Advisory Services

by PM Konnectors www.pmKonnectors.com oschibi@pmkonnectors.com Ori Schibi, 416.716.9695



- **1. The challenges**: help deal with growing workload, project and team issues, and challenge with performance and expectations management
- **2. Approach:** more practical than training, more nimble and hands-on than consulting. Meaningful practical help in real time, on demand. For scheduling, prioritization, conflict, risks, cross functional collaboration, communication challenges, organizational change and uncertainty.
- **3. Solution details:** through conversation, constructive guidance and discussion help team members find ways to improve performance and explore constructive, effective and efficient courses of action.
- **4. Benefits:** 1-2-3: (1) Less time to explain and clarify (for manager); (2) Less questions and ambiguity (by resources) meet goals faster; (3) Increased productivity and success for the organization. In addition team growth, tangible return, visible, collaborative approach; improved performance, satisfaction, morale and retention.
- **5. How:** start with sponsorship overview workshop (1/2 day). Service is administered by an umbrella contract that is activated on-demand based on services used.
- 6. Details: Multi-Tier service, produce a monthly report of Q&A for the organization to establish a growing and useful knowledge database. Service is by the hour (or ½ hour) intervals, practical help on demand for team members scheduled by short notice with access to an expert representative (a group of consultants, project experts, change management experts and top instructors for leadership and project management all located in North America). Service Tiers:
 - 1. By Email (reply by the end of next business day)
 - 2. Webex/Go-To-Meeting/Phone (schedule by short notice, within the day)
 - 3. In person (schedule specific times for support (e.g., weekly) remotely or in person

An option for in-person services such as facilitation, document reviews, requirements sessions, mediation and interviewing.

7. Future: the goal: reduce future use of the service for duplications, as the knowledge database will help the organization and team improve and grow.