Matre Forestry Consulting, Inc.

2549 Lafayette Plaza Dr Suite 204 Albany GA 31707 Office (229) 639 4973 Fax (229) 255 2910 www.matreforestry.com



5/16/2018

Re: Timber Sale Re-Bid Prospectus

Dear Timber Buyers,

Please see the following timber sale prospectus we sent out last year. We are now re-bidding the same sale, with all terms of the offering remaining the same except for the bid opening date. The advertised bid volumes are as of last year, and have <u>not</u> been updated for one summer of growth. **We will open bids** <u>on site</u> at 10 AM on Tuesday, June 19th, 2018. Bids will also be accepted by email, text, fax, mail, or call. If you can not attend the bid opening in person, please confirm receipt of your bid.

The seller fully intends to sell if the high bidder represents a fair market timber sale, in our opinion. The high bidder last year was short of our minimum. We attribute last years no sale mostly to:

- A hot prescribed burn on +-25 acres located generally in the center of the sale area. After an inspection last week, it was determined there was no out of the ordinary pine mortality in the burn area. So, that area should no longer be a concern to bidders.
- Last years sale was during a period with significant salvage wood on the market from both prolonged drought related pine mortality and significant tornado damage. Now, there is not a glut of salvage wood on the market, and lumber prices are high.

We are confident that under present market and sale area conditions with good wood and a lot of it with a long contract on a good wet weather site, we will receive an acceptable bid. Our minimum recommended bid will be sealed and opened with the bids. The sale has clean cruising and logging conditions.

We appreciate your interest in the sale. Please let us know if you have any questions, and please put the bid opening date in your calendar.

Sincerely,

Mike Matre, ALC, ACF, RF

President, Matre Forestry Consulting, Inc.

Georgia & Alabama Registered Forester (GA# 2486, AL# GA2486)

Georgia & Alabama Licensed Real Estate Broker

Mobile (229) 869-1111

mike@matreforestry.com

SEE ORIGINAL BID PROSPECTUS BELOW. ALL OFFERING TERMS REMAIN THE SAME, EXCEPT FOR THE BID OPENING IS NOW on site at 10 AM on Tuesday, June 19th, 2018.

ORIGINAL BID PROSPECTUS

Matre Forestry Consulting, Inc.

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3/11/2017

Re: Timber Sale Bid Prospectus

Dear Interested Parties,

On behalf of *Apache Timberlands LLC*, we are pleased to invite you to bid on the following +-191 acre timber sale in Peach County GA (see sale map for parcel and other information):

- Sale Type: Lump Sum Clearcut with an 18 month contract. +-191 total sale acres of 1986 Planted Loblolly (majority of trees were pruned after first thinning by Weyerhaeuser) on sandy and sandy loam old-field site. Of the +-191 acre sale, +-156 acres is a seed tree harvest (leave red marked trees, only leaving +-1.3 square feet of basal area) and +-34 acres is 2nd thinning (cut the blue marked trees, leaving +-63.0 square feet of basal area). Sale boundaries are marked with double blue marks (triple marks on known line trees). 6 month wet weather clause. Good wet weather tract
- <u>Location/Access:</u> Peach County GA on paved Buckeye Rd, sand and sandy loam soils, and rocked roads (see maps). Good wet weather tract.
- <u>Volume Estimates:</u> Please see attached timber sale volume estimates. *Disclaimer: The volume* and acreage estimates are not guaranteed. It is understood that the bidders rely on their own estimates and inspections for the computation of the bid price.
- <u>Showing:</u> You may cruise or inspect the timber at your convenience. Please contact us with any questions.
- Contract: We are offing a standard contract with a n 18 month cutting period and a 6 month wet weather clause. Closing to take place within 2 weeks of bid acceptance, assuming clear title and agreeable contract. A \$3000 performance bond will be due at closing. Our standard contract is available upon request. The owner reserves the right to reject any and all bids. A minimum "recommended" bid will be sealed and opened with the bids.
- Bid Instructions: Submit a lump sum sealed bid labeled "Apache Sale".
- Bid opening time and location: 10:00 AM on Thursday April 6th, 2017 at the Matre Forestry office located at or new office: 2549 Lafayette Plaza Suite 204 Albany GA 31707. If you can not attend the bid opening you can mail, email, text, fax or call your bid in before the sale. Please verify that we received your bid prior to the sale.

