

relation**SHAPE**[™] **BENEFITS**

FOR ORGANIZATIONS



Your new relation**SHAPE**[™] skills will help you:

- ❖ Identify your *preferred* communication style
- ❖ Increase your impact by *adapting* your style
- ❖ Learn *strategies* for approaching prospectives sales & customer meetings, presentations or proposals

Results will:

- ❖ Decrease down time, absenteeism and turnover
- ❖ Reduce turnover saving 200%* of any given salary (*Zane Benefits)
- ❖ Increase management's ability to carry out your mission, vision and values
- ❖ Motivate employees to perform at their peak
- ❖ Build a motivational, collaborative environment
- ❖ Increase work satisfaction
- ❖ Boost productivity
- ❖ Develop strong teams

Endorsements:

"I wanted my dental office staff to be more efficient and work as a team. The results we achieved through your workshops and individual mentoring sessions taught us how to approach each other under pressure and reduce division between the front and back office. Our production is up and we appreciate your solution oriented focus. Thank you, Linda." (J. Lo DDS, Comfortable Care Dental)