

## Every client is a little different so let us tailor a plan just for you

<u>Persona</u>	<u>l Info</u>	<u>rmat</u>	<u>ion</u>										
Full Name: First				_ Midd	lle		Last						
Date of Birtl		Resident State:											
Prior Pla	ınnin	g											
On a scale o	f 1 to 1	0, where	do yo	ou fall w	ith sati	isfaction	of you	ır curren	t or future	retirement	income s	stream?	
1 2 1= Not satis If you said 5		all $10 = $	•	atisfied		8 ou need		10 nat is you	ır timefram	ne?			
On a scale o	f 1 to 1	0, how p	orepare	ed are yo	ou for a	long te	rm care	e or exter	nded illnes	s event?			
1 2 1= Not prepa					7	8	9	10					
If you said s surrender ch		*					-	-		-	-		of
On a scale o	f 1 to 1	0, how 0	concern	ned are	you abo	out prot	ecting 1	noney fr	rom negativ	ve earnings	s?		
1 2	3	4	5	6	7	8	9	10					
1= Not conc If you said 5 that you wan	or mor	re, what tect?	do you	u have t	hat is a			•			u have ar	ny 401K n	noney
On a scale o	f 1 to 1			any mo			nhappy	with the	e rate of re	eturn?			
1 2 1= Not at all If you said 5			Very u	ınhappy		8 earning(	9	10					
J = 1. 202-00		,		<i>J</i> = 32 <b>2 4</b> 2									

(p) (802) 497-2110 (f) (802) -746-4560 (e) info@boothbrokerage.com