



# EGO VS OPPORTUNITY: Change 'NEED' to 'LEAD'

## Consideration Worksheet

Three areas to consider when assessing an opportunity:

- Actual responsibilities
- Social Considerations
- Economic Considerations

For each, make a list of items. Note those items that are very important to your decision.

### Responsibilities of the Position

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_
- d) \_\_\_\_\_

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### Social Considerations

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_
- d) \_\_\_\_\_
- e) \_\_\_\_\_

### Economic Considerations

- a) \_\_\_\_\_
- b) \_\_\_\_\_
- c) \_\_\_\_\_
- d) \_\_\_\_\_
- e) \_\_\_\_\_



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Let your ego change NEED to LEAD

**N**on  
**E**levating /  
**E**conomic  
**D**emands

What will you **L**earn?  
How/Who will you **E**ngage?  
How will you **A**dapt?  
How will you **D**istinguish yourself?

**For each item you listed on page 1, answer these questions.**

- 1) Is that item Very Important to you?
- 2) Is it a NEED? If yes, is it a complete deal breaker if you do not get it?
- 3) When you think about the LEAD aspects, do they outweigh forgoing the NEED?

Based on these responses, if there are minimal NEEDs (many are negotiable), and many LEAD benefits, there should be a strong consideration of the opportunity.

Ready for more? Join me on March 24<sup>th</sup> 2021, at 8pm Eastern time for a Free 1-hour “Ego vs Opportunity Intro Session” where we will talk about considerations and how you can maximize opportunities. Register using this link:  
<https://zoom.us/meeting/register/tJcuduisrjkoEt2AdjYdmNilCLShKQUxID07>

NOTE: This is just a guidance document, all final decisions are based on your personal circumstances.