

# SPONSORSHIP OPPORTUNITIES

# **Pilsen Food Truck Social**

# Saturday & Sunday, June 10th & 11th, 2017

### 11am-10pm

on 18th Street between Racine and Throop in Chicago's Pilsen neighborhood.

### \$5 Suggested Donation

Benefiting the Illinois Food Truck Owners Association, Saint Procopius Church soup kitchen and food pantry, and other local non-profits TBA.

www.pilsenfoodtrucksocial.com

# OPTIMUM EVENTS LLC

Contact: Kara Hughes Salgado Optimum Events LLC 773-350-2672 optimumeventschicago@gmail.com www.optimumeventsllc.com





# More About the Event:

Rolling into Chicago's Lower West Side the weekend of June 10th and 11th is the third annual *Pilsen Food Truck Social.* As its eponymous name suggests, food trucks are the centerpiece of this well attended neighborhood street fest. Over 20 food trucks are featured along with local restaurant and retail vendors. There is an optional \$5 donation to attend. A percentage of proceeds from the event benefits the *Illinois Food Truck Owners Association,* Pilsen's *St. Procopius Catholic Church* soup kitchen and food bank, plus more Pilsen area non-profits TBA. In 2015 & 2016 the event raised over \$11,000 for the Pilsen area non-profit benefactors!

In addition to the mobile eats and the feel good charitable factor, other elements will help put the "social" into *Pilsen Food Truck Social*. For starters, Pilsen's own *Thalia Hall* programs the live music stage, promising a mix of relevant and cutting edge music - plus kid mariachi bands and local DJs. A partnership with *Revolution Brewing*, Chicago's hometown craft brewery, also gives patrons a well-rounded variety of ice-cold *Revolution* beer, each year featuring a new brew produced especially for *Pilsen Food Truck Social*! The neighborhood of Pilsen itself will be on showcase, with dozens of local artisans, retailers, local restaurants and non-profits participating as vendors. New in 2017 the event becomes even more family friendly, St. Procopius Church is planning a family fun area with rides, games, crafts and kid activities as an additional fundraiser for the church within the festival site.

Culture thrives in Pilsen and the rest of Chicago is invited to explore the heart of the community while at the street fest. It's here, in Pilsen, where bold murals have blossomed in the most unexpected places — on the fronts of homes, along railway overpasses, and wrapped around train platforms. The artful vibe continues within storefront galleries and studios. It's a neighborhood that pulses with a youthful spirit and is ever evolving. Pilsen Food Truck Social attendees can spend the day, before, during or after the fest, discovering the diverse collection of offbeat vintage shops, independent coffee houses and quaint cafes alongside bodegas, panaderias and ethnic restaurants dotted throughout the neighborhood. *Thalia Hall* will also feature ticketed shows inside their historic venue.

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# Attendance & Target Audience:

**Pilsen Food Truck Social** appeals to a wide audience from trendsetting Millennials to Chicago-land foodies and Gen Xers, Pilsen area neighbors, families, festival and live music enthusiasts of all ages attend the event. The audience is quite diverse!

# **Additional Exposure**:

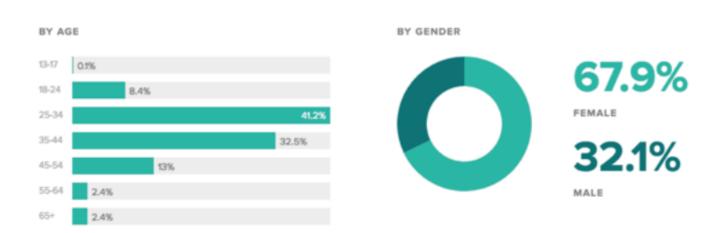
500 posters and 5,000 postcards are produced with sponsor logos and distributed locally.

**Social Media Marketing:** The Illinois Food Truck Owners Association, the participating food trucks, Thalia Hall, and the event's *Facebook* Page, Instagram and *Twitter* accounts promote the event and certain top tier sponsors to thousands of fans and followers. **#PILSENFTS @PilsenFTS** 

Additional Marketing: *Traffic PR* is hire to secure publicity and press releases are sent to over 100 local and national press contacts. *M Social Strategies* is hired to manage social media marketing.

