



9457 S. University Blvd. #810  
Highlands Ranch, CO 80126-4976  
(303) 350-0070  
[admin@ColoradoSSA.com](mailto:admin@ColoradoSSA.com)  
[www.Coloradossa.com](http://www.Coloradossa.com)

The Colorado Self Storage Association (COSSA) is the trade association for the self storage industry in Colorado. Formed in 2004, we currently have over three hundred members statewide, and continue to grow.

COSSA's mission is to provide a unified voice so that all self storage operators can promote, educate, protect, exchange, develop and improve both their own business and the industry. COSSA represents the interests of all self storage operators regardless of the number of facilities.

To implement its mission, COSSA focuses on the following goals:

- (a) To provide leadership in Colorado on issues related to self storage.
- (b) To increase knowledge of the self storage industry through education and research.
- (c) To be the leading resource for industry information and technical expertise.
- (d) To impact the standard of conduct in the self storage industry.

We currently host two meetings per year, featuring speakers, panels and industry experts, who bring their expertise, new ideas and important information to our members. Our meeting held in May features not only speakers, but a trade show as well. The presentations from our speakers can be found on the COSSA website after the meetings. Dates, locations and information about the speakers and schedule is posted to the website as information becomes available.

Attached please find our "Why You Should Join" flyer, and a copy of our membership application which gives you more details. Our Vendor members have the opportunity to be listed in our Resource Directory. I have attached the form you can complete and return with your application, so we can get your information added promptly.

If you have any questions, do not hesitate to contact me at 303-350-0070 or [admin@ColoradoSSA.com](mailto:admin@ColoradoSSA.com).

Sincerely,

*Maggie Thomas*

Maggie Thomas  
Association Administrator



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## **WHY YOU SHOULD JOIN**

The mission of the Colorado Self Storage Association (COSSA) is to provide a unified voice to represent the interests of all self storage operators regardless of size. The Association monitors legislative activity that may affect the industry; and has legal counsel who advises the Board on legal matters. Members are among the first to know about legal and/or legislative challenges to your business.

To implement its mission, COSSA focuses on the following goals:

- Provide leadership on issues related to self storage.
- Increase knowledge in the industry through education and research.
- Be a leading resource for industry information and technical expertise.
- Impact the standard of conduct in the self storage industry.

## **BENEFITS OF MEMBERSHIP**

- Free Lien Law booklet, describing procedures and timetables necessary for lien sales.
- Access to a Colorado Sample Lease (revised in 2018) and 15 comprehensive operational forms for a very reasonable fee. Only available to COSSA members!
- Free listing and link for your facility and/or company on the COSSA website.
- Reduced registration fee at member meetings and trade shows. Excellent national speakers, networking opportunities, and updates on the latest products and trends in the industry.
- Sponsorship opportunities puts your company in front of the members.
- Reduced and/or no fee to educational opportunities offered through the Association.
- Quarterly newsletters featuring up to date information from industry experts.
- Vendors are published in the COSSA Resource Directory
- Opportunity to become a leader in the industry by volunteering to join the Board or serve on a committee with other owners or vendors to address common issues.
- Access to National Self Storage Association monthly magazine, "The Globe" free of charge.

## **COSTS TO JOIN**

- Large Facility (50,000 square feet or more): \$250.00/annually
- Small Facility (less than 50,000 square feet): \$125.00/annually
- Each Additional Facility: \$100.00/annually
- Vendor: \$250.00/annually

**Daily cost of \$.35 to \$.69 per day.**



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DATE: \_\_\_\_\_

### COSSA VENDOR MEMBERSHIP APPLICATION

**\_\_\_\_\$250.00 VENDOR MEMBERSHIP**

(Membership Categories, see pg. 2)

PLEASE INDICATE TYPE of BUSINESS:

(Membership is based on a fiscal year.)

