



Enhance Teamwork with Team and Leadership Workshops

When your team performs at a high level together, everyone gets more done. Managing and working well in teams requires strong soft skills, something that can be a struggle for professionals in a variety of industries. Most teams therefore do not function at their full potential—and many are dysfunctional.

Team Alignment Workshop

Improving how your team makes decisions, collaborates, and communicates can drive down costs, cut down on wasted time, and improve your products or services.

Through a Team Alignment Workshop, we will help your team to:

- Develop better and more effective interpersonal communication
- Become more cohesive
- Improve project success—better quality, lower costs, quicker delivery
- Become more engaged, which can result in higher retention and decreased hiring costs

Leadership Alignment Workshop

Our Leadership Alignment Workshop is designed specifically for Executive and Management teams, and builds on the Team Alignment workshop. Through a Leadership Alignment workshop, you will learn:

- Which behavioral attributes need to be present for the leadership team's success
- How to overcome any shortcomings

The Skiba Associates approach

For maximum effectiveness, our approach to **Team Alignment** combines a workshop and online assessments. Here's how it works:

- A TTI DISC Behavioral Assessment illuminates each team member's behavioral tendencies
- Our Team Report compares team members' styles in an easy-to-understand format.
- A half-day workshop engages your team members. We discuss and promote collaboration between team members with different behavioral styles
- We identify and outline the next steps to implement insights and recommendations
- We strengthen soft skills and takeaways in follow-up team and/or individual calls

Our **Leadership Alignment** workshop is a deeper dive into aligning behaviors with the work to be done by the leaders as a team. It incorporates these elements:

- A half-day workshop engages your team members.
- Definition of key team accountabilities (KTAs)
- Discussion of how team and individual behavioral styles support KTAs
- Identification of strategies for overcoming any team weak spots

We Help Teams Work Together to Get Things Done

Contact Zbig Skiba, zskiba@skiba-associates.com



Additional support or coaching can be customized for the team leader or members following completion of either of the workshops.

Sample reports

Interested in seeing what you'll receive as part of our workshops? Download sample reports [here](#):

- DISC and Driving Forces Behavioral Reports
- Behavioral Team Report

Investment

- ½ day Team Alignment Workshop
 - Starts at \$2,200; Price depends on team size and follow-up support
- ½ day Leadership Alignment Workshop
 - Starts at \$2,000; Price depends on team size and seniority
- ROI and Payback Period
 - Typical payback period is < 2 months
 - Download typical calculations for Value, ROI, and Payback Period [here](#)

Take the next step

By taking our workshops, you'll see substantial improvements in performance and increased employee retention. Better performance reduces costs and wasted time, increases productivity, and happier, more engaged employees.

Contact us to determine how we can help.

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