# **2016 Social Media Statistics:**

	Fan Growth	Total Impressions	Total Fans
Facebook	523	761k+	1486
Twitter	128	23k+	311
Instagram	325	n/a	466





# **Pilsen Food Truck Social Media Exposure**

The professional social media marketing firm M Social Strategies and boutique PR & Marketing agency Traffic *PR* are contracted to manage social media, issue press releases and secure editorial coverage for the event.

# **2016 Publicity Summary:**

### Not Inclusive of All Press Generated

### Chicago Tribune • Explore Chicago www.chicagotribune.com/explorechicago

### American Music Festival July 1-3; 530-535 daily Recordency Helph Co

Celebroting its 35th iteration, this celebration of Conserving an Joyn Heraran, Tim contration in roots and country multic cristeries free stopes. In Barwyn home ar test spiniour land baswed multi versal) Rtifernik's The linsup incudes od schoolers like Jenes McMutry, galand crim-leg brother duo the Cottoe Blassees and local science The termination. nes Tributosouvet.

### ► WestFest

July 8-10; \$5 donatory werfwitchisogo.com This year the West Town fest expands into mini day (Inday). The five music is booked by Empty Bottle, there's also a DJ stage focused on Chicago house and a kets stage programmed by Berr Kitchen. The Ineup for 2016 has yet to be sunced but all stages emphasize local taient

### Square Roots

July 8-10; \$10 donation; squarerooth.org The Old Town School of Folk Music (amusingly headquartered in Liscoln Square) has long cu-rates some at the summer's bear music feats. There's four stages, local food vendors and an evenbody-join along ethos. Mhere else can you hear gamelen (traditional indonesian percosion) join a group hula-hooping and take a hara workhop?

### ▶ Albany Park World Fest

Few neighborhoods exemplify the American melting-pot ideal as much as Albany Park, where tely five dozen languages are spak The last brings tagether Brazilian beas, West Afname a few. Lonus: The food is just as diverse.

### **Best for the food**

 Pilsen Food Truck Social Aune 11-12; \$5 donatory piltenfoodtrucksocial.com

Local is the name of the game for the ne est entry on this list. About 30 area faod trucks line 18th Street; kat year's debut featured everything from plerogies to empenadas to dough nuts. Plasm restaurants get into the mix as well. Chicogo's owe Revolution Browery showcases its ners, including a new brew concocted just for 32 CHICAGOTRIBUNE COM/EXPLORICHICAGO



the weekend. Part of the proceeds berdfills erol opencies, including the Illinois Food that the 9-10, \$10 domation; rescentions Association and Pilsen's food beal Sec.

### Neperville Rib Fest July 1-4; \$15; ibfest.net

For rearly three decodes, this clearly de celebrarion of park eats has sued bedeards to Naperville's Knoch Park, reard \$15 a tion to combat child and spossal abuse headliners include major maintrean Tonic, Sheryl Crow, Gin Blossom and Le a but you'll really go for the pulled park of becue chicken. The 12 rib verdos pe ing around: They compete to vie begins a source and kids' choice.

# on; roscoevillogeburger

Everyone gets to vote for their fovorite barger dring this two-day list, celebrating that belowed while of semmer sockouts (Loss year's winner; Becher & the Burger, will be back so defend its Power.) Go classic or try barger variations, such on vegale or se

### Chicago Hot Dog Fest here; chicogo

otcogfest.com Dre of the never kids on the street-lestel block the fourth annual hor Dog Fest at Cark and LaSaile has been such a hit, it exprivided to three days kat year. In keeping

with the standards of its bereficiary, the Chi-cogo History Museum, the featival includes a sperkers strage where hot dag historians and restourateurs hold forth on the glories of snusage.

### 🕨 Chicago Gourmet

Sept. 23-25; \$185 doily: \$295 weekend pass; chicogogourmit.org

Clearly a case of saving the best (or at least the sworkest) for last, Bon Appetit magazine's us-scale testival for toodes returns to Niltermium Pork, his year leanang its fint host chef, Rok Bayles, of Frontein and Topolobompo tame. The theme the year is "Food is Art!"; one morifestation will be dishes inspired by Shakespeard's plays. Dur take? Pricey, but wath it.

