to discuss.

There was no New Business to discuss.

Election of Director Matt Jefferson by the Nominating committee motion to elect by Mrs. Lynn Romine and Mr. Larry Stevens.

Adjournment was motioned by Mr. Pat Krajca and seconded by Mr. Felix Briones at 5:40pm.

## **BALLOT**

### BrazosCCU Board of Directors Election Annual Meeting 2025

| Position | osition Present           |             |
|----------|---------------------------|-------------|
| Number   | Director                  | Term        |
| 1        | Mr. Matt Jefferson        | 2024 - 2027 |
| 2        | Mr. David Montemayor, Jr. | 2022 - 2025 |
| 3        | Mr. Robert Grays          | 2022 - 2025 |
| 4        | Mrs. Netta Shingler       | 2023 - 2026 |
| 5        | Mr. Chris Green           | 2023 - 2026 |

BrazosCCU has five directors. Directors are elected for a three-year term with staggered expiration dates. With five directors, this means that in most years two directors' terms expire.

This year the term for Position 2, occupied by Mr. David Montemayor, Jr. and Position 3 occupied by Mr. Robert Grays expires. The election for these positions are for a three-year term that ends in 2028. The bylaws of the credit union dictate that when a director is appointed by the board to fill an open position, that director must stand for election at the next annual meeting.

### The Nominating Committee submits the following candidates:

### **CANDIDATES**

| Mr. David Montemayor, Jr. |  |
|---------------------------|--|
| Mr. Robert Grays          |  |
|                           |  |
|                           |  |
|                           |  |

Please Vote for one (1) candidate by marking your ballot with an 'X' in the blank to the right of the candidate's name to cast your ballot for that candidate. If anyone is nominated from the floor, and you would like to vote for them, write their name in a blank on the left and mark the blank to the right of their name with an 'X' to cast your ballot for that candidate. Vote for a total of not more than one candidate.

# BrazosCCU.org Balance Sheet as of 12/31/2024

| Account Description                      | Current Balance |               | Last Years<br>EOM Balance |               |                  | Last Months<br>EOM Balance |  |  |
|------------------------------------------|-----------------|---------------|---------------------------|---------------|------------------|----------------------------|--|--|
| LOANS TO MEMBERS * TOTAL                 | \$              | 18,558,506.29 | \$ 22,805,829.62          |               | \$ 18,863,188.65 |                            |  |  |
| ALLL<br>* TOTAL                          | \$              | (503,405.00)  | \$                        | (501,169.00)  | \$               | (328,885.97)               |  |  |
| OTHER RECEIVABLES * TOTAL                | \$              | 307.03        | \$                        | 691.50        | \$               | 280.60                     |  |  |
| CASH * TOTAL                             | \$              | 6,772,183.89  | \$                        | 3,236,688.28  | \$               | 6,985,303.99               |  |  |
| INVESTMENTS * TOTAL                      | \$              | 210,350.69    | \$                        | 205,969.99    | \$               | 210,350.69                 |  |  |
| PREPAID EXPENSES AND DEF CHARG * TOTAL   | \$              | 48,751.24     | \$                        | 43,787.42     | \$               | 31,305.41                  |  |  |
| FURNITURE, FIXTURES, & EQUIPMENT * TOTAL | \$              | 68.00         | \$                        | 68.00         | \$               | 68.00                      |  |  |
| ACCRUED INCOME * TOTAL                   | \$              | 69,468.77     | \$                        | 83,650.56     | \$               | 63,835.70                  |  |  |
| BUILDING<br>* TOTAL                      | \$              | 61,484.39     | \$                        | 54,920.75     | \$               | 62,502.21                  |  |  |
| COMPUTER HARDWARE & SOFTWARE * TOTAL     | \$              | 67,009.34     | \$                        | 58,558.69     | \$               | 69,205.24                  |  |  |
| ** TOTAL ASSETS                          | \$              | 25,284,724.64 | \$                        | 25,988,995.81 | \$               | 25,957,154.52              |  |  |
| ACCOUNTS PAYABLE * TOTAL                 | \$              | 27,040.20     | \$                        | 47,276.06     | \$               | 44,375.82                  |  |  |
| DIVIDENDS PAYABLE * TOTAL                | \$              | 1,601.02      | \$                        | 1,705.68      | \$               | 87,602.07                  |  |  |
| TAXES PAYABLE * TOTAL                    | \$              | 2,816.39      | \$                        | 2,233.76      | \$               | 1,548.38                   |  |  |
| ACCRUED EXPENSES * TOTAL                 | \$              | 113,411.45    | \$                        | 132,225.73    | \$               | 128,144.19                 |  |  |
| ** TOTAL LIABILITIES                     | \$              | 144,869.06    | \$                        | 183,441.23    | \$               | 261,670.46                 |  |  |
| SHARES OF MEMBERS * TOTAL                | \$              | 20,704,819.90 | \$                        | 20,919,207.70 | \$               | 21,093,290.74              |  |  |
| RESERVES * TOTAL                         | \$              | 4,435,035.68  | \$                        | 4,886,346.88  | \$               | 4,602,193.32               |  |  |
| ** TOTAL LIABILITIES & CAPITAL           | \$              | 25,284,724.64 | \$                        | 25,988,995.81 | \$               | 25,957,154.52              |  |  |