*NEW BID OPENING IS ON SITE 10 am TUESDAY, JUNE 19TH, 2018 Special Stipulations:

- 1. Please notify the seller, Keith Roughton, before cruising or inspecting by calling and/or texting ahead of time 478-951-6793. If you call and get voicemail, please leave a message.
- 2. No ramping in Stand 2. No ramping or skidding in food plots or old ramps (make new ramps).
- 3. Stand 1 has seed trees marked with red paint to leave. Stand 2 has cut/harvest trees marked with blue paint. The division line between the two is mostly a woods road, and on the far east end an

- ephemeral creek channel. The road and the channel are flagged with pink flagging.
- 4. Sale boundaries are marked with double blue stripes where needed (known line trees are marked with three blue stripes).
- 5. There are some small persimmon and other wildlife trees marked with red paint to be left. Logger agrees to take special precaution to avoid damage to hardwood wildlife trees such as persimmon and oak. The seller will flag what he can with pink flagging to assist.
- There are some planted sawtooth oaks in openings and near openings. Logger agrees to take special precaution to avoid damage to the sawtooth oak. The seller will flag what he can with pink flagging to assist.
- 7. The sale is a pine sale. Do not harvest hardwood. Within the sale areas, there is practically no merchantable hardwood anyway.

We appreciate your interest in the sale. Please contact us if you have any questions. We hope to see you at the bid opening, but if you can not make it, please submit you bid via email, fax, text, or call.

Sincerely,

Mike Matre, ALC, ACF, RF

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Established in 1999, Matre Forestry Consulting, Inc. of Albany, Georgia is a full service forestry consulting company and real estate brokerage. On behalf of our clients, our services include timber sales & management, land sales and acquisitions, timber inventories/cruising, appraisals, marking, prescribed burning, reforestation, GPS & GIS mapping, investment & market analysis, contract forestry services, wildlife habitat improvement, and hunting plantation development.

Enclosures:

- 1. Stand Table Cruise Report estimates for trees being sold.
- 2. Summary Cruise Report estimates for leave trees (trees not being sold).
- 3. Maps (location map, aerial sale map, topo sale map, and soils sale map).

CUT TREES (TREES BEING SOLD)

Summary Product By DBH Report

Tract: Apache -CUT (TREES BEING SOLD)

Cruiser: AB & MM
Location: Peach Co. GA

Owner: Apache

Matre Forestry Consulting, Inc.

201 Baldwin Drive Albany,GA 31707

Phone: 229-639-4973 Fax: 229-255-2910

E-Mail: mike@matreforestry.com

Total Acres: 191

Number of Plots: 122
Cruise Method: Point

BAF: 10

Cruise Date: 03/11/2017

Pine

Planted Pine			Tota	l Tract				Avei	rage Acre		Average	Tree
Sawtimber	DBH	# Trees	Tons	SMBF	Cu.Ft.	<i>BA</i> #	Trees	Tons	SMBF	Cu.Ft.	SL CF/Ft N	AerchHt
	12	2,785	1,383	181	37,627	11.5	15	7	0.949	197	0.51	26.3
	14	4,823	3,936	569	109,192	27.0	25	21	2.983	573	0.66	34.1
	16	1,857	2,044	317	57,251	13.6	10	11	1.662	300	0.87	35.6
	18	398	508	83	14,297	3.7	2	3	0.438	75	1.14	31.4
	20	79	133	23	3,777	0.9	0	1	0.118	20	1.37	34.9
	22	6	11	2	316	0.1	0	0	0.009	2	1.67	32.0
Sawtimber Tot	tal	9,948	8,016	1,174	222,461	56.8	52	42	6.160	1,167	0.70	32.1
Chip-N-Saw	DBH	# Trees	Tons	SMBF	Cu.Ft.	<i>BA</i> #	Trees	Tons	SMBF	Cu.Ft.	SL CF/Ft N	AerchHt
	10	1,318	539	52	14,542	3.8	7	3	0.274	76	0.31	36.0
	12	199	111	14	3,030	0.8	1	1	0.073	16	0.47	32.2
Chip-N-Saw To	otal	1,517	650	66	17,572	4.6	8	3	0.347	92	0.33	35.5
Pulpwood	DBH	# Trees	Tons	SMBF	Cu.Ft.	BA #	Trees	Tons	SMBF	Cu.Ft.	SL CF/Ft M	1erchHt
	6	159	15		386	0.2	1	0		2	0.00	23.8
	8	582	119		3,184	1.1	3	1		17	0.00	33.0
	12	139	102		2,803	0.6	1	1		15	0.00	57.7
	14	161	161		4,486	0.9	1	1		24	0.00	59.7
	18	9	16		455	0.1	0	0		2	0.00	67.1
	20	7	17		488	0.1	0	0		3	0.00	72.2
Pulpwood Tota	ıl	1,057	430	0	11,803	2.9	6	2	0.000	62	0.00	39.5
Planted Pine T	otal	12,521	9,096	1,240	251,836	64.3	66	48	6.507	1,321	0.64	33.1

