FINANCIAL STATEMENTS AND INDEPENDENT AUDITOR'S REPORT

YEARS ENDED DECEMBER 31, 2022 (AUDITED) AND 2021 (REVIEWED)

LEVY, ERLANGER & COMPANY LLP Certified Public Accountants San Francisco, California

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LEVY, ERLANGER & COMPANY LLP

Certified Public Accountants

100 Montgomery Street, Suite 715 San Francisco, CA 94104

INDEPENDENT AUDITOR'S REPORT

Board Of Directors Fiesta Gardens Homes Association, Incorporated San Mateo, California

Opinion

We have audited the accompanying financial statements of **Fiesta Gardens Homes Association**, **Incorporated** (the Association) which comprise the balance sheet as of December 31, 2022 and the related statements of revenues, expenses, and changes in fund balances, and the cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Association as of December 31, 2022, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of **Fiesta Gardens Homes Association**, **Incorporated** and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about **Fiesta Gardens Homes Association, Incorporated's** ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists.

Board Of Directors **Fiesta Gardens Homes Association, Incorporated** Independent Auditor's Report (Continued)

Auditor's Responsibilities for the Audit of the Financial Statements (Continued)

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to
 fraud or error, and design and perform audit procedures responsive to those risks. Such procedures
 include examining, on a test basis, evidence regarding the amounts and disclosures in the financial
 statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of **Fiesta Gardens Homes Association**, **Incorporated**'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about **Fiesta Gardens Homes Association, Incorporated**'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Prior Period Financial Statements

The 2021 financial statements were reviewed by us, and our report thereon, dated February 16, 2022, stated that we were not aware of any material modifications that should be made to those financial statements for them to be in conformity with accounting principles generally accepted in the United States of America. However, a review is substantially less in scope than an audit and does not provide a basis for the expression of an opinion on the financial statements.

Board Of Directors **Fiesta Gardens Homes Association, Incorporated** Independent Auditor's Report (Continued)

Future Major Repairs and Replacements

As further discussed in the notes to the financial statements, the Association has not completed a study of its common area major components sufficient to assist the Board in planning for future major repairs and replacements. When such a study is completed, the reasonableness of the resulting replacement reserve funding plan will be a function of the completeness of the major component list and the accuracy of the estimated quantity, useful and remaining lives, and replacement costs of those components.

Funds are being accumulated in the replacement fund based on estimated future costs for repair and replacement of common area property. Actual expenditures and investment income may vary from the estimated amounts, and the variations may be material. Therefore, amounts accumulated in the replacement fund may or may not be adequate to meet all future component repair and replacement costs. The ability of the Association to fund its future requirements is dependent upon annual increases in that portion of the assessment which is allocated to the replacement fund, and/or special assessments. In the event that funds are not available when needed, the Board may, subject to the constraints of California law and the Association's governing documents, increase regular assessments, levy special assessments, and/or delay repair and replacement of common area major components until sufficient funds are available.

Omission of Required Supplementary Information about Future Major Repairs and Replacements

Management has omitted supplementary information about future major repairs and replacements of common property that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the Financial Accounting Standards Board, which considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. Our opinion on the basic financial statements is not affected by the missing information.

Ley Eley Conpany LLP

June 9, 2023

BALANCE SHEETS DECEMBER 31, 2022 (AUDITED) AND 2021 (REVIEWED)