|                                       | M-T-     | D            | Q  | -T-D         | Υ-       | T-D          |
|---------------------------------------|----------|--------------|----|--------------|----------|--------------|
| Account Description                   | Activ    | rity         | A  | ctivity      | Ac       | tivity       |
|                                       |          |              |    |              |          |              |
| INCOME FROM LOANS                     |          |              |    |              |          |              |
| * TOTAL                               | \$       | 113,399.09   | \$ | 335,181.85   | \$       | 1,465,440.35 |
| INVESTMENT INCOME                     |          |              |    |              |          |              |
| * TOTAL                               | \$       | 20,912.96    | \$ | 67,400.99    | \$       | 266,363.92   |
| FEES AND CHARGES                      |          |              |    |              |          |              |
| * TOTAL                               | \$       | 20,764.18    | \$ | 57,228.28    | \$       | 230,532.82   |
| MISCELLANEOUS INCOME                  |          |              |    |              |          |              |
| * TOTAL                               | \$       | -            | \$ | -            | \$       | -            |
| ** TOTAL GROSS REVENUE                | \$       | 155.076.23   | \$ | 459.811.12   | \$       | 1,962,337.09 |
| EMPLOYEE COMPENSATION                 | <u> </u> | 133,07 0.23  | 7  | 100,011111   | <u> </u> | 2,302,007.03 |
| * TOTAL                               | \$       | 41,808.06    | ς  | 123,353.51   | \$       | 494,862.40   |
| EMPLOYEE BENEFITS                     | Y        | 41,000.00    | Y  | 123,333.31   | Ţ        | 434,002.40   |
| * TOTAL                               | \$       | 8,241.72     | Ś  | 30,840.53    | \$       | 124,045.17   |
| OFFICE OCCUPANCY EXPENSES             | Ÿ        | 0,211.72     | Y  | 30,040.33    | 7        | 12-1,0-13.17 |
| * TOTAL                               | \$       | 3,777.31     | \$ | 10,901.17    | \$       | 42,665.79    |
| OFFICE OPERATIONS EXPENSE             | Ψ        | 3,777.31     | Ψ  | 10,301.17    | Υ        | .2,003.73    |
| * TOTAL                               | \$       | 26,612.09    | \$ | 85,458.23    | \$       | 318,352.54   |
| EDUCATIONAL & PROMOTIONAL EXP         | *        | _0,000       | 7  | 33, 133.23   | τ.       | 0_0,000      |
| * TOTAL                               | \$       | 605.41       | Ś  | 1,841.23     | Ś        | 6,158.54     |
| LOAN SERVICING EXPENSE                | •        |              | •  | ,-           | •        | ,            |
| * TOTAL                               | \$       | 459.42       | \$ | 1,307.79     | \$       | 7,587.74     |
| PROFESSIONAL AND OUTSIDE SERV.        | •        |              | •  | ,            | •        | ,            |
| * TOTAL                               | \$       | 7,128.83     | \$ | 20,190.76    | \$       | 79,468.19    |
| PROVISION FOR LOAN LOSSES             | •        | ,            | ·  | •            | ·        | ,            |
| * TOTAL                               | \$       | 186,407.97   | \$ | 186,407.97   | \$       | 708,316.65   |
| OPERATING FEES                        |          | ,            |    | •            |          | ,            |
| * TOTAL                               | \$       | 433.77       | \$ | 1,301.31     | \$       | 5,205.24     |
| CASH OVER AND SHORT                   |          |              |    |              |          |              |
| * TOTAL                               | \$       | 20.90        | \$ | 20.90        | \$       | 473.41       |
| ANNUAL MEETING EXPENSE                |          |              |    |              |          |              |
| * TOTAL                               | \$       | 200.00       | \$ | 600.00       | \$       | 2,400.00     |
| DIVIDENDS                             |          |              |    |              |          |              |
| * TOTAL DIVIDEND                      | \$       | 45,217.07    | \$ | 141,835.70   | \$       | 605,646.40   |
| MISCELLANEOUS EXPENSE - OTHER         |          |              |    |              |          |              |
| * TOTAL                               | \$       | 1,321.32     | \$ | 2,736.21     | \$       | 18,466.22    |
| ***TOTAL DIVIDENDS AND EXPENSES       | \$       | 322,233.87   | \$ | 606.795.31   | Ś        | 2,413,648.29 |
| , , , , , , , , , , , , , , , , , , , | т        | - ,          | т  | ,            | r        | , -,         |
| NET INCOME OR LOSS                    | \$       | (167,157.64) | \$ | (146,984.19) | \$       | (451,311.20) |

