

Georgia DOT Awards nearly \$113.5 Million in Construction Contracts for April

Georgia Department of Transportation (Georgia DOT) awarded 19 construction contracts for statewide transportation projects totaling \$113,519,873.

The largest single awarded investment, worth approximately \$58.2 million, was awarded to CMES, Inc. for a widening and reconstruction project in Cobb and Paulding counties. The contractor will widen and reconstruct nearly 6.25 miles of roadway on State Route 360; from State Route 120 (Charles Hardy Parkway) to State Route 176 (Lost Mountain Road). The project also includes installation of an intersection video detection system (VDS). This contract represents 51 percent of the awarded funds.

The second largest contract, \$30.2 million, was awarded to G.P.'s Enterprises, Inc. to provide interchange construction on US 29/State Route 316 at State Route 11 in Barrow County. The project includes construction of a bridge and approaches on State Route 11. This contract, along with three other bridge construction contracts, represent 30 percent or \$33.9 million of the awarded funds.

The remaining 19 percent of awarded funds, or approximately \$21.4 million, is allotted for resurfacing,

safety, and bridge rehabilitation projects at various locations throughout the state.

The single safety project will improve the intersection of State Route 138/State Route 54 at US 41/State Route 3 (Tara Boulevard) in Clayton County. This project widens State Route 138 eastbound and westbound to accommodate dual left turns and exclusive right turn lanes with a concrete median from State Route 3 to Gross Road Parkway (eastbound approach).

Project bids were received on April 17, and contracts were awarded to the lowest qualified bidders on May 1. The April awards bring the total construction contracts for Fiscal Year 2020 to \$614 million. Fiscal Year 2020 began July 1, 2019.

Contractors and consultants including Disadvantaged Business Enterprises (DBEs), registered small businesses and veteran-owned small businesses interested in bidding on projects or performing work must prequalify with Georgia DOT. To learn more please visit:

<http://www.dot.ga.gov/PS/Business/Prequalification/PrequalContractors>

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About The GDOT

The goal of the DBE Supportive Services Program is to increase the number of DBEs participating on GDOT contracts and facilitate the opportunity for DBEs to obtain contracts. The services are designed to:

- Assist established construction firms to move them from bidding as a subcontractor to bidding as a Prime Contractor to produce sound bids.
- Provide access to training increases DBE expertise in handling of daily business operations.



About The Program

The Construction Estimating Institute (CEI) works with GDOT as the statewide provider of the federally funded Disadvantaged Business Enterprises (DBE) Supportive Services Program. We want to increase the number of certified DBEs participating in highway and bridge construction, as well as assist DBEs in growing and eventually becoming self-sufficient. Additionally, CEI provides supportive services by assisting prime contractors and consultants with identifying DBEs for subcontracting opportunities on priority projects.

Top Tactics for Dealing with COVID-19 & Its Aftermath

The strategies you need to make sure your business withstands the pandemic

The world has encountered an unprecedented event in the spread of COVID-19. At print time, world markets were rattled worse than the mortgage crisis and that of 9/11, with few answers about when and if the world will go back to normal.

The new “normal” may require a new definition as it relates to education, recreation, business and even construction. As we move through this pandemic, here are a few things to keep in mind now and as we look to the future:

- People first—Our teams are all going through this together, and a dose of humanity goes a long way.
- Proactive communication—Don’t leave internal communication to chance. Be on the front line of the communication.
- Decisiveness—Firms will be confronted with tough decisions every day, before, during and after the dust settles. Avoid analysis paralysis.
- Positivity—Don’t paint an unrealistic picture, but your team is looking to you for your strength and support as they begin to rebound.
- Perseverance—You have contingency plans and a strong balance sheet for a reason. When the dust settles—and it will—you will be OK.

If there was one enduring lesson from the Great Recession, it was that construction firms failed when they did not communicate enough. It was only as firms

began talking about reductions in labor forces that the true impact of the recession was felt by their employees. Use Figure 1 on page 9 and the following tactics and strategies to help guide your firm through the expansive unknown.

Associate Health & Well-Being (Short Term/Internal)

- Internal communication plan (frequency and approach)—Define the cadence and frequency with which your teams will communicate. Where and when should “town hall” meetings take place (virtually) to answer questions and brainstorm ideas?
- Hygienic best practices—What precautions will you make mandatory for cleaning, in an office or on the jobsite? When schedules do return to normal, how will you continue these practices to avoid a boomerang effect?
- Protocol for remote work—As firms consider working remotely, how will you continue to press forward on your culture? What if your firm has traveling managers? How will that affect their ability to get home regularly? What if there is a domestic travel shutdown?
- Staggered scheduling—When normalcy returns, how do teams engage on projects that require less social distancing?

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Supportive Services Offered:

- Estimating Training
- Building Capacity
- Mobilization Financing
- Bonding Assistance
- Marketing Plan Development
- Creating a Business Plan
- Building a Website
- Plan Reading



Within the past 3 months,
CEI assisted DBEs
in obtaining

**\$6 MILLION
IN BONDING!!**

Contact CEI for Bonding,
Financing or Insurance needs!

 (855) 432-1323

 www.gadbesupport.com

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CEI is an educational organization providing the highest quality construction training in the industry. Over 100,000 owners, estimators, project managers, field supervisors, office support staff, foremen, laborers, and key management personnel have attended courses that are offered nationwide. The courses provide students with construction skills training and the critical information needed to be effective within their companies and organizations.