				2022		2021
	0	perations	Re	placement	Total	Total
		Fund		Fund	 Funds	 Funds
ASSETS						
Cash and cash equivalents (Note 2) Assessments receivable, less allowance for doubtful accounts of \$36,000 and \$81,000,	\$	13,636	\$	527,091	\$ 540,727	\$ 1,507,916
respectively. (Note 2) Special assessments receivable, less allowance for doubtful accounts of \$21,000 and \$77,000,		398			398	1,062
respectively. (Note 2)				750	750	1,250
Other receivable		773			773	2,500
Prepaid insurance		8,887			8,887	8,077
Deposits Other assets		11,500			 11,500	 11,500 360
Total assets	\$	35,194	\$	527,841	\$ 563,035	\$ 1,532,665
LIABILITIES						
Accounts payable	\$	2,867	\$	29,782	\$ 32,649	\$ 63,434
Construction retainage payable				49,375	49,375	12,773
Assessments paid in advance		432			432	1,323
Income taxes payable		71		475	546	528
Payroll taxes and benefits payable Contract liabilities - replacement reserve		583			583	
assessments paid in advance (Notes 2 and 4)				448,209	448,209	1,396,453
Future major repairs and replacements (Note 3)		-		-	 -	 -
Total liabilities		3,953		527,841	 531,794	 1,474,511
COMMITMENTS AND CONTINGENCIES (NOTE 7)		-		-	-	-
FUND BALANCE (DEFICIT)		31,241			 31,241	 58,154
Total liabilities and fund balance	\$	35,194	\$	527,841	\$ 563,035	\$ 1,532,665

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND BALANCES YEARS ENDED DECEMBER 31, 2022 (AUDITED) AND 2021 (REVIEWED)

				2022				2021
	C	Operations Replacem				Total		Total
		Fund		Fund		Funds		Funds
REVENUES								
Assessments (Notes 2 and 4)	\$	206,640	\$	1,067,874	\$	1,274,514	\$	514,159
Bad debt recovery (expense)		45,000		56,000		101,000		(158,000)
Brick fundraiser income		28,125				28,125		
Interest income (Note 2)		566		3,844		4,410		2,236
Swim school		16,395				16,395		10,820
Late charges and other income		22,978				22,978		17,258
Total revenues		319,704		1,127,718		1,447,422		386,473
EXPENSES								
Administration								
Income tax provision (Note 2)		148		988		1,136		528
Insurance		20,519				20,519		18,223
Legal and accounting		32,061				32,061		56,552
Office, printing and postage		13,033				13,033		20,770
Taxes and permits		10,932				10,932		9,136
		76,693		988		77,681		105,209
Maintenance and operations								
Landscape maintenance		6,920		-		6,920		6,480
Payroll, payroll taxes and benefits		66,859				66,859		50,234
Pool and spa maintenance		26,670				26,670		27,722
Other maintenance and operations		8,388				8,388		4,904
		108,837		-		108,837		89,340
<u>Utilities</u>								
Garbage collection		2,311		-		2,311		2,267
Gas and electricity		20,117				20,117		15,405
Telephone		2,654				2,654		2,166
Water and sewer		16,375				16,375		13,743
		41,457		-		41,457		33,581

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND BALANCES YEARS ENDED DECEMBER 31, 2022 (AUDITED) AND 2021 (REVIEWED)

				2022			 2021
	0	perations	R	Replacement Total		Total	
		Fund	Fund Funds		 Funds		
EXPENSES (CONTINUED)							
Major repairs and replacements							
Cabana renovation	\$	-	\$	1,126,730	\$	1,126,730	\$ 232,218
		-		1,126,730		1,126,730	 232,218
Total expenses		226,987		1,127,718		1,354,705	 460,348
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES		92,717		-		92,717	(73,875)
BOARD-APPROVED INTERFUND RECLASSIFICATIONS AND TRANSFERS		(119,630)		-		(119,630)	(306,602)
FUND BALANCE (DEFICIT), BEGINNING OF YEAR		58,154				58,154	 438,631
FUND BALANCE (DEFICIT), END OF YEAR	\$	31,241	\$		\$	31,241	\$ 58,154

STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2022 (AUDITED) AND 2021 (REVIEWED)

