

## Balance Sheet

Properties: Spyglass Landing Condominiums - Spyglass Landing Drive Marshfield, MA 02050

As of: 10/31/2018

Accounting Basis: Accrual

| Account Number                                 | Account Name                              | Balance           |
|------------------------------------------------|-------------------------------------------|-------------------|
| <b>ASSETS</b>                                  |                                           |                   |
| <b>Cash</b>                                    |                                           |                   |
| 10100                                          | Cash Checking - Operating                 | 42,675.03         |
| 10600                                          | Cash Savings - Working Capital            | 11,855.06         |
| 10700                                          | Cash Savings - Reserves                   | 148,733.09        |
| <b>Total Cash</b>                              |                                           | <b>203,263.18</b> |
| <b>Long Term Reserves</b>                      |                                           |                   |
| 10770                                          | Santander - Money Market                  | 51,762.65         |
| 10780                                          | RFCU CD#1 2/25/16 15 mo 1.5%              | 77,943.86         |
| 10800                                          | RFCU CD#2 2/25/16 15 mo 1.5%              | 77,943.86         |
| 12120                                          | Certificate of Deposit - Coastal          | 103,827.36        |
| 12122                                          | Certificate of Deposit - South Shore Bank | 75,126.88         |
| 12140                                          | WWTP Trust CD1                            | 9,058.03          |
| 12150                                          | WWTP Trust CD2                            | 8,947.05          |
| 12160                                          | WWTP Trust CD3                            | 8,941.23          |
| 12170                                          | Citizens - Money Market                   | 50,494.64         |
| <b>Total Long Term Reserves</b>                |                                           | <b>464,045.56</b> |
| <b>Wastewater Treatment Plant Escrow</b>       |                                           |                   |
| 12100                                          | WWTP CD#2 -Coastal                        | 42,289.63         |
| 12110                                          | WWTP CD#1 -Coastal                        | 55,930.77         |
| <b>Total Wastewater Treatment Plant Escrow</b> |                                           | <b>98,220.40</b>  |
| 11120                                          | Prepaid Expenses                          | 690.00            |
| 13100                                          | Assessments Receivable                    | 718.00            |
| <b>TOTAL ASSETS</b>                            |                                           | <b>766,937.14</b> |
| <b>LIABILITIES &amp; CAPITAL</b>               |                                           |                   |
| <b>Liabilities</b>                             |                                           |                   |
| 30100                                          | Accounts Payable                          | 2,012.10          |
| 30200                                          | Accrued Expenses                          | 3,200.00          |
| 30450                                          | Due to Working Capital Reserve            | 5,000.00          |
| 33100                                          | Prepaid Owner Assessments                 | 22,860.81         |
| <b>Total Liabilities</b>                       |                                           | <b>33,072.91</b>  |
| <b>Capital</b>                                 |                                           |                   |
| 50090                                          | Snow Removal Reserve                      | 4,254.29          |
| 50100                                          | Reserves - Unallocated                    | 577,727.92        |
| 50110                                          | YTD Interest on Reserves                  | 3,850.13          |
| 50340                                          | Reserves - Working Capital                | 11,837.32         |
| 50350                                          | YTD Interest Working Capital              | 17.74             |
| 55080                                          | WWTP Escrow Account                       | 98,220.40         |
| 55090                                          | WWTP - Trust                              | 26,946.31         |
| 55100                                          | Prior Year Net Inc./(Loss)                | 8,432.34          |
| <b>Calculated Retained Earnings</b>            |                                           | <b>2,577.78</b>   |

Balance Sheet

| Account Number | Account Name                | Balance    |
|----------------|-----------------------------|------------|
|                | Total Capital               | 733,864.23 |
|                | TOTAL LIABILITIES & CAPITAL | 766,937.14 |

