

MAR 04 2019

1 John E. DeWulf (006850)  
Marvin C. Ruth (024220)  
2 Vidula U. Patki (030742)  
**COPPERSMITH BROCKELMAN PLC**  
3 2800 North Central Avenue, Suite 1900  
Phoenix, Arizona 85004  
4 T: (602) 224-0999  
F: (602) 224-0620  
5 [jdewulf@cblawyers.com](mailto:jdewulf@cblawyers.com)  
[mruth@cblawyers.com](mailto:mruth@cblawyers.com)  
6 [vpatki@cblawyers.com](mailto:vpatki@cblawyers.com)

7 *Attorneys for Defendants*

8

9

**SUPERIOR COURT OF ARIZONA**

10

**COUNTY OF MARICOPA**

11 Peter S. Davis, as Receiver of DenSco  
Investment Corporation, an Arizona  
12 corporation,

13 Plaintiff,

14 v.

15 Clark Hill PLC, a Michigan limited liability  
company; David G. Beauchamp and Jane  
16 Doe Beauchamp, husband and wife,

17 Defendants.

No. CV2017-013832

**DEFENDANTS' MOTION TO  
COMPEL CHASE BANK TO  
COMPLY WITH SUBPOENA DUCES  
TECUM**

(Assigned to the Hon. Daniel Martin)

18 Defendants Clark Hill PLC and David G. Beauchamp (together "Clark Hill") move  
19 pursuant to Ariz.R.Civ.P. 37(a)(3)(b)(v) and 45(c) to compel Chase Bank ("Chase") to  
20 produce documents responsive to a subpoena duces tecum. The Plaintiff-Receiver in this  
21 case has (1) asserted that Chase may have aided and abetted a now convicted felon, Yomtov  
22 Menaged, in defrauding DenSco Investment Corporation, a former Clark Hill client; (2)  
23 retained special counsel to pursue that claim; and (3) obtained information from a deposition  
24 of Menaged that further serves to implicate Chase and certain of its employees. Clark Hill,  
25 consequently, has named Chase and two of its employees as non-parties at fault, and has  
26 sought discovery from Chase related to the conduct of its employees, and the policies and

1 procedures implicated by that conduct. Chase, however, has objected to the subpoena,  
2 almost in its entirety, and has refused to produce the requested documents, largely on  
3 boilerplate relevancy and confidentiality grounds. As the parties have not been able to  
4 resolve this discovery dispute, Clark Hill hereby requests that the Court compel Chase to  
5 produce the requested documents.

## 6 **I. BACKGROUND AND RELEVANT FACTS**

### 7 **A. DenSco is defrauded by a third party; Receiver files suit against its securities** 8 **counsel**

9 The Plaintiff in this case is the Receiver for DenSco Investment Corporation  
10 (“DenSco”). DenSco was a “hard money” lender that lent money to borrowers to purchase  
11 real estate, with the loans intended to be secured by first position deeds of trust.

12 DenSco was the victim of fraudulent schemes perpetrated by borrower Yomtov  
13 “Scott” Menaged that ultimately cost DenSco (and its investors) tens of millions of dollars.  
14 According to the Receiver, those schemes can be organized into the First Fraud and the  
15 Second Fraud. Broadly speaking, in the First Fraud, Menaged requested loans from DenSco  
16 to purchase properties after having already solicited secured loans from other lenders for the  
17 same property. This left DenSco under secured on hundreds of properties for a total loss,  
18 according to the Receiver, of more than \$14 million.

19 In the Second Fraud, Menaged never bothered to purchase any properties at all.  
20 Instead, DenSco would wire money to Menaged’s bank accounts for the express purpose of  
21 purchasing real estate at trustee’s sales. As the Receiver described, DenSco had “began  
22 requiring Menaged to provide DenSco with copies of the cashier’s checks issued to the  
23 trustees as well as copies of the receipts received from the trustee for the purchase of the  
24 property at a trustee’s sale,” presumably, “to ensure that DenSco was the senior lienholder on  
25 all of its loans to Menaged . . . .” *See* Receiver’s Dec. 23, 2016 Status Report at § 3.2,  
26 portions of which are attached hereto as **Exhibit B**. Menaged, however, never purchased any

1 properties. Instead, Menaged began providing DenSco with falsified trustee’s sale receipts  
2 and copies of cashiers’ checks that were never actually given to the trustee. According to the  
3 Receiver, DenSco advanced Menaged more than \$700 million for fraudulent loans resulting  
4 from the Second Fraud, thereby incurring a loss of more than \$28 million. *Id.*

5         When DenSco’s sole owner and officer, Dennis Chittick, began to understand the  
6 scope of his problems with his loans to Menaged, he committed suicide. Menaged eventually  
7 pled guilty to, among other things, Conspiracy to Commit Money Laundering for defrauding  
8 DenSco by obtaining millions of dollars under the false pretense that the money would be  
9 used to purchase real estate. He is currently serving a 17-year prison sentence in a federal  
10 facility in New Mexico.

11         The Receiver filed the above-captioned lawsuit against DenSco’s securities counsel,  
12 David Beauchamp, and Mr. Beauchamp’s law firm, Clark Hill, asserting that Defendants are  
13 responsible for all of the losses arising from the First Fraud and the Second Fraud.

14         The discovery at issue in this Motion to Compel concerns the Second Fraud.

15         **B. Chase helps Menaged perpetrate the Second Fraud**

16         Menaged’s Second Fraud appears to have been enabled by an otherwise reputable  
17 financial institution—Chase. Specifically, as alleged by the Receiver himself, after DenSco  
18 wired money to Menaged’s bank account at Chase to purchase specific properties noted in  
19 the wiring information, Menaged, would obtain a Chase cashiers’ check, take a picture of the  
20 check, email a copy of the picture to DenSco, then immediately re-deposit the cashier’s  
21 check back into his Chase account. *See* Receiver’s December 22, 2017 Status Report at §  
22 2.6.2, portions of which are attached hereto as **Exhibit C**. Incredibly, according to the  
23 Receiver’s analysis, “Menaged procured at least 1,383 legitimate cashier’s checks totaling  
24 \$319,292,828, including *1,340 cashier’s checks from Chase . . .* during the period from  
25  
26

1 January 2014 through June 2015.” *Id.* (emphasis added).<sup>1</sup> US Bank processed the other 43  
2 cashier’s checks identified by the Receiver.

3 The Receiver sought Court permission to retain Bergin, Frakes, Smalley &  
4 Oberholtzer, PLLC as Special Counsel to the Receiver, to investigate Chase and US Bank, on  
5 the grounds that “certain financial institutions may have been instrumental in allowing  
6 [Menaged] to operate a massive fraudulent loan scheme upon DenSco.” *See* DenSco  
7 Receivership Petition No. 36 attached hereto as **Exhibit D** at ¶¶ 3-4. The Court granted the  
8 petition on October 18, 2017.

9 Bergin Frakes then deposed Menaged in the Receivership matter. Menaged made  
10 further allegations with respect to Chase’s assistance in the Second Fraud. Menaged testified  
11 that he would provide a teller at Chase Bank, Samantha Kumbalek, with information as to the  
12 name of the trustee and the address of the property Menaged was purportedly purchasing  
13 with DenSco’s funds, in order to place that information in the reference line of the cashier’s  
14 check. Ms. Kumbalek would then prepare the checks prior to Menaged’s arrival, hand the  
15 checks over to Menaged when he arrived, watch as he took pictures of the checks to send to  
16 DenSco, then immediately redeposit those checks back into Menaged’s bank account at his  
17 request, often using deposit slips she had already prepared in advance. According to  
18 Menaged’s testimony, Ms. Kumbalek would at times override Chase system safeguards to  
19 allow this endless cycling of millions of dollars through Menaged’s accounts, increase his  
20 debit withdrawal limits to allow him to remove up to \$40,000 or \$50,000 from his account at  
21 a time, and advise Menaged on how to deposit smaller sums of cash to avoid IRS reporting  
22 requirements. Menaged also testified that the branch manager, Vikram Dadlani, was aware

23 \_\_\_\_\_  
24 <sup>1</sup> Menaged’s Federal Criminal Information Statement, which incorporated Menaged’s crimes against  
25 DenSco and added money laundering to the list of charges against him, likewise alleged that  
26 Menaged “caused the issuance of cashier’s checks drawn on his bank accounts representing the  
purchase amount for the properties and emailed . . . an image of the checks to Densco . . . Menaged  
then immediately redeposited the cashier’s checks into accounts he controlled and did not utilize the  
funds to make the identified real estate purchases.”

1 of this procedure, and participated in issuing and redepositing cashier's checks when Ms.  
2 Kumbalek was not available.<sup>2</sup>

3 As a result of the Receiver's allegations and Menaged's testimony, Clark Hill timely  
4 named Chase, Ms. Kumbalek, and Mr. Dadlani as non-parties at fault pursuant to  
5 Ariz.R.Civ.P. 26(b)(5) and A.R.S. § 12-2506(B).