PINE TOPWOOD NEXT PAGE (2929 TONS PINE TOPWOOD)

CUT TREES (TREES BEING SOLD) Product By DBH Report

Pine Topwood											
Topwood		2,929					15				
Pine Total	12,521	12,025	1,240	251,836	64.3	66	63	6.507	1,321	0.64	33.1
Grand Total	12,521		1,240	251,836	64.3	66		6.507	1,321	0.64	33.1

SEE PREVIOUS PAGE FOR SAWTIMBER, CHIP-N-SAW, AND PULPWOOD

LEAVE TREES (TREES NOT BEING SOLD) Summary Report By Strata

Tract: Apache - LEAVE (TREES

NOT SOLD)

Cruiser: AB & MM

Location: Peach Co. GA

Owner: Apache

Matre Forestry Consulting, Inc.

201 Baldwin Drive Albany,GA 31707

Phone: 229-639-4973 Fax: 229-255-2910

E-Mail: mike@matreforestry.com

Total Acres: 190.6

Number of Plots: 122
Cruise Method: Point

BAF: 10

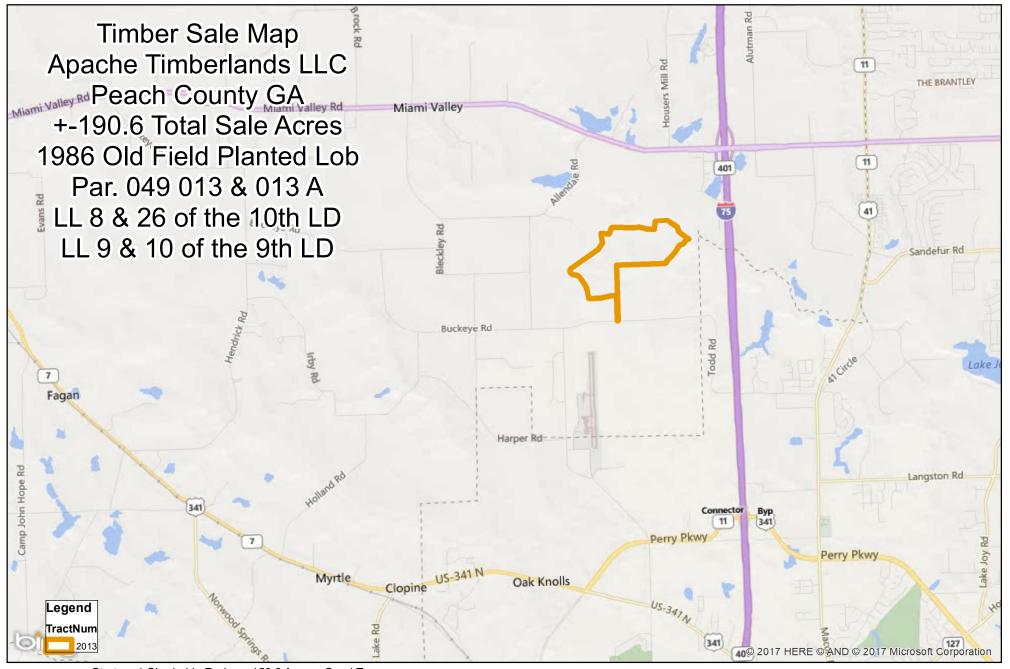
Cruise Date: 03/11/2017

Stratum 1 Acres 156.3 **Plots:** 102

				Pine					
		Total			Average Tree				
Product	Trees	Tons	SMBF	BA	Trees	Tons	SMBF	DBH	MerchHt
Planted Pine									
Pulpwood	44	8		0.1	0	0		8.0	26.6
Chip-N-Saw	112	45	4	0.4	1	0	0.027	10.0	35.3
Sawtimber	130	93	13	0.8	3 1	1	0.084	13.1	33.0
Sub-Total	286	145	17	1.3	3 2	1	0.111	11.1	32.9
Pine Topwood	ì								
Topwood		37				0			
Pine Total	286	182	17	1.3	3 2	1	0.111	11.1	32.9
Stratum Total	286	182	17	1.3	3 2	1	0.111	11.1	32.9