- |  |   |   |
|--|---|---|
| <input type="checkbox"/> Advertising/Marketing   | <input type="checkbox"/> Architecture/Design    | <input type="checkbox"/> Computer/Software      |
| <input type="checkbox"/> Construction            | <input type="checkbox"/> Consulting/Feasibility | <input type="checkbox"/> Equipment Manufacturer |
| <input type="checkbox"/> Financial/Banker/Lender | <input type="checkbox"/> Insurance              | <input type="checkbox"/> Publications           |
| <input type="checkbox"/> Real Estate/Brokerage   | <input type="checkbox"/> Security Systems/Gates | Other: _____                                    |

Company Name \_\_\_\_\_

Member Name \_\_\_\_\_

Telephone No. \_\_\_\_\_ Fax No. \_\_\_\_\_

E-Mail Address \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Web URL \_\_\_\_\_

Do you own or manage Self Storage Facilities? \_\_\_\_\_ Number of Facilities Owned/Managed \_\_\_\_\_

Primary Facility Name: \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Telephone No. \_\_\_\_\_

E-Mail Address \_\_\_\_\_ Web URL: \_\_\_\_\_

# of Units/Spaces \_\_\_\_\_ Total rentable Sq. Ft. or Acreage \_\_\_\_\_

Additional Facility Name: \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Telephone No. \_\_\_\_\_

E-Mail Address \_\_\_\_\_ Web URL: \_\_\_\_\_

# of Units/Spaces \_\_\_\_\_ Total rentable Sq. Ft. or Acreage \_\_\_\_\_

(Use separate sheet of paper if necessary for additional facilities.)

PLEASE SEND COMPANY LOGO or PHOTO for COSSA website to [admin@ColoradoSSA.com](mailto:admin@ColoradoSSA.com)  
File format - .jpeg. or png (.png file preferred). Thank you.

Mail with your payment to:  
COSSA, 9457 S. University Blvd. #810, Highlands Ranch, CO 80126-4976 or  
E-mail form to [admin@ColoradoSSA.com](mailto:admin@ColoradoSSA.com) and pay online by logging onto [www.coloradossa.com](http://www.coloradossa.com)  
and click on "Membership" tab, scroll down to "Pay Your Membership Dues Online."



## Categories of Membership

### **Owner/Operator Facility Member (Large)**

Any person, partnership, corporation, limited liability company, real estate investment trust or other entity which is the owner of one or more self storage facilities or facilities under construction whose total rentable space exceeds 50,000 square feet may apply to be Owner/Operator Facility Member.

### **Owner/Operator Facility Member (Small)**

Any person, partnership, corporation, limited liability company, real estate investment trust or other entity which is an owner of **ONE** self storage facility whose total rentable square footage is less than 50,000 square feet may apply to be a Small Owner/Operator Facility Member.

### **Management Firm**

A person or entity that manages self storage facilities on behalf of a facility owner for a fee may apply to be a Management Firm Member.

### **Prospective Owner Member**

An individual or entity that does not own an existing self storage facility or a facility under construction, but is a prospective developer or purchaser of a self storage facility, may apply to be a Prospective Owner Member.

### **Vendor Member**

Any person, partnership, corporation, limited liability company or other entity which is a supplier of goods or services within the industry or which is engaged in a business connected with or related to the self storage industry, or is an independent contractor that manages self storage facilities may apply to be a Vendor Member.



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**COSSA RESOURCE DIRECTORY  
 VENDOR INFORMATION SHEET**

**Select up to three (3) categories your company would like to be listed under (if applicable). Indicate by numbering them 1, 2 3. Only the first choice will include the company description.**

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> Advertising/Marketing  | <input type="checkbox"/> Architecture/Design     | <input type="checkbox"/> Building Components    |
| <input type="checkbox"/> Computer/Software      | <input type="checkbox"/> Construction            | <input type="checkbox"/> Consulting/Feasibility |
| <input type="checkbox"/> Equipment Manufacturer | <input type="checkbox"/> Financial/Banker/Lender | <input type="checkbox"/> Insurance              |
| <input type="checkbox"/> Publications           | <input type="checkbox"/> Real Estate/Brokerage   | <input type="checkbox"/> Security Systems/Gates |
| <input type="checkbox"/> Software Management    | <input type="checkbox"/> Technology              | Other: _____                                    |

Company Name \_\_\_\_\_

Contact Name \_\_\_\_\_

Telephone No. \_\_\_\_\_ Fax No. \_\_\_\_\_

E-Mail Address \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Web \_\_\_\_\_

Provide a written description or attach a word document of your company's Products or Services, no more than 50 words.

Description:

Return:

E-mail to [admin@ColoradoSSA.com](mailto:admin@ColoradoSSA.com) or mail to: COSSA, 9457 S. University Blvd. #810, Highlands Ranch, CO 80126-4976

Thank you