



## 2023 CALIFORNIA CUSTOMARY PRACTICES GUIDE - POPULAR COUNTIES

| COUNTY         | ESCROW CHARGES / FEES  | TITLE FEE (OWNER'S POLICY)            | COUNTY TRANSFER TAX TAX PER THOUSAND | CITY TRANSFER TAX TAX PER THOUSAND   |
|----------------|------------------------|---------------------------------------|--------------------------------------|--|
| Alameda        | Buyer Pays             | Buyer Pays                            | Seller Pays - \$1.10                 | Split - Buyer/Seller: <b>Alameda</b> \$12.00   <b>Albany</b> \$15.00   <b>Berkeley</b> <sup>1</sup> \$15.00 for Purchase Price up to \$1.8 million, \$25 over \$1.8 million   <b>Emeryville</b> <sup>1</sup> \$12.00 for less than \$1 million; \$15 for \$1-\$2 million; \$25 over \$2 million   <b>Hayward</b> \$8.50   <b>Oakland</b> 1% of Purchase Price up to \$300,000, 1.5% for \$300,001 to \$2 million, 1.75% over \$2 million and up to \$5 million, 2.5% over \$5 million   <b>Piedmont</b> \$13.00   <b>San Leandro</b> - \$11.00 |
| Colusa         | Split - Buyer / Seller | Split - Buyer / Seller                | Seller Pays - \$1.10                 | None   |
| Contra Costa   | Buyer Pays             | Buyer Pays                            | Seller Pays - \$1.10                 | Split Buyer/Seller: <b>Richmond</b> - based on full sales price: \$100 to \$999,999 = 0.7%   \$1,000,000 to \$2,999,999 = 1.25%   \$3,000,000 to \$9,999,999 = 2.5%   \$10,000,000 and above = 3%   <b>El Cerrito</b> - \$12.00  |
| El Dorado      | Split - Buyer / Seller | Split - Buyer / Seller                | Seller Pays - \$1.10                 | None   |
| Fresno         | Split - Buyer / Seller | Seller Pays                           | Seller Pays - \$1.10                 | None   |
| Glenn          | Split - Buyer / Seller | Split - Buyer / Seller                | Seller Pays - \$1.10                 | None   |
| Kern           | Split - Buyer / Seller | Seller Pays                           | Seller Pays - \$1.10                 | None   |
| Los Angeles    | Split - Buyer / Seller | Seller Pays                           | Seller Pays - \$1.10                 | Seller Pays: <b>Culver City</b> - \$4.50   <b>City of Los Angeles</b> <sup>2</sup> - 0.45% up to \$5 million; 4.45% over \$5 million - \$10 million; 5.95% over \$10 million   <b>Pomona</b> - \$2.20   <b>Redondo Beach</b> - \$2.20   <b>Santa Monica</b> - \$3 under \$5 million; \$6 over \$5 million - \$8 million; \$56 over \$8 million <sup>3</sup>  |
| Marin          | Buyer Pays             | Buyer Pays                            | Seller Pays - \$1.10                 | Seller Pays: <b>San Rafael</b> - \$2.00  |
| Merced         | Split - Buyer / Seller | Split - Buyer / Seller                | Seller Pays - \$1.10                 | None   |
| Monterey       | Split - Buyer / Seller | Seller Pays                           | Seller Pays - \$1.10                 | None   |
| Napa           | Buyer Pays             | Buyer Pays                            | Seller Pays - \$1.10                 | None   |
| Orange         | Split - Buyer / Seller | Seller Pays                           | Seller Pays - \$1.10                 | None   |
| Placer         | Split - Buyer / Seller | Split - Buyer / Seller                | Seller Pays - \$1.10                 | None   |
| Riverside      | Split - Buyer / Seller | Seller Pays                           | Seller Pays - \$1.10                 | Seller Pays: <b>Riverside</b> - \$1.10   |
| Sacramento     | Split Buyer/Seller     | Seller Pays                           | Seller Pays - \$1.10                 | Split - Buyer/Seller: <b>Sacramento</b> - \$2.75   |
| San Benito     | Seller Pays            | Seller Pays                           | Seller Pays - \$1.10                 | None   |
| San Bernardino | Split - Buyer / Seller | Seller Pays                           | Seller Pays - \$1.10                 | None   |
| San Diego      | Split - Buyer / Seller | Seller Pays                           | Seller Pays - \$1.10                 | None   |
| San Francisco  | Buyer Pays             | Buyer Pays                            | Included in the City Transfer Tax    | Seller Pays: \$5.00 for less than \$250,000, \$6.80 from \$250,001 to \$999,999, \$7.50 from \$1,000,000 to \$4,999,999, \$22.50 from \$5,000,000 to \$9,999,999, \$55.00 from \$10,000,000 to \$24,999,999, \$60.00 for \$25,000,000+   |
| San Joaquin    | Split - Buyer / Seller | Split - Buyer / Seller                | Seller Pays - \$1.10                 | None   |
| San Mateo      | Buyer Pays             | Buyer Pays                            | Seller Pays - \$1.10                 | Split - Buyer/Seller: <b>San Mateo</b> - \$5.00/\$15 over \$10 Million <sup>4</sup>   <b>Hillsborough</b> \$0.30   |
| Santa Clara    | Seller Pays            | Seller Pays                           | Seller Pays - \$1.10                 | Split Buyer/Seller: <b>Mountain View</b> \$3.30   <b>Palo Alto</b> \$3.30   <b>San Jose</b> \$3.30<br><i>For San Jose: In addition to the above, additional transfer tax applied on sales over \$2 Million, based on full sales price:</i><br>0.75% - \$2,000,000 to \$5,000,000   1.0% - \$5,000,000.01 to \$10,000,000<br>1.5% - \$10,000,000.01 and higher  |
| Santa Cruz     | Split - Buyer / Seller | Split - Buyer / Seller                | Seller Pays - \$1.10                 | None   |
| Solano         | Buyer Pays             | Buyer Pays                            | Seller Pays - \$1.10                 | Seller Pays: <b>Vallejo</b> - \$3.30   |
| Sonoma         | Buyer Pays             | Buyer Pays                            | Seller Pays - \$1.10                 | Seller Pays: <b>Santa Rosa</b> - \$2.00   <b>Petaluma</b> - \$2.00   |
| Stanislaus     | Split - Buyer / Seller | Seller Pays<br>Except Turlock (50/50) | Seller Pays - \$1.10                 | None   |
| Sutter         | Split - Buyer / Seller | Seller Pays                           | Seller Pays - \$1.10                 | None   |
| Ventura        | Split - Buyer / Seller | Seller Pays                           | Seller Pays - \$1.10                 | None   |
| Yolo           | Split - Buyer / Seller | Buyer - Davis<br>Seller - All Other   | Buyer - Davis<br>Seller - All Other  | Seller Pays: <b>Woodland</b> - \$1.10  |
| Yuba           | Split - Buyer / Seller | Seller Pays                           | Seller Pays - \$1.10                 | None   |

1. Effective Jan 1, 2023. 2. Effective April 1, 2023 3. Effective March 1, 2023 4. Effective December 22, 2022. All closing costs contained in this brochure reflect customary practices within the state of California but Chicago Title Company makes no express or implied warranty regarding the information presented and assumes no responsibility for errors or omissions. ©2023 Chicago Title Company. All Rights Reserved.