

SOUTHPORT GUN CLUB, Inc.

Monthly Meeting
January 10, 2016

Attendance:

- Scott Lauder, Ken Normandy, Bill Means, Jon Speck, Dora Potekin, Tom Becker, Tony DelFrate and Beau Bosovich
- 17 regular members
- Five new visitors, four (4) for their first reading and one (1) for their second reading

Opening – Scott Lauder:

- Scott called the meeting to order at 7:00 pm with the Pledge of Allegiance.
- We had five new visitors
- Scott introduced the officers, chairpersons and directors to the guests.

Secretary's report – Jon Speck:

- Jon read the minutes for the December meeting. Question was raised about the start of the winter precision pistol league. The minutes were approved as read.

Treasurer's report – Bill Means:

- Bill forgot to print the balance sheet but we are about the same as we were last month in terms of our assets. This month, we have not had any income, but we spent \$2000 including the liability insurance based on 80 members. Bill faxed back the information they needed to account for 100 members. There will be a slight increase.
- Village of Pleasant Prairie has a new business license program, \$25 per year. We are considered a recreation business, wanted to know how long we have been here and if we had any employees. Bill talked to the village people and said he wouldn't sign that we have a certificate of occupancy certificate. The question was asked if anybody has seen occupancy certificate, nobody has. We believe the range preexisted the existence of the village. We have about \$1000 in personal property. This is a "not for profit business" in Pleasant Prairie. We are under the category of "Arts, Entertainment and Recreation." We have no employees and don't sell anything.
- Bill also received the official letter from the tenant of his intent to terminate the lease.

The follows balance sheet is from the follow-up email from Bill's email:

Bill stated we have sufficient balance in the Johnson Bank to support a new high-efficiency furnace and central air for the rental house.

Net Worth (Available Cash):

Johnson Bank - Rental Account	\$5,405.01
PNC Checking Account	\$7,885.19

Net Worth (Reserve Accounts):

New Member Endowment	\$5,350.33
Rental Security Deposit	\$767.66
Tournament account	\$375.02

Total Cash & Bank Accounts	19,813.21
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DIRECTOR REPORTS

Membership report – Scott reported in Steve's absence

- It was reported that we have 94 regular members and 9 senior members for a total of 103 members.
- First reading
 - **Cecilia Lucas** – has been shooting here for about 5 years, is a realtor and party planner, is good with financial and business subjects and likes guns. She will obtain her NRA membership prior to the February meeting. Tom Becker is her sponsor.
 - **Brian Lucas** – has been shooting in the leagues for about 3 to 4 years. Brian has a degree in mechanical engineering, has provided the cardboard the last couple of seasons. Brian is an NRA member Tom Becker is the sponsor.
 - **Mark Neiberg** – is employed as a high school principle, jack of all trades and expert at none and gun enthusiast. Mark is an NRA member. Background in handguns, long guns, has hunted, has not competed. Harley Smith is the sponsor.
 - **Brett Buisse** – is shooting smallbore in the league, he wants to join to practice and shoot the postal league. Brett is a gun smith by trade in Union Grove, works mostly on rifles. Brett is an NRA member. Brett is willing to help out around the club. Jon Speck is his sponsor.
- Second Reading
 - **Philip C. Wallig** – after 32 years, retired and getting back into shooting. Was in the Army in the early 70s. Philip has a rifle and pistol and has applied for his NRA membership. Phil is looking to help with the hunter education program. Beau Bosovich is his sponsor and Philip is happy to help out around the range. Philip was voted in by voice vote.

Rifle Team – Jon Speck:

- The Southeastern Rifle and Southwestern League season continues Thursday evenings.
- One of our juniors shot at the Black Earth away match and did very well
- The Mid-State postal league starts in January and primarily shot on Sunday mornings.
- The Southwestern mid-winter roundup match takes place Sunday, February 12th.
- 2017 State smallbore championship is proposed for March 17th, 18th and 19th and approved. It will be held here at Southport.
- The Smallbore team is in the process of planning the Southwestern Rifle league banquet. The plan is to have the banquet closer to a majority of the southwestern league members, most likely in Richland Center. Details to come.
- The Winnequah Club Club 4P match and the NRA sectionals will be held in Oshkosh.

