Your Roadmap to 2021 Cigna Certification

Steps to completing Cigna Medicare Certification Training

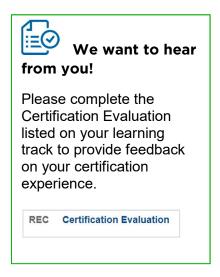
Your Path to Certification

- Complete all necessary paperwork
- Go to Producers' University at <u>CignaMedicareProducers.com</u> (Note: this is a new URL – remember to update your bookmark)
- Complete all the required training on your track
- Pass each course with a score of at least 85%. You have 3 attempts to pass.
- Launch and complete America's Health Insurance Plans (AHIP) or Pinpoint Medicare Training from Producers' University

REQ Pinpoint Medicare Training
Switch to AHIP or Other as your CMS Medicare Training provider.

- You can also upload a certificate (from AHIP, Pinpoint or Gorman Health)
- Internal Reps you may only launch and complete the Pinpoint Medicare Training





Together, all the way."



2021 Certification Training Tracks

Each certification training module is separate from the exam. You must first complete the training before taking the associated exam. The attestations course does not have an exam.

Fie	d (click to expand or collapse)
REQ	2021 Attestations
REQ	Selling with Integrity - Field Sales Version
REQ	Selling with Integrity - Field Sales Version Exam
REQ	Our Compliance Program
EQ	Our Compliance Program Exam
EQ	Cigna-Medicare Products and Benefits Overview
REQ	Cigna-Medicare Products and Benefits Overview Exam
REQ	Pinpoint Medicare Training
REC	Certification Evaluation

Cor	mmissioned Telesales (click to expand or collapse)
REQ	2021 Attestations
REQ	Selling with Integrity - Telesales Version
REQ	Selling with Integrity - Telesales Version Exam
REQ	Our Compliance Program
REQ	Our Compliance Program Exam
REQ	Cigna-Medicare Products and Benefits Overview
REQ	Cigna-Medicare Products and Benefits Overview Exam
REQ	Pinpoint Medicare Training
REC	Certification Evaluation

Cor	nbined Telesales and Field (click to expand or collapse)
REQ	2021 Attestations
REQ	Selling with Integrity - Combined Version
REQ	Selling with Integrity - Combined Version Exam
REQ	Our Compliance Program
REQ	Our Compliance Program Exam
REQ	Cigna-Medicare Products and Benefits Overview
REQ	Cigna-Medicare Products and Benefits Overview Exam
REQ	Pinpoint Medicare Training
REC	Certification Evaluation

Inte	ernal and Seasonal - Telesales (click to expand or collapse
REQ	Selling with Integrity - Telesales Version
REQ	Selling with Integrity - Telesales Version Exam
REQ	Our Compliance Program
REQ	Our Compliance Program Exam
REQ	Cigna-Medicare Products and Benefits Overview
REQ	Cigna-Medicare Products and Benefits Overview Exam
REQ	2021 Attestations
REQ	Pinpoint Medicare Training
REC	Certification Evaluation

Inte	Internal Field (click to expand or collapse)		
REQ	2021 Attestations		
REQ	Selling with Integrity - Internal Field Version		
REQ	Selling with Integrity - Internal Field Version Exam		
REQ	Our Compliance Program		
REQ	Our Compliance Program Exam		
REQ	Cigna-Medicare Products and Benefits Overview		
REQ	Cigna-Medicare Products and Benefits Overview Exam		
REQ	Pinpoint Medicare Training Switch to AHIP or Other as your CMS Medicare Training provider.		
REC	Certification Evaluation		

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AHIP Reimbursement

We are pleased to announce that Cigna Medicare will once again reimburse certification costs when certain requirements are fulfilled:

- To be eligible, you need to complete your 2021 certification on or before September 1, 2020, and
- Sell at least five, new net applications with an effective date of Jan. 1, 2021

After meeting those requirements, you will be eligible for several different levels of reimbursement based on the certification completed. Additionally, a certificate announcing your track completion will be available to print on-demand.

Reimbursement Rates:

- Complete Pinpoint Medicare Training and all Cigna-required courses to receive \$89.95 reimbursement
- Complete AHIP Training and all Cigna-required courses to receive \$125 reimbursement
- Complete Gorman Health Group Training and all Cigna-required courses to receive \$99
 reimbursement

Additional Information

- AHIP Certificates Please note that you will only see a "Transmit to Cigna-HealthSpring" link on your AHIP page if you registered for 2021 AHIP directly from our Producers' University. Regardless, your AHIP completion records should sync automatically to our system and you should not need to manually upload a certificate
- Questions? Contact the Cigna Agent Resource Line (CARL) at 866-442-7516 or at <u>CARL@Cigna.com</u> for all certification related support
- Do not forget to complete the Certification Evaluation listed on your learning track. Your valuable feedback helps us shape your learning experience