6 **C. Clark Hill seeks discovery from Chase regarding its non-party at fault**  
7 **defense; Chase objects to all of the requests**

8 On January 8, 2019, Clark Hill served a subpoena duces tecum on Chase. Chase  
9 responded on February 6, 2019. A copy of Chase Bank's Response to the Subpoena, which  
10 includes both the requests and Chase's objections, is attached hereto as **Exhibit A**. The  
11 requests at issue in this Motion fall into three categories:

- 12 • Documents related to any investigation or disciplinary actions taken by Chase  
13 related to Menaged, as well as Ms. Kumbalek, Mr. Dadlani, and Ms. Lazar's  
14 personnel files. *See* Exh. A at No. 6, 7.
- 15 • Chase's policies and procedures related to the issuance and cancellation of  
16 cashier's checks, the withdrawals and deposits of funds, and any incentives  
17 provided to employees related to same. *Id.* at No. 3, 4, 5, 11.
- 18 • Chase email communications related to Menaged, particularly those involving  
19 Kumbalek or Dadlani. *Id.* at No. 8.<sup>3</sup>

20 \_\_\_\_\_  
21 <sup>2</sup> Menaged also testified that a Chase private client banker, Susan Lazar, once told him that she owed  
22 him breakfast because Chase had done so well given the high dollar volume of his accounts. He also  
23 testified that he believed Ms. Lazar knew about the high volume of transactions and cash  
24 withdrawals involving his accounts.

23 <sup>3</sup> Clark Hill's other requests are not at issue in this Motion. Clark Hill requested Kumbalek and  
24 Dadlani's desk files. Exh. A at No. 9. Chase has informed Clark Hill that no such documents exist.  
25 Clark Hill also requested the bank's organizational charts. *Id.* at No. 10. It is Clark Hill's  
26 understanding that Chase has agreed to provide that information, although Chase has yet to produce  
those documents. Finally, Clark Hill requested Menaged's account statements and documents  
evidencing the issuance, cancellation, re-deposit of cashier's checks from those accounts. *Id.* at No.  
2. Chase asserts it had already provided that information to the Receiver, and Clark Hill has obtained  
those documents from the Receiver to the extent they were already produced.

1 Chase did not, and has not, produced any responsive documents. Instead, Chase has objected  
2 to each request, largely through boilerplate assertions that the discovery sought is irrelevant  
3 and that the documents are confidential. Chase’s subsequent February 26, 2019 email to the  
4 Court regarding this dispute also asserts that its status as a non-party whom no one has sued  
5 yet should offer additional protections.<sup>4</sup> As those objections are unfounded, Clark Hill  
6 respectfully requests that the Court compel Chase to respond to the subpoena.

7 **II. ARGUMENT**

8 **A. Clark Hill’s discovery is proper; Chase’s status as a nonparty that is not yet**  
9 **subject to a lawsuit does not absolve Chase from producing relevant**  
10 **documents pursuant to Rule 45**

11 Arizona’s version of the Uniform Contribution Among Tortfeasors Act (“UCATA”)  
12 addresses nonparties at fault. A.R.S. § 12-2506 allows the factfinder to consider the fault of  
13 a nonparty if notice is given before trial. In assessing percentages of fault the trier of fact  
14 shall consider the fault of all persons who contributed to the alleged injury, death or damage  
15 to property, regardless of whether the person was, or could have been, named as a party to  
16 the suit.

17 Here, the Receiver has filed suit against Clark Hill asserting that it is responsible for  
18 the damages caused by the Second Fraud (and the First Fraud), while concurrently employing  
19 special counsel to pursue Chase Bank for “allowing” the Second Fraud to take place. Clark  
20 Hill, which admittedly has the burden of establish the comparative fault of the alleged  
21 nonparties at fault, may properly seek discovery from that nonparty to advance its defense.  
22 *See Ryan v. San Francisco Peaks Trucking Co.*, 228 Ariz. 48, ¶ 22, 262 P.3d 863, 869 (App.  
23 2011) (“Because an allegation of comparative fault relating to nonparties is an affirmative  
24 defense, the defendant must prove the nonparty is actually at fault.”). In fact, Clark Hill’s  
25 failure to seek discovery in support of the comparative fault defense could ultimately

---

26 <sup>4</sup> According to the Receiver’s testimony, the Receiver and Chase have discussed tolling agreements,  
although none had been signed at the time of the Receiver’s deposition.

1 preclude Clark Hill from advancing the defense at all. *See e.g., Soto v. Brinkerhoff*, 183 Ariz.  
2 333 (1995) (defendant precluded from naming another physician as a nonparty at fault where  
3 defendant had notice of potential issues yet failed to timely subpoena requisite factual  
4 information from nonparty physician needed to support the claim). Nothing in Rule 45  
5 suggests that a party is more limited in seeking discovery with respect to its non-party at fault  
6 defense, merely because the nonparty has not been named in a lawsuit. Chase Bank's  
7 Objection does not cite anything to the contrary, nor has Chase Bank pointed to such  
8 authority in subsequent meet-and-confer conversations.

9         Likewise, the mere fact that Chase may have defenses to a lawsuit against it does not  
10 prevent Clark Hill from pursuing discovery to develop its non-party at fault defense. A.R.S.  
11 § 12-2506(B) expressly provides that the trier of fact shall consider the fault of persons who  
12 contributed to the alleged injury "regardless of whether the person was, or could have been,  
13 named as a party to the suit." Consequently, a defendant can name a nonparty at fault even if  
14 the plaintiff or defendant is prohibited from directly naming, or recovering from, that party.  
15 *Ocotillo West Joint Venture v. Superior Court*, 173 Ariz. 486, 488, 844 P.2d 653, 655 (App.  
16 1992).<sup>5</sup>

17         Clark Hill has asserted through its non-party at fault notice that Chase facilitated the  
18 Second Fraud (as set forth in the Receiver's own status reports and Menaged's deposition  
19 testimony). Claims of aiding and abetting tortious conduct require proof of three elements:  
20 (1) the primary tortfeasor must commit a tort that causes injury to the plaintiff; (2) the  
21 defendant must know that the primary tortfeasor's conduct constitutes a breach of duty; and  
22 (3) the defendant must substantially assist or encourage the primary tortfeasor in the  
23 achievement of the breach. *Wells Fargo Bank v. Ariz. Laborers, Teamsters & Cement*

---

24 <sup>5</sup> Arizona courts have a "tendency to apply comparative fault principles regardless of the relationship  
25 between the parties and the nature of the duty owed." *Natseway v. City of Tempe*, 184 Ariz. 374,  
26 376, 909 P.2d 441, 443 (App. 1995). The cases also "reflect a recognition of the legislature's strong  
desire to ensure that comparative fault principles are applied in most cases where the actions of more  
than one party combine to cause harm." *Id.* at 377, 909 P.2d at 444.

1 *Masons Local No. 395 Pension Tr. Fund*, 201 Ariz. 474, 485, 38 P.3d 12, 23 (2002), as  
2 corrected (Apr. 9, 2002) (citing Restatement (Second) of Torts § 876(b)). Given that  
3 Menaged has been convicted for his crimes against DenSco, there can be no dispute that  
4 Menaged orchestrated a fraudulent scheme. Clark Hill, however, still has the burden of  
5 proving Chase’s knowledge of, and substantial assistance to, the Second Fraud. The  
6 discovery sought is tailored to those elements. That information may be sensitive, and Chase  
7 may face additional discovery in the event the Receiver pursues the bank, but that has no  
8 bearing on whether Clark Hill is properly seeking that information.

9 **B. The requested employee personnel files and investigative/disciplinary**  
10 **reports are relevant and must be produced.**

11 Menaged’s testimony implicates at least two, and perhaps three Chase employees:  
12 Kumbalek, Dadlani, and Lazar. Chase, however, has refused to produce those employees’  
13 personnel files, and has refused to produce documents related to any investigation it may  
14 have undertaken related to the Second Fraud, based solely on boilerplate relevancy and  
15 confidentiality objections.<sup>6</sup> Those objections are unfounded.

16 First, the actions of Chase employees, Chase’s knowledge of those actions, and  
17 Chase’s implementation of disciplinary or other procedures with respect to those actions (if  
18 any) are highly relevant to the Defendants non-party at fault claim. To that end, the  
19 personnel files of the three employees are directly relevant to any knowledge, scienter, or

---

21 <sup>6</sup> In meet and confer conversations, Chase has also vaguely asserted that the USA Patriot Act (8  
22 U.S.C. § 1701 *et seq.*) might somehow prohibit the production of a bank employee’s personnel file.  
23 To the extent that Chase continues to rely on that excuse, Clark Hill will respond in its Reply. To the  
24 extent, however, that Chase is withholding documents on the grounds that they may constitute  
25 Suspicious Activity Reports (“SAR”), Clark Hill has made clear during the meet and confer process  
26 that it is not seeking the production of any SARs filed by Chase. Defendants recognize that “no  
national bank, and no director, officer, employee or agent of a national bank, shall disclose a SAR or  
any information that would reveal the existence of a SAR.” 12 C.F.R. § 21.11(k)(1). However, “the  
underlying facts, transactions, and documents upon which a SAR is based” are discoverable and are  
specifically exempted from the confidentiality protections of 12 C.F.R. § 21.11(k)(1). *See* 12 C.F.R.  
§ 21.11(k)(1)(ii)(A)(2).