## Annual Budget Comparison

**Properties:** Spyglass Landing Condominiums - Spyglass Landing Drive Marshfield, MA 02050

**As of:** Oct 2018

**Additional Account Types:** None

**Accounting Basis:** Accrual

| Account Number                     | Account Name                | MTD Actual       | MTD Budget       | MTD \$ Var.  | YTD Actual        | YTD Budget        | YTD \$ Var.      | Annual Budget     |
|------------------------------------|-----------------------------|------------------|------------------|--------------|-------------------|-------------------|------------------|-------------------|
| <b>Income</b>                      |                             |                  |                  |              |                   |                   |                  |                   |
| 63100                              | Assessment Income           | 40,320.00        | 40,320.00        | 0.00         | 403,200.00        | 403,200.00        | 0.00             | 483,840.00        |
| 63300                              | Supplemental Assmt. Income  | 0.00             | 0.00             | 0.00         | 9,240.00          | 0.00              | 9,240.00         | 0.00              |
| 63400                              | Late Fee Income             | 75.00            | 0.00             | 75.00        | 775.00            | 0.00              | 775.00           | 0.00              |
| 69200                              | Misc. Income                | 0.00             | 0.00             | 0.00         | 285.00            | 0.00              | 285.00           | 0.00              |
| <b>Total Operating Income</b>      |                             | <b>40,395.00</b> | <b>40,320.00</b> | <b>75.00</b> | <b>413,500.00</b> | <b>403,200.00</b> | <b>10,300.00</b> | <b>483,840.00</b> |
| <b>Expense</b>                     |                             |                  |                  |              |                   |                   |                  |                   |
| 70100                              | Management Fees             | 2,688.00         | 2,688.00         | 0.00         | 26,880.00         | 26,880.00         | 0.00             | 32,256.00         |
| 70200                              | Accounting Fees             | 0.00             | 464.58           | 464.58       | 3,900.00          | 4,645.80          | 745.80           | 5,575.00          |
| 71600                              | Legal & Professional Fees   | 0.00             | 58.33            | 58.33        | 0.00              | 583.30            | 583.30           | 700.00            |
| 72800                              | Insurance                   | 4,264.78         | 3,583.33         | -681.45      | 38,433.52         | 35,833.30         | -2,600.22        | 43,000.00         |
| 74300                              | Federal Income Tax          | 0.00             | 0.00             | 0.00         | 1,000.00          | 0.00              | -1,000.00        | 0.00              |
| 74400                              | State & Local Income Tax    | 0.00             | 0.00             | 0.00         | 2,000.00          | 1,300.00          | -700.00          | 1,300.00          |
| 78900                              | Misc. G & A                 | 55.35            | 91.67            | 36.32        | 591.67            | 916.70            | 325.03           | 1,100.00          |
| 89100                              | Electricity                 | 1,950.90         | 2,083.33         | 132.43       | 21,353.87         | 20,833.30         | -520.57          | 25,000.00         |
| 89303                              | Water for Irrigation System | 0.00             | 0.00             | 0.00         | 3,990.48          | 2,500.00          | -1,490.48        | 7,000.00          |
| 89500                              | Gas                         | 19.80            | 30.00            | 10.20        | 343.18            | 300.00            | -43.18           | 360.00            |
| 89900                              | Telephone                   | 111.41           | 50.83            | -60.58       | 668.43            | 508.30            | -160.13          | 610.00            |
| 91500                              | Waste Water Treatment Plant | 3,200.00         | 5,416.67         | 2,216.67     | 51,087.79         | 54,166.70         | 3,078.91         | 65,000.00         |
| 95800                              | Misc. Maintenance           | 17,744.45        | 3,083.33         | -14,661.12   | 46,534.97         | 30,833.30         | -15,701.67       | 37,000.00         |
| 96100                              | Lawn Maint. & Landscaping   | 12,827.11        | 12,000.00        | -827.11      | 79,207.11         | 84,000.00         | 4,792.89         | 96,000.00         |
| 96500                              | Alarm/ Security Services    | 55.95            | 58.92            | 2.97         | 559.50            | 589.20            | 29.70            | 707.00            |
| 96550                              | Environmental Annual Fee    | 0.00             | 0.00             | 0.00         | 0.00              | 0.00              | 0.00             | 8,320.00          |
| 97500                              | Extermination               | 0.00             | 83.33            | 83.33        | 400.00            | 833.30            | 433.30           | 1,000.00          |
| 98000                              | Snow Removal                | 0.00             | 0.00             | 0.00         | 51,310.00         | 46,500.00         | -4,810.00        | 64,500.00         |
| 98800                              | Gutter Cleaning             | 980.00           | 0.00             | -980.00      | 3,735.00          | 0.00              | -3,735.00        | 1,500.00          |
| <b>99000 Reserve Contributions</b> |                             |                  |                  |              |                   |                   |                  |                   |
| 99100                              | Reserves - Unallocated      | 7,001.00         | 7,001.00         | 0.00         | 70,010.00         | 70,010.00         | 0.00             | 84,012.00         |

### Annual Budget Comparison

| Account Number                     | Account Name                     | MTD Actual        | MTD Budget       | MTD \$ Var.       | YTD Actual        | YTD Budget        | YTD \$ Var.       | Annual Budget     |
|------------------------------------|----------------------------------|-------------------|------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| 99121                              | Reserves - DEP Trust Requirement | 741.67            | 741.67           | 0.00              | 7,416.70          | 7,416.70          | 0.00              | 8,900.00          |
| 99460                              | Reserves - Repay Reserves        | 0.00              | 0.00             | 0.00              | 1,500.00          | 0.00              | -1,500.00         | 0.00              |
| <b>Total Reserve Contributions</b> |                                  | <b>7,742.67</b>   | <b>7,742.67</b>  | <b>0.00</b>       | <b>78,926.70</b>  | <b>77,426.70</b>  | <b>-1,500.00</b>  | <b>92,912.00</b>  |
| <b>Total Operating Expense</b>     |                                  | <b>51,640.42</b>  | <b>37,434.99</b> | <b>-14,205.43</b> | <b>410,922.22</b> | <b>388,649.90</b> | <b>-22,272.32</b> | <b>483,840.00</b> |
|                                    |                                  |                   |                  |                   |                   |                   |                   |                   |
| Total Operating Income             |                                  | 40,395.00         | 40,320.00        | 75.00             | 413,500.00        | 403,200.00        | 10,300.00         | 483,840.00        |
| Total Operating Expense            |                                  | 51,640.42         | 37,434.99        | -14,205.43        | 410,922.22        | 388,649.90        | -22,272.32        | 483,840.00        |
| <b>NOI - Net Operating Income</b>  |                                  | <b>-11,245.42</b> | <b>2,885.01</b>  | <b>-14,130.43</b> | <b>2,577.78</b>   | <b>14,550.10</b>  | <b>-11,972.32</b> | <b>0.00</b>       |
|                                    |                                  |                   |                  |                   |                   |                   |                   |                   |
| Total Income                       |                                  | 40,395.00         | 40,320.00        | 75.00             | 413,500.00        | 403,200.00        | 10,300.00         | 483,840.00        |
| Total Expense                      |                                  | 51,640.42         | 37,434.99        | -14,205.43        | 410,922.22        | 388,649.90        | -22,272.32        | 483,840.00        |
|                                    |                                  |                   |                  |                   |                   |                   |                   |                   |
| <b>Net Income</b>                  |                                  | <b>-11,245.42</b> | <b>2,885.01</b>  | <b>-14,130.43</b> | <b>2,577.78</b>   | <b>14,550.10</b>  | <b>-11,972.32</b> | <b>0.00</b>       |