

Axiom Direct Light Covers



Product Description	AXIOM® extruded aluminum light covers offer ultra low plenum clearance, predictable lighting performance and perfect integration with all Armstrong Suspension Systems. Pre-engineered, extruded aluminum light cove profiles install with integrated XAL LENO light fixtures. Low profile design with plug and play lighting for easy installation in shallow plenum corridors and entry areas.
Problem	Light covers are challenging because the light and pocket are rarely designed to work together, so the light performance is less than satisfactory.
Solution	A pre-engineered solution that provides consistent predicted performance. The pocket is provided by Armstrong and the light by XAL. Both are designed to work together.
SKU's	There are five new items: <ul style="list-style-type: none"> • AXDLC44 – 4' x 4" light cove to receive a 4" wide XAL LENO light fixture. • AXDLC46 – 4" x 6" light cove to receive a 4" wide XAL LENO light fixture. • AXDLC44ECR – 4" x 4" end cap right • AXDLC44ECL – 4" x 4" end cap left • AXDLC46ECR – 4" x 6" end cap right • AXDLC46ECL – 4" x 6" end cap left

	All profiles are available in white only to coordinate with Armstrong suspension systems. Standard colors can be provided as a special.
Benefits to the Contractor	<ul style="list-style-type: none"> • Installs as part of a complete ceiling solution • Easy installation - clip on attachment and integration with grid using AXTBC • Light snaps in from below • Easy access because of the installation of the light fixture from below
Benefits to the Architect	<ul style="list-style-type: none"> • Easy to specify – pre-engineered light cove and light fixture • Provides consistent, predictable lighting performance • Latest LED technology • Integrates easily with other Armstrong products
Installation Considerations	<p>Fast & easy installation – light covers attach to an Axiom wall clip and install with Armstrong Acoustical or Drywall suspension systems</p> <p>Light is installed by a qualified electrician and installs from below with a snap in place feature.</p>
Competitive Analysis	<p>No other ceiling competitor offers a fully concealed & fully integrated direct light cove solution for acoustical and drywall applications</p> <ul style="list-style-type: none"> • Spec hooks <ul style="list-style-type: none"> ○ Integrates with Armstrong acoustical or drywall grid ○ Recessed into the plenum ○ Coordinates with acoustical Vector ceiling panels ○ Seismic solution ○ Installs with Axiom drywall bottom trim • Armstrong advantages <ul style="list-style-type: none"> ○ Ease of installation ○ Recessed visual ○ Less coordination • Armstrong disadvantages <ul style="list-style-type: none"> ○ Currently only one lighting partner/fixture to install with – XAL LENO
Sales Tools	<p>Literature:</p> <ul style="list-style-type: none"> • Axiom Light Covers Data Page (available on the web) BPCS-4984 • Axiom Direct Light Cove Installation Instructions (available on the web) BPLA-298164 <p>Samples:</p> <ul style="list-style-type: none"> • Axiom Light Cove Presentation Sample – Shipping Late July • Axiom Light Cove Submittal Sample – Available to order mid July <p>Web: www.armstrong.com/comceilings (search Axiom Light Covers)</p> <ul style="list-style-type: none"> • New installation video • Guide specifications loaded into Build-A-Spec • Six new item numbers added to Green Genie

Availability and Ordering	Available for Order: July 15, 2015 Orders Go Through: Axiom Customer Service Lead Time: 2-3 weeks Service Class: C
Pricing	Please see pricing summary for 2015 Summer – under Axiom
Questions	Contact Axiom Customer Service 1-800-840-8521