1 intent element of a claim against Chase. Such documents would go to show, among other  
2 things, (a) whether Chase, through its employees, knew about the transactions that enabled  
3 Menaged's fraudulent scheme, (b) the extent and nature of the employees' participation in  
4 the scheme, and (c) the extent to which Chase attempted, or failed, to remedy or curb its  
5 employees' actions. *See Freedman & Gersten, LLP v. Bank of America, N.A.*, 2010 WL  
6 5139874 at \*5 (D.N.J. Dec. 8, 2010) (“[e]valuative documents regarding an employee’s  
7 conduct in handling suspicious activity contained in personnel files are generally  
8 discoverable”). As *Freedman* further noted, to the extent the bank “undertook any  
9 investigation to reveal [its employees’] potential negligence or fraudulent conduct,  
10 documentation evidencing or contradicting same is relevant and may lead to admissible  
11 evidence.” *Id.*<sup>7</sup> Thus, the personnel files for the bank employees that Menaged directly  
12 implicated in his scheme, and documents regarding any investigation prompted by those  
13 actions, are directly relevant to Chase’s knowledge of Menaged’s scheme and its substantial  
14 assistance in enabling that scheme.<sup>8</sup>

15 Chase’s blanket confidentiality objection also fails. For one, the Court has entered a  
16 protective order that governs the production of confidential documents and guards against  
17 any impermissible disclosure of such documents.<sup>9</sup> Second, the request is narrowly tailored to  
18 investigative documents and the personnel files of three specific bank employees who either  
19 personally processed Menaged’s transactions (and allegedly manipulated Chase’s system  
20 safeguards in order to do so), oversaw the processing of those transactions, or coddled

---

21 <sup>7</sup> *See also In re Mongelluzzi*, Case No. 8:11-ap-00653-CED, 2015 WL 4389564, at \*1-2 (Bankr.  
22 M.D.Fla. July 14, 2015) (bank ordered to produce portions of its standard practice records of  
23 investigating suspicious activity, including investigatory reports and documents, computer generated  
24 monitoring reports . . . or alerts concerning the customer’s banking activity).

24 <sup>8</sup> Information regarding bonus structures or other incentives that may have encouraged Chase’s  
25 employees to ignore Chase’s policies and procedures is likewise relevant. If those incentives are  
26 minimal, as Chase has suggested in the meet and confer process, then it should not be problematic for  
Chase to provide that information.

<sup>9</sup> Clark Hill provided Chase with a copy of the Protective Order. Chase has never identified any  
shortcomings with the Protective Order, nor has Chase sought or requested any additional  
protections.

1 Menaged into maintaining his apparently profitable relationship with Chase. As the Court  
2 aptly noted in *Cason v. FirstSource-Se. Grp., Inc.*:

3 [W]here the files sought are those of employees whose action or inaction has a direct  
4 bearing on Plaintiff's claims or Defendant's affirmative defenses and especially  
5 where, as here, the court has issued an appropriate confidentiality order, personnel  
6 files are subject to discovery.

7 159 F.Supp.2d 242, 247 (W.D.N.C. 2001). Given the limited scope of the information  
8 sought coupled with the broad protective order, the Court should compel production of the  
9 requested personnel files and the documents related to the investigation, if any, that Chase  
10 instituted related to Menaged and the Second Fraud.

11 **C. Chase's policies and procedures regarding withdrawals, deposits, and the  
12 use of cashiers' checks are relevant and must be produced**

13 Clark Hill has subpoenaed Chase for its "internal policies and procedures regarding  
14 limits on . . . withdrawals, deposits, and cashier's check purchases" as well as its "policies  
15 and procedures . . . related to the issuance or cancellation of cashier's checks." Exh. A at No.  
16 3, 4. The requests are limited to the time period from January 2014 through December 2016.  
17 Chase once again objects on the grounds of relevancy. Notwithstanding Chase's objection,  
18 Chase's policies and procedures governing the very actions that allowed the Second Fraud to  
19 flourish (to the extent such policies exist) are highly relevant to Chase's knowledge of, and  
20 substantial assistance to, Menaged's scheme to defraud DenSco. *See Freedman & Gersten,*  
21 *LLP v. Bank of America, N.A.*, 2010 WL 5139874 at \*5 (D.N.J. Dec. 8, 2010) (bank ordered  
22 to produce "policies and procedures for handling suspicious activity and risk management. . .  
23 " and "policies and procedures related to check fraud and preventative procedures"); *Nelson*  
24 *v. Union Bank of California, N.A.*, 290 F.Supp. 2d 1101, 1120 (C.D. Cal. 2003) ("That the  
25 Banks utilized atypical banking procedures to service Slatkin's accounts, rais[ed] an  
26 inference that they knew of the Ponzi scheme and sought to accommodate it by altering their  
normal ways of doing business."). The policies must be produced.

1           **D. Chase’s emails regarding Menaged and the Second Fraud should be**  
2           **produced, to the extent it can be done cost effectively**

3           Finally, Clark Hill has requested “Kumbalek, Vikram’s and Lazar’s emails or other  
4 communications related to Menaged or [Menaged’s] Accounts.” Exh. A at No. 8. It should  
5 go without saying that communications by Chase’s employees regarding the atypical  
6 treatment of Menaged and his accounts is relevant to Clark Hill’s defense. In addition to an  
7 unfounded relevancy objection, however, Chase also verbally explained that email  
8 communications from the relevant time period have been deleted. Fair enough. Apparently,  
9 however, Chase retains the ability to pull those emails from its archives, yet has asserted  
10 during meet and confer conversations that pulling those emails, and conducting a search,  
11 would cost the bank tens of thousands of dollars. Chase should be required to provide a more  
12 fulsome, written explanation as to the purported efforts and costs that would be involved in  
13 obtaining and searching the emails of three employees over a two year time period, so that  
14 Clark Hill can determine for itself whether such a search is worth the cost involved.

15           **III. CONCLUSION**

16           Based on the arguments set forth above, the Court should enter an order compelling  
17 Chase to produce documents responsive to categories numbers 3, 4, 5, 6, 7 and 11, and order  
18 Chase to provide further explanation as to the purported cost involved in producing  
19 documents responsive to category number 8, while rejecting Chase’s relevancy and  
20 confidentiality objections. The Court should further order Chase (a) to produce documents  
21 responsive to request number 10, which Chase has already agreed to provide, and (b) to  
22 produce any documents responsive to request number 2, to the extent any such responsive  
23 documents were not previously produced to the Receiver.

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26

RESPECTFULLY SUBMITTED this 4<sup>th</sup> day of March, 2019.

**COPPERSMITH BROCKELMAN PLC**

By: /s/ Marvin C. Ruth  
John E. DeWulf  
Marvin C. Ruth  
Vidula U. Patki  
2800 North Central Avenue, Suite 1900  
Phoenix, Arizona 85004  
Attorneys for Defendants

**ORIGINAL** filed and a **COPY** hand delivered this  
4<sup>th</sup> day of March, 2019 to:

Nicole M. Goodwin, Esq.  
Aaron T. Lloyd, Esq.  
GREENBERG TRAURIG, LLP  
2375 E. Camelback Rd., Suite 700  
Phoenix, AZ 85016

Colin F. Campbell, Esq.  
Geoffrey M. T. Sturr, Esq.  
Joshua M. Whitaker, Esq.  
OSBORN MALEDON, P.A.  
2929 N. Central Ave., Suite 2100  
Phoenix, AZ 85012-2793  
Attorneys for Plaintiff

/s/ Verna Colwell

# **Exhibit A**

1                                   **GREENBERG TRAUIG, LLP**  
2                                   **ATTORNEYS AT LAW**  
3                                   **SUITE 700**  
4                                   **2375 EAST CAMELBACK ROAD**  
5                                   **PHOENIX, ARIZONA 85016**  
6                                   **(602) 445-8000**

7                   Nicole M. Goodwin, SBN 024593  
8                   goodwinn@gtlaw.com  
9                   Aaron T. Lloyd, SBN 027987  
10                  lloyda@gtlaw.com  
11                  Attorneys for JPMorgan Chase Bank, N.A.

12                                   **IN THE SUPERIOR COURT OF THE STATE OF ARIZONA**  
13                                   **IN AND FOR THE COUNTY OF MARICOPA**

14           PETER S. DAVIS, as RECEIVER of  
15           DENSCO INVESTMENT  
16           CORPORATION, an Arizona corporation,

17                                   Plaintiff,

18           v.

19           CLARK HILL PLC, a Michigan limited  
20           liability company; DAVID G.  
21           BEAUCHAMP and JANE DOE  
22           BEAUCHAMP, husband and wife,

23                                   Defendants.

Case No. CV2017-013832

**NON-PARTY JPMORGAN CHASE  
BANK, N.A.'S RESPONSES AND  
OBJECTIONS TO SUBPOENA  
DATED JANUARY 8, 2019**

24           Non-Party JPMorgan Chase Bank, N.A., (“Chase”), by and through its  
25           undersigned counsel, hereby objects and responds to the Subpoena served upon Chase by  
26           Defendants Clark Hill PLC and David G. Beauchamp (collectively “Defendants”) on  
27           January 8, 2019, and states as follows:

28                                   **GENERAL OBJECTIONS**

- 1           1. Chase objects to the Subpoena in its entirety as it does not provide a  
2           reasonable time to comply, as it affords fewer than nine (9) business days for compliance.
- 3           2. Chase objects to the Requests to the extent they fail to reflect reasonable  
4           steps taken to avoid imposing undue burden or expense on Chase.

1           3.     Chase objects to the Requests to the extent they seek duplicative  
2 information.

3           4.     Chase objects to the Requests to the extent they purport to impose any  
4 obligations on Chase other than those set forth in the Arizona Rules of Civil Procedure.

5           5.     Chase objects to the Requests to the extent they seek documents not in the  
6 possession, custody, or control of Chase; already in the possession, custody, or control of  
7 Defendants; or in the possession, custody, or control of third parties.