#### BrazosCCU Key Ratio Report

| Financial Performance Ratios | 12/31/2023 | 9/30/2024 | 10/31/2024 | 11/30/2024 | 12/31/2024 | Guidelines |
|------------------------------|------------|-----------|------------|------------|------------|------------|
| Net Worth                    | 18.80%     | 17.03%    | 17.50%     | 17.73%     | 17.54%     | 7.00%      |
| ROAA*                        | 0.22%      | -1.52%    | -1.35%     | -1.19%     | -1.76%     | 0.50%      |
| Liquidity(L+>6mo+FA/S+NW)    | 88.82%     | 74.46%    | 74.30%     | 73.92%     | 74.33%     | 93.00%     |
| Loan to Asset                | 87.75%     | 73.56%    | 73.14%     | 72.67%     | 73.40%     | 60.00%     |
| Loan to Share                | 109.02%    | 89.31%    | 89.69%     | 89.43%     | 89.63%     | 80.00%     |
| Loan Growth*                 | -5.48%     | -17.64%   | -19.08%    | -18.86%    | -18.62%    | 7.50%      |
| Share Growth*                | 3.94%      | 7.90%     | 2.66%      | 0.91%      | 89.63%     | 7.50%      |
| Delinquency                  | 2.38%      | 1.62%     | 0.67%      | 0.60%      | 1.10%      | 2.00%      |
| Charge-Off                   | 1.73%      | 2.73%     | 3.44%      | 3.63%      | 3.41%      | 1.50%      |
| *Annualized                  |            |           |            |            |            |            |

| 7.1110011200                 |                          |                          |
|------------------------------|--------------------------|--------------------------|
| Financial Performance Ratios | 12/31/2022 GOALS 2024    |                          |
| Net Worth                    | 19.51% Efficientcy Ratio | 75.00% less than/equal   |
| ROAA*                        | 0.03% BSA                | y/n                      |
| Liquidity(L+>6mo+FA/S+NW)    | 96.63% ROAA              | 0.50% greater than/equal |
| Loan to Asset                | 95.29% LQ                | 93% less than/equal      |
| Loan to Share                | 119.88% DQ               | 2.00% less than/equal    |
| Loan Growth*                 | -0.51% CO                | 1.50% less than/equal    |
| Share Growth*                | -3.99%                   |                          |
| Delinquency                  | 2.27%                    |                          |
| Charge-Off                   | 2.01%                    |                          |

<sup>\*</sup>Annualized

#### Definitions:

Net Worth - Net worth divided by total assets. Percentage of earnings from current and previous periods set aside to absorb operational losses. Higher levels of net worth allow the credit union to survive difficult periods.

Delinquency - Loans greater than 60 days delinquent divided by total loans.

Charge-off - Percentage of loans charged off from the loan portfolio on an annualized basis.

ROAA - Annualized net income divided by average assets. This is the amount that contributes to increases or decreases to net worth.

Liquidity - Total loans plus investments with remaining maturities greater than 6 months plus fixed assets divided by total shares plus net worth. This is the ratio established in our ALM policy and 93% is the policy limit.

Loan to Asset - Total loans divided by total assets. This represents the percentage of assets in the loan portfolio. Because loan yield is greater than investment yield, this percentage directly affects earnings.