				2022				2021
	0	perations	Re	eplacement		Total		Total
OPERATING ACTIVITIES		Fund		Fund		Funds		Funds
Excess (deficiency) of revenues over expenses	<u>\$</u>	92,717	<u>\$</u>		<u>\$</u>	92,717	<u>\$</u>	(73,875)
Adjustments to reconcile excess (deficiency) of revenues over expenses to net cash provided by operating activities:								
Bad debt (recovery) expense		(45,000)		(56,000)		(101,000)		158,000
Decrease (increase) in assets:								
Assessments receivable		45,664				45,664		262,008
Special assessments receivable				56,500		56,500		(45,160)
Other receivable		1,727				1,727		27,000
Prepaid insurance		(810)				(810)		(1,163)
Deposits								(11,500)
Other assets		360				360		
Increase (decrease) in liabilities:								
Accounts payable		(1,287)		(29,498)		(30,785)		60,209
Construction retainage payable				36,602		36,602		12,773
Assessments paid in advance		(891)				(891)		
Income taxes payable		71		(53)		18		528
Contract liabilities - replacement reserve								
assessments paid in advance				(948,244)		(948,244)		(917)
Payroll taxes and benefits payable		583				583		
Total adjustments		417		(940,693)		(940,276)		461,778
NET CASH PROVIDED BY (USED FOR) OPERATING ACTIVITIES		93,134		(940,693)		(847,559)		387,903
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		93,134		(940,693)		(847,559)		387,903
BOARD-APPROVED INTERFUND RECLASSIFICATIONS AND TRANSFERS		(119,630)		-		(119,630)		(306,602)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		40,132		1,467,784		1,507,916		1,426,615
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	13,636	<u>\$</u>	527,091	\$	540,727	\$	1,507,916

STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2022 (AUDITED) AND 2021 (REVIEWED)

		2022		2021
	Operations Fund	Replacement Fund	Total Funds	Total Funds
Supplemental Disclosures				
Interest paid	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Income taxes paid	<u>\$77</u>	<u>\$ 1,041</u>	<u>\$ 1,118</u>	<u>\$ -</u>

NOTES TO FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2022 (AUDITED) AND 2021 (REVIEWED)

1. THE ASSOCIATION

Fiesta Gardens Homes Association, Incorporated (the Association) is a common interest development located in San Mateo, California which consists of 574 residential units and certain common area property. The Association was organized as a nonprofit mutual-benefit corporation in October 1955 to provide for management, maintenance and architectural control of the individual units and the common area property. The Association is governed by a member-elected Board of Directors which is responsible for enforcing provisions of the governing documents, which include covenants, conditions and restrictions (CC&Rs), by laws, and rules and regulations. Major decisions, as determined by the CC&Rs, are referred to the Association owners as a whole.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Assessments. Association members are subject to annual assessments to provide funds for the Association's operating expenses and major repairs and replacements. Assessment revenue is recognized as the related performance obligations are satisfied at transaction amounts expected to be collected. The Association's performance obligations related to its operating assessments are satisfied over time on a daily pro-rata basis using the input method. The performance obligations related to the replacement fund assessments are satisfied when these funds are expended for their designated purpose. The Association's policy is to account for reserve fund expenditures using reserve fund assessments before reserve fund interest income.

Assessments receivable at the balance sheet date are stated at the amounts expected to be collected from outstanding assessments from unit owners. The Association's policy is to retain legal counsel and place liens on the properties of owners whose assessments are delinquent. The Association treats uncollectible assessments as variable consideration. Methods, inputs, and assumptions used to evaluate whether an estimate of variable consideration is constrained include consideration of past experience and susceptibility to factors outside the Association's control. The estimate of allowance for doubtful accounts, if any, is based, generally on amounts past due greater than 90 to 120 days.

Basis of presentation. The accompanying financial statements, and the Association's corporate income tax returns, have been prepared on the accrual basis of accounting, in accordance with accounting principles generally accepted in the United States of America, whereby revenues are recognized when earned and expenses are recognized when incurred.

NOTES TO FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2022 (AUDITED) AND 2021 (REVIEWED)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

<u>Cash and cash equivalents.</u> For purposes of the statement of cash flows, the Association considers all short-term investments with a maturity at date of purchase of three months or less to be cash equivalents. Cash equivalents are classified with cash in the balance sheet.