8           6.     Chase objects to the Requests as unduly burdensome and oppressive to the  
9 extent they seek documents or information that have been produced by or are readily  
10 available through discovery from a party in the underlying lawsuit. Chase will not  
11 produce documents that have already been produced by, or which were readily available  
12 through discovery from, a party in the underlying lawsuit.

13           7.     Chase objects to the Requests to the extent they seek documents that are  
14 protected from disclosure by the attorney-client privilege, work-product doctrine, or are  
15 otherwise protected from disclosure under the law. Nothing contained in this Response is  
16 intended to be, nor should be construed as, a waiver of any privilege. Should Chase  
17 inadvertently respond with documents or information protected by any such privilege,  
18 such response shall in no way be intended, nor shall it be construed, as a waiver of such  
19 privilege.

20           8.     Chase objects to the Requests to the extent they seek documents that contain  
21 confidential information and/or information that Chase is under an obligation to a third  
22 party not to disclose.

23           9.     Chase objects to the Requests to the extent that they seek documents that  
24 are not relevant to any party's claim or defense and/or are not proportional to the needs  
25 of the underlying lawsuit.

26           10.    Chase objects to the Requests to the extent that they assume facts that do  
27 not exist or are incorrect or relate to the construction of applicable law. Any statement  
28 herein does not indicate, and should not be construed as an agreement by Chase as to, the

1 truth or accuracy of any of Defendants' characterizations of fact or law, the factual  
2 expressions or assumptions contained in any Request, the propriety of the Request, or the  
3 relevance or admissibility of any Request.

4 11. Chase objects to the Requests to the extent they contain vague, ambiguous,  
5 undefined or argumentative terms, or require speculation.

6 12. Chase objects to the Requests to the extent they call for the production of  
7 information that is too voluminous to compile and is of little if any probative value, or to  
8 the extent the Requests require compilations not kept in the ordinary course of business.

9 13. Each of the foregoing General Objections is incorporated in each of the  
10 following specific objections.

11

12 **SPECIFIC OBJECTIONS AND RESPONSES**

13 **REQUEST NO. 1:**

14 All of Your internal policies and procedures related to the opening of the Accounts  
15 at the time any of the Accounts were opened.

16 **RESPONSE:**

17 Chase objects to this Request as it seeks documents that are not relevant under  
18 Rule 401 of the Arizona Rules of Evidence and, therefore, not a proper subject of  
19 discovery. Chase further objects to this Request as it is overly broad and unduly  
20 burdensome insofar as it requests "all" policies and procedures "related" to account  
21 opening. Chase further objects to this Request insofar as it seeks confidential and  
22 proprietary business information.

23 **REQUEST NO. 2:**

24 All documents reflecting or relating to cashier's checks You issued to Menaged,  
25 including all documents relating to the issuance of any such cashier's checks and any  
26 documents related to the cancellation or re-deposit of any such cashier's checks,  
27 including, but not limited to, all withdrawal or deposit slips.

28



1     **RESPONSE:**

2             Chase objects to this Request insofar as it seeks confidential and/or non-public  
3     personal identifying information of current or former Chase customer(s). Chase further  
4     objects to this Request as overly broad and unduly burdensome, insofar as it is not limited  
5     in time. Chase further objects to this Request insofar as it seeks confidential and  
6     proprietary business and/or customer information. Subject to and without waiving the  
7     foregoing objections, to the extent certain records responsive to this Request have been  
8     produced in related litigation, Chase is not required to re-produce those documents  
9     pursuant to this Request per agreement between Chase and Defendants.

10    **REQUEST NO. 3:**

11            All of Your internal policies and procedures from January 14, 2014 through  
12    December 2016 related to the issuance or cancellation of cashier's checks, including, but  
13    not limited to documents detailing or explaining (a) Your record keeping procedures and  
14    requirements with respect to the issuance or cancellation of cashier's checks; (b) any  
15    holds or waiting periods You required with respect to the cancellation or re-deposit of  
16    cashier's checks; (c) any fees charged or reimbursed to the bank customer by You with  
17    respect to the issuance or cancellation of cashier's checks; (d) any limits or guidelines  
18    related to the number of cashier's checks or total dollar amount of cashier's checks that  
19    may be issued to, or canceled by, a bank customer during any given time period; and (e)  
20    any guidelines, protocols, or requirements related to the cancellation or re-deposit of  
21    cashier's check, including requirements related to any notations or explanations that must  
22    be included on a cancelled cashier's check.

23    **RESPONSE:**

24            Chase objects to this Request as it seeks documents that are not relevant under  
25    Rule 401 of the Arizona Rules of Evidence and, therefore, not a proper subject of  
26    discovery. Chase further objects to this Request as it is overly broad and unduly  
27    burdensome. Chase further objects to this Request insofar as it seeks confidential and  
28    proprietary business information.

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28

**REQUEST NO. 4:**

All of Your internal policies and procedures from January 2014 through December 2016 regarding limits on the cash amounts of a customer’s withdrawals, deposits, and cashier’s check purchases.

**RESPONSE:**

Chase objects to this Request as it seeks documents that are not relevant under Rule 401 of the Arizona Rules of Evidence and, therefore, not a proper subject of discovery. Chase further objects to this Request as it is overly broad and unduly burdensome. Chase further objects to this Request insofar as it seeks confidential and proprietary business information.

**REQUEST NO. 5:**

Any documents reflecting any incentives, bonuses, or other benefits provided to bank employees related to the issuance or cancellation of cashier’s checks.

**RESPONSE:**

Chase objects to this Request as it seeks documents that are not relevant under Rule 401 of the Arizona Rules of Evidence and, therefore, not a proper subject of discovery. Chase further objects to this Request as it is overly broad and unduly burdensome. Chase further objects to this Request insofar as it seeks confidential, proprietary and/or non-public personal, and business, information.

**REQUEST NO. 6:**

Kumbalek’s, Vikram’s and Lazar’s personnel file from January 2014 through the present.

**RESPONSE:**

Chase objects to this Request as it seeks documents that are not relevant under Rule 401 of the Arizona Rules of Evidence and, therefore, not a proper subject of discovery. Chase further objects to this Request as it is overly broad and unduly

1 burdensome. Chase further objects to this Request insofar as it seeks confidential and/or  
2 non-public personal information related to Chase's current or former employees.

3 **REQUEST NO. 7:**

4 Any investigative or disciplinary files regarding any bank employee, including,  
5 but not limited to, Kumbalek, Vikram, and Lazar, related in any way to Menaged or the  
6 Accounts.

7 **RESPONSE:**

8 Chase objects to this Request as it seeks documents that are not relevant under  
9 Rule 401 of the Arizona Rules of Evidence and, therefore, not a proper subject of  
10 discovery. Chase further objects to this Request as it is overly broad and unduly  
11 burdensome. Chase further objects to this Request insofar as it seeks confidential and/or  
12 non-public personal information related to Chase's current or former employees.

13 **REQUEST NO. 8:**

14 All of Kumbalek's, Vikram's, and Lazar's emails or other communications related  
15 to Menaged or the Accounts, including, but not limited to, any emails received from or  
16 sent to Menaged, Veronica Castro, or Veronica Gutierrez Reyes.

17 **RESPONSE:**

18 Chase objects to this Request as it seeks documents that are not relevant under  
19 Rule 401 of the Arizona Rules of Evidence and, therefore, not a proper subject of  
20 discovery. Chase further objects to this Request as it is overly broad and unduly  
21 burdensome. Chase further objects to this Request insofar as it seeks confidential and/or  
22 non-public personal identifying information related to Chase's current or former  
23 employees and/or customers. Chase further objects to this request to the extent it seeks  
24 information protected by the attorney-client privilege, the work-product doctrine, or any  
25 other privilege or immunity.

26 **REQUEST NO. 9:**

27 Kumbalek, Vikram, and Lazar's desk files related to Menaged or the Accounts.  
28

1 **RESPONSE:**

2 Chase objects to this request the term “desk files” is vague and ambiguous and is  
3 undefined. Chase objects to this Request as it seeks documents that are not relevant under  
4 Rule 401 of the Arizona Rules of Evidence and, therefore, not a proper subject of  
5 discovery. Chase further objects to this Request as it is overly broad and unduly  
6 burdensome.

7 **REQUEST NO. 10:**

8 All organizational charts, from January 2010 through December 2016 for (a) the  
9 branch at 8999 East Shea Boulevard, Floor 1, Scottsdale, Arizona 85260, (b) any branch  
10 that held any of the Accounts, and (c) the regional organization that oversees those branch  
11 operations identified in subparts (a) and (b).

12 **RESPONSE:**

13 Chase objects to this Request as it seeks documents that are not relevant under  
14 Rule 401 of the Arizona Rules of Evidence and, therefore, not a proper subject of  
15 discovery. Chase further objects to this Request as it is overly broad and unduly  
16 burdensome insofar as it covers documentation for a six-year period.

17 **REQUEST NO. 11:**

18 All Documents setting forth the bonus structures for profitable accounts for any  
19 branch identified in Request #10, as well as the bonus structures for any regional  
20 organization that oversees those branch operations.

21 **RESPONSE:**

22 Chase objects to this Request as it seeks documents that are not relevant under  
23 Rule 401 of the Arizona Rules of Evidence and, therefore, not a proper subject of  
24 discovery. Chase further objects to this Request as it is overly broad and unduly  
25 burdensome. Chase further objects to this Request insofar as it seeks confidential and  
26 proprietary business information.