CHICAGOTRIBUNE C.OM/EXPLORECHICAGO 33

Chicago Tribune • Dining Section • June 10, 2016

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Chicagoist

### Chicago Magazine

http://www.chicagomag.com/Chicago-Magazine/July-2016/11-Neighborhood-Fests-That-Are-Actually-Worth-Your-Time/

### Chicago Now

http://www.chicagonow.com/show-me-chicago/2016/03/chicago-summer-festivals-2016-calendar-of-summerfestivals-and-events/

Chicago Reader

Choose Chicago http://www.choosechicago.com/articles/view/chicago-festivals/1446/

City of Chicago

Daily Herald

Everfest

Metromix http://chicago.metromix.com/stories/4385-chicago-s-2016-festival-guide

Redeye

http://www.redeyechicago.com/restaurants-bars/redeye-chicago-summer-festivals-2016-guide-20160427story.html

### SongKick

Thrillist

https://www.thrillist.com/events/chicago/every-single-festival-in-chicago-this-summer

Time Out Chicago Chicago Tribune CBS Local Chicagoist Chicago Business **Daily Herald DNA** Info **Chicago Reader** Chicago magazine **Choose Chicago Concierge Preferred** Inside Hook Metromix Thrillist Windy City Live / ABC 7 WGN TV Windy City Live

### Arts of Life

**Cage and Aquarium** 

### Chicago Business

Unique Monthly Visitors: 3,535,118

https://www.chicagobusiness.com/article/20160601/NEWS0701/160539972/10-things-to-do-in-chicagohaymarket-musical-chicago-rhythm-fest



Chicago Food Truck Finder

Chicagoings Unique Monthly Visitors: 791

**Chicago Innerview** 

### Chicagoist Unique Monthly Visitors: 2,435,070 http://chicagoist.com/2016/05/31/our\_favorite\_events\_in\_chicago\_this\_43.php



### Chicago Magazine Unique Monthly Visitors: 1,524,825 http://www.chicagomag.com/arts-culture/June-2016/The-Top-Five-Things-to-Do-This-Week/



**Chicago Music** 

### **Unique Monthly Visitors: 913**

**Chicago Music Guide** 

Chicago on the Cheap Unique Monthly Visitors: 12,631

Chicago Public Library Unique Monthly Visitors: 1,460,634

Chicago Reader Unique Monthly Visitors: 1,593,034 <u>http://www.chicagoreader.com/chicago/summer-guide-music-festivals-pitchfork-lollapalooza-riot-taste/Content?oid=22140116</u>



http://www.chicagoreader.com/Bleader/archives/2012/05/31/festivals-fundraisers-and-other-food-and-drinkevents

	R the ( MUSIC ARTS & CULTURE   FILM   BE   ROAD THPS   RESTAURANTS   BAR GUIDE   COCKTAIL CHALL	
ALL   NEWS   MUSIC	ARTS   FILM   FOOD	THE READER'S AGENDA
sår Like 0 🔊 Turent C	En Co	Tweth Night @ various Exile Inside Out @ Heaven
« On the B Side: Local labels, a fake   FOOD CHAIN / FOOD & DRINK	Shows to see: Jason Moran, Urizen,. THURBDAY, MAY 31, 2012	OR SEARCH FOR ALL EVENTS
Festivals, fund-raiser Posted By Alison Marcotte on 06.31	rs, and other food and drink events 12 at 01:00 PM Thursday31	- 2016 (875) Jul 2016 (83) Jun 2016 (137) May 2016 (113) Apr 2016 (126)
РНОТОБ.СОМ	At Chicago Maifest attendees can quaff Louis Glunz Beers Inc.'s beers Hofbrau Original and Pabst Blue Ribbon. The German festival will include food, music, and cultural events. \$/st-6/3; Thu 5 PM-920 PM, Fri 5 PM-n PM, Sat noon-11 PM, Sun noon-10 PM, Chicago Maifest, Lincoh and Leland in Lincohs Square.	Mar 2016 (150) Feb 2016 (141) Jan 2016 (123) * 2014 (2016) * 2014 (2082) * 2013 (2016) * 2013 (2089) * 2013 (2001) * 2010 (3045) * 2006 (445)