<u>Concentrations of credit risk.</u> Financial instruments which potentially subject the Association to concentrations of credit risk consist principally of cash, cash equivalents and investments. The Association maintains its financial instruments with what management believes to be high credit quality financial institutions and limits the amount of credit exposure to any one particular institution. Cash, cash equivalents and investments in excess of federal deposit insurance (FDIC) coverage limits as of December 31, 2022 totaled approximately \$291,000.

<u>Contract liabilities - replacement reserve assessments paid in advance.</u> The Association recognizes revenue from members as the related performance obligations are satisfied. A contract liability - replacement reserve assessments paid in advance is recorded when the Association has the right to receive payment in advance of the satisfaction of performance obligations related to replacement reserve assessments.

Estimates. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates, and the differences could be material.

Fund accounting. The Association's governing documents provide certain guidelines for governing its financial activities. To ensure the observance of limitations and restrictions on the use of financial resources, the Association maintains its accounts using fund accounting. Financial resources are classified for accounting and reporting purposes in two funds established according to their nature and purpose. The operations fund is used to account for the financial resources available for the general day-to-day operations of the Association. The replacement fund is used to account at financial resources and replacements.

NOTES TO FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2022 (AUDITED) AND 2021 (REVIEWED)

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Income taxes are paid on income from sources which are not related to the nonprofit, membership purposes of the Association. Nonmembership income, less related nonmembership expenses, subject to federal and California income taxes includes interest earned on cash and cash equivalents, and investments.

For federal purposes, the Association may elect to be taxed as either a regular corporation or as a homeowners association. In the former instance, it is taxed at a flat 21% rate on net nonmember income; in the latter case it is taxed at a flat 30% rate on net nonexempt function income (which is generally similar to net nonmember income). California income tax approximates 9% of net nonmember income.

The Association's tax filings are subject to audit by various taxing authorities: federal income tax returns for the previous three years remain open to examination by the Internal Revenue Service and California income tax returns for the previous four years remain open to examination by the Franchise Tax Board. In evaluating the Association's tax provisions and accruals, the Association believes that its estimates are appropriate based on current facts and circumstances.

Interest earned on operations and replacement funds, net of related income taxes, is retained in said respective funds. With the implementation of FASB ASC 606 new accounting guidance, reported replacement reserve interest income may be less than earned.

Membership in the Association is mandatory by virtue of unit ownership.

<u>Real and personal common property</u> acquired by the original owners from the developer is not recognized in the Association's financial statements, in accordance with prevalent industry practice, because it is commonly owned by the individual Association members and its disposition by the Board Of Directors is restricted. Similarly, major repairs, replacements and improvements to real and personal property are not recognized.</u>

NOTES TO FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2022 (AUDITED) AND 2021 (REVIEWED)

3. FUTURE MAJOR REPAIRS AND REPLACEMENTS

The Association's governing documents, and California state law (Civil Code Section 5300), require that the Board Of Directors provide for the repair and replacement of Association common area major components. Accordingly, funds which comprise the replacement fund are not generally available for the payment of day-to-day operating expenses.

The Association has not completed a study of its common area major components sufficient to assist the Board in planning for future major repairs and replacements. When such a study is completed, the reasonableness of the resulting reserve funding plan will be a function of the completeness of the major component list, the accuracy of the estimated quantity, useful and remaining lives and current replacement costs of those components, and the reasonableness of significant funding assumptions, including but not limited to the projected major component cost increases (aka inflation) and interest earning rate(s) on replacement fund cash balances.

Funds are being accumulated in the replacement fund based on estimated future costs for repair and replacement of common area property. Actual expenditures and investment income may vary from the estimated amounts, and the variations may be material.

Therefore, amounts accumulated in the replacement fund may or may not be adequate to meet all future component repair and replacement costs. The ability of the Association to fund its future requirements is dependent upon annual increases in that portion of the assessment which is allocated to the replacement fund, and/or special assessments. In the event that funds are not available when needed, the Board may, subject to the constraints of California law and the Association's governing documents, increase regular assessments, levy special assessments, and/or delay repair and replacement of common area major components until funds are available.