27

28

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28

DATED this 4<sup>th</sup> day of February 2019.

GREENBERG TRaurig, LLP

By: /s/ Nicole M. Goodwin

Nicole M. Goodwin

Aaron T. Lloyd

*Attorneys for JPMorgan Chase Bank, N.A.*

COPY of the foregoing served via E-Mail  
this 4<sup>th</sup> day of February 2019 to:

John E. DeWulf

Marvin C. Ruth

Vidula U. Patki

Coppersmith Brockelman, PLC

2800 North Central Avenue, Suite 1900

Phoenix, Arizona 85004

[jdewulf@cblawyers.com](mailto:jdewulf@cblawyers.com)

[mruth@cblawyers.com](mailto:mruth@cblawyers.com)

[vparki@cblawyers.com](mailto:vparki@cblawyers.com)

/s/ Tammy Mowen

Employee, Greenberg Traurig

# **Exhibit B**

**Exhibit B**



*Arizona Corporation Commission*  
*v.*  
*DenSco Investment Corporation*  
*(Case No. CV 2016-014142)*

---

*Status Report*  
*of*  
*Peter S. Davis, as Receiver of DenSco Investment Corporation*

*December 23, 2016*

As of the date of the receivership, DenSCO's books and records report two (2) unsecured receivables due from Menaged, including \$13,336,807.24 classified as "Work Out 5 Million" and \$1,002,532.55 classified as "Work Out 1 Million," for a total of \$14,339,339.79. The loans recorded in these workout loan categories relate to overages on properties that date back to August 2012 and the First Fraud through November 2013. All prior DenSCO loans that may have been double-encumbered before August 2012 were paid off in full without causing any additional losses.

### 3.2. The Second Fraud

In January 2014, Menaged began requesting loans from DenSCO for properties that neither Menaged nor his entities actually purchased at trustees' sales or otherwise. Based on analyses of various emails between Chittick and Menaged, the Receiver understands that after the First Fraud, Chittick began requiring Menaged to provide DenSCO with copies of the cashier's checks issued to the trustees as well as copies of the receipts received from the trustee for the purchase of a property at a trustee's sale. This was presumably done to ensure that DenSCO was the senior lienholder on all of its loans to Menaged, even though DenSCO continued to wire funds to Easy or AHF instead of directly to the trustees. However, Menaged began providing Chittick with falsified trustee's sale receipts<sup>26</sup> and copies of checks that were never actually given to the trustees. Instead, most of the cashier's checks were deposited back to Easy or AHF bank accounts. The Receiver refers to this fraud scheme perpetrated by Menaged as the "Second Fraud."

Of the 2,712 loans that Menaged and his entities received from DenSCO from January 2014 through June 2016, only ninety-six (96) of them were secured by the actual purchase of real estate. As shown in **Table 2** below, DenSCO advanced a total of \$734,484,440.67 to Menaged for fraudulent loans resulting from the Second Fraud.

**Table 2:  
Summary of Menaged Loans  
January 2014 through June 2016**

Year	Purchased		Not Purchased	
	Amount	Count	Amount	Count
2014	\$ 15,001,843.42	96	\$ 181,058,229.00	803
2015	-	-	361,021,611.67	1,316
2016	-	-	192,404,600.00	593
<b>Total</b>	<b>\$ 15,001,843.42</b>	<b>96</b>	<b>\$ 734,484,440.67</b>	<b>2,712</b>

On average, Menaged paid off the fraudulent loans plus 18% accrued interest within approximately three (3) weeks. Because Menaged was paying interest on these loans but was not actually making any money from the purchase and sale of real estate, the number and frequency of the fraudulent loans increased over time, which dramatically increased the principal loan

---

<sup>26</sup> The Receiver believes Menaged provided the false trustee's sale receipts to DenSCO; however, Menaged testified that he did not send DenSCO the trustee's sale receipts and didn't know that they were being sent. Menaged further testified that they must have been sent by his employee, Veronica Castro Gutierrez. See the transcript from the 10/20/16 Rule 2004 Examination of Scott Menaged; pages 171-174.



balance due to DenSco. The records analyzed to date indicate that Menaged essentially obtained new loans from DenSco in order to repay DenSco the principal and interest due on the older loans.

As of the date of the receivership, DenSco's balance sheet reported eighty-four (84) loans totaling \$28,332,300.00 due from Menaged for properties that neither Menaged nor his entities actually purchased.

#### 4. Solvency Analysis

The Receiver analyzed DenSco's balance sheet in light of the information presented above regarding the First Fraud and Second Fraud perpetrated by Menaged to determine when DenSco's liabilities exceeded its assets. The Receiver made the following adjustments to DenSco's balance sheet to properly account for the disposition of the Menaged loans (See Exhibit 1).

##### *Adjustment for the First Fraud*

As a result of the First Fraud, DenSco's balance sheet reported the Menaged loans as assets at their face value despite the fact that many of the underlying properties were double-encumbered and, in several cases, the property values were insufficient to repay both DenSco and the third party lenders. Accordingly, for those properties where DenSco paid the deficit and classified the same as an unsecured "Work Out" loan, the Receiver reduced the balance sheet assets by the workout loan balance as of the date of DenSco's original loan(s) on the property.

For example, as discussed in **Section 3.1** above, DenSco loaned \$250,000.00 to Menaged for the Grayhawk Property on August 20, 2012, plus an additional \$116,474.60 on January 30, 2014. When the property was sold in July 2014, DenSco was repaid the principal balance of \$366,474.60, but paid the deficit of \$348,873.28, resulting in an unsecured workout loan of \$348,873.28. Accordingly, the Receiver adjusted DenSco's balance sheet to exclude the \$250,000.00 Grayhawk loan asset as of the original loan date of August 20, 2012. The Receiver further adjusted DenSco's balance sheet to exclude \$98,873.28<sup>27</sup> of the additional \$116,474.60 loan asset as of January 30, 2014. Thus, the Grayhawk Property transactions resulted in a total loss of \$348,873.28, of which \$250,000.00 was removed from the balance sheet effective August 20, 2012, and \$98,873.28 was removed from the balance sheet effective January 20, 2014.

##### *Adjustment for the Second Fraud*

As a result of the Second Fraud, DenSco's balance sheet reported the Menaged loans as assets at their face value despite the fact that the underlying properties were never actually purchased by Menaged. Accordingly, the Receiver adjusted DenSco's balance

---

<sup>27</sup> Total loss of \$348,873.28 minus \$250,000.00 previously accounted for equals \$98,873.28.

**Exhibit C**

**Exhibit C**



---

*Arizona Corporation Commission*  
*v.*  
*DenSco Investment Corporation*  
*(Case No. CV 2016-014142)*

---

*Status Report*  
*of*  
*Peter S. Davis, as Receiver of DenSco Investment Corporation*

*December 22, 2017*

breach fiduciary duties he owed to DenSco and its investors. The damages DenSco seeks include losses suffered on loans made to Menaged and his entities after DenSco learned of the First Fraud.

On November 15, 2017, the Court granted the defendants an extension of the deadline to respond to the Receiver's complaint. During the first quarter of 2018, Special Counsel expects that Beauchamp and Clark Hill will answer the complaint, a pre-trial schedule will be established, and discovery will begin.

#### **2.6.2. DenSco claims against Financial Institutions**

The Receiver has determined that DenSco may hold significant claims against certain financial institutions including JP Morgan Chase Bank, NA ("Chase") and US Bank, NA ("US Bank") for their participation in Menaged's massive fraudulent loan scheme upon DenSco.

As discussed in **Section 3.2** of the Receiver's December 23, 2016 Status Report, Chittick began requiring Menaged to provide DenSco with copies of the cashier's checks issued to the trustees as well as copies of the receipts received from the trustee for the purchase of a property at a trustee's sale. However as part of the Second Fraud, Menaged began providing Chittick with falsified trustee's sale receipts and copies of cashier's checks that were never actually given to the trustees. Instead, most of the cashier's checks were deposited back to Easy or AHF bank accounts.

The Receiver has since learned that after Menaged took a picture of each cashier's check to send to DenSco, he returned to the financial institution to cancel the cashier's check, typically only a few hours after the cashier's check was issued. The Receiver's analysis of Menaged's bank accounts revealed that Menaged procured at least 1,383 legitimate cashier's checks totaling \$319,292,828, including 1,340 cashier's checks from Chase and 43 cashier's checks from US Bank, during the period from January 2014 through June 2015.

Accordingly, on September 19, 2017, the Receiver filed a *Petition for Order to Approve the Engagement of Bergin Frakes Smalley & Oberholtzer, PLLC to Represent the Receiver as Special Counsel* (see Petition No. 36) to assist the Receiver in the investigation and potential prosecution, trial, or settlement of claims against financial institutions who allowed Menaged to issue and cancel the cashier's checks used to defraud DenSco. The Court signed the *Order Re: Petition No. 36* approving the engagement of special counsel Bergin Frakes Smalley & Oberholtzer, PLLC on October 18, 2017.

The attorneys at Bergin Frakes Smalley & Oberholtzer, PLLC, who have significant experience in the areas of banking and banking regulation and can not only assist the Receiver in the investigation of DenSco's potential claims, but also provide sound advice and counsel to the Receiver in all aspects of potential legal claims and possible remedies that may arise from actions or omissions of Chase and/or US Bank.

