



# SESSION DEICRIPTORS

Supporting Self-Directed, Self-Monitoring, & Self-Reflective Learning & Leading

## **Strengths-Based Leading for Shared Success**

This seminar is focused on the role of a leader in developing the expertise of others through coaching, consulting, collaborating, and standards-based reflection and evaluation. Participants learn how to grow their teams by navigating the nuances of adult learners through the four stages of learning—unconscious incompetence, conscious incompetence, conscious competence & unconscious competence—and how to use non-verbal communication to increase the craftsmanship of the protege.

## **Formative Feedback for Collective Success**

Learning the skills for giving feedback and creating a culture that centers on growth is a complex task. In this seminar, participants learn content, processes, and communication strategies that are necessary to promote and sustain professional growth and shared learning, through the use of both written and oral feedback.

## **Presenting & Facilitating Skills**

Presenting and Facilitation are improvisational work requiring knowledge and skills, a clear sense of purpose, and the ability to pay attention to several dimensions simultaneously. Skilled practitioners attend to task focus, process skills, and group development. They invite active engagement and help individuals work as a cohesive group. Participants will acquire skills and tools to increase flexibility, confidence, and authenticity as a leader.

## **Coaching Through Mentoring Training**

This training is focused on the role of a mentor in developing the expertise of a novice educator through coaching, consulting and collaborating. Participants learn the role of a mentor and how to navigate the nuances of adult learners through the four stages of learning – unconscious incompetence, conscious incompetence, conscious competence and unconscious competence – based on the skill and will of their protege.

## **Facilitating Difficult Conversations**

In the world of leadership and being a team member there are always times when stakeholders are presented with difficult situations that require courageous conversations. Individuals have the choice to avoid them, face them and handle them with frustration and judgment, or handle them well. Participants will explore multiple strength-based leadership strategies and skills that develop mindfulness and positive thinking dispositions while creating clarity and shared understanding.

\*Each of the offerings are adaptive based on the amount of time, audience, and content.

\*References and sample documents available upon request

## EXECUTIVE SUMMARY

Solutions to leadership challenges occur with clear expectations surrounding ways of communicating, the use of protocols, and focused processes and structures. Seward Consulting understands what drives your motivation to support shared leadership through developing teams and leaders. Moreover, Seward Consulting takes a personal interest in your success. Collaborative partnerships are what give successful organizations and teams a competitive edge. Seward Consulting will bring experience, new perspectives, and an analytical lens to help you plan, phase, and reach your unique goals. Each seminar is constructed, facilitated, and adapted to exceed your desired objectives.

## PERSONAL BIOGRAPHY

Steve is a highly motivated, experienced, and energetic national presenter and facilitator. He was trained as an early childhood educator and now works with educational and business leaders throughout the United States. Practicality, research, and data are fundamental to all of Steve's professional offerings. He believes that training must meet an identified need, follow best practices, adapt to a variety of thinking and learning levels, and support self-directedness. The information gained will have an immediate use within your environment. Don't miss the opportunity to explore unique content and realistic strategies that will boost confidence, excitement, and achievement for all=

**SEWARD CONSULTING**—teaches people how to effectively communicate with colleague & clients

Purpose—growing collaborative teams & organizations through effective communication and feedback

Niche—goal focused executive coaching, presenting, facilitating, consulting, and collaborating

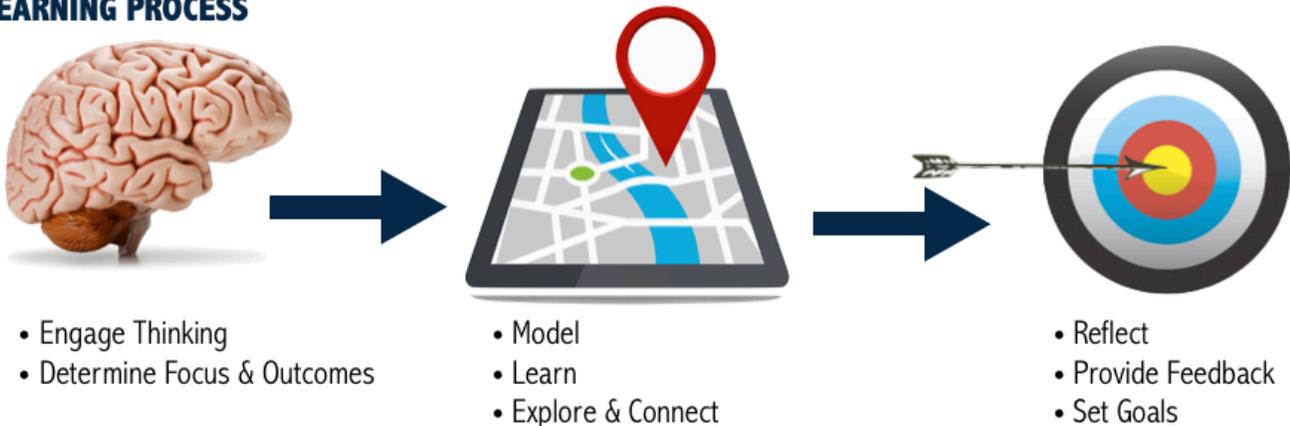
## TARGET MARKET

- Small and Large Businesses—health care organizations, sales teams, senior leadership, and entrepreneurs
- Education Institutions— districts, ISDs, & Universities

## UNIQUENESS

- Ability to simplify complex concepts
- Extensive training in adult learning theory and presentation technique
- Focus on building adult culture and collective efficacy
- Ability to rapidly adapt, in the moment and in planning, based on assessment and need

## LEARNING PROCESS



## GUARANTEE

- If you are not satisfied, you do not pay
- On-call consultation is FREE
- Content designed for you based on your unique goals