



# Kinship of Morrison County 2017 Annual Report

Consolidated Financial Statements  
& Unaudited Internal Review for 2017 & 2016

**BECOME** a  
Mentor for what  
you give.  
**STAY** a  
Mentor for what  
you receive



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## 2017 Kinship Board of Directors

### President:

- Jeff Guith, Morrison County Social Services

### Treasurer:

- Peter Vogel, Rosenmeier Law Office

### Directors:

- David Stish, Mentor, self employed
- Angie Sahr, Volunteer, past mentor
- Tim Bjorge, Principal, LFCHS, Mentor
- Tina Otremba, Mentor

### Executive Director:

- Aaron Olson

### Staff:

- Becky Olson - Match Manager



All Kinship Board meetings are held on the second Monday of every month, from 5:00 PM - 6:00 PM in the Kinship Office, excluding two summer months.

## KINSHIP OF MORRISON COUNTY MISSION STATEMENT

Kinship of Morrison County is dedicated to the premise that kids need, and can benefit from the guidance and companionship of a mature adult friend.

Our purpose is to provide this one-to-one friendship in the most wholesome way possible with the intention that the child could show noticeable improvement in personal development.



Greetings from the staff and Board of Directors of Kinship of Morrison County. I am pleased to provide you with Kinship's financial overview and a summary of the more notable aspects of our work from 2017.

Kinship has been serving youth in Morrison County through mentoring and monthly activities since 1974. Ideologically not much has changed in those 43 years. We still strive to live up to our Mission Statement; "to provide a one-to-one friendship in the most wholesome way possible with the intention that the child could show noticeable improvement in personal development." Kinship youth live in homes without both parents, and greatly benefit from the influence of another positive adult in their life.

Kinship's group mentoring activities were a big hit this year with many youth and volunteers attending. Regardless of the topic (whether outdoor winter adventures, board game nights, fishing, or Christmas goodie baking) these activities brought our youth & volunteers together for fun, learning, fellowship and friendship building. The trip to see the MN Twins was a highlight for many. We drove to Big Lake, took the train to Target Field and watched a great game! Several Kinship matches were even interviewed on the radio!

Financially the year ended well. This was thanks in part to a successful Soup & Chili Cook-off and a sizeable general operating grant from the Laura Jane Musser Fund. Another great donation from AT&T will help Kinship foster life skills in older kids in the next year.

Thank you to all of the donors, sponsors, mentors, volunteers and parents who made 2017 a success for Kinship. I appreciate all that you do to make positive youth development through Kinship a possibility.

In 2018, we look forward to forming new friendships, and maximizing the impact that our group mentoring activities have on Kinship's participants & the community.

Sincerely,

*Aaron Olson*

Executive Director

## About Mentoring:

We all need older & wiser influences in our lives, whether we are 7 or 70. Often times this role is filled by family, pastors, teachers, etc., but not always. Despite the best efforts of many single parents, they find themselves stretched trying to balance home, work & often school responsibilities, and their kids may feel the time & attention pinch. This is where Kinship comes in.

Volunteer mentors offer advice, friendship, encouragement and new experiences. They serve as powerful tools to help young people fulfill their potential.

## Mentoring helps by:

- Offer young people new opportunities to explore;
- Provide positive way for young people to spend free time;
- Encourage students to stay motivated and focused on their education;
- Improve young people's attitudes towards their parents, peers and teachers;
- Help young people face daily challenges; and

The benefits & rewards of mentoring go both ways. No-one who helps make a child's life richer regrets it.

For more information about the impact of mentoring check out:

[www.mentoring.org](http://www.mentoring.org)

[www.nationalmentoringresourcecenter.org](http://www.nationalmentoringresourcecenter.org)

[www.chronicle.umbmentoring.org](http://www.chronicle.umbmentoring.org)



## So should I be a mentor?

This is a question that you may have pondered. The all-too familiar phrase of "I am just too busy," may ring true with you as it does with many in the era of dual income homes, some activity every night and generally over-committed people. However, does our busyness justify not sharing a little of "us" to help a young person grow and develop?

Like many of us, you may already fill a mentoring role by volunteering at church, in youth development programs, or even by focusing on your immediate family. Think of mentoring through Kinship in a different way; you can mentor through your words, actions, passions and values while doing the everyday kinds of things you would do anyway, just with a new sidekick!

That's right, we don't want you to try to "squeeze" in more time; we want you to include someone new in what you already do.

Please consider becoming a Kinship mentor and role model. The kids in our program are waiting with anxious smiles and hungry hearts. Call Kinship today.