Bergin Frakes Smalley & Oberholtzer, PLLC has completed its preliminary investigation into DenSco's potential claims against Chase Bank and US Bank and has submitted a memorandum

to the Receiver setting forth its findings and recommendations and continues to investigate the potential claims.

### **2.6.3. DenSco claims against Active Funding Group, LLC**

The Receiver has determined that DenSco may hold claims against Active Funding Group, LLC and its principals (collectively, “Active”) for their participation in Menaged’s fraudulent loan scheme upon DenSco.

As discussed in **Section 3.1** of the Receiver’s December 23, 2016 Status Report, in approximately 2011, Menaged began requesting loans from DenSco for properties on which he had also solicited other lenders for loans. In an effort to deceive both lenders, Menaged essentially obtained two loans on hundreds of properties with the lenders believing that they were in first position. The Receiver refers to this fraud scheme perpetrated by Menaged as the “First Fraud.”

The Receiver has since learned that after Active uncovered Menaged’s scheme to defraud DenSco and other lenders, Active worked in concert with Menaged by taking actions to protect its historical loans to Menaged and enabling him to continue to defraud DenSco, while ensuring that Active’s future loans to Menaged were secured by first position liens.

Accordingly, on November 22, 2017, the Receiver filed a *Petition for Order to Approve the Engagement of Ajamie, LLP to Represent the Receiver as Special Counsel* (see Petition No. 45) to assist the Receiver in the investigation and potential prosecution, trial, or settlement of claims against Active. This petition is currently pending before the Court.

The attorneys at Ajamie, LLP have significant experience in the areas of complex commercial and financial fraud litigation and can not only assist the Receiver in the investigation of DenSco’s potential claims, but also provide sound advice and counsel to the Receiver in all aspects of potential legal claims and possible remedies that may arise from actions or omissions of Active.

Ajamie, LLP is in the process of investigating DenSco’s potential claims and preparing a detailed memorandum of these claims with an estimation of the probable costs to pursue such claims. Upon receipt of this memorandum and after the Court’s approval of Petition No. 45, the Receiver will determine if it is appropriate to pursue DenSco’s claims against Active.

### **2.6.4. Claims to Funds Seized and Forfeited from Joseph Menaged**

On November 27, 2017, the Federal District Court entered an Order preliminarily forfeiting \$709,405.40 that was seized by the United States from a bank account in the name of Joseph Menaged. The Receiver believes these funds are directly traceable to DenSco monies misappropriated by Menaged. The Receiver will be undertaking efforts to recover these funds for the benefit of the DenSco Receivership.

# **Exhibit D**

Guttilla Murphy Anderson, P.C.  
5415 E. High Street, Suite 200  
Phoenix, AZ 85054  
(480) 304-8300

1 GUTTILLA MURPHY ANDERSON

2 **Ryan W. Anderson** (Ariz. No. 020974)

3 5415 E. High St., Suite 200

4 Phoenix, Arizona 85054

5 Email: randerson@gamlaw.com

6 Phone: (480) 304-8300

7 Fax: (480) 304-8301

8 Attorneys for the Receiver

9 IN THE SUPERIOR COURT OF THE STATE OF ARIZONA

10 IN AND FOR MARICOPA COUNTY

11 ARIZONA CORPORATION )  
12 COMMISSION, )

13 Plaintiff, )

14 v. )

15 DENSCO INVESTMENT )  
16 CORPORATION, an Arizona )  
17 corporation, )

18 Defendant. )

Cause No. CV2016-014142

PETITION NO. 36

PETITION FOR ORDER TO APPROVE  
THE ENGAGEMENT OF BERGIN,  
FRAKES, SMALLEY &  
OBERHOLTZER, PLLC TO  
REPRESENT THE RECEIVER AS  
SPECIAL COUNSEL

(Assigned to the Honorable Teresa  
Sanders)

19 Peter S. Davis, as the Court appointed Receiver of DenSco Investment Corporation  
20 (“DenSco”), respectfully petitions the Court for an Order approving the engagement of  
21 Bergin, Frakes, Smalley & Oberholtzer, PLLC., as Special Counsel to the Receiver, as  
follows:

1. On August 18, 2016, this Court entered its *Order Appointing Receiver*, which  
appointed Peter S. Davis as Receiver of DenSco Investment Corporation (“Receivership  
Order”).

1           2.       The Receivership Order authorizes the Receiver to, among other things,  
2 employ attorneys and other professionals that are necessary and proper for the collection,  
3 preservation and maintenance of the Receivership Assets. [See ¶16 of the Receivership  
4 Order]

5           3.       The Receiver has initially determined that DenSco may hold significant claims  
6 against financial institutions including JP Morgan Chase Bank, N.A and U.S. Bank N.A for  
7 their participation in a scheme to defraud DenSco. The Receiver has determined that certain  
8 financial institutions may have been instrumental in allowing Yomtov Scott Menaged  
9 (“Menaged”) to operative a massive fraudulent loan scheme upon DenSco. The Receiver has  
10 determined that starting in January 2014, as part of the DenSco’s underwriting requirements,  
11 Menaged was required to provide DenSco with a copy of each specific cashier check, issued  
12 by Menaged’s financial institution, to the respective foreclosure trustee for the purchase of a  
13 property by Menaged at a foreclosure trustee’s auction/sale.

14           4.       The Receiver’s investigation has determined that Menaged was able to procure  
15 at least 1,383 legitimate cashier’s checks from financial institutions in a period of two years  
16 for a collective face value of at least \$319,292,828.

17           5.       However, the cashier’s checks were used by Menaged to make it appear that  
18 Menaged was actually using DenSco loan proceeds to purchase property from a foreclosure  
19 trustee, when in fact, Defendant obtained the cashier’s check for the sole purpose of simply  
20 taking a picture of the cashier’s check to send to DenSco to make it appear that the DenSco  
21 funds were being used to purchase real property. Moreover, the Receiver has learned that



1 after Menaged took a picture of the cashier's check to send to DenSco he returned to the  
2 financial institution to cancel the cashier's check, typically only a few hours after the  
3 cashier's check was issued. The sheer volume of issued and then immediately cancelled  
4 cashier's checks by Menaged is staggering.

5         6. The Receiver has determined that he requires the legal services of the law firm  
6 of Bergin, Frakes, Smalley & Oberholtzer, PLLC., to assist the Receiver in his ongoing  
7 investigation of these potential claims and the potential prosecution, trial or settlement of any  
8 claims that the DenSco may have against the financial institutions who allowed Menaged to  
9 issue and cancel the cashier's checks used to defraud DenSco.

10         7. The Receiver has determined that he requires the expertise of Bergin, Frakes,  
11 Smalley & Oberholtzer, PLLC, as these accomplished lawyers have significant experience in  
12 the areas of banking and banking regulation and can not only assist the Receiver in the  
13 investigation of DenSco's potential claims, but also to provide sound advice and counsel to  
14 the Receiver in all aspects of potential legal claims and possible remedies that may arise from  
15 actions or omissions of the financial institutions in question.

16         8. Bergin, Frakes, Smalley & Oberholtzer, PLLC, has agreed to serve as Special  
17 Counsel pursuant to the terms of the Engagement Agreement as set forth in Exhibit 'A'.  
18 Pursuant to the Engagement Agreement, Special Counsel will complete an investigation into  
19 DenSco's potential claims and provide a detailed memorandum of the claims with an  
20 estimation of probable costs of pursuit of the claims within thirty (30) days from the Court's  
21 approval of this Petition.

1           9.       Thereafter, assuming the Receiver determines that DenSco's claims should be  
2 advanced, the Receiver will have the option to elect either an hourly or contingent fee as the  
3 basis for future compensation to Special Counsel. If the Receiver elects to proceed on an  
4 hourly basis, Bergin, Frakes, Smalley & Oberholtzer's professionals will be compensated on  
5 an hourly rate basis pursuant to the professional rate schedule as set forth in Exhibit 'A". If  
6 the Receiver elects to proceed on a contingency fee basis, Special Counsel has agreed to a  
7 sliding scale for the potential contingency fee as set forth in Exhibit 'A". Specifically,  
8 Special Counsel would be compensated Thirty-three and one-third percent (33.33%) of any  
9 gross recovery between \$00.00 and \$6,000,000.00; Twenty-Five percent (25%) of any gross  
10 recovery between \$6,000,000.00 and \$12,000,000.00; Fifteen percent (15%) of any gross  
11 recovery between \$12,000,000.00 and \$20,000,000.00; and ten percent (10%) of any gross  
12 recovery above \$20,000,000.00.

13           10.       The Receiver believes that both the hourly rates and sliding scale for the  
14 potential contingency fee are reasonable in light of the substantial experience of the  
15 professionals at Bergin, Frakes, Smalley & Oberholtzer, PLLC and the nature of the DenSco  
16 claims.

17           WHEREFORE, the Receiver respectfully requests that the Court enter an order:

- 18           1.       Appointing the law firm of Bergin, Frakes, Smalley & Oberholtzer, PLLC, as  
19 special counsel to the Receiver;
- 20           2.       Approving the engagement agreement with the law firm of Bergin, Frakes,  
21 Smalley & Oberholtzer, PLLC, attached as Exhibit "A" to ; and

**Guttilla Murphy Anderson, P.C.**  
5415 E. High Street, Suite 200  
Phoenix, AZ 85054  
(480) 304-8300

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21

3. Directing the Receiver to file a notice with the Court when the Receiver has made his election to either proceed with compensation of Special Counsel on an hourly basis or on a contingency basis.