Additional information about future major repairs and replacements may be found in the annually-distributed pro forma operating budget and related assessment and reserve funding disclosure summary (pursuant to California Civil Code Section 5300).

NOTES TO FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2022 (AUDITED) AND 2021 (REVIEWED)

4. FASB ASC 606 NEW ACCOUNTING GUIDANCE IMPLEMENTATION

The Financial Accounting Standards Board (FASB) has issued new guidance that created Accounting Standards Codification (ASC) Topic 606. This new guidance supercedes the revenue recognition requirements in FASB ASC 972-605, Real Estate - Common Interest Realty Associations (CIRAs), Revenue Recognition, and now requires the recognition of revenue when promised goods or services are transferred to customers in an amount that reflects the consideration to which a CIRA expects to be entitled in exchange for those goods or services (i.e. the accumulation of unspent replacement reserve cash and investments from assessment payments over time which are eventually to be used for common area major repairs and replacements).

The Association has adopted the new guidance as of January 1, 2021 using the modified retrospective method of transition, which requires that the cumulative effect of the changes related to the adoption be charged to beginning fund balance. The Association applied the new guidance using the practical expedient provided in Topic 606 that allows the guidance to be applied only to contracts that were not complete as of January 1, 2021. Adoption of the new guidance resulted in changes to our accounting policies for assessment revenues and contract liabilities - replacement reserve assessments paid in advance.

2021 Assessment Revenues Reconciliation Assessment revenues <u>per budget</u> Effects of applying <u>new guidance</u>	\$ Operations <u>Fund</u> 206,640	R \$	eplacement <u>Fund</u> -	\$ Total <u>Funds</u> 206,640
Reclassify interfund transfers	-		306,602	306,602
Adjust revenues to equal expenses	 -		917	 917
Total effects of new guidance	 -		307,519	 307,519
Assessment revenues per financial <u>statements</u>	\$ 206,640	\$	307,519	\$ 514,159
2022 Assessment Revenues Reconciliation	Operations <u>Fund</u>		eplacement <u>Fund</u>	Total <u>Funds</u>
2022 Assessment Revenues Reconciliation Assessment revenues <u>per budget</u> Effects of applying <u>new guidance</u>	\$ •	R \$	·	\$
Assessment revenues <u>per budget</u>	\$ <u>Fund</u>		·	\$ Funds
Assessment revenues <u>per budget</u> Effects of applying <u>new guidance</u>	\$ <u>Fund</u>		Fund -	\$ <u>Funds</u> 206,640
Assessment revenues <u>per budget</u> Effects of applying <u>new guidance</u> Reclassify interfund transfers	\$ <u>Fund</u>		<u>Fund</u> - 119,630	\$ <u>Funds</u> 206,640 119,630

NOTES TO FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2022 (AUDITED) AND 2021 (REVIEWED)

5. SPECIAL ASSESSMENTS

In August 2019 the Association's members approved a special assessment totaling \$1,377,600 (\$2,400 per unit) for cabana renovation.

6. RELATED PARTY TRANSACTIONS

The Association pays an officer of the Association \$1,000 per month to perform monthly accounting and pays another officer of the Association \$300 per month to perform secretarial tasks. The Board believes that such compensation is competitive for the services provided.

7. COMMITMENTS AND CONTINGENCIES

The Association enters into contracts for management and/or maintenance services in the normal course of its business operations. These contracts are generally cancelable on thirty to ninety days' advance notice.

The Association has filed suit against a vendor who was unable to perform under their contract. The ultimate outcome of this matter is not presently determinable

8. COVID-19

In December 2019 a novel strain of coronavirus surfaced and has spread around the world, resulting in business and social disruption. The coronavirus was declared a Public Health Emergency of International Concern by the World Health Organization in January 2020. The effect of this virus on the financial position and/or results of operations of the Association is unknown at this time.

9. DATE OF MANAGEMENT'S REVIEW

In preparing the financial statements, the Association has evaluated events and transactions for potential recognition or disclosure through June 9, 2023, the date that the financial statements were available to be issued.