Chicago Sun-Times Unique Monthly Visitors: 24,837,200 http://chicago.suntimes.com/entertainment/music-movies-food-more-await-at-chicago-area-summer-festivals/



Choose Chicago Unique Monthly Visitors: 1,444,868

City of Chicago Unique Monthly Visitors: 3,812,824 http://www.cityofchicago.org/city/en/depts/dca/supp\_info/nghdfest34.html



Concierge Preferred Unique Monthly Visitors: 1,400

Daily Herald Unique Monthly Visitors: 3,590,940 http://www.dailyherald.com/article/20160601/entlife/160609965/



DNA Info Chicago Unique Monthly Visitors: 5,694,187

Do 312 Unique Monthly Visitors: 675,181

Inside Hook Unique Monthly Visitors: 2,618,604 http://www.insidehook.com/chicago/culture-hound-june-2016



### Kid Trail http://kidtrail.com/KidTrail-Picks.aspx?cat=Chicago%20Local&pick=5150



Make it Better Unique Monthly Visitors: 233,359

Music Defined Unique Monthly Visitors: 1,370

RedEye Chicago Unique Monthly Visitors: 853,206

**Respect Your Youngers** 

Song Kick Unique Monthly Visitors: 27,940,572

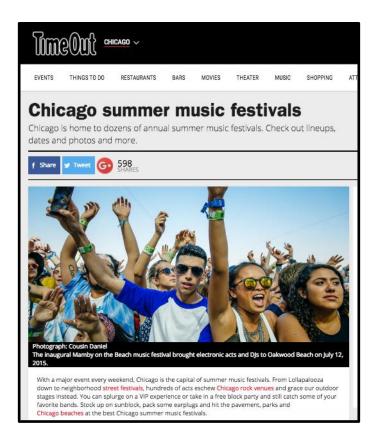
**Sponsor Chicago** 

Thrillist Unique Monthly Visitors: 53,805,472

TimeOut Chicago Unique Monthly Visitors: 53,709,170 https://www.timeout.com/chicago/music/concerts-in-chicago-june-live-music-calendar



https://www.timeout.com/chicago/music/chicago-summer-music-festivals-concert-event-calendar



**These Days** 

**Third Coast Review** 

WGN Radio Unique Monthly Visitors: 649,431

WTTW Chicago Tonight Unique Monthly Visitors: 1,033,970 http://chicagotonight.wttw.com/2016/06/02/weekend-events-festival-season-full-swing



WXRT 93.1 Unique Monthly Visitors: 314,258,101 http://wxrt.cbslocal.com/2016/04/29/5-summer-festivals-to-get-excited-about/

## **Pilsen Food Truck Social Pictures:**



























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# **Sponsorship Packages:**

Sponsorship package prices range depending on the type of sponsor, the onsite vendor space needs and activities, the specific perks and the desired level of brand exposure.

Custom sponsorship packages are created according to the sponsor's individual category, goals, onsite needs, objectives and budget.

Pilsen Food Truck Social sponsorship benefits can include but are not limited to:

- Category exclusivity
- Presenting sponsorship of the event, a live music stage, or special area such as a sponsored VIP area or special lounge
- Logo inclusion in print ads, collateral materials and internet
- Corporate banner placement onsite
- Logo placement on live music stage banners
- Logo placement on entrance gate banners
- Logo and link on event website sponsor page
- Logo, image and/or message promoted on event social media platforms
- Sales and/or sampling rights (certain exclusions apply)
- Customized promotions
- Give-aways and bounce back programs
- On-site activation with varying footprint sizes

Additional equipment can be supplied such as tents, counters, kitchen equipment, tables, sign poles, chairs; plus access to electricity. Vehicles, inflatables, games and other promotional items can be brought in by sponsor to the onsite space.

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