

Mergers and Acquisitions (M&A)

Creating a single entity from two or more companies, buying an entity or selling an entity are complex transactions. The resulting changes in operation involve the assessment, valuation and recognition of the associated balance sheet liabilities for existing claims and future claims not yet reported. Moreover, the environment usually involves limited time for looking at the relevant data, understanding the impact of missing data, observing the behavior of the existing liabilities and assessing the value of the existing covers and policies. This requires working with a team of financial analysts, claims experts, IT professionals, underwriters, CFO's and senior management, since the associated valuations are typically significant to the deal. Working in such an environment means limited time to digest the information, ask relevant questions and form a view detailed enough to support the necessary decision making for the principals.

Issues:

- Limited time and data to support an analysis
- Knowledge of supplemental sources of information
- Evaluation of associated cash flows
- Experience of working with complex databases and tools (e.g. Access, SAS, Oracle, DFA)
- Forming a point of view and concisely presenting it to the M&A teams and senior management
- Presenting complex matters to C-Suite and Board of Directors
- Understanding the requirements for a publicly traded company

Services:

- M&A Valuations
- Expert Reports
- Cash flows
- Peer reviews
- Second Opinions