



## THE LEADERSHIP CENTER OVERVIEW

**Business Background:** The Leadership Center (TLC) is a management consulting and training firm with capability to assist clients in the for-profit world, not-for profit world, and government world. We are a two-person firm with 80 years of combined experience. Our principals are well educated, holding seven college degrees.

**Key areas of specialization**: Strategy, training, teaching, meeting facilitation, organizational troubleshooting, regulatory compliance, environmental engineering, document development.

#### CORE COMPETENCIES & DESCRIPTION OF SERVICES

Organizational core competencies: Management consulting, audits and troubleshooting; temporary CEO; strategic planning and facilitation; outsourced organization management services such as member relations; training; conference management; document development (writing, editing, artwork and desktop publishing); regulatory compliance; expert witness testimony; proposal writing; legislative advocacy.

Goods and/or services offered by our firm: We are not a provider of goods, but some of our clients provide goods. We are a professional services firm. We work for the for-profit sector (e.g., utility companies, retailers). We work for government agencies (e.g., state universities, city governments). We work for non-profit organizations (e.g., trade associations, professional societies, Chambers of Commerce, colleges).

### **DBE NAICS CODES**

541611

611430

## LICENSE & CERTIFICATIONS

State and Federal Certification: (Agency and Certification Type): GA DBE

**Professional Licenses and Certifications**: William Griffin is a member of the Massachusetts Bar. Louise Walters is certified by the Institute of Operations Management.

# **CAPACITY**

**GDOT Registration Capacity:** GDOT DBE. We are a woman owned small business enterprise. **Other (e.g., Insurance, etc.):** We are prepared to arrange insurance coverage if needed.