Respectfully submitted this 19<sup>th</sup> day of September, 2017.

GUTTILLA MURPHY ANDERSON, P.C.

/s/Ryan W. Anderson  
Ryan W. Anderson  
Attorneys for the Receiver

2359-001(296673)

## FEE AGREEMENT

### BERGIN, FRAKES, SMALLEY & OBERHOLTZER, PLLC

The law firm of BERGIN, FRAKES, SMALLEY & OBERHOLTZER, PLLC ("Attorneys"), agrees to represent Peter S. Davis, as receiver of DenSco Investment Corporation (hereinafter "DenSco"), in receivership in CV 2016-014142 ("Client"), in the investigation, prosecution, trial or settlement of any claims that DenSco may have against JP Morgan Chase Bank, N.A.

1. **Flat Fee, Memorandum of Claim.** Receiver shall seek approval from the Court to retain Attorneys. If approval is given, Attorneys will prepare a memorandum of claim for the Receiver setting out an analysis of claims the Receiver may pursue. In preparing the memorandum, Attorneys shall review relevant documentation, setting out the factual and legal basis of any claims, and possible remedies. The memorandum will set out the probable costs of pursuing the claims. The memorandum will be submitted to the Receiver within thirty days of the approval of this agreement by the Court. Attorneys will prepare the memorandum of claim for a flat fee of \$20,000, with the understanding that the Receiver will seek approval from the Court to pay that fee after receipt of the memorandum.

2. **Election of Hourly or Contingent Fee.** If the Receiver decides to pursue the claims, then the Receiver may choose to proceed with the case either on a standard hourly rate basis or on a contingent fee basis.

3. **Hourly Rate.** If a decision is made to proceed on an hourly rate basis, Attorneys will be paid in accordance with the standard form hourly rate retention agreement that is attached to this Fee Agreement.

4. **Contingent Fee.** If a decision is made to proceed on a contingent fee basis, Client agrees to pay and assign to Attorneys:

- (1) Thirty-three and one third percent (33 1/3%) of any gross recovery between zero and \$6,000,000 obtained by reason of settlement or trial; and, in addition
- (2) Twenty-five percent (25%) of any gross recovery between \$6,000,000 and \$12,000,000 obtained by reason of settlement or trial; and, in addition
- (3) Fifteen percent of any gross recovery between \$12,000,000 and \$20,000,000 obtained by reason of settlement or trial; and, in addition
- (4) Ten percent of any gross recovery above \$20,000,000.

The term "gross recovery" shall mean actual receipt by Client (or its representatives) of the proceeds of a settlement, a court or arbitration award and/or a jury verdict; and the gross recovery is "obtained" either on receipt or on the date on which there is an enforceable settlement agreement with any Defendant or other relevant person or entity.

Any award of attorneys' fees, if allowed and ordered by the Court, will be included in calculating the gross recovery.

Except as provided in Paragraph 8 below, attorneys' fees, expenses and costs will be payable only out of recovery, and if no recovery is obtained, no fees or costs shall be payable to Attorneys except for the flat fee for the memorandum of claim.

Client consents to the payment of any recovery directly to Attorneys. If any recovery is paid by a joint check to Attorneys and Client, Client shall endorse such check over to Attorneys, and Attorneys shall disburse the proceeds in accordance with this Agreement, after deducting unreimbursed costs and its attorneys' fees.

Client agrees that the attorneys' fee calculated shall be a lien on any amount recovered, by settlement or otherwise.

5. **Appeal.** Attorneys shall respond to any appeal or special action filed by an adverse party. Attorneys shall initiate any appeal or special action requested by the Receiver.

6. **Future Payments.** If a settlement is reached or a judgment provided which provides that clients shall receive money and/or other benefits to be paid or conferred over some future period of time, any contingent fee will be based upon the present value of the recovery. In that event, the current value of such money or benefits shall be determined by fair and reasonable means, and that current value shall be the amount recovered. If practicable, Attorneys may take any contingent fee at the time a future payment is made; for example, if there is an annuity, Attorneys may take any contingent fee when an annuity is paid.

7. **Expenses.** Under the ethical rules governing lawyers and lawsuits in Arizona, Attorneys are allowed to, and hereby agree to, advance the expenses of representation. If an hourly rate basis is selected, Client will reimburse Attorneys for all expenses so advanced. If a contingent fee basis is selected, expenses advanced by Attorneys, and not otherwise reimbursed to Attorneys, for example by a recovery of taxable costs, shall be deducted from Client's share of the amount recovered. If nothing is recovered, then Client shall not have to reimburse Attorneys for any expenses advanced.

8. **Expenses includes Taxable Costs.** In the event that the case is litigated to a judgment, Client may, if the Client prevails, recover "taxable costs." Taxable costs include such items as filing fees, and the costs of depositions, subpoenas, etc. Any taxable costs recovered shall be used to reimburse Attorneys for the taxable costs and expenses which they have advanced in the course of the litigation, and will not become part of the gross amount recovered if a contingent fee basis is selected.

9. **Withdrawal.** Attorneys may withdraw as counsel for Client at any time upon giving reasonable notice. This Agreement may also be terminated at any time by Client before settlement or ultimate recovery after reasonable notice to Attorneys.

In the event a contingent fee basis is selected and this Agreement is terminated by Attorneys for no cause before settlement or ultimate recovery, no fees shall be payable to Attorneys. In the event that Attorneys withdraw for good cause, then the Attorneys shall be paid their ordinary hourly rates for work performed up to the time of their withdrawal. If Client and Attorneys cannot agree on the issue of good cause, then that issue shall be determined in a single arbitrator arbitration conducted according to the commercial arbitration rules of the American

Arbitration Association, in confidential proceedings. The result of the Arbitration will be submitted to the Court for approval, and the parties agree that the Court may review the result as to the reasonableness of the hourly fees awarded.

In the event a contingent fee basis is selected and this Agreement is terminated by Client before settlement or ultimate recovery, Client agrees to pay to Attorneys from any recovery ultimately obtained a fee that fairly represents the value of Attorneys services, taking into account all the facts and circumstances, including the fee specified in this agreement, the status of the litigation at the time of the termination, and the pro rata division of time between Attorneys and any subsequent law firm. If disputed, that fee shall be set by the Court.

10. **Settlement.** No settlement shall be binding without the consent of Client, and the approval of the Court.

11. **Requirement of Reasonableness and Court approval.** Pursuant to ER 1.5, Rule 42, Rules of the Arizona Superior Court, Attorneys will review any fees billed if an hourly rate basis is selected to assure that the fees are reasonable in light of the factors set forth in ER 1.5, and will adjust their fees to the extent necessary to assure that they are reasonable and comport with ER 1.5.

Pursuant to the Receivership Order, the Court must approve the reasonableness of all attorneys' fees and costs and expenses. No attorneys' fees, costs or expenses shall be paid until approved by the Receiver and the Court.

12. **Retention of Documents.** In the course of the representation, Attorneys are likely to come into possession of copies or originals of documents or other materials belonging to Client or others. Once the particular matter to which those materials relate has been concluded, Attorneys will have no further responsibility to maintain such materials unless expressly agreed otherwise. If Client has not sought the return of such materials within one year of the closing of the matter to which such materials relate, Attorneys may destroy such materials in accordance with their normal file retention policies.

13. **Client's Duties.** Client agrees to be truthful with Attorneys, to cooperate in the prosecution of the Claim, to keep Attorneys informed of all relevant developments, and to keep Attorneys advised of Client's address, telephone number, and whereabouts.

Dated this 12th day of September, 2017



Peter S. Davis, Receiver

BERGIN, FRAKES, SMALLEY &  
OBERHOLTZER PLLC

  
By \_\_\_\_\_

Kenneth M. Frakes

  
By \_\_\_\_\_

Brian M. Bergin

**FEE AGREEMENT**  
**BERGIN, FRAKES, SMALLEY & OBERHOLTZER, PLLC**

**Representation.** The law firm of Bergin, Frakes, Smalley & Oberholtzer, PLLC (hereinafter "us" or "we") has agreed to represent Peter S. Davis, as receiver of DenSco Investment Corporation, in receivership in CV 2016-014142 (hereinafter "DenSco" or "you"), in the investigation, prosecution, trial or settlement of any claims that DenSco may have against its former legal advisors, including any claims against JP Morgan Chase Bank, N.A.

**Fees and Costs.** You agree to pay us for legal services at our regular hourly rates which will be billed to you and which are to be paid each month.

Our fee will be determined by multiplying the number of hours worked on your behalf by the standard hourly rate of each attorney, law clerk, paralegal, and other assistant. A rate schedule for the attorneys and others who we expect to work on your case is attached. We adjust our standard billing rates periodically. A rate schedule is available to you at any time on request.

We record and bill for our time in tenths of an hour. Our bills will include the time we spend on researching factual and legal issues, negotiations, conferences, preparation of various documents or pleadings, conducting discovery, court appearances, travel, and telephone calls.

