

Gov. Beshear Awards \$5 Million to Barkley Regional Airport for New Terminal

Today, Gov. Andy Beshear visited the Barkley Regional Airport to announce a \$5 million state contribution to support the building of a new airport terminal that will improve access, enhance the customer service experience and encourage future growth in western Kentucky.

State and local officials, as well as representatives from the business community, gathered to celebrate progress on this transformational project that has been termed the region's "airport for our future," which will replace and revamp the existing facilities. This funding moves the long-awaited project forward, taking it one step closer to construction.

"Airports serve as our state's 'front door' and replacing the almost 70-year-old terminal will make our state more attractive to Kentuckians, visitors and prospective businesses for years to come," said Gov. Beshear. "The new airport will truly open up western Kentucky to the world and help us to build that bigger, brighter future for all our families. When we work together there is nothing we cannot accomplish."

The \$5 million award from the Kentucky Department of Aviation combined with \$20 million in Federal Aviation Administration (FAA) funding will go toward the project to build a new 30,000 square foot terminal building to accommodate more modern and efficient utilities, ADA compliant bathrooms and security upgrades. The project will also provide expanded parking lots, a new entrance road to the facility and a new terminal apron.

"Aviation is a key contributor to Kentucky jobs and the investment to get this project off the ground will benefit a region already poised for business and growth," said Transportation Secretary Jim Gray.

Airport Board Chairman George Bray celebrated the announcement. "We are extremely grateful and appreciative of Gov. Beshear and his administration for this strong level of support for our new terminal project," said Bray. "It shows that he understands that Barkley Regional Airport is indeed the 'airport for our future' as a region. We at the airport believe this new terminal will be the spark of many great things that lie ahead both on and around the airport, and throughout the region."

After beginning as a military surplus airport to facilitate B-17 Bomber Crew Training in 1941, the airport serviced its first commercial flight in 1946. The airport is named for former Vice President Alben Barkley who was still alive when the current terminal was built. Local officials have been working to secure funding for the new terminal for more than 10 years.

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About The KYTC

The goal of the DBE Supportive Services Program is to increase the number of DBEs participating on KYTC contracts and facilitate the opportunity for DBEs to obtain contracts. The services are designed to:

• Assist established construction firms to move them from bidding as a subcontractor to bidding as a Prime Contractor to produce sound bids.

• Provide access to training increases DBE expertise in handling of daily business operations.



About The Program

The Construction Estimating Institute (CEI) works with KYTC as the statewide provider of the federally funded Disadvantaged Business Enterprises (DBE) Supportive Services Program. We want to increase the number of certified DBEs participating in highway and bridge construction, as well as assist DBEs in growing and eventually becoming selfsufficient. Additionally, CEI provides supportive services by assisting prime contractors and consultants with identifying DBEs for subcontracting opportunities on priority projects.

Weathering an Unexpected Storm: COVID-19

So, we have to plan for something no one has planned for. The Coronavirus Pandemic is affecting everyday life as we know it. The first thing we must realize; the pandemic is here, and we will need to address it and the effect it will have on our family and business. As a business owner, you will have to deal with stress on many levels, in different forms and from different people. There are several steps that we suggest thinking about during this difficult time.

Step One:

Make sure you and your family are taking all the necessary measures prescribed to stay healthy. Remember that family is important and once they are safe, we can think about our business with a clearer thought process.

Step Two:

Try to understand the stress that everyone is dealing with and know that not everyone handles stress the same way. As business owners, we can sometimes make the comment to an employee "you don't know how much stress I have, I have to meet payroll every week and all you have to do is show up for work." That employee may have just as much stress or more than you, and their stress is as real to them as yours is to you, just in a different form. Great example, a lawyer who's admin is typing a 400 page brief for him that needs to be done by noon for a court case at 1 pm has no other options but to get it done, where the Lawyer can call and postpone the case if he wanted to. Who is under more stress? Remember you are the leader, now is the time to shine.

Step Three:

Have a game plan, and don't wait until the last minute. Although, you may think it is too late to create a plan, it is not. The longer you wait implement a plan, the more difficult it becomes, and you will still need to develop a plan in the long run. If you haven't developed a plan, start one. Here are several points to consider when developing an effective action plan:

- Involve your employees, they typically know your business the best.
- Clear lines of communication; establish who calls who, when and for what.
- Assess current and future supply needs, based against workload and projects.
- Utilize all digital tools available and work out the bugs beforehand if possible.
- Evaluate ongoing financial obligations.
- ➤ Understand your insurance coverage (call your agent).
- Communicate Transparency to all.
- Define expectations.
- > Most business owners treat their business like their baby.
- This is a big one, understand it is YOUR business (if it has to be, it's up to me).

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Supportive Services Offered:

- Estimating Training
- Building Capacity
- Mobilization Financing
- Bonding Assistance
- Marketing Plan Development
- Creating a Business Plan
- Building a Website
- Plan Reading





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Within the past 3 months, CEI assisted DBEs in obtaining

\$6 MILLION IN BONDING!!

Contact CEI for Bonding, Financing or Insurance needs!



CEI is an educational organization providing the highest quality construction training in the industry. Over 100,000 owners, estimators, project managers, field supervisors, office support staff, foremen, laborers, and key management personnel have attended courses that are offered nationwide. The courses provide students with construction skills training and the critical information needed to be effective within their companies and organizations.