Stratum 2 Acres 34.3 Plots: 20

				Pine					
		Stratum	Total		Aver	Average Tree			
Product	Trees	Tons	SMBF	BA	Trees	Tons	SMBF	DBH	MerchHt
Planted Pine									
Pulpwood	40	63		2.0	1	2		17.0	60.1
Chip-N-Saw	22	13	1	0.5	1	0	0.043	12.0	0 40.9
Sawtimber	1,652	1,591	236	60.5	48	46	6.879	15.	1 34.6
Sub-Total	1,714	1,667	237	63.0	50	49	6.922	15.	1 35.3
Pine Topwood	d								
Topwood		397				12			
Pine Total	1,714	2,064	237	63.0	50	60	6.922	15.	1 35.3
Stratum Total	1,714	2,064	237	63.0	50	60	6.922	15.	1 35.3
Grand Total	2,001	2,246	255	12.4	10	12	1.336	14.	5 34.9





Stratum 1 Shaded in Red = +-156.3 Acres. Seed Tree Leave the red marked trees.

Stratum 2 Shaded in Blue = +-34.3 Acres. 2nd Thinning Harvest the blue marked trees.

FORESTRY Sale boundaries marked with double blue stripes as needed subtributions. (triple blue stripes on known line trees).

Sale is 1986 Planted Lob mosty on old field site and pruned. Ramp in woods, not existing openings. Rocked roads.



Albany, Georgia

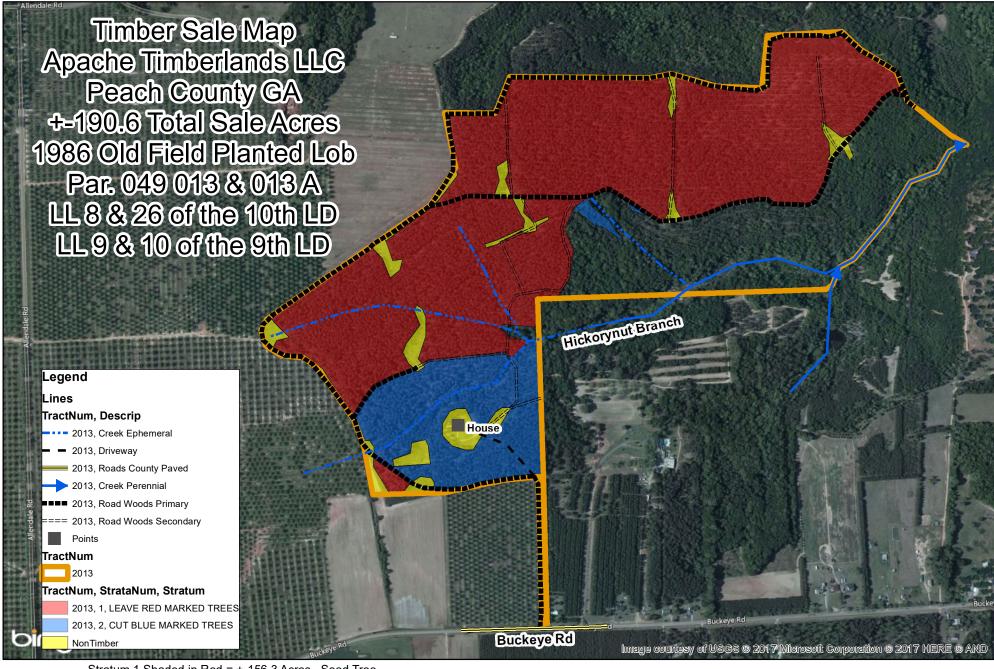
229-639-4973

Date: 3/10/2017 www.matreforestry.com

Mapped by Mike Matre in ArcGIS. Disclaimer: Map information is not guaranteed.

3366)3320 Feet ШШШ

> 1 inch equals 0.96 miles 1 in = 5,044 ft 1:60,534





Stratum 1 Shaded in Red = +-156.3 Acres. Seed Tree Leave the red marked trees.

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FORESTRY
SULTING, INC.

Sale boundaries marked with double blue stripes as needed sulting, Inc.

(triple blue stripes on known line trees).

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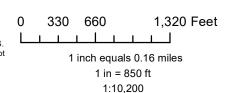