In addition to our fees, you will be responsible for any charges and expenses we incur on your behalf. We normally advance the cost of court fees, deposition expenses, and travel expenses, and charge them to you monthly as bills are received and processed by the firm. We may also submit certain outside charges to you for direct payment, and you have agreed to hire, pay directly, and be solely responsible for the charges of all experts, investigators, and local counsel. We will bill you for photocopies (\$.20/page), data duplication (from \$10 to \$45), computer-assisted research (at average imputed cost), messenger services (from \$7 to \$30 or more, depending on distance), automobile travel (53.5¢/mile), extraordinary staff overtime (at cost), long distance telephone calls (at average imputed cost), and certain specialized technical services, such as computerized litigation support, at \$155 to \$200 per hour.

We prepare statements each month for mailing by the 15<sup>th</sup>. The statements will show the fees and charges incurred during the previous month and any balance of your trust account after payment of the statement. We will address our statements to you at the above address unless directed otherwise.

Payment of each month's statement is due 30 days after the date of the statement. However, if there are funds in the trust account we may immediately pay our statement from those funds. We would encourage you to examine our statements with as much care as you deem appropriate and to contact us immediately if you have any questions or concerns. We may withdraw from the representation, after reasonable notice, if our bills are not paid when due, or if you do not comply with the other terms of this Agreement. We reserve the right, upon ten days advance notice to you, to charge interest on past due amounts at 1.5% per month.

The responsible attorney will review your statements to make any adjustments we believe are appropriate. We would ask you to alert us promptly to any questions you may have about the statement or the work for which you were billed by contacting the attorney with whom you are working or the firm's controller. We are always willing to discuss our fees with you if you have

Exhibit "A"

questions or feel the charges may be inappropriate. It is our desire to provide you with the best representation possible at a price which is fair and reasonable and to build an ongoing relationship of trust, confidence, and fair dealing.

You may terminate our representation at any time. If you do so, you will be responsible for our fees and costs to the date of the termination plus any fees and costs incurred in withdrawing and in assisting new counsel during the termination.


**Retention and Destruction of Documents.** During our representation, we are likely to receive copies or originals of documents or other materials belonging to you or others. Once the matter to which those materials relate has been concluded, we will retain and eventually return these materials to you or destroy them in accordance with our file retention policy, a copy of which is enclosed. Please inform us of any change of address so that we can contact you when it is time to return the file.

**Electronic Communications.** Communication through email, cellular, and wireless devices is cost-efficient and convenient. We take reasonable internal precautions and safety measures to prevent disclosure of client sensitive information when using these forms of communication. But, we have no control regarding Internet providers, the Internet itself, wireless communications, or where and how you store confidential information. You must understand it is possible for such communications to be intercepted, misdirected, viewed, heard, or otherwise accessed by third parties, either accidentally or intentionally. You authorize us to communicate with you and third parties via email, cellular, and wireless methods, and you understand and accept all confidentiality risks associated with such use. It is important for you to let us know if there are email or other electronic addresses to which we should avoid sending confidential information.

**Arbitration of Fee Disputes.** In the event of a dispute involving our fees or costs, you and we agree to submit the matter to the fee arbitration process conducted by the Arizona State Bar. The decision of the arbitrators will be final and non-appealable. You and we waive the right to file suit in court concerning disputed fees or costs.

**Binding Contract.** If you agree to the terms set forth in this Agreement, please execute the enclosed copy and return it to us as soon as possible. When signed by you, this agreement constitutes a binding contract. You are encouraged to seek separate legal counsel if you desire independent legal advice concerning the meaning or effect of this agreement.

Dated this 12th day of September, 2017.

  
\_\_\_\_\_  
Peter S. Davis, Receiver

BERGIN, FRAKES, SMALLEY & OBERHOLTZER, PLLC

By   
\_\_\_\_\_

Kenneth M. Frakes

By   
\_\_\_\_\_

Brian M. Bergin



## RATE SCHEDULE

Kenneth M. Frakes	\$325
Brian M. Bergin	\$325
Michael Smalley	\$325
Carolyn K. Oberholtzer	\$405
Kevin M. Kasarjian	\$295
Bradley Scott	\$235
Tyler Brown	\$225
Paralegal	\$125
Planner	\$175
Law Clerk	\$140
Planning Assistant	\$75

## **File Retention Policy**

**Bergin, Frakes, Smalley & Oberholtzer, PLLC**  
**(Effective May 1, 2015)**

The State Bar of Arizona has issued Opinion No. 08-02 (December 2008) furnishing file retention guidelines for Arizona lawyers. Bergin, Frakes, Smalley & Oberholtzer, PLLC (the "Firm") has adopted this File Retention Policy to comply with such guidelines.

1. **Disclosure.** Each client will be notified in writing at the commencement of the representation of the Firm's file retention policy. In most cases, this will be accomplished by enclosing a copy of this policy with the retention letter or agreement. Existing clients shall be furnished a copy of this policy with their next statement.

2. **Retention Period.** Most files ("Short Term Files") will be held by the Firm for a period of five years after the earlier of (a) the closing of the file, or (b) the last recorded activity for the file (normally filing a document or retrieving a document). Other files ("Long Term Files") will be held for an indefinite period. Long Term Files include probate, estate planning, or trust matters, capital cases, homicide cases, life sentence cases, life probation cases, and other cases where the responsible attorney believes that indefinite file storage is appropriate to protect the interests of the client. Long Term Files will be destroyed only when the responsible attorney or the Firm's President has reviewed the file and has determined that there is no reasonable possibility that the file may ever be needed by the client. The Firm may store files in either hard copy or digital format; effective as of May 1, 2015, files and client documents generally will be stored only electronically and will not be retained in paper format.

3. **Disposition Procedure.** After the expiration of the five-year period described above, the file room supervisor will notify the responsible attorney in writing to ask the attorney whether the client should be contacted to determine if the client desires the file to be returned to the client. If the attorney responds in the negative, the file will continue to be held for another year, at which time the attorney will again be queried. If the attorney responds in the affirmative, the supervisor will attempt to contact the client by mail to offer the client the choice of taking possession of the file, or having the file destroyed by the Firm. If the client responds, the supervisor will take the action requested by the client after a review of the file as set forth below. This procedure will be followed for both Short Term Files and Long Term Files as it may not be apparent to the file room supervisor whether a file is Short Term or Long Term—this judgment is to be made by the responsible attorney. In addition, even Long Term Files are appropriate for destruction at some point.

4. **Unresponsive Client.** If no answer is received from the client within a reasonable period of time, the supervisor will make an additional effort to locate the client, and again query the client by mail about the disposition of the file. If no response is received within a reasonable period of time after this second inquiry, the supervisor will ask the attorney in writing if the file may be destroyed. If the attorney responds in the affirmative, the file will be given to the attorney for review as set forth below, and if appropriate the file will be destroyed.

Exhibit "A"

If the attorney responds in the negative, the file will be held an additional year, at which time the attorney will again be queried by the supervisor. The Firm is under no obligation to continue to store Short Term Files for more than five years or Long Term Files which are appropriate for destruction if the client cannot be located or if the client fails to respond. In addition, the Firm is under no obligation to continue to store any file if the client fails, after reasonable notice, to retrieve a file the client has indicated it wants.

5. **Return of File.** When a file is returned to a client, the complete file, including any portion of the file stored electronically, is to be returned, except only internal practice management memoranda. Arrangements for the return of the file are to be made between the filing supervisor and the client. If the client does not wish to pick up the file, it will be delivered or shipped at the client's expense unless it can be mailed for less than \$10.00 in postage, in which case the Firm shall pay the postage. The client is to be notified that the Firm is not keeping a copy of the file, and that the client should safeguard the file if it may be needed for future use or reference. The Firm may retain photocopies of all or any portion of the file at the Firm's expense. The responsible attorney is to review the file prior to its return to remove internal practice memoranda and any information relating to another client that may have been inadvertently placed in the file. The Firm is not responsible for any file lost in transit if the client chooses not to personally retrieve the file at the Firm's offices.

6. **Early Return.** A client's file belongs to the client and may be retrieved by the client at any time, so long as the return of the file does not interfere with the ongoing representation of the client.

7. **Destruction of File.** Destruction of files shall be done in a manner that preserves client confidences and confidentiality. In no event will a file be destroyed until it has been reviewed by the responsible attorney or the Firm's president to insure that no original documents tendered by the client are in the file and that there is no reason to continue to store the file.

## Verna Colwell

---

**From:** CustomerService=turbocourt.com@smtp.turbocourt.com on behalf of TurboCourt Customer Service <CustomerService@TurboCourt.com>  
**Sent:** Monday, March 4, 2019 3:43 PM  
**To:** Verna Colwell; Naomi Jorgensen  
**Subject:** AZTurboCourt E-Filing Courtesy Notification

PLEASE DO NOT REPLY TO THIS EMAIL.

A party in this case requested that you receive an AZTurboCourt Courtesy Notification.

AZTurboCourt Form Set #3240012 has been DELIVERED to Maricopa County - Superior Court.

You will be notified when these documents have been processed by the court.

Here are the filing details:

Case Number: CV2017-013832 (Note: If this filing is for case initiation, you will receive a separate notification when the case # is assigned.)

Case Title: Davis Vs. Clark Hill P L C, Et.Al.

Filed By: Marvin Ruth

AZTurboCourt Form Set: #3240012

Keyword/Matter #: 2800.001

Delivery Date and Time: Mar 04, 2019 3:43 PM MST

Forms:

Summary Sheet (This summary sheet will not be filed with the court. This sheet is for your personal records only.)

Attached Documents:

Motion to Compel: Defendants' Motion to Compel Chase Bank to Comply with Subpoena Duces Tecum Exhibit/Attachment (Supporting): Exhibits A-D