



# Innovative and Dynamic Services

**Spectrum Partners, LLC is a full service Enterprise Information Technology Management and Consulting Firm providing a wide range of technology solutions. Winners of 'President of the Year 2016 - New Jersey' & 'Full Service Technology Solutions Company of the Year 2016 – USA', Spectrum has achieved great success. We profile the firm and learn what they have done to achieve these accolades.**

▲ Spectrum Partners serves as a trusted advisor for all Enterprise Information Technology needs and has the capability to assess, design, deploy, operate, and maintain data, voice, video, and converged technologies seamlessly within wired and wireless infrastructures. The firm's key differentiator is ensuring product and system interoperability with a focus on Certification and Accreditation (C&A).

Their strategic relationships with the industry's best of breed providers' position the company to objectively recommend services that best match the needs of their clients.

Since 2008, Angela M. Jenkins-Lester has been president and CEO of Spectrum. With over 20 years of collective experience in lead roles of strategic technology assessment, analysis, conceptual design, implementation, systems integration, operations and maintenance (O&M), and overall project and program management, she is vastly experienced in the industry.

In addition, her other experience includes extensive financial analysis including budgeting, forecasting and planning while adhering to cost, schedule, and performance, with extensive

experience in federal and state government, financial and technology industries.

Her most recent contributions to the industry are as a Subject Matter Expert (SME) for various technology consulting roles and strategic telecommunications initiatives for the United States Army Enterprise Information Systems. These include wireline and wireless converged technology worldwide implementations.

Further experience includes working strategic initiatives in non-profit, retail, financial services and technology industries with some technology projects amounting to over \$20M per effort.

One of Angela's other notable achievements included assisting in the proliferation of Natural Language voice-activated solutions and the 1st computer based VoIP gateway. She was also instrumental in the successful product launch of companies such as WebEx (collaboration tool), Interactive Intelligence (PC-based phone switch), and Microlog (IVR application).

Spectrum offers their clients a wide array of services. Firstly, Spectrum supports customers' needs to enhance business productivity through assessment of existing processes and technology, further design,

implementation and management of a unified workspace. This unified workspace encompasses a combination of networks, devices, and applications. These offerings include cyber security, cloud computing and FedRamp Compliant solutions.

The firm is also involved in data network infrastructure. Spectrum designs, implements, upgrades and maintains network systems for clients. As well as this, they also implement processes and technology that allow clients to identify, isolate, resolve, and prevent network interruptions. Spectrum also provides outsourced capabilities of these processes and technologies.

Legacy voice systems are another service which Spectrum offers to clients. The firm manages and implements the support and upgrades, whilst offering plans to modernize telecommunications infrastructures as well as offering options for hosted solutions. Spectrum offers to unify legacy PBX and IP telephony products with the latest approach to system software, equipment and/or hosted solutions.

Finally, wireless and wired infrastructure is an important aspect of the company's work. Spectrum designs and implements the latest in 802.11 wireless technologies and

mobility, with a key focus on FIPS 140-2 compliance. With wired infrastructure, the firm's engineers and consultants encompass the experience to plan, design, and install a cable plant management system that will allow clients to manage the complex cable and fibre infrastructure required by today's networks.

Spectrum's Structured Cable Plant design goals are to ensure manageability, operability, and infrastructure requirements are part of the planning, development, and deployment of the project plans. Another goal is to improve overall IT availability, performance, and quality-of-service levels by aligning development and deployment of new applications or equipment within operational requirements.

With a variety of innovative and dynamic services being offered to their clients, Spectrum Partners can look forward to a bright and prosperous future.

**"Spectrum Partners can look forward to a bright and prosperous future"**

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