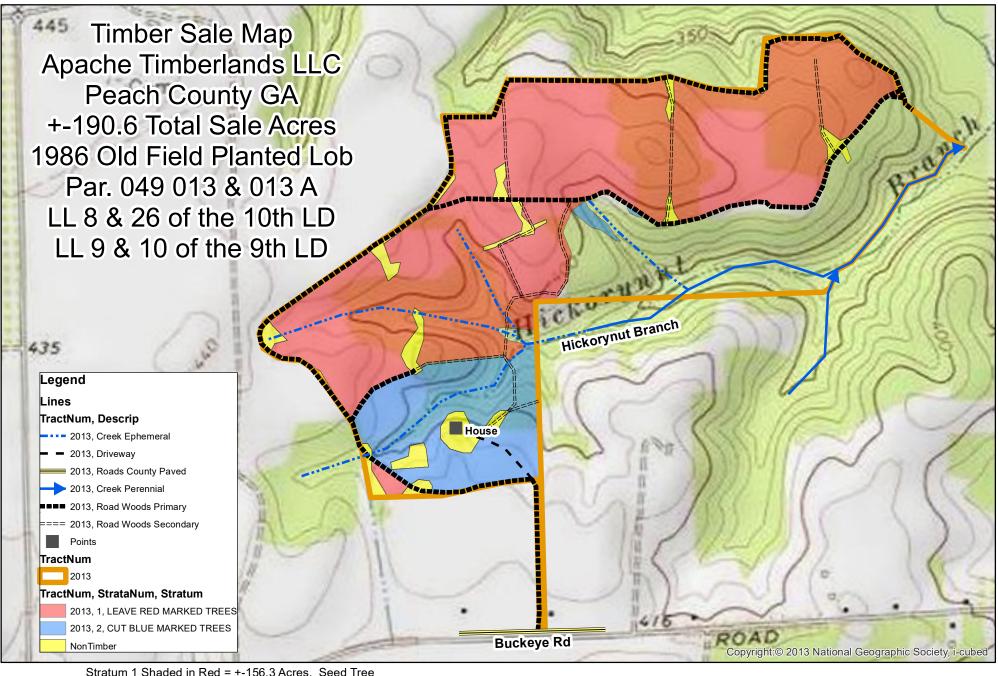
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Albany, Georgia

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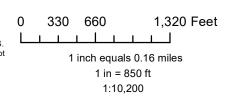


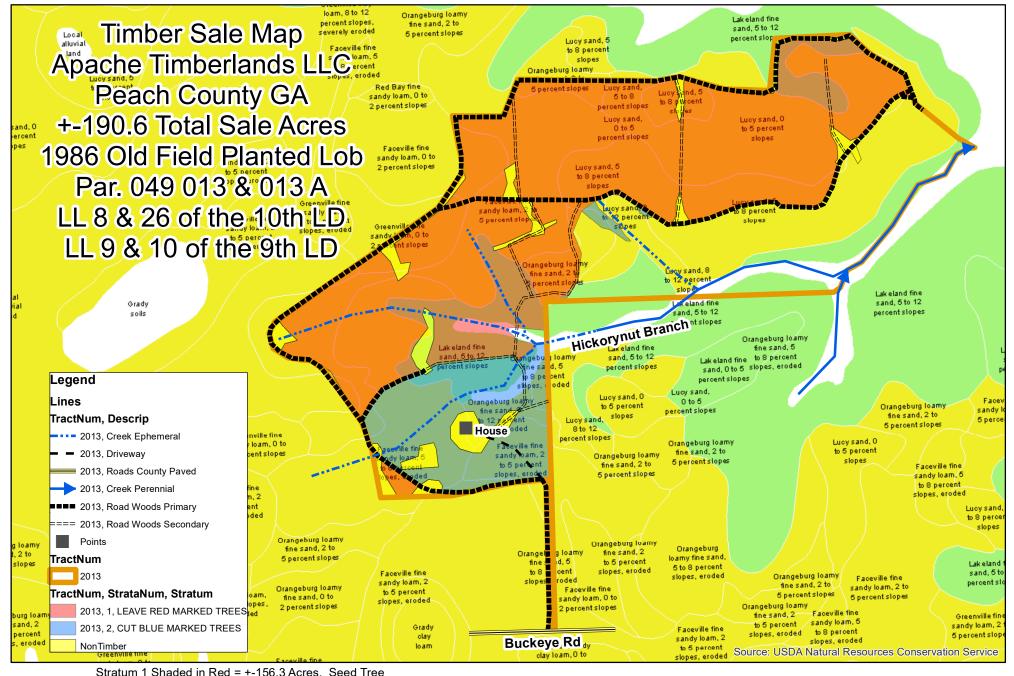
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Albany, Georgia

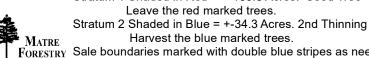
Mapped by Mike Matre in Ar

229-639-4973

Mapped by Mike Matre in ArcGIS. Disclaimer: Map information is not guaranteed.







Consulting, Inc.

Sale boundaries marked with double blue stripes as needed (triple blue stripes on known line trees).

Sale is 1986 Planted Lob mosty on old field site and pruned. Ramp in woods, not existing openings. Rocked roads.



Mapped by Mike Matre in ArcGIS.

