

2020 WRA CONTINUING EDUCATION COURSES 1 & 3

Thursday, February 27th, 2020

Best Western Riverfront

1821 Riverside Ave, Marinette, WI 54143

MCBOR SPONSORED - INSTRUCTOR JONATHAN SAYAS

COURSE 1: Registration: 8:00 a.m. Class from 8:30-12 noon

CE Course 1 – WISCONSIN LISTING CONTRACTS

Course 1 provides licensees mandatory instruction on seller disclosure obligations and defects. This course takes a deep dive into advertising rules and reviews advertising mistakes that led to discipline from the Wisconsin Department of Safety and Professional Services. Course 1 also revisits one of the biggest problem areas in a transaction: distinguishing between real and personal property and what is or is not included in a sale. You will take away instantly applicable pointers to help your sellers avoid disputes with buyers about real and personal property.

COURSE 3 Registration: 12:30 p.m. Class from 12:45-4:15 pm

CE Course 3 – WISCONSIN NEW DEVELOPMENTS:

Course 3 provides licensees mandatory instruction on the Wisconsin Department of Safety and Professional Services complaint and discipline process. This course analyzes new statutes and administrative code provisions that affect your transactions and looks at the history that led to those changes. Finally, Course 3 reviews Wisconsin case law, including a case that affects when a firm earns a commission.

Optional Lunch: Soup & Salad Buffet \$12.00

Lunch reservations have to be made at the time of class reservation

Early Bird Registration postmarked by 2/14/20	Registration postmarked after 2/14/20
Members \$51 for both courses - \$26 one course	Members \$56 for both courses - \$28 one course
Non-Members \$61 for both courses - \$31 one course	Non Members \$66 for both courses - \$33 one course

To Register Please Complete the Attached Page and submit with payment to MCBOR. See the next page for instructions.

FEBRUARY 27TH, 2020
CON-ED REGISTRATION FORM
Courses 1 & 3

Name:

Phone:

Address:

Check which courses you will be taking: Course 1 Course 3

Will you be eating the optional lunch ? (reservations must be made with registration)

YES

NO

Amount enclosed: Amount for course(s) \$_____ + \$12 if having lunch = \$_____

Mail Registration and Payment to:
Marinette County Board of REALTORS
PO Box 164
Menominee, MI 49858

Questions – email mcbor@wra.org or call 715-923-0609