## 2017 Year in Review

### Youth Served

Male.....	37
Female.....	26
Age 6-9.....	8
Age 10-15.....	44
Age 16 & over.....	11
New youth in 2016.....	10
Youth in traditional mentoring.....	46
Youth mentoring in family matches.....	5
New youth in firearm safety only.....	12
Graduations from mentoring.....	7

### Volunteers & Mentors

Mentors (individuals & families).....	39
Activity Volunteers (may duplicate).....	46
New Volunteers in 2017.....	14
Retired Volunteers in 2017.....	1

### Matches

Total Matches.....	33
New matches in 2016.....	12
Match Closures.....	9

### Kinship Activities

Number of Activities.....	14
Kinship Youth who attended at least one activity during 2017.....	83%
Average Attendance.....	15 youth /12 adults

### Involvement in the Community

Kids Day (Kinship Helped organize it)...	300
Veteran's Program.....	44
Soup & Chili Cook-off for Kids.....	400

### Kinship Involvement/Membership

Morrison County United Way agency  
Youth Intervention Program Association  
Registered Kinship Affiliate  
Kiwanis Club of Little Falls  
Little Falls & Long Prairie Chambers





## Kinship Activities

Kinship staff organizes monthly activities at no cost to our youth and volunteers. Kinship's group mentoring activities provide structured interaction between youth and adults. For Kinkids who are not yet matched, activities are a great opportunity to do new things with other youth and Kinship volunteers. Matched Kinkids and their mentors are also welcomed to attend the monthly activities as an option for a getting together.

Activities fall into three categories: fun, education or service. In 2017, 40 Kinkids (plus 12 more in firearms safety) & 39 volunteers (plus 9 more in firearms safety) participated in at least one of the 14 activities held on 22 different days. Attendance ranged from 14 to 44 and averaged 15 youth & 12 volunteers.



**January** started the year off outdoors for Kinship. We continued our own "Winter Adventure" at the Crane Meadows National Wildlife Refuge near Little Falls. The group went on a wintery scavenger hunt, played broomball & other outdoor games.



In **February** we held Kinship's Annual Meeting at the Little Falls Country Club. The volunteers, Kinkids & families that attended saw a year in review video, enjoyed dinner & fellowship and took the opportunity to visit with Kinship's board of directors. Later in the month, a group of Kinship youth & volunteers attended a Flyer's Hockey game together!

Kinship's largest annual fundraiser, "The Soup & Chili Cook-off," was held in March, and successfully raised needed funds. We followed up with a bowling party at the LF Bowling Center in April.

In **May**, we decided to get out the bikes, and head down the Soo Line Trail from Hwy 10 to Bowlus, enjoying a fine supper at Jordie's Trailside Café. It was good to get outside and enjoy the sunshine together.

June took Kinship to Lake Alexander for two fishing launches with "Lets Go Fishing." Our captain just happened to be our Representative in St. Paul, Mr. Ron Kresha. Later that month we traveled to Long Prairie for an evening of outdoor games and a big screen movie at the Long Drive In.



We intended to host a sporting clays shoot in July but it was cancelled due to low registration numbers. This was the only activity we had to cancel in 2017. It seemed like scheduling conflicts and short notice were the problem, not lack of interest.

Later that month we went to a MN Twins game for the first time since they moved into Target Field. The TwinsCare program graciously donated most of our tickets, helping to keep the cost down. We did not take a bus either. We piled into cars and drove to Big Lake, where we rode the Northstar Rail to Target Field. What a thrill! In addition, six matches were interviewed live on LF Radio during the trip. The weather was beautiful (despite the forecast) and the trip will hopefully be repeated in 2018!

A hands-on firearms safety course has become a nine-night fall tradition for Kinship. Eligible Kinkids are joined by youth, and even an occasional adult, from the community benefitting from our intensive course.



2017 did see the end of the "Kinship Train," as our board decided to sell both the train & 4 wheeler. Thank you to the many "engineers" who gave hundreds of miles worth of rides over the years.

We held a picnic at Belle Prairie Park in August. Those in attendance enjoyed a time of fellowship, a tasty, end-of-summer bbq dinner, playground fun, Kubb, bocce ball, Frisbee golf and more.



Kinship hosted its annual Veterans Program in **November**. Almost 45 people attended and tried to "walk a mile" in the shoes of three different veterans as they shared about their military experiences serving our nation.

We also held a Santa's Workshop designed to give kids a chance to make Christmas gifts with their own hands. We met at a volunteer's home and baked a variety of tasty treats and made greeting cards. The final activity of the year was an old-fashioned board game night. This fun competition has become an annual favorite.

Kinship's group mentoring activities in 2017 made a difference... one friendship at a time.

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Brainerd, MN 56401

218.232.0147

# MINNESOTA MONEY MANAGEMENT LLC

Federal EIN  
45-2427140

State of Minnesota  
21-08884

February 2018

Re: Independent Financial Review – Kinship of Morrison County

**Dear Kinship,**

I recently conducted an unaudited internal review of the finances for Kinship of Morrison County, Inc. This covers the 12-month period from January 2017 to year end December 2017. My involvement was at the invitation of the Executive Director, Aaron Olson. As an independent business, I was sought out to assist in the review process due to my familiarity with the organization and the record keeping platform utilized.

The purpose of my engagement was to review certain aspects of the business accounting process and determine the accuracy of the financial records. Once completed, a written report was to be forwarded to the Board of Directors. The findings of the review are detailed in this letter and any attached documentation.