Pistol League – Bill Means:

- The Fall League Banquet is set for Jan 15th, a 6 PM gathering out at the Birchwood. If you're not shooting the league now, you are still able to come out and socialize.
- The 2-gun winter league is posted and there are still openings. As a reminder, you can shoot all 22, let Bill know.
- Bill will have the signup material available at the banquet. Bill or Tom will be available on Monday and Tuesday to sign up those individuals who did not get to the banquet.

Maintenance – Tom Becker reported in Jim's excused absence:

- Tom talked to Jim, Jim asked about keys for the heating panel. Scott had keys made but they didn't work. He must have the wrong key. New keys will be made and given to Jim.
- Christenson's have been in and tuned up the inside furnaces.
- There was repair work done on the drain pipe. The pipe on the range that was leaking was replaced, the patch wasn't holding.
- The weather stripping around the front door was done
- The vent that is stuck on the big fan has not been fixed. Jim said he was going to work to fix the vent himself
- Scott asked if there was anything folks saw that needed to be repaired, and forward that information to Jim
- The TV antenna is leaning. Scott stated we will get that looked at and asked Tom to pass the information along to Jim.

Rental – Tony Delfrate:

- Last tenant that left in November was a good tenant, left the home in good shape and the security deposit was returned.
- Filled it with another great tenant but he is no longer there. Paid for December and then gave notice but paid for January but isn't living there. Search is on for a new tenant. Still getting calls and emails. Nothing solid yet.
- Furnace was inspected and serviced, it is 29 years old. Securing bids to replace. Christenson submitted a bid after finishing the maintenance.
 - Tony is bringing in several bids for a new furnace and adding central air conditioning
 - Bids will be in the ballpark of \$4000. Considering different efficiencies.
 - With the new windows, holds heat pretty well.
 - There was a 110 air conditioning at one time. The new windows will not support a window air unit. Ken stated, maybe not adding air conditioning at this time but adding the "boxing"?
 - 100-amp service is sufficient to handle the new unit. 4 slots open.
 - It was recommended that Tony contact Southport heating (club member) because they did the range ventilation system.
 - Beau Bosovich asked if we wouldn't be better off with a 95% energy efficient unit. Should be part of the bid package.
 - If we go with a replacement for a high efficient unit, we will need bids for a chimney liner
 - Tony will get bids and forward them to Scott and the Executive Committee for review and discussion at the February meeting.

- A small portion of the gutter is hanging. It was sagging before but now is hanging. Scott stated we should get somebody to look into that issue. Maybe Tom has somebody with time and talent.
- If you know anyone looking for a \$790 a month home, give Tony a call.

Match Director – Dora Potekin:

- **January 27th, 28th, and 29th** are scheduled for the NRA Pistol open sectionals. Three relays, 9, 11 and 1 PM. The sectional is .22 only with a total aggregate of 900 points. We have openings, mostly on Sunday.
- Dora reported the sectional is fully staffed

Hunter Education – Beau Bosovich

- Beau reported there was nothing to report.