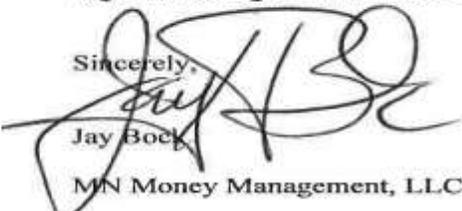
The purpose of this letter is to detail the activities completed during the review. I received a backup copy of the company data and deleted any reconciliation information dating back to the end of 2016 on each bank account while verifying the ending balances from the prior year to make sure the starting bank balanced to 2016-year end. The intent was to then reconcile every transaction in each of the bank and investment accounts while determining if the categorization of the transactions were appropriate. This review was completed with each entry verified and reconciled to the bank statement(s). No corrections or adjustments were required from the original posts and no other errors or omissions were discovered.

Another review was conducted to determine the accuracy of the balance sheet and the income statement by matching funds disbursed to categories from the bank statement copies of each debit and/or check written. This included a review of all 2017 payroll records and payroll tax filings for the year. Current liabilities and assets were also reconciled to schedules provided by Kinship of Morrison County, no discrepancies were noted.

Lastly, if during this review, it was determined that any process could be changed to improve security, confidentiality or accounting practices, the activity or process would become a part of the report.

The opportunity to serve Kinship of Morrison County is appreciated and I would welcome the chance to assist your organization again in the future.

Sincerely,

  
Jay Boek

MN Money Management, LLC

## Statement of Functional Revenue & Expenses

December 31, 2017 and 2016

<u>Revenue (Income)</u>	<u>2017</u>	<u>2016</u>
United Way (Federated Campaigns)	\$9,637.50	\$10,139.93
Fundraiser Income (direct cash income including raffle)	\$8,856.05	\$9,193.97
State Youth Intervention Grant	\$45,000.00	\$45,000.00
Contributions (including Fundraiser In-Kind donations)	\$20,886.76	\$25,492.65
Fundraiser Expenses (direct cash expenses only)	(\$2,736.71)	(\$2,501.21)
Fundraiser Expenses (In-Kind expenses only)	(\$5,729.71)	(\$6,150.67)
Interest Income	\$35.72	\$28.92
<b>Total Revenue (Income)</b>	<b>\$75,949.61</b>	<b>\$81,203.59</b>
<u>Expenses</u>		
Personnel Services (payroll, payroll taxes, benefits)	\$51,872.06	\$50,505.71
Monthly Activities	\$4,993.01	\$5,258.24
Insurance	\$4,572.33	\$4,593.30
Office Expenses (postage, copies, supplies, phone, etc.)	\$2,361.12	\$2,625.51
Travel	\$411.44	\$668.66
Advertising & Promotions	\$3,016.81	\$5,633.58
Information Technology (computer, internet, web site)	\$1,612.68	\$1,392.12
Accounting Fees	\$674.00	\$649.00
Occupancy Costs	\$2,611.00	\$2,501.40
Dues & Subscriptions	\$1,379.50	\$1,463.50
Conference, mtg & trng (staff, volunteers & matches)	\$1,452.23	\$3,531.97
Mentor Screening	\$177.47	\$154.48
Other (Depreciation and Odds & Ends)	\$559.29	\$666.63
<b>Total Expenses</b>	<b>\$75,692.94</b>	<b>\$79,644.10</b>
<b>Increase/Decrease in Unrestricted Net Assets</b>	<b>\$256.67</b>	<b>\$1,559.49</b>
In Kind Donations, General Items & Fundraising	\$17,971.87	\$17,658.31
In Kind Donations, Volunteer hours & miles	\$40,126.70	\$42,292.34
<b>TOTAL IN KIND DONATIONS</b>	<b>\$58,098.57</b>	<b>\$59,950.65</b>

## Statement of Financial Position

December 31, 2017 and 2016

### ASSETS

<u>Current Assets</u>	<u>2017</u>	<u>2016</u>
Cash & Cash Equivalents	\$20,735.65	\$9,141.08
Savings	\$10,841.31	\$14,305.59
Accounts / Grants Receivable	\$13,536.40	\$10,770.19
Prepaid Expenses	\$1,369.73	\$1,633.93
<b>Total Current Assets</b>	<b>\$46,483.09</b>	<b>\$35,850.79</b>
<u>Furnishings, Equipment &amp; Promotion Inventory</u>		
Net value of Promotional Item Inventory	\$1,533.84	\$650.18
Net value of Office Equipment	\$1,352.33	\$1,911.62
<b>Total Assets</b>	<b>\$49,369.26</b>	<b>\$38,412.59</b>
<u>LIABILITIES</u>		
<u>Currents Liabilities</u>		
Accounts Payable	\$0.00	\$0.00
Deferred Income (from grants)	\$10,700	\$0.00
<b>Total Current Liabilities</b>	<b>\$10,700</b>	<b>\$0.00</b>
<b>TOTAL NET ASSETS AT END OF YEAR</b>	<b>\$38,669.26</b>	<b>\$38,412.59</b>