Communications – Tom Becker:

- Newsletter went out and a copy is on the board as well as on the website in the Members Only section.
- Will be applying for the Gold Medal Club again and need to validate that we are current with our state membership. The application is due February 13th.
- Steve Close will be sending out notices to validate our individual NRA memberships. Be proactive and send that information to Steve. The Bylaws state that everybody must be an NRA member in good standing. Membership gives us reduced rate on insurance. Gold Medal Club status also requires all members be NRA members.
- You can renew your NRA membership through our website.
- NRA is running special again, if you do it through the website, its \$600 instead of \$1500. This is good through the end of February.
- There is a new password on the website:
 - "50FootRange"

Old Business:

- Three new and one renewal NRA memberships were done through the link on the website. Checks were forwarded to Bill. As an NRA recruiter, we have made \$300 on the renewals through the website.
- CMP annual renewals, no new material
- No new material on the 501c3 membership
- NRA Junior affiliations – Jon Speck provided Bill with the junior program leadership list. Bill needs to send in the material. Scott to remove from the list
- Senior discount discussion update to the request to reevaluate and consider lowering the age to 65 (or another age) for the senior discount. Scott reported:
 - The senior discount was introduced about 15 years ago. General members pay \$20 a month, when a member reaches the age of 75, a 75% discount is applied and pay \$5 a month dues
 - There was a general dues increase about 5 years ago from \$15 per month to \$20 per month. At the time, the rate for members 75 years of age and over remained at \$5 per month.

- Currently we have 103 members with 9 senior members. This is similar to the past four years where we had 97 regular and 8 senior in January 2016; 93 regular and 9 senior in January 2015; and, 89 regular and 8 senior members in 2014.
- Our membership is stable but aging. The mean age of when people join Southport Masters is 51 years. Over ¼ of our members are 65 or older.
- We have the equivalent of 18 members that do not pay membership dues to earning dues credits or holding officer/director positions. These include: the four officers, the four full time range maintenance volunteers, and two directors. In addition, any member who works 4 hours earns a free month of dues. Tom Becker keeps track of work credits and forwards the information to Steve Close.
- Scott and Bill examined the past two years income and expenses, making projections for 2017 based upon our best guess of number of members (approximately 100), occupancy for the rental property (12 months occupancy) and projected expenses. Scott presented the following:
 - Projected income is \$37,100. 51% from dues, 26% from rent and the remainder from various sources (leagues, matches, guests, etc.)
 - Projected expenses are \$25,600. 59% are range expenses (heat, electricity, taxes, etc.), 27% are rental property expenses (trash, taxes, water, cleaning and general building maintenance), the remainder are league, match and other various expenses.
 - Projected net income is \$11,530. This is up slightly from 2016 (\$11,000) and 2015 (\$7,500) due to our increased number of members.
 - When we don't have a tenant, the club picks up the heat and utilities. As Tony just reported, the tenant gave notice that he will vacate at the end of January. We will need to clean the property after he leaves and search for a replacement. Until the replacement has signed a lease, we will be paying all expenses for the rental property.
 - Our analysis reveals that we need about 84 members to break even. This puts us on a tight budget.
 - The directors have reviewed these data and recommend no change to the dues structure.
- Beau thanked Scott for his work on this subject.
- Ken Normandy thanked Scott and Bill for their work on this issue.
- Bill Means stated that he is in favor of keeping things the way they are with no change in dues structure
- Beau Bosovich made a motion and Ken Normandy seconded the motion that:
 - **"We support the decision to keep the due structure the way it is with senior membership at the age of 75 and older"**
- The vote on the motion passed by voice vote with no dissenting votes. Dues structure will remain the same.

New Business:

- Ed Delgadillo proposed that we cap membership at 110 members at one time in a year. He pointed out a member that was drawing from a holster.
 - Scott recommended we do an analysis of how much the space is used and based on that then discuss the cap. Scott looked at it over the holiday, only about 79 were here doing individual shooting (not league or match days). We had a total of 1070 visits all of last year outside of range/match days.
 - We will examine to see if maybe there is a natural cap.
- Jon Speck raised the question of Internet access at the rental property. The question was discussed briefly; cable is not available in the area of the club or rental property. Brett Buisse raised the idea of microwave Internet access. Tony and Bill will examine options.

Announcements:

- Send proof of membership to Steve Close

Closing:

- Scott adjourned the meeting at 8:04 pm

Respectfully submitted:

Jon Speck
Secretary
Southport Gun Club